



6/6/2025

Tonya Tillman  
Deputy Superintendent of Business and Operations  
Terrell ISD  
700 N. Catherine St.  
Terrell, Texas 75160

Ms. Tillman,

As you know, we are discussing a three-year extension through July 2029. While we normally seek an increase in our annual contract price, we are open to holding our pricing flat during these negotiations.

If we are unable to come to terms on this extension, SSC is proposing an increase in our pricing in accordance with the terms of our contract, specifically: "3.1 Annual Inflation Adjustment: At the end of each year of this Agreement, the parties shall mutually agree in writing to an increase in the Annual Contract Price and any other fees in the agreement ("Service Fees") based on an amount equal to the greater of: (i) Consumer Price Index-W, Less Food and Energy, for the most recently published twelve(12) month period, as published by the U.S. Department of Labor, Bureau of the labor Statistics or (ii) Employment Cost Index, Private Industry, Compensation, Not Seasonally Adjusted -CIU201000000000A. Should the applicable inflation rate over the most recently published twelve (12) month period decrease, the Annual Contract Price shall not change from the previous year. " As you are aware, the indexes referenced in our contract are compiled by the United States Department of Labor to reflect the change in business costs over the preceding 12 months. Recent data indicates the following changes in the relevant 12-month indexes:

- (i) CPI W All Items Less Food & Energy = 2.4% as of April 2025;
- (ii) Employment Cost Index is 3.1% as of the quarter ending April 2025

We value our ongoing partnership with Terrell ISD and are committed to continuing our service into the future. Should you have any questions, please don't hesitate to contact me at 972-358-7028.

**Marc Coseo**

Regional Director of Operations  
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