

September 22, 2023

Northome School Board Independent School District # 363 P.O. Box 465 Northome, MN 56661

Dear School Board Members:

On behalf of Deerwood Bank, I would like to express our appreciation for the banking relationship we have developed over the past several years and say "Thank You" for your business. We at Deerwood Bank are committed to assisting the Northome School District achieve its educational and business goals.

We understand the financial challenges that both our students and the district are facing. Deerwood Bank helps address these challenges by providing student scholarships, sponsoring fundraisers and classroom programs as well as providing the desired banking products and services.

Deerwood Bank presently has an interest rate floor of .35% APR on ALL the District's interest-bearing deposit accounts. On October 1, 2023, this interest rate floor will be increased to 2.85%. This new interest rate floor will remain in effect until August 31st, 2024.

In addition, I wanted to offer a couple of certificate of deposit options to increase your earnings on the Carl Lundgren Scholarship CD as well as any additional CD's you are considering.

Deerwood Bank will waive the early withdrawal penalty on the Lundgren CD and reprice it at 3.35% for 6 months or 4.1% for 12 months.

** All deposit accounts will remain fully insured.

In addition to these deposit account commitments, Deerwood Bank intends to continue:

- Funding our annual \$1,500 Northome Trade School Scholarship
- Sponsoring the annual Northome School Track Meet
- Provide instant transfers between accounts.
- Offering customer service provided by knowledgeable local staff. You will always be greeted and assisted by a Deerwood Bank team member, not a computer or someone from another region or state.

Please give me a call or stop in with any questions or concerns regarding these deposit account changes. Again, thank you for your business.

Respectfully,

Grant D. Frenzel

Vice President - Business Banking

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218-441-2908