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February 1, 2022

CELINA INDEP SCHOOL DISTRICT
205 S. COLORADO STREET
CELINA, TX 75009
ATTN Marilyn Chamberlin
ATTN: **FY22 USF Bid 220013607**, 2/14/2022

Dear Marilyn Chamberlin:

On behalf of AT&T, I thank CELINA INDEP SCHOOL DISTRICT for the opportunity to respond to your eRate 470 Request For Pricing.

At AT&T, we're bringing it all together. We deliver advanced mobile services, high-speed internet and smart solutions for schools and libraries. We can do that because of the strength of our network, which carries more than 165 petabytes of data traffic on an average business day. That's why we're investing to be a global leader in the Technology, Media and Telecommunications industry.

Our global IP network connects businesses on 6 continents representing 99% of the world's economy. Our high-speed mobile internet network covers more than 400 million people in North America.

We're also improving lives by supporting our local communities. We want to raise high school graduation rates, and we're preparing students for college and careers through our signature education initiative, AT&T Aspire. To date, we've committed \$400 million to the program.

Based upon your 470 request, we are proposing the following services:

- AT&T AT&T Dedicated Internet (formerly known as Managed Internet Service) - AT&T Corp. SLD SPIN 143001192

Please note:

The information and pricing contained in this proposal is valid for the funding period known as E-Rate Funding Year 2022 Rates provided in this response do not include applicable taxes, surcharges or fees.

This response to your request **does not** take the place of a signed contract. If you select AT&T for this service, please let us know so we can provide you the appropriate contract(s). We will need to have executed contracts prior to the close of the 471 filing date. Delays in signing required contracts may impact SLD funding as well as due date intervals.

We look forward to the opportunity to work with you. Please do not hesitate to contact us for assistance at any time.

Sincerely,
Judy Collins

Judy Collins
Sales Marketing/Program Support-Erate
AT&T Contractor

E-rate Proposal for CELINA INDEP SCHOOL DISTRICT



To:
ERATE CELINA INDEP DISTRICT
CELINA INDEP SCHOOL DISTRICT
205 S. COLORADO STREET
CELINA, TX 75009

From:
Judy Collins, AT&T Erate Sales/AT&T Contractor
113 SW 10TH AVE
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Introduction

In response to CELINA INDEP SCHOOL DISTRICT's Form 470 bid #220013607, I'm providing information on an AT&T solution that may meet your requirements and qualify for E-rate funding. The solution includes the following components:

- **AT&T Dedicated Internet**—an internet access service that combines a symmetrical, dedicated connection with symmetrical bandwidth (same download and upload speeds) and provides reliable, high-performance connectivity. AT&T Dedicated Internet includes maintenance of the communications link between service locations and the AT&T network.

Features and Benefits

The solution gives you the following:

- **Reliable Service**—starts with proactive monitoring of our nationwide backbone along with a network architecture that features redundant routers, switches, and power supplies. As a result, we can reroute traffic around outages and restore service almost instantaneously. This increases reliability and helps ensure that your internet traffic gets through. In addition, you get enterprise-class support, with 24/7 expert technical assistance.
- **Customizable Service**—includes maintenance, service, and support options, so you can choose the level of network management you need. And speed options range from 10Mbps to 1Tbps (some speeds may not be available in all areas). As a result, you can customize your service to meet your needs now and in the future.
- **Class of Service (CoS)**—prioritizes data traffic over your network access link, and you can add this option to your ADI. We offer four classes of service and 25 service profiles that have predetermined bandwidth allocations. And, if any service isn't using its allocated bandwidth, other services can share it. By using this option, you can optimize your data traffic flows during congested periods.
- **AT&T Business Center Portal**—provides a suite of online tools to access billing, maintenance, network management, and performance reporting information and functions. Business Center tools let you view and manage various aspects of your AT&T service 24/7 via a convenient online portal.
- **Service Level Agreements (SLAs)**—offer performance objectives for on-time provisioning, site availability, time to restore, latency, data delivery, and jitter. You may qualify for credits if stated objectives aren't met. Please see the business service guide for more details.
- **ADI with Managed Router Option**—provides the customer premises equipment (CPE) for ADI, generally a router and a diagnostic modem. AT&T configures, monitors, manages, and maintains the equipment. You provide a dedicated standard telephone line for out-of-band testing of the diagnostic modem. This option provides convenient end-to-end managed internet access so you can focus on your core mission.
- **ADI with Customer-Managed Router Option**—lets you provide and manage your own router for ADI while AT&T provides the managed internet access. So, you have flexibility to choose the level of service you need.

Advantages of AT&T

Working with AT&T gives you the following advantages:

- **E-rate Experience**—AT&T has participated in the E-rate program for schools and libraries since the program's inception in 1998, and we're one of the program's largest service providers. We're proud to bring our technology, expertise, E-rate knowledge, and education experience to your school or library, helping expand affordable access to advanced telecommunication services. For more information about AT&T and its participation in the E-rate program, go to www.corp.att.com/erate.
- **Service and Support**—We offer you easy access to assistance, whether through online tools or by phone. You also get support and guidance from highly trained staff with years of networking experience. Our account teams, who work closely with you, are focused on the education industry and are well versed in the issues and challenges that today's educators face.
- **Performance**—You expect communication services that work, and we can deliver. We've made substantial investments each year to improve our technology infrastructure so that we can provide superior performance.
- **Complete Solutions**—AT&T offers a wide range of solutions. We can work with a variety of products and technologies and can assess your needs to recommend potential solutions.
- **Community Focus**—At AT&T, we're proud of our strong record of corporate citizenship. Annually, we contribute millions of dollars through corporate, foundation, and employee giving to support education and community programs.



IT CAN WAIT 

To learn more about the problem of distracted driving and how to help, visit www.itcanwait.com.

E-rate Proposal for CELINA INDEP SCHOOL DISTRICT



Solution Pricing - Pricing for AT&T Dedicated Internet (ADI) is based on the following:

Note: MRC = monthly recurring charge and NRC = non-recurring charge. Rates do not include Fees, Surcharges or Taxes. All rates and components are 100% E-Rate eligible.

We are submitting our proposal based on this address ONLY. There are no Special Construction Charges if installed at this address. Please let us know if this is not the correct/only address- ASAP!

706 E. Pecan, Celina, TX 75009.

Pricing for AT&T Dedicated Internet is based on the following term: 24 and 36 months

ADI 2YR and 3YR Rates - SPIN 143001192 AT&T Corp

Access Speed	Access Monthly	Port Speed	Port Monthly - AT&T Managed Router	TOTAL* Monthly (MRC)	NRC - Install/One Time
10 GB	\$1,100.00	2 GB	\$1,718.64	\$2,818.64	\$0.00
10 GB	\$1,100.00	2.5 GB	\$2,130.10	\$3,230.10	\$0.00
10 GB	\$1,100.00	3 GB	\$2,049.83	\$3,149.83	\$0.00
10 GB	\$1,100.00	3.5 GB	\$2,218.67	\$3,318.67	\$0.00
10 GB	\$1,100.00	4 GB	\$2,461.37	\$3,561.37	\$0.00
10 GB	\$1,100.00	4.5 GB	\$2,590.08	\$3,690.08	\$0.00
10 GB	\$1,100.00	5 GB	\$2,455.30	\$3,555.30	\$0.00
10 GB	\$1,100.00	5.5 GB	\$2,650.20	\$3,750.20	\$0.00
10 GB	\$1,100.00	6 GB	\$2,876.80	\$3,976.80	\$0.00
10 GB	\$1,100.00	6.5 GB	\$3,049.90	\$4,149.90	\$0.00
10 GB	\$1,100.00	7 GB	\$3,272.70	\$4,372.70	\$0.00
10 GB	\$1,100.00	7.5 GB	\$3,479.30	\$4,579.30	\$0.00
10 GB	\$1,100.00	8 GB	\$3,638.70	\$4,738.70	\$0.00
10 GB	\$1,100.00	8.5 GB	\$3,811.50	\$4,911.50	\$0.00
10 GB	\$1,100.00	9 GB	\$3,906.90	\$5,006.90	\$0.00
10 GB	\$1,100.00	9.5 GB	\$3,985.50	\$5,085.50	\$0.00
→ 10 GB	\$1,100.00	10 GB	\$4,171.60	\$5,271.60	\$0.00

*Price is per circuit. ~** Pricing for circuits without an AT&T Managed Router available upon request.

5yr rates same as 2YR & 3YR

Note: MRC = monthly recurring charge and NRC = non-recurring charge

This solution includes the Ethernet access circuit, AT&T Managed Internet Service, AT&T owned and managed Router and AT&T technician installation. For speeds over 100Mbps, an optical interface (1000Base-SX multi-mode, 1000Base-LX single mode fiber or 10GBase LR single mode fiber) is utilized. AT&T personnel unpack, mount, connect, configure, and test the managed router. In addition, if conduit access is needed at your site, AT&T will provide up to 1000' of conduit at no charge.

CELINA INDEP SCHOOL DISTRICT has existing AT&T Dedicated Internet service. The billing account number is 831-000-4935-241. The existing contract for 2G will expire 6/30/22.

Product	Service Provider Identification Number (SPIN)
AT&T Dedicated Internet (ADI)	143001192

This response to your request is not a contract offer and does not take the place of a signed contract. If you select AT&T for this service, please let us know so we can provide you the appropriate contract documents. Neither party is obligated for the selected services unless and until mutually agreed contract documents are signed by both parties. The Pricing proposed herein is based upon the specific product/service mix and locations outlined in this proposal, and assumes use of AT&T contract documents and an E-rate Rider as part of any final, negotiated contract between the parties, unless otherwise stated herein. Any changes or variations in the proposed terms and conditions, the products/services, length of term, locations, and/or design described herein may result in different pricing. Prices quoted do not include applicable taxes, surcharges, or fees. In accordance with the tariffs or other applicable service agreement terms, Customer is responsible for payment of such charges.

Optional Services

AT&T is presenting this additional product information to alert you to other important services that can be very useful to CELINA INDEP SCHOOL DISTRICT's educational goals and overall security concerns. These services are optional and are not contingent on the purchase of any E-rate eligible services from AT&T.

PLEASE NOTE: AT&T is not making any determinations, representations, or warranties regarding the E-rate eligibility of these additional products and services. The eligibility of these

products and services for E-rate funding is solely determined by USAC and/or the FCC based on the applicants E-rate discount request. Among the products and services are

- **Wireline/wireless voice services and mobile data¹ plans** that can help your district employees stay connected. AT&T ranked best 5G network and best network overall in Global Wireless Solutions' (GWS) OneScore survey for 2021. Check the coverage in your area at www.att.com/maps/wireless-coverage.
- **FirstNet wireless services** are designed to improve public safety communications, coordination, and response times, leading to safer and more secure communities. This can be crucial during times of crisis. For more information, visit www.firstnet.com.
- **AT&T Cybersecurity** can help protect your network from constantly evolving threats. Our cybersecurity professionals have helped schools and districts with limited IT resources get the security features they need at a price that meets their budget. To learn more about our security services portfolio, visit cybersecurity.att.com or call 650.713.3333.

For further information on our solutions and pricing, contact your AT&T sales representative Judy Collins at Email: judy.collins@att.com.

Important Information

For ADI with Managed Router, the customer is responsible for the provisioning and monthly cost of one phone line for management and troubleshooting of the managed service and router.

AT&T may provide Entrance Facility Construction (EFC) for eligible customers, as explained in the Entrance Facility Construction section of the AT&T Business Service Guide General Provisions. Customers who do not qualify for AT&T EFC are responsible for providing the conduit/structure as well as the path from the property line to the demarcation point for access to the primary route.

Proposal Validity Period—The information and pricing contained in this Proposal is valid for a period of 90 days from the date written on the proposal cover page, or until the E-rate filing window closes for the upcoming E-rate Funding year, whichever occurs later, unless rescinded or extended in writing by AT&T.

Proposal Pricing—Pricing proposed herein is based upon the specific product/service/equipment mix and locations outlined in this proposal and is subject to AT&T's proposed terms and conditions for those products and services and the AT&T E-rate Rider unless otherwise stated herein. Any changes or variations in the proposed terms and conditions, the products/services, length of term, locations, and/or design described herein may result in different pricing. Prices quoted do not include applicable taxes, surcharges, or fees. In accordance with the tariffs or other applicable service agreement terms, Customer is responsible for payment of such charges.

Providers of Service—Subsidiaries and affiliates of AT&T Inc. provide products and services under the AT&T brand.

¹ Mobile Data plans may be eligible for E-rate program support only in instances when the School or Library seeking support demonstrates to the USAC that they are the most cost-effective option for providing internet access based on an Applicant's request for E-rate discounts. AT&T makes no determinations, representations, or warranties regarding such eligibility.

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Software—Any software used with the products and services provided in connection with this Proposal will be governed by the written terms and conditions applicable to such software. Title to software remains with AT&T or its supplier. Customer must comply with all such terms and conditions, and they will take precedence over any agreement between the parties as relates to such software.

Disclaimer—For purposes of this Proposal, the identification of certain services as “eligible” or “non-eligible” for E-rate funding is not dispositive, nor does it guarantee that this or any other services in this Proposal will be deemed eligible for such funding. Any conclusions regarding the eligibility of services for E-rate funding must be based on several factors, many of which have yet to be determined relative to the proposed services and equipment described herein. Such factors will include, without limitation, the ultimate design configuration of the network, the specific products and services provisioned to operate the network, the type of customer, and whether the services are used for eligible educational purposes at eligible locations. In its proposal, AT&T will take guidance from the “Eligible Services List” and the specific sections on product and service eligibility on the Schools and Libraries Division (“SLD”) of the Universal Service Administrative Company (“USAC”) website www.usac.org/e-rate. This site provides a current listing of eligible products and services, as well as conditionally eligible and ineligible services. This guidance notwithstanding, the final determination of eligibility will be made by the SLD after a review of the customer’s E-rate application for this proposal. If AT&T is awarded the bid for this project, AT&T will provide assistance on the E-rate application solely on matters relative to the functionality of the services and products which comprise the network. Nevertheless, the responsibility for the E-rate application is with the customer. AT&T is not responsible for the outcome of the SLD’s decision on these matters.

End User Equipment—E-rate recipients must cost allocate any non-ancillary ineligible components that are bundled with eligible products or services. Cost allocations are the responsibility of E-rate Applicants. For additional information, reference USAC/SLD website @ www.usac.org/e-rate and Cost Allocation Guidelines for Services @ www.usac.org/e-rate/applicant-process/before-you-begin/eligible-services-overview/cost-allocations-for-services/.

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