



Office of Transportation Director

Date: December 5, 2022

To: Board of Education

From: Corrinne Karpinski

Re: School Bus Purchase Recommendations

Okemos Public Schools uses the MSBO Bus Purchase Program which allows MSBO member school districts to purchase a quality bus at a competitive price. Attached you will find documentation/bids regarding the purchasing of four (4) new school buses. The district arranged for the replacement of school buses through the 2019 Technology/Security/Transportation Bond. The funds for the bus purchases (if approved) would come from the bond.

After careful consideration, I am recommending the Board award the school bus purchase to Holland Bus Company for a cost not to exceed \$498,936.00 (\$124,734.00 each).

Corrinne Karpinski
(She, Her, Hers)
Director of Transportation
517-706-5050 (Office)
Corrinne.karpinski@okemosk12.net

"Together...educating with excellence, inspiring each learner for life."

GENERAL INFORMATION

The purpose of this program is to allow MSBO member school districts to purchase a quality bus at a competitive price. The program works by issuing an Invitation to Bid to interested dealers. MSBO receives and organizes the proposals and compiles a dealer price list that allows MSBO member school districts to electronically compare pricing on the various buses designed from all participating dealers.

MSBO's sole responsibility in the Bus Purchase program is to solicit proposals from dealers, inform the MSBO member school districts of the bid results, and coordinate the purchase of buses.

The role of the MSBO in the bid review process is limited to compiling a dealer price list. MSBO is not verifying or guaranteeing that the dealers have met the Base Bus Specifications. Dealers, by bidding in this program, have agreed to meet all base bus specifications. MSBO is simply a clearing house for the proposals in order to create an online program that enables MSBO member school districts to compare the various prices and options offered by each dealer. When comparing prices between dealers, please be cognizant of options marked N/A. By bidding N/A to an option, a dealer is stating they cannot provide that option.

DEALER NEGOTIATED OPTIONS are defined as options not specifically identified on the MSBO Bus Purchase Program Bus Specification Options List. Districts may, on an individual basis, negotiate such bus specification options directly with a vendor outside of this program. However, we strongly recommend that before doing so, you consult with your district's legal counsel to ensure that your district is complying with all applicable laws, statutes, regulations, and board of education policies.

If it is deemed necessary to purchase dealer negotiated options, these options can be inserted into the Bid Specification Sheet through the program. As part of the program process, users will be asked whether or not there are dealer-negotiated options to be listed, along with the price, when preparing the Bid Specification Sheet to be sent to the selected vendor and to MSBO. These prices will be calculated into the purchase price.

History of the Program

In 1994, Michigan School Business Officials (MSBO) joined with Michigan Association of Pupil Transportation (MAPT) to initiate a group bus purchasing program to save their members time, money, and concern.

With cooperation from school bus vendors, the MSBO Bus Specifications Committee combined to design a program in which all districts could take advantage of group purchasing, regardless of the size of their order. A district ordering one bus gets the same price as a district ordering 20 buses.

An average of over 200 buses are purchased annually through this program for Michigan school districts.

This program can save you time when ordering new buses.

Michigan Bus Purchasing
Price Comparison Report - Spec #17747
 Nov 01, 2022 10:25 AM

Buying Organization

Holland
 670 E 16th St
 Holland MI 49423-3738

Notes

Okemos 77 Gas 2023

Product Category

Conventional (2022-23 Phase 1)

Product

77 Passenger

Quantity

4

Product Base Price

\$119,656.00

\$115,877.00

\$116,893.00

Chassis Options

Option	Option SKU	Buyer Comments	Hoekstra	Holland	Midwest Transit
Air Dryer	C101		N/C	(\$225.00)	\$36.00
Bendix AD-IP dryer w/spin-on filter					
Alternator	C123		\$140.00	S/E	\$144.00
240-amp, Leece-Neville					
Axle, Front: minimum load	C142		\$159.00	S/E	\$81.00
12,000 lbs.					
Axle, Rear: minimum load	C153		\$623.00	S/E	\$277.00
23,000 lbs.					
Batteries	C161		N/A	(\$150.00)	(\$98.00)
2 12-volt, 650-CCA each					
Brake Dust Shield	C170		S/E	S/E	N/C
Brake dust shield on all wheels					
Brakes, ESC	C172		S/E	S/E	S/E
Electronic Stability Control for Air Brakes					
Brakes, Traction Control	C180		S/E	S/E	S/E
For air brakes					
Engine	C204		—	—	N/C
Cummins JSB 220hp, 600 torque, PTS2500 trans					
Cummins JSB 220hp, 600 torque, PTS2500 trans	C204		S/E	—	—
Gasoline Engine, 7.3 L w/Ford Trans	C218		N/A	(\$3,350.00)	N/A
Fuel Tank					
Increase to 100-gallon gasoline tank	C252		N/A	\$375.00	N/A
Motor, Starting					

Thermal overcrank protection	C290	S/E	S/E	N/C
Steering				
Telescoping steering wheel	C320	S/E	S/E	\$116.00
Switches, Ignition				
Keyed alike	C350	N/C	\$5.00	\$12.00
Tires				
1 1R22.5 steer fr, mud/snow rear, Goodyear	C373	N/A	(\$262.00)	(\$404.00)
Turn signals				
Fender-mounted	C421	S/E	S/E	\$49.00
Warranty, Extended				
3 year/unlimited miles	C451	S/E	\$1,425.00	\$780.00

Body Options

All Light Monitor System	B160	S/E	S/E	\$97.00
Add all light monitor system				
Antenna				
Flexible rubber radio antenna	B170	S/E	S/E	\$46.00
Booster Pump				
Add booster pump	B210	\$124.00	\$220.00	\$81.00
Bus Lock Up System				
Front only	B221	N/A	\$64.00	\$189.00
Color, Interior				
Walls white	B234	N/A	S/E	S/E
Crossing Gate Arm				
Air w/stow bracket	B240	\$292.00	\$390.00	(\$15.00)
Defogger Fans				
Increase from 2 to 3	B250	N/A	\$65.00	\$74.00
Exit, Evacuation Step				
Step & handle at rear door	B310	\$225.00	S/E	\$99.00
Exit, Roof Hatch				
2 Specially Prolo 9240 series	B324	(\$62.00)	(\$360.00)	N/A
Floor Covering				
1 piece, gray	B373	N/A	\$814.00	\$555.00
Fuel Filler Door				
Latching	B392	S/E	S/E	S/E
Heater, Shut-Off Valve				
Locate valve on engine block	B440	S/E	S/E	N/C
Light Visor				
Overhead flasher light visor	B455	S/E	S/E	N/C
Light, Exterior				

Light check system	B460	S/E	S/E	S/E
Mirror, Timer				
Timer for heated mirror	B525	S/E	S/E	\$57.00
Mirrors, Crossview				
Rosco, Eye-Max LP, heated	B537	\$42.00	S/E	N/C
Mirrors, Crossview, Arms				
Stainless steel arms	B555	S/E	\$38.00	\$39.00
Mirrors, Rearview				
Rosco Open View ES, remote, heated, split view	B575	\$233.00	\$265.00	\$186.00
Mirrors, Rearview, Arms				
Stainless steel arms	B590	S/E	\$38.00	\$37.00
Noise Reduction System				
Perforated ceiling, full bus	B595	S/E	\$641.00	S/E
Paint, Roof				
White, polyurethane	B605	\$355.00	\$220.00	\$332.00
Power Source				
12-volt power source in driver's area	B615	N/C	S/E	N/C
Radio & Public Address System				
AM/FM radio, PA System inside & outside	B623	N/A	\$587.00	\$297.00
Seat, Driver's				
National, air ride w/1 arm rest	B664	\$137.00	\$225.00	\$27.00
Seats, Fire Block				
Delete fire block	B703	(\$551.00)	(\$350.00)	(\$774.00)
Seats, Passenger: Color				
Burgundy	B714	N/A	N/C	N/C
Severe Service Package				
Must meet Colorado Racking Test	B740	S/E	S/E	N/C
Step Tread				
Pebble tread w/non-metal backing	B752	\$27.00	\$305.00	S/E
Stepwell				
Stainless steel	B755	N/A	\$545.00	\$746.00
Step Arm Signals				
Air, LED lights, front & rear	B765	(\$87.00)	(\$70.00)	(\$215.00)
Storage Compartment, Large (90"-105")				
With light, gas spring & lock (each) (Qty: 2)	B775	\$1,556.00	\$2,660.00	\$2,286.00
Storage Compartment Driver's Area				
Over drivers sash window	B781	S/E	\$125.00	\$160.00
Storage Pouch				
Mounted on barrier behind driver	B782	\$21.00	\$16.00	\$77.00
Warning System-Driver Alert				

Transpec Driver Alert Model 7500	B805	\$466.00	\$440.00	\$346.00
Window, Rear				
Tempered, 28% tinted	B870	\$15.00	\$50.00	N/C

Configured Price \$123,371.00 \$120,623.00 \$122,613.00

Dealer Options

Angeltrax camera system install			\$4,111.00	
Angeltrax camera system install		\$4,111.00		\$4,111.00
Angeltrax camera system install		\$0.00		
no gasoline engine available				\$0.00
no gasoline engine available		\$982.00		
MOR-Vision® 6" x 30" Mirror/Monitor Backup Camera			\$0.00	\$982.00
MOR-Vision® 6" x 30" Mirror/Monitor Backup standard			\$0.00	
MOR-Vision® 6" x 30" Mirror/Monitor Backup Camera			\$0.00	
legacy seats			\$0.00	
LH arm rest			\$0.00	

	<u>Hoekstra</u>	<u>Holland</u>	<u>Midwest Transit</u>
Unit Price	\$128,464.00	\$124,734.00	\$127,706.00
Total Price	\$513,856.00	\$498,936.00	\$510,824.00
Grand Total	\$513,856.00	\$498,936.00	\$510,824.00

BOARD OF EDUCATION RESOLUTION

2022-2023 MSBO Bus Purchase Program

_____ ("School District"), _____,
Michigan

At a regular meeting of the Board of Education of _____,
_____ County, Michigan (the "School District"), held at the Board of Education Offices
at _____, Michigan _____, on the _____ day of
_____, 20__, at _____ p.m., Local Time.

PRESENT: MEMBERS: _____

ABSENT: MEMBERS: _____

The following preamble and resolution were offered by Member _____ and
supported by Member _____.

WHEREAS, the School District desires to participate in the 2022-2023 Michigan School
Business Officials (MSBO) Bus Purchase Program, and

WHEREAS, the Board of Education has reviewed the Bus Purchase Program Vendor Invitation
To Bid, the Vendors' Responses to the Invitation To Bid, the Base Bus Specifications, the Bus
Specification Options, the School District's Purchase Order and the School District's Bid
Comparison Spreadsheet (collectively "Bid Documents"); and

WHEREAS, the School District understands that it is subject to all of the terms and conditions
contained in the Bid Documents and any Bus Purchase Program procedures currently in place,
or as may be implemented in the future by the MSBO; and

WHEREAS, the Board of Education understands that the sole responsibility of MSBO in the Bus
Purchase Program is to solicit bids from Vendors, inform the Districts of the bid results and
coordinate the aggregate purchase of buses; and

WHEREAS, the Board of Education understands that the School District must have at least one
(1) fully paid membership in MSBO in order to participate in the Bus Purchase Program; and

WHEREAS, the Board of Education understands that any contracts for the purchase of school buses under the Bus Purchase Program will be between the School District and the Bus Vendor directly; and

WHEREAS, the Board of Education has determined that it is in the best interest of the School District to participate in the Bus Purchase Program.

NOW, THEREFORE, BE IT RESOLVED THAT:

1. The School District is hereby authorized to participate in the 2022-2023 MSBO Bus Purchase Program and agrees to be bound by all of the terms and conditions contained in the Bid Documents, which Bid Documents are incorporated herein by reference.

2. The President and Secretary of the Board are hereby authorized and directed to execute any and all documents which are necessary for the School District to participate in the Bus Purchase Program upon the terms and conditions contained in the Bid Documents and any of the Bus Purchase Program procedures.

YEAS: MEMBERS: _____

NAYS: MEMBERS: _____

ABSTAIN: MEMBERS: _____

RESOLUTION DECLARED ADOPTED

I hereby certify that the foregoing constitutes a true and complete copy of a resolution duly adopted by the Board of Education of _____, County of _____, Michigan, at a _____ meeting held on the _____ day of _____, 20__, and that said meeting was conducted and public notice of said meeting was given pursuant to and in full compliance with the Open Meeting Act, being Act 267, Public Acts of Michigan, 1976, and that the minutes of said meeting were kept and will be or have been made available as required by said Act.

President, Board of Education

Secretary, Board of Education