

Hallsville Independent School District

For the Consideration of the Board of Trustees

Date of Board Meeting: April, 2024

Agenda Item#: _____

Topic: Consideration and Approval of Vendor for Purchase of 2
SUV's. **UPDATED**

Background and Rationale:

After receiving approval to purchase 2 SUVs this past month there has been a change. We have attached a document explaining the change in detail. The Administration is recommending the updated purchase through Peters Chevrolet. Peters Chevrolet is an awarded vendor through Region 7. The SUV's will be used by the SPED Department for Homebound Services, Employee Travel, Purchasing Equipment and other various things in the Special Education Department.

Personnel Affected: Special Education Staff and Students

Budget Implications:

2024 Budget IDEA-B Grant

Recommendation:

The Administration is recommending approval of the purchase of two Buick Enclaves from Peters Chevrolet, as presented.

Roy Presley

Signature
(Person Bringing Information to the Board)



Superintendent's Signature



HISD Transportation

During the March 2024 School Board Meeting we presented the option to purchase 2 new SUVs for the SPED Department. The Board voted and approved the purchase of the new SUV's. I called Peters Chevrolet and let them know that everything has been approved. They had put a Suburban that was in transit on hold for us while getting approval. Once they started the process they found out that GM had promised that same VIN number to 8 different dealerships and it ended up at a dealer in Dallas. That suburban was an LS model which means it is basically the base model. They looked around at other dealerships and could not find another LS model suburban. They informed me that not many people buy that model. I asked them to find me another Suburban and get as close as they could on price. They looked around and could not find anything in an LT model which is one step up. They did find one in a Z71 which is one step above the LT. The price on it is 72,435.33 vs the original price of 58,426.93. They did have this vehicle on the lot. I originally received bids from 2 other dealerships. Marshall Ford was not able to get an Expedition which would be equivalent to the Suburban. Pegues Hurst Ford gave a quote on an Expedition but Pegues has since sold out and is now Peltier Ford. The ownership change has removed them from being an awarded vendor. We then decided that we are just going to purchase 2 Chevy Traverses due to the cost increase. We found that since the Traverse was changing body style they were hard to find. Peters then came up with a solution for us to buy 2 Buick Enclaves. The Enclave is the exact same vehicle as the Traverse with a different badge. The Traverses were going to be 2023 model years and the Enclave is the 2024 model. The Enclave will be the better buy at this time for resale value in the future and they have 2 on the lot. Thanks for your time and support.

Thanks,
Roy Presley