

SUNGARD K-12 EDUCATION

Prepared for Mid-Valley Special Ed Co-Op, IL Investment Summary

Based on an Enrollment of 33074 Students

Proposed Products and Services	First Year Fee	Professional Services	Total Cost	2nd Year Fee
Software				
IEPPLUS	\$68,220	\$85,600	\$153,820	\$71,631
Third Party	\$0	\$12,800	\$12,800	\$0
Subtotal	\$68,220	\$98,400	\$166,620	\$71,631
<i>less 303 = 40,455 less 303 = 80,520 less 303 = 120,975 less 303 ≈ 43,866</i>				
GRAND TOTAL PROPOSED *	\$68,220	\$98,400	\$166,620	\$71,631

Pricing for Professional Services are billed as incurred, unless otherwise indicated on the Investment Summary.

Travel and living expenses are not included in this Professional Services cost.

District	First Year Fee	Training	Remote Project Manager	Data Conversions	Cognos	Third Party SIS Integration
D101	\$12,570	\$8,320	\$4,000	\$3,000	\$2,560	\$3,000
D301	\$6,480	\$8,320	\$4,000	\$3,000	\$2,560	\$3,000
D302	\$8,700	\$8,320	\$4,000	\$3,000	\$2,560	\$3,000
D303	\$27,765	\$8,320	\$4,000	\$3,000	\$2,560	\$0
D304	\$12,705	\$8,320	\$4,000	\$3,000	\$2,560	\$0
	\$68,220	\$41,600	\$20,000	\$15,000	\$12,800	\$9,000

= 45,645

~ 15/IEP student

Detailed Pages Follow

Does not include
RTI
504
IFPs
Health Plans
Behavior Plans



(1)	IEPPLUS	Based on an Enrollment of 33074 Students	Software as a Service
	Applications		
	IEPPLUS Base System		
	System Configuration		
	Demographics		
	Referral and Eligibility		
	Evaluations/Tests		
	Meetings		
	Placement/Services		
	Suspensions/Discipline		
(2)	School Interoperability Framework (SIF) Agent		
(4)	Regulatory Reporting		
	Regulatory Forms		
	Integrated Reporting System		
	IBM Cognos 10 Reporting		
(6)	Base Bundle		
	Initial Start-Up Fee:		\$0
	Annual Cost:		\$68,220
	TOTAL First Year Fee:		\$68,220

IEPPLUS Footnote:

- 1 Some additional network hardware components may be required at the client site at an additional cost. SunGard K-12 Education can work with the district to identify what if any network components would be required. All network devices are required to have registered or unique IP addresses.
- 2 SIF is our preferred method of interfacing with third party products. Please see SunGard K-12 Education's attached SIF Object Conformance Matrix for currently supported SIF objects.
- 4 Please see attachment for Regulatory Reporting.



IBM Cognos 10 Footnotes:

- ⁶ IBM Cognos 10 Base Bundle reporting software is available with eSchoolPLUS, IEPPLUS, eFinancePLUS and eCommunityPLUS and is licensed by SunGard K-12 Education to the client for use only with SunGard K-12 Education applications and/or applications developed by the client which utilize SunGard K-12 Education application data. No more than one IBM Cognos 10 Bundle is required per district; however, there is an additional usage fee required for each PLUS 360 product suite. Cognos 10 Base Bundle includes 1 Named User of BI Administrator, and Anonymous Users of BI Enhanced Consumer (unlimited to the authorized users of the SunGard product(s) listed in the Cognos section above). One copy of IBM Cognos 10 BI Administrator is required for each site. Consumer can access reports in a Microsoft Windows or Macintosh environment. IBM Cognos 10 BI Administrator require Microsoft Internet Explorer and a dedicated native Microsoft Windows server(s). Telephone support for IBM Cognos 10 Reporting products is provided to the client by SunGard K-12 Education. License and/or maintenance agreements do not entitle the client to access any IBM Cognos 10 Reporting technical support facility directly via either telephone or other means of communication. IBM Cognos 10 Business Intelligence requires the availability of a SQL Server database.

A 'Named User' means an individual who is authorized by Licensee to use the specified Software, whether or not that individual is logged on to that Software. The above number of users is an estimate. Further discussion is required in order to determine your exact needs. Multiple copy pricing is available.

BI Administrator means Licensee may permit the specified number of Named Users to: (i) access through Cognos Connection Portal to select reports, view reports and set personal preferences (for language, time zones, etc.); (ii) run and schedule reports created by a licensed Cognos BI Studio module, interact with prompts, output the reports to other formats such as PDF and CSV, subscribe to a scheduled report, create and manage report folders and portal pages and use the Cognos Connection, Portal to create and consume portal pages, including use of all of the portlet types provided with Cognos Connection, personalize standard reports, and receive Event Studio notifications and use the Cognos Go! Office module; (iii) use the Query Studio, Report Studio (including, but not limited to Express Authoring Mode), Analysis Studio, Metric Studio, Metric Designer and Event Studio modules and functionality; (iv) administer the Cognos BI Software environment in relation to server, security and report scheduling administration and the ability to model metadata via Framework Manager; (v) use the Transformer modules on all platforms commercially supported by Cognos, and Map Manager modules and functionality; (vi) use the Go! Dashboard module to assemble and/or consume a dashboard; and (vii) use the Go! Search module for full text searching and associated indexing for both dynamic and static content; and Licensee will configure the Software to ensure that those users are restricted from using any other Software functionality.

BI Enhanced Consumer means Licensee may permit the specified number of Named Users to: (i) access through Cognos Connection Portal to select reports, view reports and set personal preferences (for languages, time zones, etc.); (ii) run and schedule reports created by a licensed Cognos BI Studio module, interact with prompts, output the reports to other formats such as PDF and CSV, subscribe to a scheduled report, create and manage report folders and portal pages and use the Cognos Connection Portal to create and consume portal pages, including use of all of the portlet types provided with Cognos Connection, personalize standard reports, and receive Event Studio notifications and use the Cognos Go! Office module; use the Cognos Go! Dashboard module to assemble and/or consume a dashboard; and use the Go! Search module for full text searching and associated indexing for both dynamic and static content; and Licensee will configure the Software to ensure that those users are restricted from using any other Software functionality.



IEPPLUS		Professional Services	
	Training Days	Price	
IEPPLUS Base System	17.5	22,400	
System Configuration			
Demographics			
Referral and Eligibility			
Evaluations/Tests			
Meetings			
Placement/Services			
Suspensions/Discipline			
Regulatory Reporting	15	19,200	
Regulatory Forms			
Integrated Reporting System			
Subtotal Proposed Services:	32.50	\$41,600	

Value Added Services	Days	Price	2nd Year Maintenance
Remote Project Manager	Fixed Fee	20,000	N/A
(5) Third Party SIS Integration	Fixed Fee	9,000	N/A
Subtotal Proposed Services:	-	29,000	-

5 Third Party Data Integration provides scheduled file import/export integration of data elements identified in the Third Party Advanced Data Integration Matrix, but does not include single sign-on or PDF printing.

Express Track Data Conversions	
Data Conversion Utility	15,000
Data Conversion Utility Training	Included
District Staff	Included
District Organizations	Included
Student Guardians	Included
Student Important Dates	Included
Student Disabilities	Included
Student Organizations	Included
Student Placement	Included
Student Services	Included
Student Courses	Included
Student Tests/Evaluations	Included
Student Suspensions	Included
Subtotal Proposed Services:	\$15,000

Express Track includes:

- A Pre-defined and formatted spreadsheet that the school district populates with the appropriate data.
- A conversion utility that school district staff will use to load data from the spreadsheet to the IEPPLUS database.
- Time for SunGard K-12 Education technical staff to familiarize district staff with the data elements and conversion utility.

TOTAL IEPPLUS Proposed Services:	\$85,600
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Third Party		Professional Services	
Reseller		Training Days	Price
IBM Cognos 10			
IEPPLUS Software		2.00	\$12,800
TOTAL Third Party and Pay Agency Proposed Services:		2.00	\$12,800

IEPPLUS	System Requirements
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Workstations:

Browser Compatibility

Internet Explorer 9, 10, or 11

Firefox - current release plus 4 prior versions

Illinois	Regulatory Reporting
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The following Illinois programs/reports/forms are included with the IEPPLUS System:

Regulatory Forms

Illinois IEP

IL IEP Sections listed below:

- CSR Student Information
- CSE Meeting Participants
- Documentation of Evaluation Results
- Eligibility Determination (Non-SLD)
- SLD Documentation of Intervention/Evaluation Results
- Eligibility Determination (SLD)
- Present Levels of Academic Performance and Functional Performance
- Secondary Transition
- Transition Services
- Functional Behavior Assessment
- Behavioral Intervention Plan
- Goals & Objectives, Benchmarks
- Educational Accommodations and Supports
- Educational Considerations, Transportation, ESY
- Manifestation Determination
- Notes/Information
- Parent/Guardian Notification of Conference - Invitation Letter - 34-57D
- Excusal Team Member - 34-57H
- Parent/Guardian Consent for Evaluation - 34-57A
- Parent/Guardian Consent for ReEvaluation - 34-57C



Parent/Guardian Consent for Initial Placement - 34-57B
Parent Notification of Conference Recommendation - 34-57E
Consent for Placement - 34_57F
Program Amendment - 34-57G
Age of Majority - 34-57I

Regulatory Reporting

Funding and Child Tracking System - FACTS Student File Extract

Regulatory Footnotes

- Our maintenance fee for regulatory reporting includes annual updates necessary to maintain compliance for the regulatory items listed and documented in our original agreement. The output provided for these reports includes data and totals, supported within the application software, which are required by your organization to complete the mandated government form. This data will be formatted correctly for electronic submission when the state or federal agency requires electronic submission. In the event that new federal or state legislative mandates additional reports, or future legislative initiatives impose extensive changes to reports listed above, additional fees may apply.

Pricing Notes

- 1 SunGard K-12 Education's pricing for services are bill as incurred unless otherwise indicated within the Investment Summary.
- 2 Training and Consulting services are provided through a Blended learning approach; comprised of instructor lead onsite, distant learning (webex), and self-paced on-line elearning. The method of blended learning is determined by content.
- 3 Travel and living expenses are not included in the Professional Services costs.
- 4 Should additional daily time be needed for implementation assistance beyond the standard eight hour day, this can be scheduled with your Project Manager. Any services required beyond those days indicated will be performed at on our then current rates.
- 5 Training day counts are based on a maximum class size of 16 individuals. SunGard K-12 Education training methodology is based on a train-the-trainer deployment.
- 6 Sales taxes are not included in the quoted prices. All applicable sales taxes will be included on invoices.
- 7 In the event that SunGard K-12 Education will be required to furnish a Performance Bond, this is optionally available for the additional fee of 2% of the total bond amount per year. Excluded are any products which are not purchased directly through SunGard K-12 Education.
- 8 SunGard K-12 Education's current Professional Services rates are as follows:
 - Training / Consulting Rate: 1,280 per day.
 - Data Conversion (BusinessPLUS): 1,280 per day, Data Conversion (eSchoolPLUS, IEPPLUS, eFinancePLUS) Rate: 1,500 per day.
 - Custom Programming Rate: 1,500 per day.
 - Project Management / Business Process Review / Schools Interoperability Framework (SIF) Rate: 1,600 per day.

SIF Interoperability Framework Object Conformance Matrix

IEPLUS will provide requests or respond to requests for particular objects as well as generate or process events for objects according to the following Object Matrix.

Data Object	Provides Object	Responds	Requests Object	Generates Events			Processes Events		
				Adds	Deletes	Changes	Adds	Deletes	Changes
StudentContact			Yes				Yes	Yes	Yes
StudentParticipation	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
StudentPersonal			Yes				Yes	Yes	Yes