


# Livonia Public Schools

---

*Andrea L. Oquist, Director of Elementary Programs*

December 5, 2013

TO: Lisa Abbey  
*Director of Business Services*

FROM: Andrea Oquist   
*Director of Elementary Programs*

Sheryl Archibald   
*Teacher Leader for Health & Physical Education*

RE: Bid Recommendation for Fitness Center Equipment

A final review of the bid packages, and equipment evaluation, has been completed, in addition to consultation with the Business Office. We are recommending the following vendors for purchase of Fitness Center equipment at Churchill, Franklin and Stevenson High School:

**All Pro-Package B**

45 pieces of Strength Equipment

**Total Cost:** \$88,625.00\*

**Exercise Warehouse**

60 pieces of Cardio Equipment

**Total Cost:** \$164,840.32

*\*=The total is adjusted due to a change in trade-in value originally quoted in Monday's presentation. Emerson Middle School will be receiving some additional pieces of equipment from Franklin's Fitness Center to repurpose for use with students, and this resulted in a \$2,050.00 decrease in the trade in value.*

In both cases, the vendor recommended has met the specifications of the bid package.

The funding source for this purchase is the PEP Grant, and all items are approved within the federal grant guidelines and fall within our equipment budget parameters.

We would like to request this item be added to the December 16, 2013 Board of Education meeting agenda.

Thank you.

LIVONIA PUBLIC SCHOOLS  
 FITNESS EQUIPMENT @ 3 HIGH SCHOOLS  
 NOVEMBER 19, 2013

	VENDOR <i>LIFE FITNESS</i>	VENDOR <i>EXERCISE WAREHOUSE</i>	VENDOR <i>ALL PRO -PACKAGE A</i>	VENDOR <i>ALL PRO -PACKAGE B</i>	VENDOR <i>DIRECT FITNESS</i>	VENDOR <i>FITNESS THINGS</i>	VENDOR <i>PROMAXIMA</i>
<b>STRENGTH/FITNESS EQUIPMENT:</b>							
Equipment - 15 pieces	90,322.50	108,633.12	130,781.00	98,575.00	139,187.50	134,278.87	85,957.00
Trade-in	-2,000.00		-12,000.00	-9,950.00	-7,900.00	-3,700.00	-3,500.00
Freight Delivery and Installation	13,583.00	15,862.93				8,287.47	
Extended Warranty		5,336.36			32,460.00	8,400.00	6,000.00
<b>Total Strength/Fitness Equipment</b>	<b>101,905.50</b>	<b>129,832.41</b>	<b>118,781.00</b>	<b>88,625.00</b>	<b>163,747.50</b>	<b>147,266.34</b>	<b>88,457.00</b>
				Note 2			Note 3
<b>CARDIO EQUIPMENT:</b>							
Equipment - 20 pieces	137,294.00	149,968.00		134,790.00	180,840.00	169,400.00	160,440.00
Trade-in	0.00	-2,000.00			-200.00		
Freight Delivery and Installation		2,200.00				8,500.00	
Extended Warranty	32,400.00	14,672.32			45,620.00	18,900.00	
<b>Total Cardio Equipment</b>	<b>169,694.00</b>	<b>164,840.32</b>	<b>0.00</b>	<b>134,790.00</b>	<b>226,260.00</b>	<b>196,800.00</b>	<b>160,440.00</b>
			Note 1	Note 1		Note 4	Note 3
CERT OF INSURANCE	X	X	X		NO	X	NO
BID BOND/CERTIFIED CHECK INCL. W/BID	X	X	X		X	X	X
EQUAL OPPORTUNITY STATEMENT	X	X	X		X	X	X
Affidavit of Compliance- Iran Economic Sanctions Act.	X	X	X		X	X	X
FAMILIAL DISCLOSURE STATEMENT	X	X	X		X	X	X
Notes:							
1=No Bid/Missing Items from Bid							
2=Equipment Evaluation to be Completed							
3=Equipment Evaluation did not meet bid specifications							
4= \$2000 credit if both awarded both bids							
		RECORDED BY: Barbara Stoner			DATE: 19-Nov-13		