

**Date:** May 9, 2013  
**To:** Steve Goss, Assistant Superintendent  
**From:** Ric Beers, Director of Transportation  
**Subject:** Bus Purchase

Like many other districts in the state, Vicksburg Community Schools has been financially squeezed for the last several years. As a result, we have delayed and deferred the purchase of new buses. As you and the board are well aware, we now have an older fleet. This is evidenced by the fact that our parts and repair budgets have increased significantly.

I appreciate your insight as to the best way to address this issue. The availability of low interest rates does indeed make it a good time to borrow the needed capital. This will allow us to purchase the number of buses needed to bring our fleet back to a more acceptable age.

This year, I am recommending the purchase of nine (9) Bluebird buses from the Holland Bus Company. This will include eight (8) regular education buses at a cost of \$83,518 per bus and one (1) special education lift bus for a cost of \$103,811 for a total cost of \$771,955.

We will be purchasing these buses through the Michigan School Business Officials (MSBO) Cooperative Purchasing Plan. This meets all legal requirements for bidding purposes in the State of Michigan. The three main vendors in the State of Michigan, Capital City (International Corp.), Hoekstra Transportation, Inc (Safety liner) and Holland Bus Company (Bluebird) agree to set their pricing for a specific period of time. This allows districts to go on line through MSBO and depending on the number of options, compare prices immediately, rather than contacting each individual vendor separately.

If you or any board member would like further information regarding the purchase process, I would be happy to discuss the issue. Thank you for making this possible.

**Price Comparison Report**  
 Cooperative Purchasing  
 5/3/2013 3:32:36 PM

**Buying Organization** Vicksburg Community Schools  
 301 S Kalamazoo St  
 Vicksburg MI 49097-0158

Product Category Special Needs (2012-2013 Phase 2)  
 Product 71 Passenger  
 Quantity 1

Option	Option SKU	Buyer Comments	Cap City	Hoekstra	Holland
<b>Product Base Price</b>					
			<b>\$85,547.00</b>	<b>\$87,797.00</b>	<b>\$87,830.00</b>
<b>Chassis Options</b>					
Air Dryer	C101		\$61.00	\$106.00	(\$210.00)
Bendix AD-IP dryer w/spin-on filter					
Alternator	C123		N/A	N/A	S/E
240-amp, Leece-Neville					
Axle, Front: minimum load	C142		N/A	\$100.00	S/E
12,000 lbs.					
Axle, Rear: minimum load	C152		\$204.00	\$500.00	S/E
21,000 lbs.					
Batteries	C163		\$121.00	\$19.00	S/E
3 12-volt, 950-CCA each					
Brake Dust Shield	C170		S/E	S/E	S/E
Brake dust shield on all wheels					
Engine	C200		N/A	(\$404.00)	S/E
Cummins ISB 200 hp w/PTS2500 trans					
MaxxForce DT 215hp w/PTS500 trans	C216		\$2,300.00	---	---
Fuel Tank	C251		\$509.00	\$309.00	\$285.00
Increase to 100-gallon					
Full Instrumentation Package (Engine)	C260		S/E	S/E	S/E
Low Coolant Indicator with audible alarm					
Heater Block, Internal (Engine)	C271		N/C	N/A	N/C
1,250-watt					
Idle Management Control	C280		S/E	S/E	S/E
Programmable					
Motor, Starting	C290		\$75.00	S/E	S/E
Thermal overcrank protection					
Paint, Wheels					

Special Ed

Wheels finish coated black inside and out						
<b>Steering</b>						
Telescoping steering wheel	C320		\$278.00	\$249.00		S/E
<b>Switches, Ignition</b>						
Keyed alike	C350		\$20.00	N/C		\$6.00
<b>Tires</b>						
LoPro 255/70R22.5 mud/snow, Goodyear	C378		(\$384.00)	S/E		\$0.00
<b>Transmission Oil</b>						
Add Castrol Transynd	C400		S/E	S/E		S/E
<b>Transmission, Warranty</b>						
5 year; PT52500 Trans	C411		S/E	S/E		S/E
<b>Turn Signals</b>						
Fender-mounted	C421		\$57.00	S/E		S/E
<b>Winter Warmup Equipment</b>						
Winter front	C490		\$75.00	\$33.00		\$75.00

### Body Options

<b>Air Conditioning</b>						
Thermo King Michigan TM-552-M5, center-plenum, dual discharge system w/TM-21 compressor, 103,000 BTU (includes 5-yr warranty)	B129		\$10,150.00	\$10,125.00		\$9,950.00
<b>All Light Monitor System</b>						
Add all light monitor system	B160		\$33.00	S/E		\$50.00
<b>Antenna</b>						
Flexible rubber radio antenna	B170		\$50.00	N/A		S/E
<b>Color, Interior</b>						
Walls white	B234		S/E	N/A		S/E
<b>Exit, Roof Hatch</b>						
2 Transpec Low Profile 1970 series	B322		(\$228.00)	(\$189.00)		(\$270.00)
<b>Fenderettes</b>						
Metal Fenderettes	B350		N/A	S/E		S/E
<b>Heater, Shut-Off Valve</b>						
Locate valve on engine block	B440		N/C	(\$80.00)		S/E
<b>Light Visor</b>						
Overhead flasher light visor	B455		N/C	S/E		S/E
<b>Light, Exterior</b>						
Light check system	B460		S/E	S/E		S/E
<b>Lights, Overhead Warning</b>						
8-light LED system	B482		\$524.00	\$710.00		\$530.00
<b>Lights, LED</b>						
Sound Off brand for LED package	B500		S/E	N/A		S/E
<b>Mirror System</b>						
Increase driver mirror to 10x6x308e1	B520		\$37.00	N/A		\$15.00

Special Ed

<b>Mirrors, Crossview</b>									
	B537	Rosco, Eye-Max LP, heated	N/A	\$42.00				S/E	
<b>Mirrors, Rearview</b>									
	B575	Rosco Open View ES, remote, heated, split view	\$164.00	\$233.00				\$320.00	
<b>Power Source</b>									
	B615	12-volt power source in driver's area	N/C	\$31.00				S/E	
<b>Radio &amp; Public Address System</b>									
	B622	AM/FM radio, PA system inside	\$207.00	N/A				\$422.00	
<b>Seat, Driver's</b>									
	B663	National, air ride w/o arm rests	\$60.00	\$138.00				\$142.00	
<b>Seats, Fire Block</b>									
	B700	Delete fire block	(\$698.00)	(\$311.00)				(\$244.00)	
<b>Seats, Passenger: Color</b>									
	B713	Gray	N/C	S/E				S/E	
<b>Severe Service Package</b>									
	B740	Must meet Colorado Racking Test	\$241.00	S/E				S/E	
<b>Step Tread</b>									
	B750	Pebble tread w/metal backing	N/A	\$249.00				\$169.00	
<b>Stop Arm Signals</b>									
	B760	Specialty, air	(\$261.00)	(\$79.00)				(\$167.00)	
<b>Storage Compartment Driver's Area</b>									
	B781	Over drivers seat window	\$157.00	S/E				\$88.00	
<b>Storage Pouch</b>									
	B782	Mounted on barrier behind driver	\$51.00	\$21.00				\$12.00	
<b>Wheelchair Entry</b>									
	B822	Front lift door w/Braun NL9191B, 34" wide	\$250.00	\$467.00				N/C	
<b>Wheelchair Securements (L-Track)</b>									
	B850	Sure-Lok Retraktor FF6125-4C (each) (Qty: 2)	\$600.00	\$466.00				\$602.00	
<b>Windshield</b>									
	B880	2-piece curved	N/A	N/A				\$96.00	
<b>Dealer Options</b>									
		ANGELTRAX DVR	\$2,550.00						
		ANGELTRAX DVR		\$2,550.00				\$2,550.00	
		ANGELTRAX DVR						\$60.00	
		GLOVEBOX							
		HEAT/COOL FOR THERMOKING	\$1,500.00					\$1,500.00	
		HEAT/COOL FOR THERMOKING							
		HEAT/COOL FOR THERMOKING							
		Unit Price	\$104,198.00	\$104,582.00				\$1,500.00	
		Total Price	\$104,198.00	\$104,582.00				\$103,811.00	
		<b>Grand Total</b>	<b>\$104,198.00</b>	<b>\$104,582.00</b>				<b>\$103,811.00</b>	

Special Ed

**Price Comparison Report**  
 Cooperative Purchasing  
 5/3/2013 2:31:44 PM

**Buying Organization** Vicksburg Community Schools  
 301 S Kalamazoo St  
 Vicksburg MI 49097-0158

Product Category Conventional (2012-2013 Phase 2)  
 Product 77 Passenger  
 Quantity 8

Option	Option SKU	Buyer Comments	Cap City	Hoekstra	Holland
<b>Product Base Price</b>					
			<b>\$78,184.00</b>	<b>\$79,998.00</b>	<b>\$80,192.00</b>

**Chassis Options**

<b>Air Dryer</b>					
Bendix AD-IP dryer w/spin-on filter	C101		\$61.00	\$106.00	(\$210.00)
<b>Alternator</b>					
240-amp, Leece-Neville	C123	N/A		N/A	S/E
<b>Axle, Front: minimum load</b>					
12,000 lbs.	C142	N/A		\$100.00	S/E
<b>Axle, Rear: minimum load</b>					
23,000 lbs.	C153		\$643.00	\$605.00	S/E
<b>Batteries</b>					
3 12-volt, 950-CCA each	C163		\$121.00	\$119.00	S/E
<b>Brake Dust Shield</b>					
Brake dust shield on all wheels	C170		S/E	S/E	S/E
<b>Engine</b>					
Cummins ISB 200 hp w/PTS500 trans	C200	N/A		(\$404.00)	S/E
MaxxForce DT 215 hp w/PTS2500 trans	C216		\$2,300.00	---	---
<b>Fuel Tank</b>					
Increase to 100-gallon	C251		\$509.00	\$309.00	\$285.00
<b>Full Instrumentation Package (Engine)</b>					
Low Coolant indicator with audible alarm	C260		S/E	S/E	S/E
<b>Heater Block, Internal (Engine)</b>					
1,250-watt	C271	N/C		N/A	\$0.00
<b>Idle Management Control</b>					
Programmable	C280		S/E	S/E	S/E
<b>Motor, Starting</b>					
Thermal overcrank protection	C290		\$75.00	S/E	S/E
<b>Paint, Wheels</b>					

Req Ed {

	Wheels finish coated black inside and out	C300	(\$52.00)	N/C	N/C
	<b>Steering</b>				
	Telescoping steering wheel	C320	\$278.00	S/E	S/E
	<b>Switches, Ignition</b>				
	Keyed alike	C350	\$20.00	N/C	\$6.00
	<b>Tires</b>				
	LoPro 275/60R22.5 steer front/rear, Michelin XZE	C366	(\$20.00)	\$430.00	\$212.00
	<b>Transmission Oil</b>				
	Add Castrol Transynd	C400	S/E	S/E	S/E
	<b>Transmission, Warranty</b>				
	5 year, PT52500 trans	C411	S/E	S/E	S/E
	<b>Turn Signals</b>				
	Fender-mounted	C421	\$57.00	S/E	S/E
	<b>Winter Warmup Equipment</b>				
	Winter front	C490	\$82.00	\$33.00	\$75.00

### Body Options

	<b>All Light Monitor System</b>				
	Add all light monitor system	B160	\$33.00	S/E	\$50.00
	<b>Antenna</b>				
	Flexible rubber radio antenna	B170	\$50.00	N/A	S/E
	<b>Color, Interior</b>				
	Walls white	B234	S/E	N/A	S/E
	<b>Exit, Emergency Window</b>				
	Increase from 2 to 4	B290	S/E	S/E	N/C
	<b>Exit, Evacuation Step</b>				
	Step & handle at rear door	B310	\$83.00	\$75.00	\$35.00
	<b>Exit, Roof Hatch</b>				
	1 Transpec Low Profile, 1170 series	B320	(\$318.00)	(\$344.00)	(\$432.00)
	<b>Fenderettes</b>				
	Metal fenderettes	B350	N/A	S/E	S/E
	<b>Heater, Shut-Off Valve</b>				
	Locate valve on engine block	B440	N/C	(\$80.00)	S/E
	<b>Light Visor</b>				
	Overhead flasher light visor	B455	N/C	S/E	S/E
	<b>Light, Exterior</b>				
	Light check system	B460	S/E	S/E	S/E
	<b>Lights, Overhead Warning</b>				
	8-light LED system	B482	\$524.00	\$766.00	\$550.00
	<b>Lights, LED</b>				
	Sound Off brand for LED package	B500	S/E	N/A	S/E
	<b>Mirror System</b>				

Req Ed

Increase driver mirror to 10.6x3.08x1	B520	\$37.00	N/A	\$15.00
<b>Mirrors, Crossview</b>				
Rosco, Eye-Max LP, heated	B537	N/A	\$38.00	S/E
<b>Mirrors, Rearview</b>				
Rosco Open View ES, remote, heated, split view	B575	\$160.00	\$233.00	\$222.00
<b>Power Source</b>				
12-volt power source in driver's area	B615	N/C	\$31.00	S/E
<b>Radio &amp; Public Address System</b>				
AM/FM radio, PA system inside	B622	\$207.00	N/A	\$418.00
<b>Seat, Driver's</b>				
National, air ride w/o arm rests	B663	\$60.00	\$138.00	\$142.00
<b>Seats, Fire Block</b>				
Delete fire block	B700	(\$760.00)	(\$632.00)	(\$652.00)
<b>Seats, Passenger: Color</b>				
Gray	B713	N/C	S/E	S/E
<b>Severe Service Package</b>				
Must meet Colorado Racking Test	B740	\$241.00	S/E	S/E
<b>Step Tread</b>				
Pebble tread w/metal backing	B750	N/A	\$249.00	\$169.00
<b>Stop Arm Signals</b>				
Specialty, air	B760	(\$261.00)	(\$79.00)	(\$167.00)
<b>Storage Compartment Driver's Area</b>				
Over drivers sash window	B781	\$157.00	S/E	\$88.00
<b>Storage Pouch</b>				
Mounted on barrier behind driver	B782	\$51.00	\$21.00	\$12.00
<b>Windows</b>				
Delete 28" tinted	B875	(\$504.00)	(\$53.00)	(\$198.00)
<b>Windshield</b>				
2-piece curved	B880	N/A	N/A	\$96.00

**Dealer Options**

ANGELTRAX DMR	\$2,550.00			
ANGELTRAX DMR		\$2,550.00		\$2,550.00
ANGELTRAX DMR				\$60.00
DASH GLOVEBOX				\$83,518.00
Unit Price	\$84,568.00		\$84,568.00	\$83,518.00
Total Price	\$676,544.00		\$674,864.00	\$668,144.00
<b>Grand Total</b>				<b>\$668,144.00</b>

Req Ed