

No. _____



UNITED INDEPENDENT SCHOOL DISTRICT AGENDA ACTION ITEM

TOPIC Award of the District Paid Life Insurance Program

SUBMITTED BY: Robert Chapa ~~_____~~ **OF:** Risk Management

APPROVED FOR TRANSMITTAL TO SCHOOL BOARD: _____

DATE ASSIGNED FOR BOARD CONSIDERATION: May 27, 2009

RECOMMENDATION:

The Employee Benefits Committee has finalized review of proposals and recommends the District Paid Life Insurance contract be awarded to the Alamo Insurance Group providing coverage through the Fort Dearborn Life Insurance Company. Proposal is for three (3) one year contracts with the first two (2) years at a fixed rate of \$.068 per \$1,000 of coverage and year #3 to be negotiated as per a predetermined formula with a not to exceed cap of \$0.089 per thousand and renewed at the discretion of the district.

RATIONALE:

The Alamo Insurance Group and Ft. Dearborn Insurance Company offered the greatest coverage at the best price. The proposed rate is the same as the present rate.

BUDGETARY INFORMATION

Premiums included in the 2009-010 budget.

BOARD POLICY REFERENCE AND COMPLIANCE:

UNITED INDEPENDENT SCHOOL DISTRICT

District Paid Life Insurance

RFP Number: 008-2009

Final Negotiated Proposals

Sorted By Annual Cost

Proposal Number	Company Name	Company Representative	Agent	Comment	Rate Per \$1,000	Annual Cost	Increase Amount	Increase Percent	Rate Guarantee	Renewal Rate Cap	Waiver of Premium
	Fort Dearborn Life Current	LaRae Pomeroy	Alamo Insurance Agency		\$0.068	\$120,166	-	-	2 Years		Yes
L3	Fort Dearborn Life Renewal	LaRae Pomeroy	Alamo Insurance Agency	Continuation of Current Coverage & Service	\$0.068	\$120,166			2 Years	3rd yr (.089) cap	Yes
L4	ReliaStar Life Insurance Company	Chris Gilbert	Direct or Alamo Insurance Agency	Option for Agent Services with Higher Rate	\$0.084	\$148,441	\$28,274	23.5%	3 Years	Will Discuss	Yes
L7	Met Life	Wes Goode	Alamo Insurance Agency		\$0.093	\$164,345	\$44,179	36.8%	3 Years	Will Discuss	Yes
L13	Minnesota Life Insurance Company	Bryan Walworth	Direct		\$0.093	\$164,345	\$44,179	36.8%	3 Years	No	Yes
L8	UNUM Life Insurance Company	Renee Wills	Laurel Insurance Agency		\$0.100	\$176,715	\$56,549	47.1%	2 Years	based on 1st 2 mo experience	Yes
L12	Lincoln National Life	Chris Jakubson	EDU Benefits		\$0.100	\$176,715	\$56,549	47.1%	2 Years	3 Years w TASB	Yes
L5	UNUM Life Insurance Company	Rob Larson	IDW Insurance Agency		\$0.105	\$185,551	\$65,385	54.4%	2 Years	based on 1st 2 mo experience	Yes
L10	UNUM Life Insurance Company	Renee Wills	Alamo Insurance Agency Dennis Carruth		\$0.105	\$185,551	\$65,385	54.4%	2 Years	based on 1st 2 mo experience	Yes
L9	Humana	Billy Ward	Sunbelt Worksite Marketing		\$0.120	\$212,058	\$91,892	76.5%	2 Years	No	Yes
D12	Humana	Victoria Humada	Laurel Insurance Agency		\$0.120	\$212,058	\$91,892	76.5%	2 Years	No	Yes
L6	Standard Insurance Company	Dayton Hoffman	Alamo Insurance Agency		\$0.125	\$220,894	\$100,728	83.8%	3 Years	No	Yes
L1	Lincoln National Life	Daniel Jenkins	Laurel Insurance Agency	Dental Proposal	-	-	-	-	-	-	-
L2	Laurel Insurance Agency & Associates	Robert Laurel	Laurel Insurance Agency	Agency Information	-	-	-	-	-	-	-
L11	American Family Life Assurance Co.	Linda Willoughby	Antonia Davila Jerry Hart	Voluntary Life Quote	-	-	-	-	-	-	-

Comments:

1. Annual Cost is based on 5,951 insured employees & total life insurance benefit amount is \$147,262,500.