



***Technology Department***

19200 Cobb Avenue

Tornillo, TX 79853

Phone 915.765.3035

Fax 915.765.3099

# MEMORANDUM

To:

From:

Subject:

Date:

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HISTORY:

RATIONALE:

BUDGET IMPACT:

ADMINISTRATIVE RECOMMENDATION:

***Vision:*** *Believe we can succeed, with pride we will achieve.*

***Mission:*** *The mission of the District is to educate and inspire students in a safe and supportive environment which will result in closing the achievement gap by preparing all students for college readiness and success in a global society.*





**E-rate Service Provider Evaluation Worksheet**

E-rate Information	
	Application
Type of Service	Category 2 - Internal Connections
Funding Year	FY26 : 7/1/2026 - 6/30/2027
Form 470 Number	260009774
Form 470 Form ID:	470-FY26-271C
Bidding Number	TISDFY26-IC01
Scope of Work	Equipment-Network Switches

Factor Points		
Description	Factor	Max
Price	A	30
Prior Experience	B	25
Qualifications	C	20
Walkthrough	D	15
Bill Methods	E	5
E-rate Experience	F	5
<b>Total</b>		<b>100</b>

Factor Rating	
Score	Description
0	Very Poor
1	Poor
2	Fair
3	Very Good
4	Excellent

Vendor Name	Factor A		Factor B		Factor C		Factor D		Factor E		Factor F		Points
	Score A	Pts A	Score B	Pts B	Score C	Pts C	Score D	Pts D	Score E	Pts E	Score F	Pts F	
ANM	3.00	22.5	3.00	18.75	4.00	20	4.00	15	4.00	5	4.00	5	<b>86.25</b>
Ardham	4.00	30	3.00	18.75	4.00	20	4.00	15	4.00	5	4.00	5	<b>93.75</b>
Bytespeed	3.00	22.5	0.00	0	4.00	20	4.00	15	4.00	5	4.00	5	<b>67.50</b>
Connection	3.00	22.5	3.00	18.75	4.00	20	4.00	15	4.00	5	4.00	5	<b>86.25</b>
Karr Technology Solutions	2.00	15	0.00	0	4.00	20	4.00	15	4.00	5	4.00	5	<b>60.00</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>

**Evaluator:** Christopher Escarsega

**Job Title:** Network & System Admin

**Date:** 3/11/2026

**Signature:** *Christopher Escarsega*



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Form 470 Number	260009774
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Bidding Number	TISDFY26-IC01
Scope of Work	Equipment-Network Switches

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Prior Experience	B	25
Qualifications	C	20
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Bill Methods	E	5
E-rate Experience	F	5
<b>Total</b>		<b>100</b>

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Score	Description
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1	Poor
2	Fair
3	Very Good
4	Excellent

Vendor Name	Factor A		Factor B		Factor C		Factor D		Factor E		Factor F		Points
	Score A	Pts A	Score B	Pts B	Score C	Pts C	Score D	Pts D	Score E	Pts E	Score F	Pts F	
ANM	1.40	10.5	4.00	25	4.00	20	3.00	11.25	4.00	5	4.00	5	<b>76.75</b>
Ardham	3.80	28.5	4.00	25	4.00	20	3.00	11.25	4.00	5	4.00	5	<b>94.75</b>
Bytespeed	4.00	30	2.00	12.5	4.00	20	3.00	11.25	4.00	5	4.00	5	<b>83.75</b>
Connection	2.50	18.75	3.00	18.75	4.00	20	3.00	11.25	4.00	5	4.00	5	<b>78.75</b>
Karr Technology Solutions	1.80	13.5	2.00	12.5	4.00	20	3.00	11.25	4.00	5	4.00	5	<b>67.25</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>

**Evaluator:** Carlos Garcia

**Job Title:** Technology Director

**Date:** 3/11/2026

**Signature:** 



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Funding Year	FY26 : 7/1/2026 - 6/30/2027
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Form 470 Form ID:	470-FY26-271C
Bidding Number	TISDFY26-IC01
Scope of Work	Equipment-Network Switches

Factor Points		
Description	Factor	Max
Price	A	30
Prior Experience	B	25
Qualifications	C	20
Walkthrough	D	15
Bill Methods	E	5
E-rate Experience	F	5
<b>Total</b>		<b>100</b>

Factor Rating	
Score	Description
0	Very Poor
1	Poor
2	Fair
3	Very Good
4	Excellent

Vendor Name	Factor A		Factor B		Factor C		Factor D		Factor E		Factor F		Points
	Score A	Pts A	Score B	Pts B	Score C	Pts C	Score D	Pts D	Score E	Pts E	Score F	Pts F	
ANM	2.75	20.625	4.00	25	4.00	20	4.00	15	4.00	5	4.00	5	<b>90.63</b>
Ardham	3.50	26.25	4.00	25	4.00	20	4.00	15	4.00	5	4.00	5	<b>96.25</b>
Bytespeed	3.00	22.5	4.00	25	4.00	20	4.00	15	4.00	5	4.00	5	<b>92.50</b>
Connection	3.25	24.375	4.00	25	4.00	20	4.00	15	4.00	5	4.00	5	<b>94.38</b>
Karr Technology Solutions	2.00	15	4.00	25	4.00	20	4.00	15	4.00	5	4.00	5	<b>85.00</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>

**Evaluator:** Luis Guerra

**Job Title:** Finance Director

**Date:** 3/11/2026

**Signature:** *Luis Guerra*



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Funding Year	FY26 : 7/1/2026 - 6/30/2027
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Bidding Number	TISDFY26-IC01
Scope of Work	Equipment-Network Switches

Factor Points		
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Price	A	30
Prior Experience	B	25
Qualifications	C	20
Walkthrough	D	15
Bill Methods	E	5
E-rate Experience	F	5
<b>Total</b>		<b>100</b>

Factor Rating	
Score	Description
0	Very Poor
1	Poor
2	Fair
3	Very Good
4	Excellent

Vendor Name	Factor A		Factor B		Factor C		Factor D		Factor E		Factor F		Points
	Score A	Pts A	Score B	Pts B	Score C	Pts C	Score D	Pts D	Score E	Pts E	Score F	Pts F	
ANM	1.00	7.5	3.00	18.75	3.00	15	2.00	7.5	4.00	5	4.00	5	<b>58.75</b>
Ardham	3.00	22.5	3.00	18.75	3.00	15	2.00	7.5	4.00	5	4.00	5	<b>73.75</b>
Bytespeed	4.00	30	3.00	18.75	3.00	15	2.00	7.5	4.00	5	4.00	5	<b>81.25</b>
Connection	2.00	15	3.00	18.75	3.00	15	2.00	7.5	4.00	5	4.00	5	<b>66.25</b>
Karr Technology Solutions	1.00	7.5	3.00	18.75	3.00	15	2.00	7.5	4.00	5	4.00	5	<b>58.75</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>

**Evaluator:**

**Job Title:**

**Date:**

**Signature:** 

Note: Scoring for price category is determined by setting the lowest price as a base comparison and given a score of 4. Rest of prices are scored proportionately.

IC01 - Network Switches						
#	Vendor Name	Solution	Equipment+Lic	Labor	Total	Notes
1	Bytespeed	Ruckus	\$ 66,680.00	\$ 9,000.00	\$ 75,680.00	
2	Ardham	Extreme 5420	\$ 56,091.96	\$ 23,530.00	\$ 79,621.96	
3	Connection	Cisco - Meraki	\$ 74,015.13	\$ 29,833.50	\$ 103,848.63	
4	Karr Technology Solutions	Cisco - Meraki	\$ 112,241.71	\$ 5,670.00	\$ 117,911.71	
5	ANM	Cisco - Meraki	\$ 97,527.41	\$ 27,978.89	\$ 125,506.30	





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Form 470 Form ID:	470-FY26-271C
Bidding Number	TISDFY26-IC02
Scope of Work	Equipment-Network AP

Factor Points		
Description	Factor	Max
Price	A	30
Prior Experience	B	25
Qualifications	C	20
Walkthrough	D	15
Bill Methods	E	5
E-rate Experience	F	5
<b>Total</b>		<b>100</b>

Factor Rating	
Score	Description
0	Very Poor
1	Poor
2	Fair
3	Very Good
4	Excellent

Vendor Name	Factor A		Factor B		Factor C		Factor D		Factor E		Factor F		Points
	Score A	Pts A	Score B	Pts B	Score C	Pts C	Score D	Pts D	Score E	Pts E	Score F	Pts F	
Ardham	4.00	30	3.00	18.75	4.00	20	4.00	15	4.00	5	4.00	5	<b>93.75</b>
Bytespeed	3.00	22.5	0.00	0	4.00	20	4.00	15	4.00	5	4.00	5	<b>67.50</b>
Connection	3.00	22.5	3.00	18.75	4.00	20	4.00	15	4.00	5	4.00	5	<b>86.25</b>
Karr Technology Solutions	2.00	15	0.00	0	4.00	20	4.00	15	4.00	5	4.00	5	<b>60.00</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>

**Evaluator:** Christopher Escarsega

**Job Title:** Network & System Admin

**Date:** 3/11/2026

**Signature:** *Christopher Escarsega*



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Scope of Work	Equipment-Network AP

Factor Points		
Description	Factor	Max
Price	A	30
Prior Experience	B	25
Qualifications	C	20
Walkthrough	D	15
Bill Methods	E	5
E-rate Experience	F	5
<b>Total</b>		<b>100</b>

Factor Rating	
Score	Description
0	Very Poor
1	Poor
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Vendor Name	Factor A		Factor B		Factor C		Factor D		Factor E		Factor F		Points
	Score A	Pts A	Score B	Pts B	Score C	Pts C	Score D	Pts D	Score E	Pts E	Score F	Pts F	
Ardham	3.90	29.25	4.00	25	4.00	20	3.00	11.25	4.00	5	4.00	5	<b>95.50</b>
Bytespeed	3.99	29.925	2.00	12.5	4.00	20	3.00	11.25	4.00	5	4.00	5	<b>83.68</b>
Connection	3.45	25.875	3.00	18.75	4.00	20	3.00	11.25	4.00	5	4.00	5	<b>85.88</b>
Karr Technology Solutions	4.00	30	2.00	12.5	4.00	20	3.00	11.25	4.00	5	4.00	5	<b>83.75</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>

Evaluator: Carlos Garcia

Job Title: Technology Director

Date: 3/11/2026

Signature: 



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Funding Year	FY26 : 7/1/2026 - 6/30/2027
Form 470 Number	260009774
Form 470 Form ID:	470-FY26-271C
Bidding Number	TISDFY26-IC02
Scope of Work	Equipment-Network AP

Factor Points		
Description	Factor	Max
Price	A	30
Prior Experience	B	25
Qualifications	C	20
Walkthrough	D	15
Bill Methods	E	5
E-rate Experience	F	5
<b>Total</b>		<b>100</b>

Factor Rating	
Score	Description
0	Very Poor
1	Poor
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Vendor Name	Factor A		Factor B		Factor C		Factor D		Factor E		Factor F		Points
	Score A	Pts A	Score B	Pts B	Score C	Pts C	Score D	Pts D	Score E	Pts E	Score F	Pts F	
Ardham	3.80	28.5	4.00	25	4.00	20	4.00	15	4.00	5	4.00	5	<b>98.50</b>
Bytespeed	3.25	24.375	3.00	18.75	4.00	20	4.00	15	4.00	5	4.00	5	<b>88.13</b>
Connection	3.25	24.375	3.00	18.75	4.00	20	4.00	15	4.00	5	4.00	5	<b>88.13</b>
Karr Technology Solutions	3.75	28.125	3.00	18.75	4.00	20	4.00	15	4.00	5	4.00	5	<b>91.88</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>

Evaluator:

Job Title:

Date:

Signature: *Luis Guerra*



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Form 470 Form ID:	470-FY26-271C
Bidding Number	TISDFY26-IC02
Scope of Work	Equipment-Network AP

Factor Points		
Description	Factor	Max
Price	A	30
Prior Experience	B	25
Qualifications	C	20
Walkthrough	D	15
Bill Methods	E	5
E-rate Experience	F	5
<b>Total</b>		<b>100</b>

Factor Rating	
Score	Description
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Vendor Name	Factor A		Factor B		Factor C		Factor D		Factor E		Factor F		Points
	Score A	Pts A	Score B	Pts B	Score C	Pts C	Score D	Pts D	Score E	Pts E	Score F	Pts F	
Ardham	2.00	15	2.00	12.5	3.00	15	3.00	11.25	4.00	5	4.00	5	<b>63.75</b>
Bytespeed	3.00	22.5	2.00	12.5	3.00	15	3.00	11.25	4.00	5	4.00	5	<b>71.25</b>
Connection	1.00	7.5	2.00	12.5	3.00	15	3.00	11.25	4.00	5	4.00	5	<b>56.25</b>
Karr Technology Solutions	4.00	30	2.00	12.5	3.00	15	3.00	11.25	4.00	5	4.00	5	<b>78.75</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>
		0		0		0		0		0		0	<b>0.00</b>

Evaluator:

Job Title:

Date:

Signature: \_\_\_\_\_



Note: Scoring for price category is determined by setting the lowest price as a base comparison and given a score of 4. Rest of prices are scored proportionately.

**IC02 - Wireless Access Points**

#	Vendor Name	Solution	Equipment+Lic	Labor	Total	Notes
4	Karr Technology Solutions	Extreme	\$ 62,573.70	\$ 4,375.00	\$ 66,948.70	Installation not needed.
2	Bytespeed	Ruckus	\$ 60,900.00	\$ 6,100.00	\$ 67,000.00	Installation included, no knowledge of solution
1	Ardham	Extreme	\$ 43,054.90	\$ 25,978.90	\$ 69,033.80	Installation not needed
3	Connection	Cisco - Meraki	\$ 46,282.60	\$ 29,833.50	\$ 76,116.10	Installation included, no knowledge of solution

# Tornillo Independent School District



## Network Internal Connections

### Budget Summary

Project	Total Project Cost	Project Scope %	Project Scope Cost	USAC Cost (85%)	TISD Cost (15%)
IC01 - Network Switch Upgrades (14 switches)	\$ 79,621.96	100%	\$ 79,621.96	\$ 67,678.67	\$ 11,943.29
IC02 - Network Wireless Upgrades (70 AP's)	\$ 43,054.90	100%	\$ 43,054.90	\$ 43,054.90	\$ 6,458.24
<b>Grand Total</b>	<b>\$ 122,676.86</b>		<b>\$ 122,676.86</b>	<b>\$ 110,733.57</b>	<b>\$ 18,401.53</b>

5-Year Estimated E-rate Funding Budget (2026-2030)	\$ 146,682.46
Maximum E-rate Reimbursement 85%	\$ 124,680.09
District Cost	\$ 22,002.37

