


# VALUE COMPARISON

	 <b>KINGS III</b>	<b>LOCAL ELEVATOR COMPANIES</b>	<b>NATIONAL ELEVATOR COMPANIES</b>	<b>ELEVATOR COMMUNICATION TECHNOLOGY COMPANIES</b>	<b>LANDLINE REPLACEMENT COMPANIES</b>
<b>24/7 Live Authorized Personnel Emergency Reponse &amp; Dispatch</b>					
Real-Time Reporting of Entrapments per Customer Notification Plan**	✓	✗	✗	✗	✗
Operators More Highly Trained Than Generally Required of 911 Centers***	✓	✗	✗	✗	✗
Call Recording & Transcript Access	✓	✗	NOT TYPICAL	✗	✗
<b>Equipment &amp; Technology</b>					
Cellular Device Offering Built Specifically for Elevator Emergency Communications	✓	NOT TYPICAL	✓ *	✗	✗
Automatic Remote Testing for Communication Path Failure	✓	✗	✗	✗	NOT TYPICAL
Access to the FirstNet® Cellular Network****	✓	✗	✗	✗	✗
<b>Installation &amp; Service</b>					
Installed by Selling Vendor	✓	✓	✓	✗	✗
Who Recognizes & Submits a Support Ticket Upon Phone Line Failure (Cellular and Landline)?	<b>Kings III</b>	<b>Customer</b>	<b>Customer</b>	<b>N/A</b>	<b>N/A</b>
Lifetime Equipment Warranty & Ongoing Maintenance <b>Including Parts &amp; Labor</b>	✓	✗	✗	✗	✗
Code Compliance Expertise- Elevator Code (ASME), ADA, IBC	✓	NOT TYPICAL	✓ *	✗	✗

\*Asterisked services can typically be found among national elevator companies but are not guaranteed

\*\* Kings III works with customer to develop a customized call list used to ensure immediate help is dispatched as needed and appropriate building personnel are notified

\*\*\* Advanced Emergency Medical Dispatch (AEMD) Certified, Red Cross CPR Trained, & HIPAA Compliant

\*\*\*\* FirstNet is the reliable, highly secure, interoperable, and innovative public safety communications platform built with and for first responders, allowing access to a prioritized emergency network