

HAYS CONSOLIDATED INDEPENDENT SCHOOL DISTRICT BOARD OF TRUSTEES

Date: March 25, 2024

Agenda Item: L.4

Board Goal: Student Achievement

Subject: Consideration and possible approval of the purchase of Barbering Equipment and Supplies for Hays High School CTE – Kaemark

Administrator Responsible/Position: Marivel Sedillo, Deputy Superintendent / Chief Academic Officer
Suzi Mitchell, Director of Career & Technical Education

A. Purpose of Agenda Item:

☒ Action needed

☐ Information only

☐ Receive input

B. Authority for This Action:

☒ Local Policy

☐ Law or Rule

☐ N/A

C. Goal or Need Addressed:

The purpose of this agenda item is to approve purchases of barber chairs, wet stations, and manicure tables from Kaemark

D. Summary:

☐ Previous board action relating to this item -

☐ Future action anticipated -

☐ Background information – On October 18, 2023, our CTE Director, Mrs. Mitchell presented the CTE 10-year plan to the FBOC. During this meeting, FBOC members responded positively to the idea of adding Barbering at HHS based on student interest. Adding this program at HHS will afford all high school students access to this pathway of study.

Timeline for Program Offering:

- LHS: Offered Barbering in August 2020
- HHS: Offered first Barbering class (*Principles of Barbering*) in 2023-24 with 49 students. Twenty-seven students (of the 49 students) have already signed up for *Introduction to Barbering (Level II class)* for next year. In addition, forty-four rising 9th graders have signed up for the *Principles of Barbering*.
- JHS: Barbering program will be offered in the 2025-26 academic school year as part of the CTE program expansion.

The cost savings for students completing this program is approximately \$20,000.

E. Scope of Options Reviewed:

TIPS Contract: 230301 Furniture, Furnishings, and Services

Contract Expires 05/31/2028

Reasons for rejecting alternatives:

F. Comments Received:

☒ Cabinet

☐ DLT

☐ FBOC

☐ Teacher Org. Reps.

☒ Other: CTE

G. Administrative Recommendation:

The administration recommends approval of purchases from Kaemark for barber chairs, wet stations, and receptionist chairs.

- ☒ **Advantages/benefits of this proposal** – This purchase will provide the necessary equipment to meet the Barbering state requirements.
- ☒ **Expected results in terms of student benefit/achievement** – Students will graduate High School with a Barbering license and be work-force ready.
- ☐ **Possible problems or disadvantages of this proposal** -
- ☐ **Effect of this action on other parts of the system** -
- ☐ **Consequences of not approving recommendation** -

H. Fiscal Impact and Cost: Amount: \$177,916

☒ **Budget – General Operating Fund: \$55,539** ☐ **Bond** ☒ **Grant/Special Funds: \$117,559** ☐ **Other**

Prior Year Spending - \$0 (no spending with Kaemark Inc. since 2020)

Future/Ongoing – This procurement is a one-time purchase.

I. Monitoring and Reporting Timeline:

Person responsible for evaluating this decision or action – Suzi Mitchell

Evaluation method and timeline -

Next report to the board -

J. Suggested Motion:

I move that the Hays CISD Board of Trustees approve the purchase of barbering equipment and supplies for Hays High School CTE from Kaemark, for an amount not to exceed \$177,916, as presented.