Brecht's Database Solutions, Inc.

powerrti poweriep powerattend powerds powereval

Proposal Prepared for

Mid Valley Special Ed Cooperative

Dr. Carla Cumblad, Executive Director

Brecht's Database Solutions, Inc.

powerrti   poweriep   powerattend   powerds   powereval

January 12, 2015

Mid-Valley Special Education Cooperative
1304 Robzheimer
St. Charles, IL 60174

Dear Dr. Cumblad,

Thank you for considering Brecht's Database Solutions, Inc. and the PowerIEP software. We appreciate the opportunity to submit this proposal for Mid-Valley Special Education Cooperative.

At Brecht's Database Solutions, Inc., we deliver quality software, a great user experience, and extremely reliable service - all at an affordable price.

We are confident that PowerIEP will be the perfect fit for Mid-Valley Special Education Cooperative. If you have any questions regarding this proposal or the PowerIEP software, please do not hesitate to contact us.

Thank you again for your consideration of Brecht's Database Solutions, Inc. and PowerIEP. We look forward to serving as Mid-Valley Special Education Cooperative's IEP software provider.

Sincerely,

Gus Brecht
President
Brecht's Database Solutions, Inc.

power**iep**
individualized education plan
a BDS Inc. product

Our Promise
Our promise is to provide high quality, user-friendly software backed by superior customer support.

Company Background
After teaching special education for 13 years, founder August "Gus" Brecht was tired of the excessive amount of time and effort required to complete triplicate IEP forms. Thinking there must be a better way, Gus began writing IEP software to simplify the process and save staff time. The original version of the software was introduced in 1999 as a FileMaker program.

While the FileMaker program eased much of the workload for special education staff, this type of program had some limitations. Staff didn't have the benefit of instant updates or easy access from any location. Always working toward opportunities for improvement, PowerIEP went 100% web-based in 2004 and Brecht's Database Solutions, Inc. was born.

Since then, BDS, Inc. has expanded the PowerSuite to include five software programs: PowerIEP, PowerDS (Fee-for-Service Medicaid Billing), PowerRTI (Response to Intervention), PowerEval (Teacher Evaluation Software), and PowerAttend (Attendance and Billing for Outside Placement Facilities). Today, we strive to create easy-to-use software backed by superior customer support. Customer support and satisfaction are our top priority, as proven by our 100% customer retention rate since our inception in 1999.

Any user can immediately communicate with live, highly-knowledgeable representatives via phone or email. BDS, Inc. currently serves over 180 school districts containing over 9,500 users and 79,000 IEP students, all while maintaining a 98% customer satisfaction rating.

Meet Our Staff
August Brecht, President
Joe Koenig, Vice President and Chief Technology Officer
Lea Murphy, Chief Financial Officer
Danielle Murray, Educational Software Manager
Ashley Petermeyer, Fee-for-Service Billing Representative and System Support
Jeff Smith, Regional Sales Manager
Cole Millsap, Senior Programmer
Andrew Watts, Developer

Office Location and Contact
Located in Highland, Illinois, our office is approximately 30 miles from downtown St. Louis, MO.

Office Hours: Monday-Friday, 7:30 am-4:30 pm CST
Toll Free Phone: 888-437-9326
Email: bdsteam@poweriep.com

PROPOSAL DETAILS

SOFTWARE COMPONENTS

PowerIEP   **2,697 IEP students x $8.75/student= $23,598.75**

All Users
* Website access to the licensee for all ISBE required IEP forms and Notice and Consent forms
* Objectives bank with over 4,000 objectives
* Built-in Illinois Learning Standards and Core Standards for inclusion on Goal pages
* iePoint FACTS tracking form
* Website updates as necessary to maintain Illinois State Board of Education required forms
* Unlimited goal pages
* Multiple report options
* Notice and Consent forms available in Spanish
* Built-in indicators display status of forms
* Intuitive interface that simplifies system navigation

Administrators
* Various levels of access to accommodate all user types
* Ability to transfer student records electronically between districts
* System efficiency saves staff time
* Multiple report options available
* Easy user and student set-up

PowerDS   5% of Reimbursement
*If Mid Valley member districts contract with BDS Inc for PowerDS, BDS will waive all fees for associated web training.
All Users
* Website access to the licensee for staff completion of medical service sheets with respect to Medicaid/Medicare billing
* Monthly summary of billing percentage accuracy
* Cross-reference data with the IEP system to help staff accurately deliver and claim services

Administrators
* Identification of Medicaid recipients using the Recipient Eligibility Verification System
* Multiple report options available to allow administrators to track billing
* Provide projected claim amounts based on services provided

PowerRTI   **Annual Fee Based on District Student Population**

*If Mid-Valley member districts contract with BDS, Inc. for PowerRTI, BDS will waive all fees for associated web training.
All Users

- Website access to the licensee for creating and monitoring RTI forms
- Ability to graph progress monitoring data
- District-approved list of interventions, interventionists, and progress monitoring tools
- Upload areas allow for inclusion of outside documents (graphs, sample student work, etc)
- Behavior Incident Reporting

Administrators
- Report options for tracking student RTI and behavior data
- Ability to customize list of interventions, interventionists, and progress monitoring tools to meet district needs

NON-RECURRING IMPLEMENTATION SERVICES

System Implementation   **$1,000.00**

- Guided support through implementation process, including on-site workshop
- Simple set-up template for easy importation of students
- Staff set-up template allows for customization of user access levels
- Building set-up template aids districts in importing building names and minutes

ON-SITE TRAINING $13,000.00

- 13 days of on-site training included. Additional days of on-site training available for $1,000/day

CONTINUING SUPPORT COMPONENTS
Customer Support   INCLUDED
- Experienced team of system specialists available to offer live support to all users
- BDS provides research-based guidelines for best practice
- Unlimited phone and email support for ALL users
  (Office hours: Monday-Friday, 7:30 am-4:30 pm CST)

SECURE DATA HOSTING
Secure Data Hosting   INCLUDED
- Maintain and host all student data in secure facility on secure servers.
- Daily backups off-site with full recovery
- Restrictive access to the website to allowing for multiple levels of use, providing each level with only the access needed.
- Secure Socket Layer ("SSL") and session tracking for user authorization (the SSL is a component of the software which encrypts information moving between the website and the user, confirming the identity of both host and user).
- Redundant communication lines and power
- **Hot-site available within 1 hour or less of a catastrophic data center failure**

ADDITIONAL COMPONENTS PER DISTRICT (Annual Fee - optional)

Power504	$1,000.00
Individual Service Plans	$200.00
Early Childhood Outcomes	$200.00
Behavior Incident Reporting	$250.00
Medical Services Plan	$200.00

ADDITIONAL SERVICES PER DISTRICT (optional)
Custom Forms (Bid based on time)
Additional On-Site Training (price per day) $1,000.00/day

INTERFACE WITH STUDENT MANAGEMENT SYSTEM (optional)
Interface with Student Management System - FTP (Annual Fee) $ 500.00
  - Scheduled updates of student demographic information from Student Management System to PowerIEP

CUSTOM LDAP INTERFACE (optional)
Custom LDAP Interface (Annual Fee) $ 500.00

Preliminary Proposal

Brecht's Database Solutions, Inc.

PROPOSAL SUMMARY

Quote Prepared For:	Quote Date	Quote Expires
Mid-Valley Special Education Cooperative 1304 Robzheimer St. Charles, IL 60174	1/22/15	03/15/15

PRICING FOR INITIAL CONTRACT YEAR

Program(s) and Included Services

netchemia FY15 - 48,417 = 10.64/student

start date 7/1/15

District Price 10.64/student		Annual Price	Pro-Rated Cost Remainder of 14-15 SY
PowerIEP	2,697 IEP students x $8.75/student=	$23,598.75	$11,799.38
PowerDS	5% of Reimbursement Facilitated by BDS, Inc.	-	-
PowerRTI	Annual Fee Based on District Student Population	-	-
Non-Recurring Implementation Services		-	$1,000.00
On-Site Training	13 Days On-Site	-	$13,000.00
Customer Support		Included	Included
Secure Data Hosting		Included	Included
	Subtotal	$23,598.75	$25,799.38

37,598

Additional Components Per District (Annual Fee)

		Annual Cost	Pro-Rated Cost Remainder of 14-15 SY
Power504		$1,000.00	$500.00
Individual Service Plans		$200.00	$100.00
Early Childhood Outcomes		$200.00	$100.00
Behavior Incident Reporting		$250.00	$125.00
Medical Services Plan		$200.00	$100.00
Does not include RTI at this time.	Subtotal	$1,850.00	$925.00

Additional Services Per District

	Cost	Annual Cost	Pro-Rated Cost Remainder of 14-15 SY
Interface with Student Management System - FTP (Annual Fee)	$500 per member district x 4	$2,000.00	$2,000.00
Custom LDAP Interface (Annual Fee)	$500 per member district		
Custom Forms (bid based on time)	Optional	Optional	Optional
*Custom Forms - Spanish Version ($200.00 per form)	Optional	Optional	Optional
Additional On-Site Training (price per day)	Optional	Optional	Optional
	Subtotal	$2,000.00	$2,000.00
	TOTAL PROPOSAL	$27,448.75	$28,724.38

41,448

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INITIAL YEAR AND RENEWAL COST SUMMARY		
*Billed Annually		
Initial Year	**2nd Year** ✳	**3rd Year** ✳
$28,724.38	$27,448.75	$27,448.75
*Annual Cost does not include addition of LDAP service per member district.		
_____ Initial for Selection	_____ Initial for Selection	_____ Initial for Selection

✳ will renegotiate fee for
multiple year contract

Signature:_____   Date:_____