

Real Estate Consultants

Plante Moran Cresa, LLC 3000 Town Center, Suite 100 Southfield, MI 48075

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pmcresa.com

September 14, 2023

Mr. Phillip Francis Asst. Superintendent of District Services Livonia Public Schools 15125 Farmington Road Livonia, MI 48154

RE: 2021 Bond Program

HVAC Equipment Pre-Purchase: 2024 Projects

Dear Mr. Francis:

This letter transmits an update from Plante Moran Cresa (PMC) as it relates to the assignment to assist and advise Livonia Public Schools (LPS) for the pre-purchase pricing of a portion of the HVAC equipment for the 2021 Bond Program. This update represents the mutual efforts of PMC, Clark Construction (CM), French Associates (Architect), Unified Building Systems (Engineer), LPS administration and staff, and district legal counsel (the Project Team) to present a framework in order to identify, evaluate, and recommend an equipment supplier for select HVAC equipment for the Program's 2024 Projects. This recommendation is limited only to the equipment that has been identified by the Team as having abnormally long procurement periods due to the industry's current supply chain disruptions. The balance of HVAC equipment will remain in the trade contractor bid packages scheduled for issuance in the coming months.

## **SELECTION PROCESS**

On September 1, 2023, Bid Documents were formally issued and made available. An advertisement for bids was posted to the required State of Michigan website, the LPS website, and outreach calls by the CM were conducted.

On September 11, 2023, two (2) bid proposals were received for the Project and over the next several days were reviewed and evaluated. An interview was conducted with both bidding firms on September 12, 2023 and were attended by representatives from the Project Team. The scope of work, equipment specifications, procurement schedule and other particulars regarding the work were reviewed and discussed.

## RECOMMENDATION

Upon completion of the interviews, and after subsequent clarifications and discussions, the Project Team recommends awarding **Thermalnetics** as detailed in Clark Construction's recommendation letter dated September 13, 2023 as the lowest responsible bidder.

While the value of this equipment is \$449,300.00, the Contract between LPS and this Vendor will be for zero dollars, as this Vendor will become a pre-approved supplier to the HVAC Contractor(s) at a later date, with the cost of this scope being included in the HVAC Contractors' future bids.

## **Equipment Summary**

Hayes Elementary
Hoover Elementary
Roosevelt Elementary
Holmes Middle School
Stevenson High School
Franklin High School
Roof Top Unit (x1)
Roof Top Unit (x1)
Roof Top Unit (x1)
Roof Top Unit (x6)
Roof Top Unit (x2)

For the Vendor, the pricing for this work will be detailed in a Pre-Purchasing Pricing Agreement, pending final review and approval of terms by district legal counsel.

The award recommendation <u>does not include a contingency</u>, nor Project specific General Conditions at this time. These costs will be incorporated on a Project-by-Project basis once bids are received for each of the Contractor bid packages.

If you have any questions regarding the above information, please feel free to contact me at 248-675-9812 or <a href="mailto:brian.weber@plantemoran.com">brian.weber@plantemoran.com</a>. The Project Team is also available at the Board's convenience to answer any questions.

Sincerely,

PLANTE MORAN CRESA

· Well

**Brian Weber** 

Owner Representative

CC: Dana Abrahams, Clark Hill

Attachments: Clark Construction Recommendation Letter

**Bid Tabulation** 





9/13/2023

Mr. Phillip Francis
Asst. Superintendent of District Services
Livonia Public Schools
15125 Farmington Rd.
Livonia, MI 48154

Re:

Livonia Public Schools – 2021 Bond Program

Phase #3 Bid Pack #1 - MEP Prepurchase Equipment

**Contract Award Recommendation** 

Dear Mr. Francis,

As Construction Manager for Livonia Public Schools, Clark Construction Company hereby recommends Livonia Public Schools enter into a contract with the Supplier listed below.

Competitive bids were received September 11, 2023. The recommended Supplier provided the lowest responsive bid for the project. Clark Construction Company conducted a pre-award interview with low Supplier on September 12, 2023. Representation from Livonia Public Schools, Plante Moran Cresa and Unified Building Systems Engineering also attended this meeting.

## Contract award recommendations:

Area of Work	Contractor	Bid/Contract Amount
1) 23 – Mechanical Equipment	Thermalnetics	\$ 449,300.00
	TOTAL for PH # 3- BP #1	\$ 449,300.00

The scope is to furnish only the roof top mechanical units for Hayes, Hoover, Roosevelt, Holmes, Stevenson.. There is a total of 12 roof top units in this award. We have enclosed a tabulation of all bids received. Please contact me should you have any questions regarding the above.

Sincerely,

CLARK CONSTRUCTION COMPANY

Andrew Holewinski Project Manager



Client: Livonia Public Schools

Location: Livonia, MI
Job #: 2867

**Project:** Livonia Public Schools

**Dated:** 09/11/23

By: Andrew Holewinski

		Division: Bid Cat. 23 Mechanical Equipment		
Aaon / JOS	Trane - Michigan	Thermalnetics	Subcontractor	
Ben Hooper	Leigh Janssen	Carmen DeAngelis	Contact:	
248-918-3439	248-632-7390	248-276-3300	Phone:	
х		х	Bid Security	
X		X	Familial Relationship	
X		X	Iran	
x		X	Criminal	
x		X	Equal Opportunity Form	
\$586,751.00	No Bid	\$449,300.00	Base Bid	
		\$449,300.00	Lowest Bid:	