



To: Dr. Kent Mutchler
From: Michael Wilkes
Date: June 14, 2016
Re: Classroom Projector Bid Summary & Recommendation for Award

On May 25, 2016 at 10:00 a.m. sealed bids were opened and read aloud for the Classroom Projector bid.

This bid was conducted in accordance with the projection system upgrades identified in the approved 2016-17 Technology Plan. The project will replace aging equipment in these locations and provide the District with inventory of spare devices to support other schools. Overall, nine bid packages were issued to vendors, three of which submitted bids for the opening. The results are shown on the attached response sheet and the recommended lowest responsible bidder is highlighted.

The vendors submitting qualified bids were:

- Tierney Brothers
- Fathom Media, Inc.
- Pentegra Systems LLC

It is my recommendation that the bid is awarded to Fathom Media, Inc. according to the devices, quantities, and services as outlined below:

Buildings	Devices/Service	Cost
GMS North, GMS South, Harrison Street Elementary	110 Epson 97H; 2 Epson 580 UST projectors	\$54,647.20
GMS North, GMS South, Harrison Street Elementary	Installation and testing for: <ul style="list-style-type: none">- 106 ceiling mounted projectors- 2 Short-Throw projectors- 4 cart-based projectors- HDMI input installation for all projectors	\$20,084.00
Total Project Cost (Bid)		\$74,731.20

The following items were added post-bid to this project:

- Two additional HDMI inputs to be installed in rooms 160 and 141 at Harrison Street Elementary. These rooms did not previously have a projector installed. Since this is a new installation, and no existing inputs were present, we have asked for 2 HDMI inputs to be installed instead of the single specified in the bid packet.
 - o Total cost for the two items: \$368.00
- Based on the scope and nature of this work, the District believes a performance bond is necessary to insure the timeliness and quality of the installation. We have asked Fathom Media to secure a performance bond in the amount of the installation services (\$20,000). As this was not requested as part of the bid packet, Fathom Media, Inc has requested that the District cover the cost of the insurance. We will include this requirement for future bids that are similar in scope and nature of work.
 - o Total cost for performance bond insurance: \$1,000.

Grand Total for the project: \$76,099.