



**DULUTH PUBLIC SCHOOLS**  
**LRFP CONTRACTOR & SUPPLIER REPORT**



Tuesday, September 6, 2011

Note: Amounts listed are original awarded contract amounts only.

Note: Tier One includes Duluth/Superior and adjacent communities

Note: Tier Two includes International Falls, Mora, Grand Rapids, Hibbing & Virginia. Many contractors within Tier Two are members of the Duluth Builder's Exchange

Note: Tier Three includes Twin Cities contractors and other contractors not defined as members of the Duluth Builders Exchange.

|             | Project | Scope of Work | Contractor/Consultant | Subcontractor/Supplier         | City, State                   | Tier                | Tier 1       | Tier 2         | Tier 3         | Total        |
|-------------|---------|---------------|-----------------------|--------------------------------|-------------------------------|---------------------|--------------|----------------|----------------|--------------|
| contractors | 1       | Lowell E.S.   | Asphalt Paving        | Northland Constructors         |                               |                     |              |                |                |              |
|             |         | 1             | Lowell E.S.           | Subcontractors & Suppliers     | Lines By Lightner             | Duluth, MN          | 1            | \$533,100.00   |                |              |
|             |         | 2             | Lowell E.S.           |                                | Eska, MN                      | 1                   |              |                |                |              |
|             |         | 3             | Lowell E.S.           |                                | Superior Concrete Cutting     | Duluth, MN          | 1            |                |                |              |
|             |         | 4             | Lowell E.S.           |                                | Northwoods                    | Duluth, MN          | 1            |                |                |              |
|             |         | 5             | Lowell E.S.           |                                | Northland Construction        | Duluth, MN          | 1            |                |                |              |
|             |         | 6             | Lowell E.S.           |                                | Earl F. Anderson              | Bloomington, MN     | 3            |                |                |              |
|             |         | 7             | Lowell E.S.           |                                | Dairyland Fence               | Iron River, WI      | 1            |                |                |              |
|             |         | 2             | Lowell E.S.           | Exterior Wall Restoration      | Stretar Masonry & Concrete    | Duluth, MN          | 1            | \$289,240.00   |                |              |
|             |         | 1             | Lowell E.S.           | Subcontractors & Suppliers     | ADSCO                         | Duluth, MN          | 1            |                |                |              |
|             |         | 2             | Lowell E.S.           |                                | H & O Caulking                | Duluth, MN          | 1            |                |                |              |
|             |         | 3             | Lowell E.S.           |                                | Jamar                         | Duluth, MN          | 1            |                |                |              |
|             |         | 4             | Lowell E.S.           |                                | Brenny Dahl                   | Cloquet, MN         | 1            |                |                |              |
|             |         | 5             | Lowell E.S.           |                                | Brock White                   | Duluth, MN          | 1            |                |                |              |
|             |         | 3             | Lowell E.S.           | Kitchen Equipment              | Premier Restaurant Equip. Co. | Duluth, MN          | 1            |                |                |              |
|             |         |               | Lowell E.S.           | Subcontractors & Suppliers     | ADSCO                         | Duluth, MN          | 1            |                |                |              |
|             |         |               | Lowell E.S.           |                                | Ansul Fire Protection         | Superior, WI        | 1            |                |                | \$101,570.00 |
|             |         |               | Lowell E.S.           |                                | Halton Exhaust Hood           | Minneapolis, MN     | 3            |                |                |              |
|             |         |               | Lowell E.S.           |                                | Hobart Sales & Service        | Scanlon, MN         | 1            |                |                |              |
|             |         |               | Lowell E.S.           |                                | Hollander                     | Minneapolis, MN     | 3            |                |                |              |
|             |         |               | Lowell E.S.           |                                | Two Rivers Enterprises        | Holdingford, MN     | 3            |                |                |              |
|             |         |               | Lowell E.S.           |                                | T & S Brass & Bronze          | Traveler's Rest, SC | 3            |                |                |              |
|             |         |               | Lowell E.S.           |                                | YES Distributing              | Mendota Heights, MN | 3            |                |                |              |
|             |         | 4             | Lowell E.S.           | Interior Improvements          | Johnson Wilson Constructors   | Coon Rapids, MN     | 3            |                |                |              |
|             |         |               | Lowell E.S.           | Subcontractors & Suppliers     | North Country Installation    | Coon Rapids, MN     | 3            |                |                |              |
|             |         | 1             | Lowell E.S.           |                                | Duluth Sheet Metal            | Duluth, MN          | 1            | \$709,770.00   |                |              |
|             |         | 2             | Lowell E.S.           |                                | Gartner Refrigeration         | Duluth, MN          | 1            |                |                |              |
|             |         | 3             | Lowell E.S.           |                                | Lakes States Insulation       | Duluth, MN          | 1            |                |                |              |
|             |         | 4             | Lowell E.S.           |                                | Johnson Controls, Inc         | Duluth, MN          | 1            |                |                |              |
|             |         | 5             | Lowell E.S.           |                                | Pipeline Supply               | Grand Rapids, MN    | 2            |                |                |              |
|             |         | 5             | Lowell E.S.           | HVAC & Plumbing                | Gorham Oien Mechanical        | Duluth, MN          | 1            |                |                |              |
|             |         |               | Lowell E.S.           | Subcontractors & Suppliers     | Ferguson Supply               | Duluth, MN          | 1            |                |                |              |
|             |         | 1             | Lowell E.S.           |                                | Duluth Sheet Metal            | Mora, MN            | 2            |                | \$1,234,821.00 |              |
|             |         | 2             | Lowell E.S.           |                                | Gartner Refrigeration         | Duluth, MN          | 1            |                |                |              |
|             |         | 3             | Lowell E.S.           |                                | Lakes States Insulation       | Duluth, MN          | 1            |                |                |              |
|             | 4       | Lowell E.S.   | Johnson Controls, Inc |                                | Duluth, MN                    | 1                   |              |                |                |              |
|             | 5       | Lowell E.S.   | Pipeline Supply       |                                | Grand Rapids, MN              | 2                   |              |                |                |              |
|             | 6       | Lowell E.S.   | Ferguson Supply       |                                | Duluth, MN                    | 1                   |              |                |                |              |
|             | 7       | Lowell E.S.   | Goodin Co             |                                | Duluth, MN                    | 1                   |              |                |                |              |
|             | 8       | Lowell E.S.   | R.E. Carlson          |                                | Maple Grove, MN               | 3                   |              |                |                |              |
|             | 9       | Lowell E.S.   | Mulcahy Co            |                                | Eagan, MN                     | 3                   |              |                |                |              |
|             | 10      | Lowell E.S.   | SPS Co                | St. Paul, MN                   | 3                             |                     |              |                |                |              |
|             | 6       | Lowell E.S.   | Fire Protection       | Viking Automatic Sprinkler Co  | Duluth, MN                    | 1                   | \$56,300.00  |                |                |              |
|             | 7       | Lowell E.S.   | Electrical            | Api Electric Company           | Duluth, MN                    | 1                   | \$716,637.00 |                |                |              |
|             | 8       | Lowell E.S.   | Roofing               | Palmer West Construction       | Rogers, MN                    | 3                   |              | \$1,063,000.00 |                |              |
|             | 9       | Lowell E.S.   | Asbestos Abatement    | Acct, Inc.                     | Cloquet, MN                   | 1                   | \$49,410.00  |                |                |              |
|             | 10      | Lowell E.S.   | Test & Balancing      | Test & Balance Associates, Inc | Brooklyn Park, MN             | 3                   |              |                | \$23,070.00    |              |



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|                            | Project | Scope of Work | Contractor/Consultant         | Subcontractor/Supplier             | City, State          | Tier       | Tier 1       | Tier 2         | Tier 3         | Total          |
|----------------------------|---------|---------------|-------------------------------|------------------------------------|----------------------|------------|--------------|----------------|----------------|----------------|
| general conditions         | 1       | Lowell E.S.   | Construction Waste Management | Veit Disposal                      | Duluth, MN           | 1          | \$18,450.00  |                |                |                |
|                            | 2       | Lowell E.S.   | Site Superintendent           | Kraus Anderson                     | Duluth, MN           | 1          | \$76,419.00  |                |                |                |
|                            | 3       | Lowell E.S.   | Reproduction Services         | Shel Don                           | Duluth, MN           | 1          | \$771.00     |                |                |                |
|                            | totals  |               |                               |                                    |                      |            |              | \$2,450,097.00 | \$1,234,821.00 | \$1,187,640.00 |
| Percentage of Total \$\$\$ |         |               |                               |                                    |                      |            | 50.28%       | 25.34%         | 24.37%         | 100.00%        |
| contractors                | 1       | Stowe E.S.    | Masonry & Interior finishes   | Johnson-Wilson                     | Duluth, MN           | 1          | \$241,800.00 |                |                |                |
|                            | 1       | Stowe E.S.    | Subcontractors & Suppliers    | Concrete Sawing Svcs               | Superior, WI         | 1          |              |                |                |                |
|                            | 2       | Stowe E.S.    |                               | Harbor City Masonry                | Duluth, MN           | 1          |              |                |                |                |
|                            | 3       | Stowe E.S.    |                               | Duluth Steel                       | Duluth, MN           | 1          |              |                |                |                |
|                            | 4       | Stowe E.S.    |                               | Concrete Coatings                  | Blaine, MN           | 3          |              |                |                |                |
|                            | 5       | Stowe E.S.    |                               | Commercial Roofing                 | Barnum, MN           | 1          |              |                |                |                |
|                            | 6       | Stowe E.S.    |                               | H & O Caulking                     | Duluth, MN           | 1          |              |                |                |                |
|                            | 7       | Stowe E.S.    |                               | St Germain's Glass                 | Duluth, MN           | 1          |              |                |                |                |
|                            | 8       | Stowe E.S.    |                               | Northland Painting                 | Duluth, MN           | 1          |              |                |                |                |
|                            | 9       | Stowe E.S.    |                               | Lake Superior Painting             | Duluth, MN           | 1          |              |                |                |                |
|                            | 11      | Stowe E.S.    |                               | St Germain's Cabinet               | Duluth, MN           | 1          |              |                |                |                |
|                            | 12      | Stowe E.S.    |                               | A.G O'Brien                        | Hermantown, MN       | 1          |              |                |                |                |
|                            | 2       | Stowe E.S.    |                               | Site Improvement                   | Ground Level Service | Duluth, MN | 1            | \$19,690.00    |                |                |
|                            | 3       | Stowe E.S.    | Asphalt Paving                | Duluth-Superior Erection           | Duluth, MN           | 1          | \$333,613.00 |                |                |                |
|                            | 1       | Stowe E.S.    | Subcontractors & Suppliers    | MN/WI Playground                   | Golden Valley, MN    | 3          |              |                |                |                |
|                            | 2       | Stowe E.S.    |                               | Ground Level Svcs                  | Duluth, MN           | 1          |              |                |                |                |
|                            | 3       | Stowe E.S.    |                               | Dynamic Steel                      | Proctor, MN          | 1          |              |                |                |                |
|                            | 4       | Stowe E.S.    |                               | Allied Blacktop                    | Maple Grove, MN      | 3          |              |                |                |                |
|                            | 5       | Stowe E.S.    |                               | Century Fence                      | Forest Lake, MN      | 3          |              |                |                |                |
|                            | 6       | Stowe E.S.    |                               | Duluth Ready Mix                   | Duluth, MN           | 1          |              |                |                |                |
|                            | 4       | Stowe E.S.    | Roofing                       | A.W. Kuettel & Sons, Inc.          | Duluth, MN           | 1          | \$669,980.00 |                |                |                |
|                            | 1       | Stowe E.S.    | Subcontractors & Suppliers    | MacArthur Co.                      | Duluth, MN           | 1          |              |                |                |                |
|                            | 5       | Stowe E.S.    | Walk-In Cooler                | Strategic Equipment & Supply Corp. | St Cloud, MN         | 3          |              |                | \$34,615.00    |                |
|                            | 1       | Stowe E.S.    | Subcontractors & Suppliers    | Thermalite                         | Commerce, CA         | 3          |              |                |                |                |
|                            | 2       | Stowe E.S.    |                               | Carlson Refrigeration              | Superior, WI         | 1          |              |                |                |                |
|                            | 6       | Stowe E.S.    | Interior Improvements         | Kraus-Anderson Construction Co     | Duluth, MN           | 1          | \$423,800.00 |                |                |                |
|                            | 1       | Stowe E.S.    | Subcontractors & Suppliers    | Sell Hardware                      | Duluth, MN           | 1          |              |                |                |                |
|                            | 2       | Stowe E.S.    |                               | St Germain's Glass                 | Duluth, MN           | 1          |              |                |                |                |
|                            | 3       | Stowe E.S.    |                               | Contract Tile & Carpet             | Duluth, MN           | 1          |              |                |                |                |
|                            | 4       | Stowe E.S.    |                               | Elite Caulking & Sealants          | Superior, WI         | 1          |              |                |                |                |
|                            | 5       | Stowe E.S.    |                               | Quality Drywall & Plastering       | Duluth, MN           | 1          |              |                |                |                |
|                            | 6       | Stowe E.S.    |                               | W.E. Neal Co                       | Watertown, MN        | 3          |              |                |                |                |
|                            | 7       | Stowe E.S.    |                               | W.A. Schaefer & Sons               | Duluth, MN           | 1          |              |                |                |                |
|                            | 8       | Stowe E.S.    |                               | Dan Treb Paint &                   | Long Lake, MN        | 3          |              |                |                |                |
|                            | 9       | Stowe E.S.    |                               | Decorating                         | Minneapolis, MN      | 3          |              |                |                |                |
|                            |         |               |                               | Bartley Sales Co                   |                      |            |              |                |                |                |



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|                          | Project       | Scope of Work                    | Contractor/Consultant         | Subcontractor/Supplier   | City, State             | Tier       | Tier 1         | Tier 2       | Tier 3      | Total          |
|--------------------------|---------------|----------------------------------|-------------------------------|--------------------------|-------------------------|------------|----------------|--------------|-------------|----------------|
| 7                        | Stowe E.S.    | HVAC, Plumbing & Fire            | Shannons, Inc.                |                          | International Falls, MN | 2          |                | \$662,600.00 |             |                |
|                          | 1             | Stowe E.S.                       | Subcontractors & Suppliers    | Concrete Sawing Svcs     | Superior, WI            | 1          |                |              |             |                |
|                          | 2             | Stowe E.S.                       |                               | EnviroBate Metro         | Minneapolis, MN         | 3          |                |              |             |                |
|                          | 3             | Stowe E.S.                       |                               | HydaMetrics              | Centerville, MN         | 3          |                |              |             |                |
|                          | 4             | Stowe E.S.                       |                               | Johnson Controls         | Duluth, MN              | 1          |                |              |             |                |
|                          | 5             | Stowe E.S.                       |                               | Mavo Systems             | Hibbing, MN             | 2          |                |              |             |                |
|                          | 6             | Stowe E.S.                       |                               | RM Cotton                | Brooklyn, Mn            | 3          |                |              |             |                |
|                          | 7             | Stowe E.S.                       |                               | Summit Fire Protection   | Duluth, MN              | 1          |                |              |             |                |
|                          | 8             | Stowe E.S.                       |                               | Ferguson                 | Duluth, MN              | 1          |                |              |             |                |
|                          | 9             | Stowe E.S.                       |                               | RE Carlson               | Maple Grove, MN         | 3          |                |              |             |                |
|                          | 10            | Stowe E.S.                       |                               | ABE                      | Duluth, MN              | 1          |                |              |             |                |
|                          | 11            | Stowe E.S.                       |                               | RHI                      | Fargo, ND               | 3          |                |              |             |                |
| 12                       | Stowe E.S.    | Grainger                         |                               | Duluth, MN               | 1                       |            |                |              |             |                |
| 8                        | Stowe E.S.    | Electrical                       | Belknap Electric              |                          | Superior, WI            | 1          | \$494,830.00   |              |             |                |
|                          | 1             | Stowe E.S.                       | Subcontractors & Suppliers    | Rav                      | Minneapolis, MN         | 3          |                |              |             |                |
|                          | 2             | Stowe E.S.                       |                               | Pro Tec                  | Minneapolis, MN         | 3          |                |              |             |                |
|                          | 3             | Stowe E.S.                       |                               | Viking Electric          | Duluth, MN              | 1          |                |              |             |                |
|                          | 4             | Stowe E.S.                       |                               | Graybar                  | Duluth, MN              | 1          |                |              |             |                |
|                          | 5             | Stowe E.S.                       |                               | United                   | Duluth, MN              | 1          |                |              |             |                |
| 6                        | Stowe E.S.    | Simplex                          |                               | Minneapolis, MN          | 3                       |            |                |              |             |                |
| 9                        | Stowe E.S.    | Hired by School District         | Stout Mechanical              |                          | Duluth, MN              | 1          | \$60,000.00    |              |             |                |
| 10                       | Stowe E.S.    | Exterior Wall Restoration        | Bedrock Flint                 |                          | Duluth, MN              | 1          | \$43,444.00    |              |             |                |
|                          | 1             | Stowe E.S.                       | Subcontractors & Suppliers    | Brock White              | Duluth, MN              | 1          |                |              |             |                |
|                          | 2             | Stowe E.S.                       |                               | Arrowhead Concrete       | Duluth, MN              | 1          |                |              |             |                |
|                          | 3             | Stowe E.S.                       |                               | Advance Specialties      | St. Paul, MN            | 3          |                |              |             |                |
| 11                       | Stowe E.S.    | TD Test & Balance                |                               |                          | Duluth, MN              | 1          | \$14,000.00    |              |             |                |
| general conditions       | 1             | Stowe E.S.                       | Construction Waste Management | Veit Disposal            |                         | Duluth, MN | 1              | \$14,754.00  |             |                |
|                          | 2             | Stowe E.S.                       | Reproduction Services         | Shel Don                 |                         | Duluth, MN | 1              | \$5,000.00   |             |                |
| totals                   |               |                                  |                               |                          |                         |            | \$2,320,911.00 | \$662,600.00 | \$34,615.00 | \$3,018,126.00 |
| Percentage of Total \$\$ |               |                                  |                               |                          |                         |            | 76.90%         | 21.95%       | 1.15%       | 100.00%        |
| 1                        | Lakewood E.S. | Asphalt Paving/Site Improvements | Nels Nelson and Sons Inc.     |                          | Cloquet, MN             | 1          | \$431,455.00   |              |             |                |
|                          | 1             | Lakewood E.S.                    | Subcontractors & Suppliers    | Concrete Sawing Services | Duluth, MN              | 1          |                |              |             |                |
|                          | 2             | Lakewood E.S.                    |                               | TMIC Landscaping         | Duluth, MN              | 1          |                |              |             |                |
|                          | 3             | Lakewood E.S.                    |                               | Century Fence            | Forest Lake, MN         | 3          |                |              |             |                |
|                          | 4             | Lakewood E.S.                    |                               | MN Playground Equipment  | St. Paul, MN            | 3          |                |              |             |                |
|                          | 5             | Lakewood E.S.                    |                               | Donald Holm              | Duluth, MN              | 1          |                |              |             |                |
|                          | 6             | Lakewood E.S.                    |                               | Glacier Paving           | Duluth, MN              | 1          |                |              |             |                |
|                          | 7             | Lakewood E.S.                    |                               | ADSCO                    | Duluth, MN              | 1          |                |              |             |                |
| 8                        | Lakewood E.S. | HD Waterworks                    |                               | Duluth, MN               | 1                       |            |                |              |             |                |



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|-------------|---------------|---------------|---------------------------|------------------------------------|----------------------------|------------------------------|-----------------|--------------|--------------|-------------|
| contractors | 9             | Lakewood E.S. |                           | Elk River Concrete Products        | Duluth, MN                 | 1                            |                 |              |              |             |
|             | 10            | Lakewood E.S. |                           | Ess Brothers                       | Loretto, MN                | 3                            |                 |              |              |             |
|             | 11            | Lakewood E.S. |                           | Duluth Ready Mix                   | Duluth, MN                 | 1                            |                 |              |              |             |
|             | 2             | Lakewood E.S. | Exterior Wall Restoration | Bedrock Flint                      | Duluth, MN                 | 1                            | \$158,191.00    |              |              |             |
|             | 1             | Lakewood E.S. |                           |                                    | Brock White                | Duluth, MN                   | 1               |              |              |             |
|             | 2             | Lakewood E.S. |                           |                                    | Arrowhead Concrete         | Duluth, MN                   | 1               |              |              |             |
|             | 3             | Lakewood E.S. |                           |                                    | Advance Specialties        | St. Paul, MN                 | 3               |              |              |             |
|             | 3             | Lakewood E.S. | Roofing                   | A.W. Kuettel & Sons, Inc.          | Duluth, MN                 | 1                            | \$61,520.00     |              |              |             |
|             | 1             | Lakewood E.S. |                           |                                    | Subcontractors & Suppliers | Duluth, MN                   | 1               |              |              |             |
|             | 4             | Lakewood E.S. | Walk-In Freezer           | Strategic Equipment & Supply Corp. |                            | St Cloud, MN                 | 3               |              |              | \$25,620.00 |
|             | 1             | Lakewood E.S. |                           |                                    |                            | Thermalite                   | Commerce, CA    | 3            |              |             |
|             | 2             | Lakewood E.S. |                           |                                    |                            | Carlson Refrigeration        | Superior, WI    | 1            |              |             |
|             | 5             | Lakewood E.S. | Interior Improvements     | Donald Holm Construction           |                            | Duluth, MN                   | 1               | \$301,172.00 |              |             |
|             | 1             | Lakewood E.S. |                           |                                    |                            | Penhall Co                   | Duluth, MN      | 1            |              |             |
|             | 2             | Lakewood E.S. |                           |                                    |                            | A.W. Kuettel & Sons          | Duluth, MN      | 1            |              |             |
|             | 3             | Lakewood E.S. |                           |                                    |                            | Elite Caulking & Sealants    | Duluth, MN      | 1            |              |             |
|             | 4             | Lakewood E.S. |                           |                                    |                            | St Germain's Glass Co.       | Duluth, MN      | 1            |              |             |
|             | 5             | Lakewood E.S. |                           |                                    |                            | Contract Tile & Carpet       | Duluth, MN      | 1            |              |             |
|             | 6             | Lakewood E.S. |                           |                                    |                            | Filament Hampshire, Inc.     | Duluth, MN      | 1            |              |             |
|             | 7             | Lakewood E.S. |                           |                                    |                            | Northland Painting of Duluth | Duluth, MN      | 1            |              |             |
|             | 8             | Lakewood E.S. |                           |                                    |                            | Duluth Steel Fabricators     | Duluth, MN      | 1            |              |             |
|             | 9             | Lakewood E.S. |                           |                                    |                            | Northern Door & Hardware     | Duluth, MN      | 1            |              |             |
|             | 10            | Lakewood E.S. |                           |                                    |                            | Neal Slate Co                | Watertown, MN   | 3            |              |             |
|             | 11            | Lakewood E.S. |                           |                                    |                            | Glenwood Signs & Awards      | Duluth, MN      | 1            |              |             |
|             | 6             | Lakewood E.S. | HVAC, Plumbing & Fire     | Shannons, Inc.                     |                            | International Falls, MN      | 2               |              | \$455,000.00 |             |
|             | 1             | Lakewood E.S. |                           |                                    |                            | Concrete Sawing Svcs         | Superior, WI    | 1            |              |             |
|             | 2             | Lakewood E.S. |                           |                                    |                            | EnviroBate Metro             | Minneapolis, MN | 3            |              |             |
|             | 3             | Lakewood E.S. |                           |                                    |                            | HydaMetrics                  | Centerville, MN | 3            |              |             |
|             | 4             | Lakewood E.S. |                           |                                    |                            | Johnson Controls             | Duluth, MN      | 1            |              |             |
|             | 5             | Lakewood E.S. |                           |                                    |                            | Mavo Systems                 | Hibbing, MN     | 2            |              |             |
|             | 6             | Lakewood E.S. |                           |                                    |                            | RM Cotton                    | Brooklyn, MN    | 3            |              |             |
|             | 7             | Lakewood E.S. |                           |                                    |                            | Summit Fire Protection       | Duluth, MN      | 1            |              |             |
|             | 8             | Lakewood E.S. |                           |                                    |                            | Ferguson                     | Duluth, MN      | 1            |              |             |
|             | 9             | Lakewood E.S. |                           |                                    |                            | RE Carlson                   | Maple Grove, MN | 3            |              |             |
|             | 10            | Lakewood E.S. |                           |                                    |                            | ABE                          | Duluth, MN      | 1            |              |             |
|             | 11            | Lakewood E.S. |                           |                                    |                            | RHI                          | Fargo, ND       | 3            |              |             |
|             | 12            | Lakewood E.S. |                           |                                    |                            | Grainger                     | Duluth, MN      | 1            |              |             |
|             | 7             | Lakewood E.S. | Fire Protection           | Summit Fire Protection             |                            | Duluth, MN                   | 1               | \$206,990.00 |              |             |
|             | 1             | Lakewood E.S. |                           |                                    |                            | Northwestern Power           | Duluth, MN      | 1            |              |             |
|             | 2             | Lakewood E.S. |                           |                                    |                            | MN Petroleum                 | Minneapolis, MN | 3            |              |             |
| 8           | Lakewood E.S. | Electrical    | Belknap Electric          |                                    | Superior, WI               | 1                            | \$406,570.00    |              |              |             |
| 1           | Lakewood E.S. |               |                           |                                    | Rav                        | Minneapolis, MN              | 3               |              |              |             |



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|                            | Project            | Scope of Work            | Contractor/Consultant        | Subcontractor/Supplier        | City, State       | Tier       | Tier 1         | Tier 2         | Tier 3       | Total       |                |
|----------------------------|--------------------|--------------------------|------------------------------|-------------------------------|-------------------|------------|----------------|----------------|--------------|-------------|----------------|
|                            | 2                  | Lakewood E.S.            | Subcontractors & Suppliers   | Pro Tec                       | Minneapolis, MN   | 3          |                |                |              |             |                |
|                            | 3                  | Lakewood E.S.            |                              | Viking Electric               | Duluth, MN        | 1          |                |                |              |             |                |
|                            | 4                  | Lakewood E.S.            |                              | Graybar                       | Duluth, MN        | 1          |                |                |              |             |                |
|                            | 5                  | Lakewood E.S.            |                              | United                        | Duluth, MN        | 1          |                |                |              |             |                |
|                            | 6                  | Lakewood E.S.            |                              | Simplex                       | Minneapolis, MN   | 3          |                |                |              |             |                |
|                            | 9                  | Lakewood E.S.            |                              | Testing & Balance             | TD Test & Balance | Duluth, MN | 1              | \$11,500.00    |              |             |                |
|                            | 10                 | Lakewood E.S.            | Fuel Oil Burner              | Meetek & Company              | Duluth, MN        | 1          | \$61,954.22    |                |              |             |                |
|                            | general conditions | 1                        | Lakewood E.S.                | Construction Waste Management | Veit Disposal     | Duluth, MN | 1              | \$10,000.00    |              |             |                |
|                            |                    | 2                        | Lakewood E.S.                | Reproduction Services         | Shel Don          | Duluth, MN | 1              | \$1,775.00     |              |             |                |
|                            |                    | totals                   |                              |                               |                   |            |                | \$1,651,127.22 | \$455,000.00 | \$25,620.00 | \$2,131,747.22 |
| Percentage of Total \$\$\$ |                    |                          |                              |                               |                   | 77.45%     | 21.34%         | 1.20%          | 100.00%      |             |                |
| contractors                | 1                  | Homecroft E.S.           | Earthwork & Site Improvement | Veile                         | Duluth, MN        | 1          | \$569,309.00   |                |              |             |                |
|                            | 2                  | Homecroft E.S.           | Concrete                     | Home Menders                  | Duluth, MN        | 1          | \$271,871.00   |                |              |             |                |
|                            | 1                  | Homecroft E.S.           | Subcontractors & Suppliers   | JP Concrete                   | Duluth, MN        | 1          |                |                |              |             |                |
|                            | 2                  | Homecroft E.S.           |                              | Kolb Construction             | Cloquet, MN       | 1          |                |                |              |             |                |
|                            | 3                  | Homecroft E.S.           |                              | Jamar Co                      | Duluth, MN        | 1          |                |                |              |             |                |
|                            | 4                  | Homecroft E.S.           |                              | Country Materials Corp        | Rice Lake, WI     | 1          |                |                |              |             |                |
|                            | 5                  | Homecroft E.S.           |                              | Penhall Company               | Duluth, MN        | 1          |                |                |              |             |                |
|                            | 6                  | Homecroft E.S.           |                              | ASDCO/Jamar                   | Duluth, MN        | 1          |                |                |              |             |                |
|                            | 7                  | Homecroft E.S.           |                              | Duluth Ready Mix              | Duluth, MN        | 1          |                |                |              |             |                |
|                            | 8                  | Homecroft E.S.           |                              | Hermantown Lumber             | Hermantown, MN    | 1          |                |                |              |             |                |
|                            | 9                  | Homecroft E.S.           |                              | Kraemer Construction          | Duluth, MN        | 1          |                |                |              |             |                |
|                            | 10                 | Homecroft E.S.           |                              | Symons Corporation            | Minneapolis, MN   | 3          |                |                |              |             |                |
|                            | 11                 | Homecroft E.S.           |                              | Arrowhead Concrete            | Duluth, MN        | 1          |                |                |              |             |                |
|                            | 3                  | Homecroft E.S.           | Masonry                      | Harbor City Masonry           | Duluth, MN        | 1          | \$448,633.00   |                |              |             |                |
|                            | 1                  | Homecroft E.S.           | Subcontractors & Suppliers   | Elite Caulking & Sealants     | Grand Rapids, MI  | 3          |                |                |              |             |                |
|                            | 2                  | Homecroft E.S.           |                              | Arrowhead Concrete            | Duluth, MN        | 1          |                |                |              |             |                |
|                            | 3                  | Homecroft E.S.           |                              | Brock White                   | Duluth, MN        | 1          |                |                |              |             |                |
|                            | 4                  | Homecroft E.S.           | Metals                       | Thurnbeck Steel Fabrication   | Forest Lake, MN   | 3          |                |                | \$106,720.00 |             |                |
|                            | 1                  | Homecroft E.S.           | Subcontractors & Suppliers   | Infra-Metals                  | Marseilles, IL    | 3          |                |                |              |             |                |
|                            | 2                  | Homecroft E.S.           |                              | Namasco                       | Dubuque, IA       | 3          |                |                |              |             |                |
|                            | 3                  | Homecroft E.S.           |                              | McNeilus Steel                | Dodge Center, MN  | 3          |                |                |              |             |                |
|                            | 4                  | Homecroft E.S.           |                              | B & F Fastener Supply         | Duluth, MN        | 1          |                |                |              |             |                |
|                            | 5                  | Homecroft E.S.           |                              | Vulcraft                      | Minneapolis, MN   | 3          |                |                |              |             |                |
|                            | 6                  | Homecroft E.S.           |                              | Fastenal                      | Duluth, MN        | 1          |                |                |              |             |                |
|                            | 5                  | Homecroft E.S.           | Building Improvement         | RJS Construction              | Superior, WI      | 1          | \$1,050,680.00 |                |              |             |                |
|                            | 1                  | Homecroft E.S.           | Subcontractors & Suppliers   | Belanger Inc.                 | Duluth, MN        | 1          |                |                |              |             |                |
|                            | 2                  | Homecroft E.S.           |                              | A.W. Kuettel                  | Duluth, MN        | 1          |                |                |              |             |                |
| 3                          | Homecroft E.S.     | Construction Specialties |                              | Fargo, ND                     | 3                 |            |                |                |              |             |                |
| 4                          | Homecroft E.S.     | W.E. Neal Slate Co       |                              | Burnsville, MN                | 3                 |            |                |                |              |             |                |
| 5                          | Homecroft E.S.     | Twin City Acoustics      |                              | Minneapolis, MN               | 3                 |            |                |                |              |             |                |
| 6                          | Homecroft E.S.     | JF Equipment LLC         |                              | Cromwell, MN                  | 1                 |            |                |                |              |             |                |



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|--------------------|----------------------------|----------------|-------------------------------|--------------------------------|-------------------|----------------|----------------|--------------|----------------|-------|
|                    | 7                          | Homecroft E.S. |                               | NPD, Inc.                      | Duluth, MN        | 1              |                |              |                |       |
|                    | 8                          | Homecroft E.S. |                               | Medina Construction            | Minneapolis, MN   | 3              |                |              |                |       |
|                    | 9                          | Homecroft E.S. |                               | TFE, Inc.                      | Brookston, MN     | 1              |                |              |                |       |
|                    | 6                          | Homecroft E.S. | HVAC & Plumbing               | Jamar Co                       | Duluth, MN        | 1              | \$1,419,370.00 |              |                |       |
|                    | 1                          | Homecroft E.S. | Subcontractors & Suppliers    | Ferguson                       | Duluth, MN        | 1              |                |              |                |       |
|                    | 2                          | Homecroft E.S. |                               | RE Carlson                     | Maple Grove, MN   | 3              |                |              |                |       |
|                    | 3                          | Homecroft E.S. |                               | ABE                            | Duluth, MN        | 1              |                |              |                |       |
|                    | 4                          | Homecroft E.S. |                               | Schwab, Vollhaber, Lubratt     | Shoreview, MN     | 3              |                |              |                |       |
|                    | 5                          | Homecroft E.S. |                               | TMS Johnson                    | Minneapolis, MN   | 3              |                |              |                |       |
|                    | 6                          | Homecroft E.S. |                               | Goodin Co                      | Duluth, MN        | 1              |                |              |                |       |
|                    | 7                          | Homecroft E.S. | Fire Protection               | AG O'Brien                     | Hermantown, MN    | 1              | \$51,360.00    |              |                |       |
|                    | 8                          | Homecroft E.S. | Roofing                       | Thelen                         | Brainerd, MN      | 2              |                | \$254,000.00 |                |       |
|                    | 1                          | Homecroft E.S. | Subcontractors & Suppliers    |                                | MacArthur Co.     | Duluth, MN     | 1              |              |                |       |
|                    | 9                          | Homecroft E.S. | Kitchen Equipment             | Grand Kitchen                  | Plymouth, MN      | 3              |                |              | \$228,017.00   |       |
|                    | 1                          | Homecroft E.S. | Subcontractors & Suppliers    | Appliance Repair Svcs          | Carlton, MN       | 1              |                |              |                |       |
|                    | 2                          | Homecroft E.S. |                               | Bruce's Refrigeration          | Cloquet, MN       | 1              |                |              |                |       |
|                    | 10                         | Homecroft E.S. | Asbestos Abatement            | Mavo                           | Proctor, MN       | 1              | \$68,460.00    |              |                |       |
|                    | 1                          | Homecroft E.S. | Subcontractors & Suppliers    |                                | Veit Disposal     | Duluth, MN     | 1              |              |                |       |
|                    | 11                         | Homecroft E.S. | Test & Balancing              | Test & Balance Associates, Inc | Brooklyn Park, MN | 3              |                |              | \$16,800.00    |       |
|                    | 12                         | Homecroft E.S. | Electrical                    | Belknap Electric               | Superior, WI      | 1              | \$636,070.00   |              |                |       |
|                    | 1                          | Homecroft E.S. | Subcontractors & Suppliers    | Rav                            | Minneapolis, MN   | 3              |                |              |                |       |
|                    | 2                          | Homecroft E.S. |                               | Pro Tec                        | Minneapolis, MN   | 3              |                |              |                |       |
|                    | 3                          | Homecroft E.S. |                               | Viking Electric                | Duluth, MN        | 1              |                |              |                |       |
|                    | 4                          | Homecroft E.S. |                               | Graybar                        | Duluth, MN        | 1              |                |              |                |       |
|                    | 5                          | Homecroft E.S. |                               | United                         | Duluth, MN        | 1              |                |              |                |       |
|                    | 6                          | Homecroft E.S. |                               | Simplex                        | Minneapolis, MN   | 3              |                |              |                |       |
| general conditions | 1                          | Homecroft E.S. | Construction Waste Management | Veit Disposal                  | Duluth, MN        | 1              | \$30,440.00    |              |                |       |
|                    | 2                          | Homecroft E.S. | Reproduction Services         | Shel Don                       | Duluth, MN        | 1              | \$100.00       |              |                |       |
|                    | 3                          | Homecroft E.S. | Sanitary Facilities           | Thompson Rental                | Superior, WI      | 1              | \$600.00       |              |                |       |
|                    | 4                          | Homecroft E.S. | Telephone Service             | Qwest                          | Duluth, MN        | 1              | \$1,200.00     |              |                |       |
|                    | 5                          | Homecroft E.S. | Temporary Power               | Mn Power                       | Duluth, MN        | 1              | \$150.00       |              |                |       |
|                    | totals                     |                |                               |                                |                   | \$4,548,243.00 | \$254,000.00   | \$351,537.00 | \$5,153,780.00 |       |
|                    | Percentage of Total \$\$\$ |                |                               |                                |                   | 88.25%         | 4.93%          | 6.82%        | 100.00%        |       |
|                    | 1                          | Eastern M.S.   | Artificial Athletic Field     | Frattalone                     | St. Paul, MN      | 3              |                |              | \$995,000.00   |       |
|                    | 1                          | Eastern M.S.   | Subcontractors & Suppliers    | Noland Turf                    | Wood Dale, IL     | 3              |                |              |                |       |
|                    | 2                          | Eastern M.S.   |                               | Sprinturf                      | Wayne, PA         | 3              |                |              |                |       |
|                    | 3                          | Eastern M.S.   |                               | Ground Level Services          | Duluth, MN        | 1              |                |              |                |       |
|                    | 4                          | Eastern M.S.   |                               | Hovland, Inc.                  | Hermantown, MN    | 1              |                |              |                |       |
|                    | 5                          | Eastern M.S.   |                               | Udeen Trucking                 | Superior, WI      | 1              |                |              |                |       |
|                    | 6                          | Eastern M.S.   |                               | Midwest Aggregate              | Duluth, MN        | 1              |                |              |                |       |
|                    | 7                          | Eastern M.S.   |                               | Dairyland Fence                | Iron River, WI    | 1              |                |              |                |       |
|                    | 8                          | Eastern M.S.   |                               | HD Supply Waterworks           | Eden Prairie, MN  | 3              |                |              |                |       |
|                    | 2                          | Eastern M.S.   | Masonry Restoration           | Macpherson-Towne               | Minneapolis, MN   | 3              |                |              | \$846,170.00   |       |



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|-------------|---------|---------------|--|-------------------------|------------------|--------------------------|-------------------|-------------|--------------|-------|--|
| Contractors | 1       | Eastern M.S.  | Subcontractors & Suppliers                                     | AJK Door Services       | Duluth, MN       | 1                        |                   |             |              |       |  |
|             | 2       | Eastern M.S.  |  | Acme Ochs Brick & Stone | Edina, MN        | 3                        |                   |             |              |       |  |
|             | 3       | Eastern M.S.  |  | Brock White             | Duluth, MN       | 1                        |                   |             |              |       |  |
|             | 3       | Eastern M.S.  | Demolition   | Gladstone               | St. Paul, MN     | 3                        |                   |             | \$453,691.00 |       |  |
|             | 4       | Eastern M.S.  | Concrete   | Northland               | Burnsville, MN   | 3                        |                   |             | \$565,000.00 |       |  |
|             | 1       | Eastern M.S.  | Subcontractors & Suppliers                                     | Rebarfab                | St. Paul, MN     | 3                        |                   |             |              |       |  |
|             | 2       | Eastern M.S.  |  | Duluth Ready Mix        | Saginaw, MN      | 1                        |                   |             |              |       |  |
|             | 3       | Eastern M.S.  |  | ACME Tools              | Duluth, MN       | 1                        |                   |             |              |       |  |
|             | 4       | Eastern M.S.  |  | ADSCO                   | Duluth, MN       | 1                        |                   |             |              |       |  |
|             | 5       | Eastern M.S.  | Precast Concrete   | Hanson                  | Maple Grove, MN  | 3                        |                   |             | \$606,619.00 |       |  |
|             | 1       | Eastern M.S.  | Subcontractors & Suppliers                                     |                         |                  | Right Way Caulking       | Minneapolis, MN   | 3           |              |       |  |
|             | 6       | Eastern M.S.  | Masonry  | Harbor City             | Duluth, MN       | 1                        | \$884,852.00      |             |              |       |  |
|             | 7       | Eastern M.S.  | Structural Steel/Metal Fabrication Supply                      | Duluth Steel            | Duluth, MN       | 1                        | \$89,210.00       |             |              |       |  |
|             | 8       | Eastern M.S.  | Steel Erection - Structural and Misc. Metals                   | Northern Industrial     | Grand Rapids, MN | 2                        |                   | \$74,695.00 |              |       |  |
|             | 9       | Eastern M.S.  | Carpentry Material & Installation Casework, Cabinets and Solid | Lipe                    | Duluth, MN       | 1                        | \$89,580.00       |             |              |       |  |
|             | 10      | Eastern M.S.  | Polymer  | Gladstone               | St. Paul, MN     | 3                        |                   |             | \$496,918.00 |       |  |
|             | 1       | Eastern M.S.  | Subcontractors & Suppliers                                     |                         |                  | Haldeman-Homme           | Eden Prairie, MN  | 3           |              |       |  |
|             | 11      | Eastern M.S.  | Waterproofing  | Kremer Davis            | Fridley, MN      | 3                        |                   |             | \$69,000.00  |       |  |
|             | 12      | Eastern M.S.  | Joint Sealants   | Carciolini              | Duluth, MN       | 1                        | \$28,600.00       |             |              |       |  |
|             | 13      | Eastern M.S.  | HM Doors, Frames, Wood Doors, & Hardware                       | Northern Door           | Duluth, MN       | 1                        | \$231,713.00      |             |              |       |  |
|             | 14      | Eastern M.S.  | Sectional Doors  | Lipe                    | Duluth, MN       | 1                        | \$2,440.00        |             |              |       |  |
|             | 15      | Eastern M.S.  | Storefront, Curtainwall, Windows, & Glazing                    | St. Germain's           | Duluth, MN       | 1                        | \$219,019.00      |             |              |       |  |
|             | 16      | Eastern M.S.  | Drywall & Plaster  | RTL                     | Shakopee, MN     | 3                        |                   |             | \$365,471.00 |       |  |
|             | 1       | Eastern M.S.  | Subcontractors & Suppliers                                     |                         |                  | Kelly Stucco Systems     | Elko, MN          | 3           |              |       |  |
|             | 2       | Eastern M.S.  | Subcontractors & Suppliers                                     |                         |                  | Therma Spray, Inc.       | Minneapolis, MN   | 3           |              |       |  |
|             | 17      | Eastern M.S.  | Ceramic Tile   | CD Tile                 | Blaine, MN       | 3                        |                   |             | \$244,000.00 |       |  |
|             | 1       | Eastern M.S.  | Subcontractors & Suppliers                                     |                         |                  | Daltile                  | Minneapolis, MN   | 3           |              |       |  |
|             | 2       | Eastern M.S.  | Subcontractors & Suppliers                                     |                         |                  | RBC Tile & Stone         | Plymouth, MN      | 3           |              |       |  |
|             | 3       | Eastern M.S.  | Subcontractors & Suppliers                                     |                         |                  | Rubble Tile Distributors | Burnsville, MN    | 3           |              |       |  |
|             | 18      | Eastern M.S.  | Acoustical Ceilings  | Schaffer                | Duluth, MN       | 1                        | \$340,018.00      |             |              |       |  |
|             | 1       | Eastern M.S.  | Subcontractors & Suppliers                                     |                         |                  | Haldeman-Homme           | Eden Prairie, MN  | 3           |              |       |  |
|             | 19      | Eastern M.S.  | Carpet/Resilient Flooring                                      | MCI                     | Waite Park, MN   | 3                        |                   |             | \$222,450.00 |       |  |
|             | 20      | Eastern M.S.  | Terrazzo Flooring  | Grazzini                | Eagan, MN        | 3                        |                   |             | \$192,700.00 |       |  |
|             | 21      | Eastern M.S.  | Paint & Coating/Wall Covering                                  | Fransen                 | Milaca, MN       | 3                        |                   |             | \$325,820.00 |       |  |
|             | 22      | Eastern M.S.  | Visual Display Boards  | Neal Slate              | Watertown, MN    | 3                        |                   |             | \$46,495.00  |       |  |
|             | 1       | Eastern M.S.  | Subcontractors & Suppliers                                     |                         |                  | Tekton Construction      | St Louis Park, MN | 3           |              |       |  |
|             | 2       | Eastern M.S.  | Subcontractors & Suppliers                                     |                         |                  | W.E. Neal Slate Co       | Watertown, MN     | 3           |              |       |  |
|             | 23      | Eastern M.S.  | Misc. Specialties  | Kendall Door            | Winona, MN       | 3                        |                   |             | \$148,966.00 |       |  |
|             | 24      | Eastern M.S.  | Metal Wardrobe Lockers   | JF Equipment            | Cromwell, MN     | 1                        | \$98,700.00       |             |              |       |  |
|             | 1       | Eastern M.S.  | Subcontractors & Suppliers                                     |                         |                  | C.C. Installations       |                   | 3           |              |       |  |



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|--|---------|-----------------------------------|---|------------------------|---------------------|------|-----------------------|-----------------------|-----------------------|------------------------|
|  | 2       | Eastern M.S.                      | Subcontractors & Suppliers                      |                        |                     |      |                       |                       |                       |                        |
|  |         |                                   |   | Art Metal Products     | Deerfield Beach, FL | 3    |                       |                       |                       |                        |
|  | 25      | Eastern M.S.                      | Window Treatments                               | MCI                    | Waite Park, MN      | 3    |                       |                       | \$77,410.00           |                        |
|  | 26      | Eastern M.S.                      | Pool Construction/Equipment                     | Badger                 | Prairie du Sac, WI  | 3    |                       |                       | \$770,250.00          |                        |
|  | 1       | Eastern M.S.                      | Subcontractors & Suppliers                      |                        |                     |      |                       |                       |                       |                        |
|  |         |                                   |   | Neptune Benson         | Coventry, RI        | 3    |                       |                       |                       |                        |
|  | 27      | Eastern M.S.                      | Fire Protection                                 | Gorhman                | Mora, MN            | 2    |                       | \$152,000.00          |                       |                        |
|  | 28      | Eastern M.S.                      | Mechanical - Plumbing/HVAC/Temp Control/Roofing | Thelen                 | Brainerd, MN        | 2    |                       | \$5,498,000.00        |                       |                        |
|  | 1       | Eastern M.S.                      | Subcontractors & Suppliers                      | SVL                    | Shoreview, MN       | 3    |                       |                       |                       |                        |
|  | 2       | Eastern M.S.                      |   | Midwest Mechanical     | Minneapolis, MN     | 3    |                       |                       |                       |                        |
|  | 3       | Eastern M.S.                      |   | Ryan Company           | Minneapolis, MN     | 3    |                       |                       |                       |                        |
|  | 4       | Eastern M.S.                      |   | Synergic Engineering   | Chanhassen, MN      | 3    |                       |                       |                       |                        |
|  | 5       | Eastern M.S.                      |   | Trane                  | St Paul, MN         | 3    |                       |                       |                       |                        |
|  | 6       | Eastern M.S.                      |   | RJ Mechanical          | St Cloud, MN        | 3    |                       |                       |                       |                        |
|  | 7       | Eastern M.S.                      |   | Neuman Insulation      | Cloquet, MN         | 1    |                       |                       |                       |                        |
|  | 8       | Eastern M.S.                      |   | ABE                    | Duluth, MN          | 1    |                       |                       |                       |                        |
|  | 9       | Eastern M.S.                      |   | KMS                    | Minneapolis, MN     | 3    |                       |                       |                       |                        |
|  | 29      | Eastern M.S.                      | Electrical                                      | Benson                 | Superior, WI        | 1    | \$2,874,100.00        |                       |                       |                        |
|  | 1       | Eastern M.S.                      | Subcontractors & Suppliers                      | Dell/Comm, inc.        | Duluth, MN          | 1    |                       |                       |                       |                        |
|  | 2       | Eastern M.S.                      |   | RAV                    | Minneapolis, MN     | 3    |                       |                       |                       |                        |
|  | 30      | Eastern M.S.                      | Excavation & Site Earthwork                     | Arnt                   | Hugo, MN            | 3    |                       |                       | \$1,000,900.00        |                        |
|  | 1       | Eastern M.S.                      | Subcontractors & Suppliers                      | Knife Lake Concrete    | Mora, MN            | 2    |                       |                       |                       |                        |
|  | 2       | Eastern M.S.                      |   | Redstone Construction  | Little Rock, AR     | 3    |                       |                       |                       |                        |
|  | 3       | Eastern M.S.                      |   | Earl F. Anderson       | Bloomington, MN     | 3    |                       |                       |                       |                        |
|  | 31      | Eastern M.S.                      | Asphalt Concrete Paving                         | Ulland                 | Carlton, MN         | 1    | \$176,550.00          |                       |                       |                        |
|  | 1       | Eastern M.S.                      | Subcontractors & Suppliers                      |                        |                     |      |                       |                       |                       |                        |
|  |         |                                   |   | Murphy Oil             | Superior, WI        | 1    |                       |                       |                       |                        |
|  | 32      | Eastern M.S.                      | Landscaping and Sod                             | Urban                  | St. Paul, MN        | 3    |                       |                       | \$49,000.00           |                        |
|  | 33      | Eastern M.S.                      | Chain Link Fences and Gates                     | Century Fence          | Forest Lake, MN     | 3    |                       |                       | \$34,529.00           |                        |
|  | 34      | Eastern M.S.                      | Food Service Equipment                          | Hockenbergs            | Minneapolis, MN     | 3    |                       |                       | \$77,685.00           |                        |
|  | 35      | Eastern M.S.                      | Asbestos Abatement                              | Acct, Inc.             | Cloquet, MN         | 1    | \$13,000.00           |                       |                       |                        |
|  | 36      | Eastern M.S.                      | Asbestos Abatement Phase 2                      | Acct, Inc.             | Cloquet, MN         | 1    | \$54,640.00           |                       |                       |                        |
|  | 37      | Eastern M.S.                      | Asbestos Abatement                              | Mavo                   | Proctor, MN         | 1    | \$213,860.00          |                       |                       |                        |
|  |         | <b>totals</b>                     |   |                        |                     |      | <b>\$5,316,282.00</b> | <b>\$5,724,695.00</b> | <b>\$7,588,074.00</b> | <b>\$18,629,051.00</b> |
|  |         | <b>Percentage of Total \$\$\$</b> |   |                        |                     |      | <b>28.54%</b>         | <b>30.73%</b>         | <b>40.73%</b>         | <b>100.00%</b>         |
|  | 1       | Lester Park E.S.                  | Home Demolition                                 | Alliance Steel         | Superior, WI        | 1    | \$107,500.00          |                       |                       |                        |
|  | 2       | Lester Park E.S.                  | Plumbing/HVAC Equipment                         | Midwest Mechanical     | Minneapolis, MN     | 3    |                       |                       | \$23,130.00           |                        |
|  | 3       | Lester Park E.S.                  | Mechanical Equipment Suppliers                  | SVL Inc.               | St. Paul, MN        | 3    |                       |                       | \$300,565.00          |                        |
|  | 4       | Lester Park E.S.                  | Mechanical Equipment Suppliers                  | RM Cotten Co.          | Brooklyn Park, MN   | 3    |                       |                       | \$76,550.00           |                        |
|  | 5       | Lester Park E.S.                  | Mechanical Equipment Suppliers                  | Minnesota Air          | Bloomington, MN     | 3    |                       |                       | \$68,900.00           |                        |
|  | 6       | Lester Park E.S.                  | Concrete  | Kelleher               | Burnsville, MN      | 3    |                       |                       | \$848,600.00          |                        |
|  | 7       | Lester Park E.S.                  | Precast Concrete                                | Molin                  | Lino Lakes, MN      | 3    |                       |                       | \$315,687.00          |                        |
|  | 8       | Lester Park E.S.                  | Masonry   | Harbor City            | Duluth, MN          | 1    | \$1,504,274.00        |                       |                       |                        |
|  | 1       | Lester Park E.S.                  | Subcontractors & Suppliers                      |                        |                     |      |                       |                       |                       |                        |
|  |         |                                   |   | Kremer & Davis         | Fridley, MN         | 3    |                       |                       |                       |                        |
|  | 9       | Lester Park E.S.                  | Steel/Metal Fabrication Supply                  | Dynamic                | Proctor, MN         | 1    | \$397,700.00          |                       |                       |                        |





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|             | Project                           | Scope of Work    | Contractor/Consultant                           | Subcontractor/Supplier | City, State                    | Tier              | Tier 1       | Tier 2                | Tier 3                | Total                 |                        |
|-------------|-----------------------------------|------------------|---|------------------------|--------------------------------|-------------------|--------------|-----------------------|-----------------------|-----------------------|------------------------|
| Contractors | 10                                | Lester Park E.S. | Steel Erection - Structural and Misc. Metals    | Northern Industrial    | Grand Rapids, MN               | 2                 |              | \$216,817.00          |                       |                       |                        |
|             | 11                                | Lester Park E.S. | Carpentry                                       | Lipe Brothers          | Duluth, MN                     | 1                 | \$147,000.00 |                       |                       |                       |                        |
|             | 12                                | Lester Park E.S. | Metal Wall Panels/Roofing & Flashing            | Jamar                  | Duluth, MN                     | 1                 | \$956,255.00 |                       |                       |                       |                        |
|             | 13                                | Lester Park E.S. | Joint Sealers                                   | Seal Treat             | Eden Prairie, MN               | 3                 |              |                       | \$30,170.00           |                       |                        |
|             | 14                                | Lester Park E.S. | Doors, Frames, & Hardware                       | Kendall                | Winona, MN                     | 3                 |              |                       | \$159,046.00          |                       |                        |
|             | 15                                | Lester Park E.S. | Overhead Doors                                  | Lipe Brothers          | Duluth, MN                     | 1                 | \$28,700.00  |                       |                       |                       |                        |
|             | 16                                | Lester Park E.S. | Storefront, Curtain Wall, Glazing & Al. Windows | St. Germain's          | Duluth, MN                     | 1                 | \$344,417.00 |                       |                       |                       |                        |
|             | 17                                | Lester Park E.S. | Drywall & Plaster                               | RTL                    | Shakopee, MN                   | 3                 |              |                       | \$383,436.00          |                       |                        |
|             | 1                                 | Lester Park E.S. | <b>Subcontractors &amp; Suppliers</b>           |                        | <b>Kelly Stucco Systems</b>    | Elko, MN          | 3            |                       |                       |                       |                        |
|             | 2                                 | Lester Park E.S. |   |                        | <b>Structural Applicators</b>  | Clear Lake, WI    | 3            |                       |                       |                       |                        |
|             | 18                                | Lester Park E.S. | Tile Work                                       | Twin Cities            |                                | St. Paul, MN      | 3            |                       |                       | \$179,600.00          |                        |
|             | 19                                | Lester Park E.S. | Acoustical Ceilings                             | Flament                |                                | Superior, WI      | 1            | \$114,950.00          |                       |                       |                        |
|             | 20                                | Lester Park E.S. | Wood Flooring                                   | Mastiff                |                                | St. Anthony, MN   | 3            |                       |                       | \$43,000.00           |                        |
|             | 1                                 | Lester Park E.S. | <b>Subcontractors &amp; Suppliers</b>           |                        | <b>Doug's Floor Sanding</b>    | Dassel, MN        | 3            |                       |                       |                       |                        |
|             | 2                                 | Lester Park E.S. |   |                        | <b>Tarkett</b>                 | Whitehall, PA     | 3            |                       |                       |                       |                        |
|             | 21                                | Lester Park E.S. | Carpet/Resilient Flooring                       | Northland Flooring     |                                | Grand Rapids, MN  | 2            |                       | \$173,000.00          |                       |                        |
|             | 1                                 | Lester Park E.S. | <b>Subcontractors &amp; Suppliers</b>           |                        | <b>D&amp;J Floor Coverings</b> | Coquitlam, BC     | 3            |                       |                       |                       |                        |
|             | 22                                | Lester Park E.S. | Sand Cushion and Plastic Matrix Terrazzo        | Advanced Terrazzo      |                                | Coon Rapids, MN   | 3            |                       |                       | \$185,000.00          |                        |
|             | 23                                | Lester Park E.S. | Paint   | Northland Painting     |                                | Duluth, MN        | 1            | \$92,445.00           |                       |                       |                        |
|             | 24                                | Lester Park E.S. | Misc. Specialties                               | Kendall                |                                | Winona, MN        | 3            |                       |                       | \$52,675.00           |                        |
|             | 25                                | Lester Park E.S. | Metal Wardrobe Lockers                          | JF Equipment           |                                | Cromwell, MN      | 1            | \$24,600.00           |                       |                       |                        |
|             | 26                                | Lester Park E.S. | Operable Panel Partitions                       | Hufcor                 |                                | Golden Valley, MN | 3            |                       |                       | \$28,787.00           |                        |
|             | 27                                | Lester Park E.S. | Athletic Equipment                              | H&B                    |                                | Eden Prairie, MN  | 3            |                       |                       | \$27,280.00           |                        |
|             | 28                                | Lester Park E.S. | Finish Carpentry                                | Okeefe                 |                                | River Falls, WI   | 3            |                       |                       | \$341,600.00          |                        |
|             | 29                                | Lester Park E.S. | Window Treatment/Roller Shades                  | Custom Exp.            |                                | Burnsville, MN    | 3            |                       |                       | \$34,408.00           |                        |
|             | 30                                | Lester Park E.S. | Hydraulic Elevator                              | Schindler              |                                | Bemidji, MN       | 3            |                       |                       | \$65,400.00           |                        |
|             | 31                                | Lester Park E.S. | Fire Protection                                 | Brothers               |                                | Duluth, MN        | 1            | \$114,998.00          |                       |                       |                        |
|             | 32                                | Lester Park E.S. | Plumbing/HVAC/Temperature Controls              | MD Mechanical          |                                | St. Cloud, MN     | 3            |                       |                       | \$2,220,000.00        |                        |
|             | 33                                | Lester Park E.S. | Electrical                                      | Town & Country         |                                | Virginia, MN      | 2            |                       | \$1,151,900.00        |                       |                        |
|             | 34                                | Lester Park E.S. | Demolition, Earthwork & Site Utilities          | Ulland                 |                                | Carlton, MN       | 1            | \$3,042,000.00        |                       |                       |                        |
|             | 35                                | Lester Park E.S. | Asphalt Concrete Paving                         | Northland Paving       |                                | Duluth, MN        | 1            | \$122,000.00          |                       |                       |                        |
|             | 36                                | Lester Park E.S. | Landscaping and Sod                             | Urban                  |                                | St. Paul, MN      | 3            |                       |                       | \$67,500.00           |                        |
|             | 37                                | Lester Park E.S. | Chain Link Fences and Gates                     | Keller Fence           |                                | Grand Rapids, MN  | 2            |                       | \$9,500.00            |                       |                        |
|             | 38                                | Lester Park E.S. | Food Service Equipment                          | Hockenbergs            |                                | Minneapolis, MN   | 3            |                       |                       | \$307,115.00          |                        |
|             | <b>totals</b>                     |                  |   |                        |                                |                   |              | <b>\$6,996,839.00</b> | <b>\$1,551,217.00</b> | <b>\$5,758,449.00</b> | <b>\$14,306,505.00</b> |
|             | <b>Percentage of Total \$\$\$</b> |                  |   |                        |                                |                   |              | <b>48.91%</b>         | <b>10.84%</b>         | <b>40.25%</b>         | <b>100.00%</b>         |
|             | 1                                 | Denfeld H.S.     | House Demo & Site Grading                       | RJS Construction       |                                | Superior, WI      | 1            | \$150,000.00          |                       |                       |                        |
|             | 1                                 | Denfeld H.S.     |   |                        | <b>CMI</b>                     | Duluth, MN        | 1            |                       |                       |                       |                        |
| 2           | Denfeld H.S.                      |                  |   | <b>Superior Steel</b>  | Superior, WI                   | 1                 |              |                       |                       |                       |                        |



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|    | Project      | Scope of Work   | Contractor/Consultant            | Subcontractor/Supplier       | City, State               | Tier                 | Tier 1          | Tier 2 | Tier 3       | Total |              |  |
|----|--------------|---|----------------------------------|------------------------------|---------------------------|----------------------|-----------------|--------|--------------|-------|--------------|--|
| 3  | Denfeld H.S. | Subcontractors & Suppliers                                |                                  | Kolb Construction            | Duluth, MN                | 1                    |                 |        |              |       |              |  |
| 4  | Denfeld H.S. |   |                                  | Jamar                        | Duluth, MN                | 1                    |                 |        |              |       |              |  |
| 5  | Denfeld H.S. |   |                                  | St Germain's Casework        | Duluth, MN                | 1                    |                 |        |              |       |              |  |
| 6  | Denfeld H.S. |   |                                  | The Glass Man                | Cromwell, MN              | 1                    |                 |        |              |       |              |  |
| 7  | Denfeld H.S. |   |                                  | Overhead Door                | Duluth, MN                | 1                    |                 |        |              |       |              |  |
| 2  | Denfeld H.S. | Electrical Service modifications                          | Benson Electric                  |                              | Superior, WI              | 1                    | \$305,100.00    |        |              |       |              |  |
| 3  | Denfeld H.S. | Mechanical  | Stout Mechanical                 |                              | Duluth, MN                | 1                    | \$564,007.00    |        |              |       |              |  |
| 1  | Denfeld H.S. | Subcontractors & Suppliers                                |                                  | Johnson Controls             | Duluth, MN                | 1                    |                 |        |              |       |              |  |
| 2  | Denfeld H.S. |   |                                  | Northern Industrial Insul    | Edmonton, AB              | 3                    |                 |        |              |       |              |  |
| 3  | Denfeld H.S. |   |                                  | Viking Sprinklers            | Duluth, MN                | 1                    |                 |        |              |       |              |  |
| 4  | Denfeld H.S. |   |                                  | Lipe Bros                    | Duluth, MN                | 1                    |                 |        |              |       |              |  |
| 5  | Denfeld H.S. |   |                                  | Api Electric                 | Duluth, MN                | 1                    |                 |        |              |       |              |  |
| 6  | Denfeld H.S. |   |                                  | Ferguson                     | Duluth, MN                | 1                    |                 |        |              |       |              |  |
| 7  | Denfeld H.S. |   |                                  | Goodin Co Blesi-Evans        | Duluth, MN                | 1                    |                 |        |              |       |              |  |
| 8  | Denfeld H.S. |   |                                  | PBBS Equipment Corp          | Menomonie, WI             | 3                    |                 |        |              |       |              |  |
| 9  | Denfeld H.S. |   |                                  | Brock White                  | Duluth, MN                | 1                    |                 |        |              |       |              |  |
| 4  | Denfeld H.S. | Electrical  | Api Electrical Co                |                              | Duluth, MN                | 1                    | \$113,986.00    |        |              |       |              |  |
| 5  | Denfeld H.S. | Pump Room Asbestos Abatement                              | Mavo Systems                     |                              | Duluth, MN                | 1                    | \$15,521.00     |        |              |       |              |  |
| 6  | Denfeld H.S. | Earthwork/ Site Demo/Asphalt Paving/Curbs/ Site Utilities | Northland Constructors           |                              | Duluth, MN                | 1                    | \$1,741,800.00  |        |              |       |              |  |
| 1  | Denfeld H.S. | Subcontractors & Suppliers                                |                                  | Northwoods Sodding           | Duluth, MN                | 1                    |                 |        |              |       |              |  |
| 2  | Denfeld H.S. |   |                                  | Fobbe Contracting            | Annandale, MN             | 3                    |                 |        |              |       |              |  |
| 3  | Denfeld H.S. |   |                                  | TPEC                         | Superior, WI              | 1                    |                 |        |              |       |              |  |
| 4  | Denfeld H.S. |   |                                  | Lines By Lightner            | Esko, MN                  | 1                    |                 |        |              |       |              |  |
| 5  | Denfeld H.S. |   |                                  | Cretex                       | Elk River, MN             | 3                    |                 |        |              |       |              |  |
| 6  | Denfeld H.S. |   |                                  | Contech                      | West Chester, OH          | 3                    |                 |        |              |       |              |  |
| 7  | Denfeld H.S. |   |                                  | Northern Waterworks          | Fargo, ND                 | 3                    |                 |        |              |       |              |  |
| 8  | Denfeld H.S. |   |                                  | Ess Bros                     | Laretto, MN               | 3                    |                 |        |              |       |              |  |
| 9  | Denfeld H.S. |   |                                  | ASDCO                        | Duluth, MN                | 1                    |                 |        |              |       |              |  |
| 7  | Denfeld H.S. | Masonry/Architectural Precast                             | Stretar Masonry & Concrete, Inc. |                              | Duluth, MN                | 1                    | \$1,741,800.00  |        |              |       |              |  |
| 1  | Denfeld H.S. | Subcontractors & Suppliers                                |                                  | Brock White                  | Duluth, MN                | 1                    |                 |        |              |       |              |  |
| 2  | Denfeld H.S. |   |                                  | ASDCO                        | Duluth, MN                | 1                    |                 |        |              |       |              |  |
| 3  | Denfeld H.S. |   |                                  | Swanson & Youngdale          | Duluth, MN                | 1                    |                 |        |              |       |              |  |
| 4  | Denfeld H.S. |   |                                  | Jamar                        | Duluth, MN                | 1                    |                 |        |              |       |              |  |
| 8  | Denfeld H.S. | Steel Erection  | Red Cedar Steel Erectors, Inc.   |                              | Menomonie, WI             | 3                    |                 |        | \$287,000.00 |       |              |  |
| 9  | Denfeld H.S. | Metal Panels  | Architectural Products of Wausau |                              | Wausau, WI                | 3                    |                 |        | \$213,418.00 |       |              |  |
| 10 | Denfeld H.S. | Roofing   | Thelen Heating & Roofing, Inc.   |                              | Brainerd, MN              | 1                    | \$802,000.00    |        |              |       |              |  |
| 1  | Denfeld H.S. | Subcontractors & Suppliers                                |                                  | Lipe Bros                    | Duluth, MN                | 1                    |                 |        |              |       |              |  |
| 11 | Denfeld H.S. |   |                                  | Skylights                    | Superior Glass, Inc.      |                      | Superior, WI    | 1      | \$131,533.00 |       |              |  |
| 12 | Denfeld H.S. |   |                                  | Aluminum Storefronts/Windows | St. Germain's Glass, Inc. |                      | Duluth, MN      | 1      | \$253,066.00 |       |              |  |
| 13 | Denfeld H.S. |   |                                  | Materials Testing            | EPC                       |                      | Duluth, MN      | 1      | \$48,795.00  |       |              |  |
| 14 | Denfeld H.S. |   |                                  | Building Survey              | Salo Engineering          |                      | Duluth, MN      | 1      | \$10,000.00  |       |              |  |
| 15 | Denfeld H.S. |   |                                  | Masonry Restoration          | Building Restoration Co.  |                      | Minneapolis, MN | 3      |              |       | \$984,224.00 |  |
| 1  | Denfeld H.S. |   |                                  |                              |                           | Superior Glass, Inc. | Superior, WI    | 1      |              |       |              |  |
| 2  | Denfeld H.S. |   |                                  |                              |                           | Brock White          | Duluth, MN      | 1      |              |       |              |  |



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|-------------|---------|---------------|--|----------------------------------|-----------------|------|----------------|--------|----------------|-------|
| Contractors | 3       | Denfeld H.S.  | Subcontractors & Suppliers               | ADSCO                            | Duluth, MN      | 1    |                |        |                |       |
|             | 4       | Denfeld H.S.  |  | Swanson & Youngdale              | Duluth, MN      | 1    |                |        |                |       |
|             | 5       | Denfeld H.S.  |  | Jamar                            | Duluth, MN      | 1    |                |        |                |       |
|             | 16      | Denfeld H.S.  | Chimney Restoration                      | Gerard Chimney                   | St Louis, MO    | 3    |                |        | \$308,220.00   |       |
|             | 1       | Denfeld H.S.  | Subcontractors & Suppliers               | Lakehead Constructors            | Superior, WI    | 1    |                |        |                |       |
|             | 2       | Denfeld H.S.  |  | Veit                             | Duluth, MN      | 1    |                |        |                |       |
|             | 3       | Denfeld H.S.  |  | United Rentals                   | Hermantown, MN  | 1    |                |        |                |       |
|             | 17      | Denfeld H.S.  | Concrete Foundations/Walks               | Northland Concrete & Masonry     | Burnsville, MN  | 3    |                |        | \$946,700.00   |       |
|             | 1       | Denfeld H.S.  | Subcontractors & Suppliers               | E&J Rebar                        | Andover, MN     | 3    |                |        |                |       |
|             | 2       | Denfeld H.S.  |  | Duluth Ready Mix                 | Saginaw, MN     | 1    |                |        |                |       |
|             | 3       | Denfeld H.S.  |  | Dynamic Structural Steel         | Proctor, MN     | 1    |                |        |                |       |
|             | 4       | Denfeld H.S.  |  | Acme Tools                       | Duluth, MN      | 1    |                |        |                |       |
|             | 18      | Denfeld H.S.  | Cast-in place Concrete/Slabs             | Northland Concrete & Masonry     | Burnsville, MN  | 3    |                |        | \$372,370.00   |       |
|             | 1       | Denfeld H.S.  | Subcontractors & Suppliers               | Duluth Ready Mix                 | Duluth, MN      | 1    |                |        |                |       |
|             | 2       | Denfeld H.S.  |  | Dynamic Structural Steel         | Proctor, MN     | 1    |                |        |                |       |
|             | 3       | Denfeld H.S.  |  | ASDCO                            | Duluth, MN      | 1    |                |        |                |       |
|             | 19      | Denfeld H.S.  | Structural Precast Concrete              | Molin Concrete Products          | Lino Lakes, MN  | 3    |                |        | \$534,176.00   |       |
|             | 1       | Denfeld H.S.  | Subcontractors & Suppliers               | Duluth Ready Mix                 | Duluth, MN      | 1    |                |        |                |       |
|             | 20      | Denfeld H.S.  | Steel Supply<br>Cold Formed              | American Structural Metals, Inc. | Somerset, WI    | 3    |                |        | \$624,900.00   |       |
|             | 21      | Denfeld H.S.  | Metal Framing/Fireproofing               | Olympic Wall Systems, Inc.       | Minnetonka, MN  | 3    |                |        | \$469,800.00   |       |
|             | 1       | Denfeld H.S.  | Subcontractors & Suppliers               | United Rentals                   | Hermantown, MN  | 1    |                |        |                |       |
|             | 22      | Denfeld H.S.  | Damproofing/waterproofing                | Kremer & Davis                   | Fridley, MN     | 3    |                |        | \$138,500.00   |       |
|             | 23      | Denfeld H.S.  | Boiler Room Asbestos Abatement           | Enorthern Environmental Services | Hibbing, MN     | 1    | \$17,760.00    |        |                |       |
|             | 24      | Denfeld H.S.  | Air Terminal Units                       | TMS Johnson                      | New Hope, MN    | 3    |                |        | \$51,565.00    |       |
|             | 25      | Denfeld H.S.  | Displacement Diffusers                   | TMS Johnson                      | New Hope, MN    | 3    |                |        | \$129,210.00   |       |
|             | 26      | Denfeld H.S.  | Boilers and Accessories                  | Ryan Company                     | Minneapolis, MN | 3    |                |        | \$249,000.00   |       |
|             | 27      | Denfeld H.S.  | Air Cooled Condensing Unit               | ABE                              | Duluth, MN      | 1    | \$18,735.00    |        |                |       |
|             | 28      | Denfeld H.S.  | Air Cooled Water Chiller                 | York Company                     | Plymouth, MN    | 3    |                |        | \$192,775.00   |       |
|             | 29      | Denfeld H.S.  | Plate Type Energy Recovery Units         | Schwab, Vollhaber, Lubratt       | Shoreview, MN   | 3    |                |        | \$30,605.00    |       |
|             | 30      | Denfeld H.S.  | Modular ERVUs                            | Trane Company                    | St Paul, MN     | 3    |                |        | \$281,541.00   |       |
|             | 31      | Denfeld H.S.  | Modular AHUs & MAUs                      | York Company                     | Plymouth, MN    | 3    |                |        | \$87,700.00    |       |
|             | 32      | Denfeld H.S.  | Fan Coil Units                           | Midwest Mechanical Solutions     | Minneapolis, MN | 3    |                |        | \$4,740.00     |       |
|             | 33      | Denfeld H.S.  | Food Service Equipment                   | Hockenbergs                      | Minneapolis, MN | 3    |                |        | \$648,000.00   |       |
|             | 34      | Denfeld H.S.  | Food Service Equipment - Culinary Arts   | Hockenbergs                      | Minneapolis, MN | 3    |                |        | \$48,600.00    |       |
|             | 35      | Denfeld H.S.  | Demolition                               | Lipe Bros                        | Duluth, MN      | 1    | \$455,800.00   |        |                |       |
|             | 36      | Denfeld H.S.  | Carpentry/General Construction           | RJS Construction                 | Superior, WI    | 1    | \$1,456,330.00 |        |                |       |
|             | 37      | Denfeld H.S.  | Caulking/Firestopping                    | A.J. Spanjers Co. Inc            | Minneapolis, MN | 3    |                |        | \$76,840.00    |       |
|             | 38      | Denfeld H.S.  | Doors/Frames & Hardware                  | Sell Hardware, Inc.              | Duluth, MN      | 1    | \$377,460.00   |        |                |       |
|             | 39      | Denfeld H.S.  | Colling/Overhead Doors                   | Overhead Door Co of Duluth       | Duluth, MN      | 1    | \$23,100.00    |        |                |       |
|             | 40      | Denfeld H.S.  | Drywall/Plaster                          | Minuti-Ogle, Co.                 | St Paul, MN     | 3    |                |        | \$1,359,800.00 |       |
|             | 41      | Denfeld H.S.  | Acoustical Ceilings/Accoustic Treatments | Accoustic Associates, Inc.       | Minneapolis, MN | 3    |                |        | \$318,800.00   |       |



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|                                   |    | Project      | Scope of Work  | Contractor/Consultant            | Subcontractor/Supplier | City, State             | Tier | Tier 1                 | Tier 2                | Tier 3                 | Total                  |
|-----------------------------------|----|--------------|--|----------------------------------|------------------------|-------------------------|------|------------------------|-----------------------|------------------------|------------------------|
|                                   | 1  | Denfeld H.S. | Subcontractors & Suppliers                             |                                  | Sound Concept          | Hermantown, MN          | 1    |                        |                       |                        |                        |
|                                   | 42 | Denfeld H.S. | Painting   | Regional Contracting & Painting  |                        | Duluth, MN              | 1    | \$241,931.00           |                       |                        |                        |
|                                   | 1  | Denfeld H.S. | Subcontractors & Suppliers                             |                                  | Sherwin Williams       | Duluth, MN              | 1    |                        |                       |                        |                        |
|                                   | 43 | Denfeld H.S. | Miscellaneous Specialties - Supply                     | J.S. Cates Construction, Inc.    |                        | Minneapolis, MN         | 3    |                        |                       | \$39,600.00            |                        |
|                                   | 44 | Denfeld H.S. | Visual Display Boards/Cases - Supply                   | W.E. Neal Slate Co.              |                        | Watertown, MN           | 3    |                        |                       | \$30,946.00            |                        |
|                                   | 45 | Denfeld H.S. | Gymnasium Divider Curtain                              | H&B Specialized Products, Inc.   |                        | Eden Prairie, MN        | 3    |                        |                       | \$19,450.00            |                        |
|                                   | 46 | Denfeld H.S. | Casework-Supply  | Haldeman-Homme, Inc              |                        | Minneapolis, MN         | 3    |                        |                       | \$272,130.00           |                        |
|                                   | 1  | Denfeld H.S. | Subcontractors & Suppliers                             |                                  | St Germain's Cabinet   | Duluth, MN              | 1    |                        |                       |                        |                        |
|                                   | 2  | Denfeld H.S. | Subcontractors & Suppliers                             |                                  | Sound Concept          | Hermantown, MN          | 1    |                        |                       |                        |                        |
|                                   | 47 | Denfeld H.S. | Fire Protection  | A.G. O'Brien Plumbing & Heating  |                        | Duluth, MN              | 1    | \$345,850.00           |                       |                        |                        |
|                                   | 48 | Denfeld H.S. | Plumbing & Heating<br>Piping/HVAC/Temperature controls | Shannon's Inc.                   |                        | International Falls, MN | 2    |                        | \$5,700,500.00        |                        |                        |
|                                   | 49 | Denfeld H.S. | Electrical/Fire Alarm Tech. Cabling                    | Benson Electric                  |                        | Superior, WI            | 1    | \$3,525,000.00         |                       |                        |                        |
|                                   | 50 | Denfeld H.S. | Boiler Room Asbestos Abatement                         | Mavo Systems                     |                        | Duluth, MN              | 1    | \$228,400.00           |                       |                        |                        |
|                                   | 51 | Denfeld H.S. | Asbestos Abatement Phase 2<br>Classroom & Common areas | NES                              |                        | Hibbing, MN             | 1    | \$42,015.00            |                       |                        |                        |
|                                   | 52 | Denfeld H.S. | Clock Tower Windows                                    | St. Germain's Glass, Inc.        |                        | Duluth, MN              | 1    | \$188,313.00           |                       |                        |                        |
|                                   | 53 | Denfeld H.S. | Auditorium Parapet Repair                              | Stretar Masonry & Concrete, Inc. |                        | Duluth, MN              | 1    | \$228,580.00           |                       |                        |                        |
|                                   | 54 | Denfeld H.S. | Roof Replacement                                       | Garland                          |                        | Cleveland, OH           | 3    |                        |                       | \$785,364.00           |                        |
|                                   | 55 | Denfeld H.S. | Tile   | Grazzini Bros                    |                        | Eagan, MN               | 3    |                        |                       | \$200,000.00           |                        |
|                                   | 56 | Denfeld H.S. | Terrazzo   | Advance Terrazzo & Tile Co       |                        | Coon Rapids, MN         | 3    |                        |                       | \$520,477.00           |                        |
|                                   | 57 | Denfeld H.S. | Resilient Flooring/Carpet                              | MCI                              |                        | Waite Park, MN          | 3    |                        |                       | \$282,498.00           |                        |
|                                   | 58 | Denfeld H.S. | Lockers  | Olympus Lockers                  |                        | Eden Prairie, MN        | 3    |                        |                       | \$170,374.00           |                        |
|                                   | 59 | Denfeld H.S. | Elevators  | Schindler Elevator               |                        | Eagan, MN               | 3    |                        |                       | \$55,510.00            |                        |
|                                   | 60 | Denfeld H.S. | Testing & Balancing                                    | Testing & Balance Associates     |                        | Duluth, MN              | 1    | \$60,440.00            |                       |                        |                        |
|                                   | 61 | Denfeld H.S. | Landscaping  | Urban Companies, LLC             |                        | St Paul, MN             | 3    |                        |                       | \$24,750.00            |                        |
|                                   | 62 | Denfeld H.S. | Food Service Equipment                                 | Hockenbergs                      |                        | St Paul, MN             | 3    |                        |                       | \$704,106.00           |                        |
|                                   | 63 | Denfeld H.S. | Science Casework                                       | Haldeman-Homme, Inc              |                        | Minneapolis, MN         | 3    |                        |                       | \$355,839.00           |                        |
| general conditions                | 1  | Denfeld H.S. | Construction Waste Management                          | Veit Disposal                    |                        | Duluth, MN              | 1    | \$60,000.00            |                       |                        |                        |
|                                   | 2  | Denfeld H.S. | Sanitary Facilities                                    | Thompson Rental                  |                        | Superior, WI            | 1    | \$25,000.00            |                       |                        |                        |
|                                   | 3  | Denfeld H.S. | Drinking Water   | Michaud Distributing             |                        | Duluth, MN              | 1    | \$3,000.00             |                       |                        |                        |
|                                   | 4  | Denfeld H.S. | Telephone Service                                      | Qwest                            |                        | Duluth, MN              | 1    | \$11,200.00            |                       |                        |                        |
|                                   | 5  | Denfeld H.S. | Temp Fuel & Gas  | City of Duluth                   |                        | Duluth, MN              | 1    | \$305,000.00           |                       |                        |                        |
|                                   | 6  | Denfeld H.S. | Temporary Construction Heaters                         | Temp Heat                        |                        | Duluth, MN              | 1    | \$40,000.00            |                       |                        |                        |
|                                   | 7  | Denfeld H.S. | Site Fencing   | Keller Fence                     |                        | Grand Rapids, MN        | 2    |                        | \$13,020.00           |                        |                        |
|                                   | 8  | Denfeld H.S. | Temporary Power  | Mn Power                         |                        | Duluth, MN              | 1    | \$58,000.00            |                       |                        |                        |
| <b>totals</b>                     |    |              |  |                                  |                        |                         |      | <b>\$13,589,522.00</b> | <b>\$5,713,520.00</b> | <b>\$11,819,528.00</b> | <b>\$31,122,570.00</b> |
| <b>Percentage of Total \$\$\$</b> |    |              |  |                                  |                        |                         |      | <b>43.66%</b>          | <b>18.36%</b>         | <b>37.98%</b>          | <b>100.00%</b>         |
|                                   | 1  | Ordean H.S.  | Earthwork & Site Demo                                  | Veit                             |                        | Duluth, MN              | 1    | \$1,557,950.00         |                       |                        |                        |
|                                   | 2  | Ordean H.S.  | Asphalt Paving & curbs                                 | Northland Constructors           |                        | Duluth, MN              | 1    | \$510,500.00           |                       |                        |                        |



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|             | Project     | Scope of Work            | Contractor/Consultant                     | Subcontractor/Supplier  | City, State              | Tier            | Tier 1       | Tier 2       | Tier 3         | Total          |  |  |
|-------------|-------------|--------------------------|---|---|--------------------------|-----------------|--------------|--------------|----------------|----------------|--|--|
| Contractors | 3           | Ordean H.S.              | Materials Testing                         | Braun Intertec  | Duluth, MN               | 1               | \$103,000.00 |              |                |                |  |  |
|             | 4           | Ordean H.S.              | Building Survey                           | Salo Engineering  | Duluth, MN               | 1               | \$35,000.00  |              |                |                |  |  |
|             | 5           | Ordean H.S.              | Tuckpointing (Thru KA contract & bidding) | McPherson-Towne Co  | Minneapolis, MN          | 3               |              |              | \$82,688.00    |                |  |  |
|             | 6           | Ordean H.S.              | Building Demo                             | Rachel Contracting, LLC   | St Michael, MN           | 3               |              |              | \$419,890.00   |                |  |  |
|             | 7           | Ordean H.S.              | Asbestos Abatement                        | Envirobate, Inc.  | Minneapolis, MN          | 3               |              |              | \$366,000.00   |                |  |  |
|             | 8           | Ordean H.S.              | Cast-in place Concrete/Slabs              | Northland Concrete & Masonry  | Burnsville, MN           | 3               |              |              | \$869,700.00   |                |  |  |
|             | 1           | Ordean H.S.              | <b>Subcontractors &amp; Suppliers</b>     |   | E&J Rebar                | Andover, MN     | 3            |              |                |                |  |  |
|             | 2           | Ordean H.S.              |   |   | Veit Excavation          | Duluth, MN      | 1            |              |                |                |  |  |
|             | 3           | Ordean H.S.              |   |   | Duluth Ready Mix         | Saginaw, MN     | 1            |              |                |                |  |  |
|             | 4           | Ordean H.S.              |   |   | Dynamic Structural Steel | Proctor, MN     | 1            |              |                |                |  |  |
|             | 5           | Ordean H.S.              |   |   | Doka USA, Ltd            | Channahon, IL   | 3            |              |                |                |  |  |
|             | 6           | Ordean H.S.              |   |   | ASDCO                    | Duluth, MN      | 1            |              |                |                |  |  |
|             | 9           | Ordean H.S.              | Site Utilities                            | St. Paul Utilities  |                          | Burnsville, MN  | 3            |              |                | \$1,096,400.00 |  |  |
|             | 10          | Ordean H.S.              | Waterproofing/Insulation - (Rebid)        | Concrete Coatings, Inc.   |                          | Blaine, MN      | 3            |              |                | \$136,900.00   |  |  |
|             | 11          | Ordean H.S.              | Footing/Foundations, and Retaining Walls  | Northland Concrete & Masonry Structures Hardscape Specialists, Inc. |                          | Burnsville, MN  | 3            |              |                | \$1,269,200.00 |  |  |
|             | 12          | Ordean H.S.              | Segmental Retaining Wall System           | Schwab, Vollhaber, Lubratt  |                          | Bloomington, MN | 3            |              |                | \$955,604.00   |  |  |
|             | 13          | Ordean H.S.              | Axial Fans                                | Schwab, Vollhaber, Lubratt  |                          | Shoreview, MN   | 3            |              |                | \$6,740.00     |  |  |
|             | 14          | Ordean H.S.              | Air Terminal Units                        | The Trane Co  |                          | St Paul, MN     | 3            |              |                | \$51,606.00    |  |  |
|             | 15          | Ordean H.S.              | Displacement Diffusers                    | Midwest Mechanical Solutions  |                          | Minneapolis, MN | 3            |              |                | \$134,250.00   |  |  |
|             | 16          | Ordean H.S.              | Boilers & Accessories                     | Ryan Co   |                          | Minneapolis, MN | 3            |              |                | \$228,000.00   |  |  |
|             | 17          | Ordean H.S.              | Air Cooled Condensing Unit                | Schwab, Vollhaber, Lubratt  |                          | Shoreview, MN   | 3            |              |                | \$13,370.00    |  |  |
|             | 18          | Ordean H.S.              | Air Cooled Chillers                       | The Trane Co  |                          | St Paul, MN     | 3            |              |                | \$206,651.00   |  |  |
|             | 19          | Ordean H.S.              | Plate Type Energy Recovery Units          | Schwab, Vollhaber, Lubratt  |                          | Shoreview, MN   | 3            |              |                | \$79,830.00    |  |  |
|             | 20          | Ordean H.S.              | Energy Recovery Units                     | Schwab, Vollhaber, Lubratt  |                          | Shoreview, MN   | 3            |              |                | \$204,480.00   |  |  |
|             | 21          | Ordean H.S.              | Modular Air Handling Units                | Schwab, Vollhaber, Lubratt  |                          | Shoreview, MN   | 3            |              |                | \$161,840.00   |  |  |
|             | 22          | Ordean H.S.              | Food Service Equipment                    | Hockenbergs   |                          | Minneapolis, MN | 3            |              |                | \$647,557.66   |  |  |
|             | 23          | Ordean H.S.              | Food Service Equipment - Culinary Arts    | Hockenbergs   |                          | Minneapolis, MN | 3            |              |                | \$209,289.34   |  |  |
|             | 24          | Ordean H.S.              | Fan Coil Units                            | Schwab, Vollhaber, Lubratt  |                          | Shoreview, MN   | 3            |              |                | \$2,810.00     |  |  |
|             | 25          | Ordean H.S.              | Demolition                                | Lipe Brothers   |                          | Duluth, MN      | 1            | \$375,000.00 |                |                |  |  |
|             | 26          | Ordean H.S.              | Cast-in place Concrete                    | Hanson Masonry  |                          | Owen, WI        | 3            |              |                | \$1,145,464.00 |  |  |
|             | 27          | Ordean H.S.              | Pre-cast Concrete Plank                   | Molin Concrete  |                          | Lino Lakes, MN  | 3            |              |                | \$999,980.00   |  |  |
|             | 28          | Ordean H.S.              | Pre-cast Concrete Wall Panels             | Wells Concrete Products   |                          | Wells, MN       | 3            |              |                | \$2,287,341.00 |  |  |
|             | 29          | Ordean H.S.              | Masonry                                   | Harbor City Masonry   |                          | Duluth, MN      | 1            | \$644,994.00 |                |                |  |  |
|             | 30          | Ordean H.S.              | Steel Supply                              | Le Jeune Steel Co   |                          | Minneapolis, MN | 3            |              |                | \$1,364,200.00 |  |  |
|             | 1           | Ordean H.S.              | <b>Subcontractors &amp; Suppliers</b>     |   | Duluth Steel             | Duluth, MN      | 1            |              |                |                |  |  |
|             | 31          | Ordean H.S.              | Carpentry                                 | Lipe Brothers   |                          | Duluth, MN      | 1            | \$736,000.00 |                |                |  |  |
| 32          | Ordean H.S. | Roofing & Sheet Metal    | Palmer West                               |   | Rogers, MN               | 3               |              |              | \$1,931,800.00 |                |  |  |
| 33          | Ordean H.S. | Doors & Frames - Supply  | Sell Hardware, Inc.                       |   | Duluth, MN               | 1               | \$470,950.00 |              |                |                |  |  |
| 34          | Ordean H.S. | Coiling & Overhead Doors | Lipe Brothers                             |   | Duluth, MN               | 1               | \$29,731.00  |              |                |                |  |  |
| 35          | Ordean H.S. | Drywall                  | RTL Construction                          |   | Shakopee, MN             | 3               |              |              | \$1,690,271.00 |                |  |  |
| 36          | Ordean H.S. | Plumbing & Heat Piping   | El-Jay Plumbing & Heating                 |   | St Cloud, MN             | 3               |              |              | \$2,915,700.00 |                |  |  |



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|----|-------------|--|---------------------------------------|------------------------|------------------|------|----------------|--------------|----------------|-------|
| 37 | Ordean H.S. | HVAC   | McDowell Co                           |                        | Waite Park, MN   | 3    |                |              | \$3,131,600.00 |       |
| 38 | Ordean H.S. | Electric   | Belknap Electric                      |                        | Superior, WI     | 1    | \$4,946,969.00 |              |                |       |
| 39 | Ordean H.S. | Steel Erection                                     | Northern Industrial Erectors, Inc.    |                        | Grand Rapids, MN | 2    |                | \$571,956.00 |                |       |
| 40 | Ordean H.S. | Fireproofing                                       | Olympic Companies, Inc.               |                        | Minnetonka, MN   | 3    |                |              | \$250,000.00   |       |
| 41 | Ordean H.S. | Membrane & Waterproofing                           | Kremer & Davis, Inc.                  |                        | Fridley, MN      | 3    |                |              | \$13,750.00    |       |
| 42 | Ordean H.S. | Caulking   | Seal Treat, Inc.                      |                        | Eden Prairie, MN | 3    |                |              | \$50,500.00    |       |
| 43 | Ordean H.S. | Aluminum Entrances/<br>Storefronts/Windows/Glazing | Superior Glass                        |                        | Superior, WI     | 1    | \$545,412.00   |              |                |       |
| 44 | Ordean H.S. | Skylight System                                    | W.L. Hall Company                     |                        | Hopkins, MN      | 3    |                |              | \$340,287.00   |       |
| 45 | Ordean H.S. | Fire Protection                                    | Viking Automatic Sprnkler Company     |                        | Duluth, MN       | 1    | \$422,000.00   |              |                |       |
| 46 | Ordean H.S. | Tile Work  | Contract Tile & Carpet, LLC           |                        | Duluth, MN       | 1    | \$692,625.00   |              |                |       |
| 47 | Ordean H.S. | Terrazzo   | Grazzini Bros & Co                    |                        | Eagan, MN        | 3    |                |              | \$325,000.00   |       |
| 48 | Ordean H.S. | Accoustical Ceilings/Panels                        | Twin Cities Accoustics                |                        | Minneapolis, MN  | 3    |                |              | \$638,175.00   |       |
| 49 | Ordean H.S. | Wood Flooring                                      | Haldeman-Homme, Inc dba Anderson Ladd |                        | Minneapolis, MN  | 3    |                |              | \$174,218.00   |       |
| 50 | Ordean H.S. | Painting/Wall Covering                             | Steinbrecher Paintings, Inc.          |                        | Princeton, MN    | 3    |                |              | \$340,000.00   |       |
| 51 | Ordean H.S. | Miscellaneous Specialties - Supply                 | Kendell Doors & Hardware, Inc.        |                        | Mendota Hts, MN  | 3    |                |              | \$76,661.00    |       |
| 52 | Ordean H.S. | Visual Display Boards/Cases - Supply               | W.E. Neal Slate Co.                   |                        | Watertown, MN    | 3    |                |              | \$114,866.00   |       |
| 53 | Ordean H.S. | Metal Lockers/Athletic Lockers                     | Haldeman-Homme, Inc                   |                        | Minneapolis, MN  | 3    |                |              | \$353,679.00   |       |
| 54 | Ordean H.S. | Theater & Stage Equipment                          | Secoa, Inc.                           |                        | Champlin, MN     | 3    |                |              | \$213,327.00   |       |
| 55 | Ordean H.S. | Athletic Field Equipment & Site<br>Furnishings     | Upper Midwest Athletic Construction   |                        | Anoka, MN        | 3    |                |              | \$103,752.00   |       |
| 56 | Ordean H.S. | Casework-Supply                                    | Haldeman-Homme, Inc                   |                        | Minneapolis, MN  | 3    |                |              | \$386,769.00   |       |
| 57 | Ordean H.S. | Auditorium-Seating                                 | Haldeman-Homme, Inc                   |                        | Minneapolis, MN  | 3    |                |              | \$117,176.00   |       |
| 58 | Ordean H.S. | Telescoping Bleachers                              | Haldeman-Homme, Inc                   |                        | Minneapolis, MN  | 3    |                |              | \$259,108.00   |       |
| 59 | Ordean H.S. | Sound Conditioning Rooms                           | Wenger Corporation                    |                        | Owatonna, MN     | 3    |                |              | \$50,898.00    |       |
| 60 | Ordean H.S. | Asphalt Paving                                     | Northland Constructors                |                        | Duluth, MN       | 1    | \$249,000.00   |              |                |       |
| 61 | Ordean H.S. | Fences & Gates                                     | Century Fence Co                      |                        | Forest Lake, MN  | 3    |                |              | \$67,958.00    |       |
| 62 | Ordean H.S. | Landscaping  | Urban Companies, LLC                  |                        | St Paul, MN      | 3    |                |              | \$65,000.00    |       |
| 63 | Ordean H.S. | Earthwork  | Veit & Co                             |                        | Duluth, MN       | 1    | \$1,167,900.00 |              |                |       |
| 64 | Ordean H.S. | Flooring & Carpet                                  | Master Floors LLC                     |                        | Shoreview, MN    | 3    |                |              | \$525,850.00   |       |
| 65 | Ordean H.S. | Gymnasium Equipment                                | The Centre Stage Mfg Co               |                        | Sauk Centre, MN  | 3    |                |              | \$134,750.00   |       |
| 66 | Ordean H.S. | Roller Window Shades                               | Lipe Brothers                         |                        | Duluth, MN       | 1    | \$48,200.00    |              |                |       |
| 67 | Ordean H.S. | Elevators  | Schindler Elevator                    |                        | Eagan, MN        | 3    |                |              | \$70,000.00    |       |
| 68 | Ordean H.S. | Synthetic Turf                                     | Atlas/Field Turf                      |                        | Cedar Rapids, IA | 3    |                |              | \$381,035.00   |       |
| 69 | Ordean H.S. | Running Track Surfacing                            | Midwest Tennis & Track                |                        | Denison, IA      | 3    |                |              | \$230,650.00   |       |
| 70 | Ordean H.S. | Testing & Balancing                                | T.D. Testing & Balancing Inc.         |                        | Duluth, MN       | 1    | \$57,000.00    |              |                |       |
| 71 | Ordean H.S. | Science Casework                                   | Haldeman-Homme, Inc                   |                        | Minneapolis, MN  | 3    |                |              | \$276,510.00   |       |
| 72 | Ordean H.S. | Concrete Plaza/Walls/Curb                          | Kelleher Construction                 |                        | Burnsville, MN   | 3    |                |              | \$525,440.00   |       |
| 73 | Ordean H.S. | Custom Casework/Plam                               | St Germain's Cabinets                 |                        | Duluth, MN       | 1    | \$83,635.00    |              |                |       |
| 74 | Ordean H.S. | Grandstands/Press box                              | Dant Clayton                          |                        | Louisville, KY   | 3    |                |              | \$739,109.00   |       |
| 75 | Ordean H.S. | Traffic Signals                                    | Parson's Electric                     |                        | Duluth, MN       | 1    | \$144,696.00   |              |                |       |
| 76 | Ordean H.S. | General Carpentry                                  | Lipe Brothers                         |                        | Duluth, MN       | 1    | \$611,226.00   |              |                |       |



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|--------------------------|-------------|-----------------------|--------------------------------|------------------------|------------------|------|-----------------|--------------|-----------------|-----------------|
| 77                       | Ordean H.S. | Greenhouse            | Albert J. Lauer                |                        | Farmington, MN   | 3    |                 |              | \$274,000.00    |                 |
| 78                       | Ordean H.S. | Parking Lot           | Northland Constructors         |                        | Duluth, MN       | 1    | \$357,200.00    |              |                 |                 |
| 79                       | Ordean H.S. | Parking Lot - Denfeld | Northland Constructors         |                        | Duluth, MN       | 1    | -\$77,500.00    |              |                 |                 |
| general conditions       | 1           | Ordean H.S.           | Construction Waste Management  | Veit Disposal          | Duluth, MN       | 1    | \$66,000.00     |              |                 |                 |
|                          | 2           | Ordean H.S.           | Sanitary Facilities            | Thompson Rental        | Superior, WI     | 1    | \$16,500.00     |              |                 |                 |
|                          | 3           | Ordean H.S.           | Drinking Water                 | Michaud Distributing   | Duluth, MN       | 1    | \$1,300.00      |              |                 |                 |
|                          | 4           | Ordean H.S.           | Telephone Service              | Qwest                  | Duluth, MN       | 1    | \$7,700.00      |              |                 |                 |
|                          | 5           | Ordean H.S.           | Temp Fuel & Gas                | City of Duluth         | Duluth, MN       | 1    | \$300,000.00    |              |                 |                 |
|                          | 6           | Ordean H.S.           | Temporary Construction Heaters | Temp Heat              | Duluth, MN       | 1    | \$45,000.00     |              |                 |                 |
|                          | 7           | Ordean H.S.           | Site Fencing                   | Keller Fence           | Grand Rapids, MN | 2    |                 | \$27,072.00  |                 |                 |
|                          | 8           | Ordean H.S.           | Temporary Power                | Mn Power               | Duluth, MN       | 1    | \$110,000.00    |              |                 |                 |
| totals                   |             |                       |                                |                        |                  |      | \$14,257,988.00 | \$599,028.00 | \$29,707,630.00 | \$44,564,646.00 |
| Percentage of Total \$\$ |             |                       |                                |                        |                  |      | 31.99%          | 1.34%        | 66.66%          | 100.00%         |

|    |                |  |                                |                  |                   |            |                |             |              |  |
|----|----------------|--|--------------------------------|------------------|-------------------|------------|----------------|-------------|--------------|--|
| 1  | Laura Mac E.S. | Building Demo                                | RJS Construction               |                  | Superior, WI      | 1          | \$242,000.00   |             |              |  |
| 2  | Laura Mac E.S. | Earthwork/ Site Demo/Excavation              | Veit & Company, Inc.           |                  | Duluth, MN        | 1          | \$1,034,626.00 |             |              |  |
| 3  | Laura Mac E.S. | Asphalt Paving Curb & Gutter                 | Ulland Bros, Inc.              |                  | Cloquet, MN       | 1          | \$322,550.00   |             |              |  |
| 4  | Laura Mac E.S. | Food Service Equipment                       | Hockenbergs                    |                  | Minneapolis, MN   | 3          |                |             | \$298,683.00 |  |
| 5  | Laura Mac E.S. | Materials Testing                            | EPC                            |                  | Duluth, MN        | 1          | \$37,900.00    |             |              |  |
| 6  | Laura Mac E.S. | Site Utilities                               | Belair Excavating              |                  | New Brighton, MN  | 3          |                |             | \$196,800.00 |  |
| 1  | Laura Mac E.S. | Subcontractors & Suppliers                   | Davies Northern Waterworks     |                  | Blaine, MN        | 3          |                |             |              |  |
| 2  | Laura Mac E.S. |  | Asphalt of Duluth              |                  | Hermantown, MN    | 1          |                |             |              |  |
| 3  | Laura Mac E.S. |  | Duncan Concrete                |                  | Browerville, MN   | 3          |                |             |              |  |
| 4  | Laura Mac E.S. |  | TMIC Landscaping LLC           |                  | Cloquet, MN       | 1          |                |             |              |  |
| 6  | Laura Mac E.S. |  | Midwest Transport & Excavating |                  | Brookston, MN     | 1          |                |             |              |  |
| 7  | Laura Mac E.S. |  | County Materials               |                  | Roberts, MN       | 3          |                |             |              |  |
| 8  | Laura Mac E.S. |  | Salo Engineering               |                  | Duluth, MN        | 1          |                |             |              |  |
| 7  | Laura Mac E.S. |  | Building Survey                | Salo Engineering |                   | Duluth, MN | 1              | \$10,000.00 |              |  |
| 8  | Laura Mac E.S. | Cast In Place Footings & Foundation          | Kelleher Construction          |                  | Burnsville, MN    | 3          |                |             | \$802,600.00 |  |
| 1  | Laura Mac E.S. | Subcontractors & Suppliers                   | Arrowhead Concrete Works       |                  | Hermantown, MN    | 1          |                |             |              |  |
| 2  | Laura Mac E.S. |  | Rebarfab Inc.                  |                  | New Brighton, MN  | 3          |                |             |              |  |
| 3  | Laura Mac E.S. |  | Sanders Steel Erectors         |                  | Hastings, MN      | 3          |                |             |              |  |
| 4  | Laura Mac E.S. |  | Jamar                          |                  | Duluth, MN        | 1          |                |             |              |  |
| 9  | Laura Mac E.S. | Air Terminal Units                           | Midwest Mechanical Solutions   |                  | Minneapolis, MN   | 3          |                |             | \$20,070.00  |  |
| 10 | Laura Mac E.S. | Displacement Diffusers                       | Schwab, Vollhaber, Lubratt     |                  | Shoreview, MN     | 3          |                |             | \$55,107.00  |  |
| 11 | Laura Mac E.S. | Modular ERVU-2 & ERVU-3                      | Midwest Mechanical Solutions   |                  | Minneapolis, MN   | 3          |                |             | \$1,625.00   |  |
| 12 | Laura Mac E.S. | Boilers & Accessories                        | RM Cotton Co                   |                  | Brooklyn Park, MN | 3          |                |             | \$115,355.00 |  |
| 13 | Laura Mac E.S. | Air Cooled Condensing Unit                   | Schwab, Vollhaber, Lubratt     |                  | Shoreview, MN     | 3          |                |             | \$10,826.00  |  |
| 14 | Laura Mac E.S. | Air Cooled Water Chillers                    | Schwab, Vollhaber, Lubratt     |                  | Shoreview, MN     | 3          |                |             | \$62,965.00  |  |
| 15 | Laura Mac E.S. | Plate Type Energy Recovery Ventilation Units | Schwab, Vollhaber, Lubratt     |                  | Shoreview, MN     | 3          |                |             | \$24,951.00  |  |



**DULUTH PUBLIC SCHOOLS**  
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|          | Project    | Scope of Work  | Contractor/Consultant                                       | Subcontractor/Supplier                  | City, State          | Tier         | Tier 1         | Tier 2         | Tier 3       | Total |  |
|----------|------------|----------------|---|---|----------------------|--------------|----------------|----------------|--------------|-------|--|
| Contract | 16         | Laura Mac E.S. | Modular Energy Recovery Ventilation Units                   | Trane                                   | St Paul, MN          | 3            |                |                | \$75,109.00  |       |  |
|          | 17         | Laura Mac E.S. | Modular Air Handling Units                                  | Schwab, Vollhaber, Lubratt              | Shoreview, MN        | 3            |                |                | \$58,305.00  |       |  |
|          | 18         | Laura Mac E.S. | Structural Precast Concrete                                 | Wells Concrete                          | Wells, MN            | 3            |                |                | \$327,321.00 |       |  |
|          | 19         | Laura Mac E.S. | Structural Steel/Steel Joists/Metal Deck Misc Metals-Supply | Dynamic Steel                           | Proctor, MN          | 1            | \$439,000.00   |                |              |       |  |
|          | 20         | Laura Mac E.S. | CIP Concrete/Slabs  | Northland Concrete & Masonry            | Burnsville, MN       | 3            |                |                | \$358,365.00 |       |  |
|          | 21         | Laura Mac E.S. | Masonry   | Bedrock Flint                           | Duluth, MN           | 1            | \$1,815,547.00 |                |              |       |  |
|          | 22         | Laura Mac E.S. | Structural Steel - Erection                                 | Red Cedar Steel Erectors, Inc.          | Menomonie, WI        | 3            |                |                | \$162,500.00 |       |  |
|          | 23         | Laura Mac E.S. | Rough Carpentry/Accessories                                 | RJS Construction                        | Superior, WI         | 1            | \$239,575.00   |                |              |       |  |
|          | 24         | Laura Mac E.S. | Roofing/Sheet Metal/Wall Panels                             | Berwald Roofing Company, Inc            | St Paul, MN          | 3            |                |                | \$924,434.00 |       |  |
|          | 25         | Laura Mac E.S. | Caulking/Firestopping                                       | Carciofini Company                      | Minneapolis, MN      | 3            |                |                | \$39,245.00  |       |  |
|          | 26         | Laura Mac E.S. | Coiling Doors/Grilles/Sectional Doors                       | API Garage Door Store                   | Waite Park, MN       | 3            |                |                | \$25,250.00  |       |  |
|          | 27         | Laura Mac E.S. | Drywall   | Minuti-Ogle, Co.                        | St Paul, MN          | 3            |                |                | \$595,090.00 |       |  |
|          | 28         | Laura Mac E.S. | Accoustical Ceilings/Accoustical Treatments                 | Flament Hampshire, Inc.                 | Superior, WI         | 1            | \$115,440.00   |                |              |       |  |
|          | 29         | Laura Mac E.S. | Wood Flooring   | Haldeman-Homme, Inc dba Anderson Ladd   | Minneapolis, MN      | 3            |                |                | \$44,133.00  |       |  |
|          | 30         | Laura Mac E.S. | Painting/Coatings   | Northland Painting of Duluth            | Duluth, MN           | 1            | \$99,144.00    |                |              |       |  |
|          | 31         | Laura Mac E.S. | Visual Display Surfaces - Supply                            | Platinum Visual Systems                 | Corona, CA           | 3            |                |                | \$26,890.00  |       |  |
|          | 32         | Laura Mac E.S. | Folding Panel Partitions                                    | Hufcor Minnesota, LLC                   | Golden Valley, MN    | 3            |                |                | \$9,033.00   |       |  |
|          | 33         | Laura Mac E.S. | Metal Lockers   | Lyon Workspace Projects                 | Aurora, IL           | 3            |                |                | \$73,000.00  |       |  |
|          | 34         | Laura Mac E.S. | Athletic Equipment  | H & B Specialized Products, Inc.        | Minneapolis, MN      | 3            |                |                | \$22,850.00  |       |  |
|          | 35         | Laura Mac E.S. | Window Treatments   | Custom Drapery & Blinds by Michael Esch | Minneapolis, MN      | 3            |                |                | \$10,232.00  |       |  |
|          | 36         | Laura Mac E.S. | Manufactured Casework                                       | Haldeman-Homme, Inc                     | Minneapolis, MN      | 3            |                |                | \$312,265.00 |       |  |
|          | 37         | Laura Mac E.S. | Elevators   | Schindler Elevator Corp.                | Eagan, MN            | 3            |                |                | \$58,310.00  |       |  |
|          | 38         | Laura Mac E.S. | Fire Protection   | Summit Fire                             | Duluth, MN           | 1            | \$119,775.00   |                |              |       |  |
|          | 39         | Laura Mac E.S. | Plumbing & Heating Pipe                                     | Gorham Oien Mechanical                  | Mora, MN             | 2            |                | \$1,283,000.00 |              |       |  |
|          | 40         | Laura Mac E.S. | Electrical/Communication/Security/Technology                | Benson Electric                         | Superior, WI         | 1            | \$1,576,144.00 |                |              |       |  |
|          | 41         | Laura Mac E.S. | Sand Base   | Ulland Bros, Inc.                       | Cloquet, MN          | 1            | \$71,725.00    |                |              |       |  |
|          | 42         | Laura Mac E.S. | Landscape/Playground  | MCI dba Multiple Concepts Interiors     | Waite Park, MN       | 3            |                |                | \$168,155.00 |       |  |
|          | 43         | Laura Mac E.S. | Aluminum Entrances/Glazing                                  | St. Germain's Glass, Inc.               | Duluth, MN           | 1            | \$309,292.00   |                |              |       |  |
|          | 44         | Laura Mac E.S. | Tile  | CD Tile & Stone                         | Blaine, MN           | 3            |                |                | \$122,945.00 |       |  |
|          | 45         | Laura Mac E.S. | Terrazzo/Resinous Flooring                                  | Advanced Terrazzo                       | Coon Rapids, MN      | 3            |                |                | \$122,980.00 |       |  |
|          | 46         | Laura Mac E.S. | HVAC/Air Distribution                                       | Thelen                                  | Brainerd, MN         | 2            |                | \$820,000.00   |              |       |  |
|          | 47         | Laura Mac E.S. | Testing & Balancing   | Test & Balance Associates               | Duluth, MN           | 1            | \$23,160.00    |                |              |       |  |
|          | 48         | Laura Mac E.S. | Landscaping   | Duluth Superior Erection                | Duluth, MN           | 1            | \$66,600.00    |                |              |       |  |
|          | conditions | 1              | Laura Mac E.S.  | Construction Waste Management           | Veit                 | Duluth, MN   | 1              | \$42,000.00    |              |       |  |
|          |            | 2              | Laura Mac E.S.  | Sanitary Facilities                     | Thompson Rental      | Superior, WI | 1              | \$2,800.00     |              |       |  |
|          |            | 3              | Laura Mac E.S.  | Drinking Water                          | Michaud Distributing | Duluth, MN   | 1              | \$1,100.00     |              |       |  |
|          |            | 4              | Laura Mac E.S.  | Telephone Service                       | Qwest                | Duluth, MN   | 1              | \$6,300.00     |              |       |  |





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|                                   | Project | Scope of Work  | Contractor/Consultant | Subcontractor/Supplier | City, State      | Tier | Tier 1                | Tier 2                | Tier 3                | Total                  |
|-----------------------------------|---------|----------------|-----------------------|------------------------|------------------|------|-----------------------|-----------------------|-----------------------|------------------------|
| General                           | 5       | Laura Mac E.S. | Site Fencing          | Keller Fencing         | Grand Rapids, MN | 2    |                       | \$12,800.00           |                       |                        |
|                                   | 6       | Laura Mac E.S. | Temp Fuel & Gas       | City of Duluth         | Duluth, MN       | 1    | \$60,000.00           |                       |                       |                        |
|                                   | 7       | Laura Mac E.S. | Temporary Power       | Mn Power               | Duluth, MN       | 1    | \$24,000.00           |                       |                       |                        |
| <b>Totals</b>                     |         |                |                       |                        |                  |      | <b>\$6,658,678.00</b> | <b>\$2,115,800.00</b> | <b>\$5,125,394.00</b> | <b>\$13,899,872.00</b> |
| <b>Percentage of Total \$\$\$</b> |         |                |                       |                        |                  |      | <b>47.90%</b>         | <b>15.22%</b>         | <b>36.87%</b>         | <b>100.00%</b>         |

|             |                       |                                       |                                       |                                |                          |                |                |              |              |  |
|-------------|-----------------------|---------------------------------------|---------------------------------------|--------------------------------|--------------------------|----------------|----------------|--------------|--------------|--|
| Contractors | 1                     | Lincoln Piedmont E.S.                 | Piedmont School Demolition            | Alliance Steel                 | Superior, WI             | 1              | \$269,000.00   |              |              |  |
|             | 1                     | Lincoln Piedmont E.S.                 | <b>Subcontractors &amp; Suppliers</b> |                                | Mavo                     | Duluth, MN     | 1              |              |              |  |
|             | 2                     | Lincoln Piedmont E.S.                 | <b>Subcontractors &amp; Suppliers</b> |                                | Carlson Professional Svc | Duluth, MN     | 1              |              |              |  |
|             | 2                     | Lincoln Piedmont E.S.                 | Building Concrete                     | Kelleher Construction          | Burnsville, MN           | 3              |                |              | \$904,669.00 |  |
|             | 3                     | Lincoln Piedmont E.S.                 | Precast Concrete                      | Hanson Structural              | Maple Grove, MN          | 3              |                |              | \$253,358.00 |  |
|             | 1                     | Lincoln Piedmont E.S.                 | <b>Subcontractors &amp; Suppliers</b> |                                | RJS Crane Rental         | Superior, WI   | 1              |              |              |  |
|             | 4                     | Lincoln Piedmont E.S.                 | Unit Masonry                          | Harbor City Masonry            | Duluth, MN               | 1              | \$2,007,750.00 |              |              |  |
|             | 1                     | Lincoln Piedmont E.S.                 | <b>Subcontractors &amp; Suppliers</b> |                                | Reliable Retrofit Insul. | Brainerd, MN   | 2              |              |              |  |
|             | 2                     | Lincoln Piedmont E.S.                 | <b>Subcontractors &amp; Suppliers</b> |                                | Arrowhead Concrete Works | Hermantown, MN | 1              |              |              |  |
|             | 5                     | Lincoln Piedmont E.S.                 | Structural Steel/Metal Fab Supply     | Dynamic Structural Steel       | Proctor, MN              | 1              | \$571,800.00   |              |              |  |
|             | 1                     | Lincoln Piedmont E.S.                 | <b>Subcontractors &amp; Suppliers</b> |                                | Sherwin-Williams         | Hermantown, MN | 1              |              |              |  |
|             | 6                     | Lincoln Piedmont E.S.                 | Steel Erection                        | Northern Industrial Erectors   | Grand Rapids, MN         | 2              |                | \$163,492.00 |              |  |
|             |                       |                                       |                                       | Carpentry & Overhead & Coiling |                          |                |                |              |              |  |
|             | 7                     | Lincoln Piedmont E.S.                 | Doors                                 | Lipe Brothers                  | Duluth, MN               | 1              | \$285,600.00   |              |              |  |
|             | 1                     | Lincoln Piedmont E.S.                 | <b>Subcontractors &amp; Suppliers</b> |                                | H & H Lumber             | Superior, WI   | 1              |              |              |  |
|             | 8                     | Lincoln Piedmont E.S.                 | Waterproofing & Damproofing           | Kremer & Davis                 | Fridley, MN              | 3              |                |              | \$59,600.00  |  |
|             | 9                     | Lincoln Piedmont E.S.                 | Joint Sealers                         | American Masonry               | Fridley, MN              | 3              |                |              | \$34,684.00  |  |
|             | 10                    | Lincoln Piedmont E.S.                 | Doors, Frames & Hardware              | Northern Door                  | Duluth, MN               | 1              | \$206,495.00   |              |              |  |
|             | 11                    | Lincoln Piedmont E.S.                 | Aluminum Entrances                    | Capital City Glass             | Blaine, MN               | 3              |                |              | \$345,324.00 |  |
|             | 12                    | Lincoln Piedmont E.S.                 | Drywall, Plaster, Stucco              | Zintl                          | Stillwater, MN           | 3              |                |              | \$261,849.00 |  |
|             | 1                     | Lincoln Piedmont E.S.                 | <b>Subcontractors &amp; Suppliers</b> |                                | Tamarack                 | Duluth, MN     | 1              |              |              |  |
|             | 13                    | Lincoln Piedmont E.S.                 | Tile                                  | Superior Tile & Terrazzo       | Forest Lake, MN          | 3              |                |              | \$111,210.00 |  |
|             | 14                    | Lincoln Piedmont E.S.                 | Acoustical & Metal Ceilings           | Flament-Hampshire              | Superior, WI             | 1              | \$124,250.00   |              |              |  |
|             | 1                     | Lincoln Piedmont E.S.                 | <b>Subcontractors &amp; Suppliers</b> |                                | USG                      | Cloquet, MN    | 1              |              |              |  |
| 15          | Lincoln Piedmont E.S. | Wood Flooring                         | FLR Sanders                           | Princeton, MN                  | 3                        |                |                | \$46,300.00  |              |  |
| 16          | Lincoln Piedmont E.S. | Carpet/Resilient Flooring             | Johnson Carpet Tile                   | Duluth, MN                     | 1                        | \$155,900.00   |                |              |              |  |
| 17          | Lincoln Piedmont E.S. | Terrazzo                              | Twin City Tile                        | St Paul, MN                    | 3                        |                |                | \$269,680.00 |              |  |
| 1           | Lincoln Piedmont E.S. | <b>Subcontractors &amp; Suppliers</b> |                                       | Duluth Ready Mix               | Duluth, MN               | 1              |                |              |              |  |
| 18          | Lincoln Piedmont E.S. | Painting                              | Steinbrecher Painting                 | Princeton, MN                  | 3                        |                |                | \$105,500.00 |              |  |
| 19          | Lincoln Piedmont E.S. | Miscellaneous                         | Kendall Doors                         | Mankato, MN                    | 3                        |                |                | \$57,651.00  |              |  |
| 20          | Lincoln Piedmont E.S. | Lockers                               | Olympic Locker                        | Eden Prairie, MN               | 3                        |                |                | \$21,387.00  |              |  |
| 21          | Lincoln Piedmont E.S. | Operable Partitions                   | Hufcor Minnesota                      | Golden Valley, MN              | 3                        |                |                | \$32,898.00  |              |  |
| 22          | Lincoln Piedmont E.S. | Athletic Equipment                    | H & B Specialized Products            | Eden Prairie, MN               | 3                        |                |                | \$22,634.00  |              |  |
| 23          | Lincoln Piedmont E.S. | Finish Carpentry                      | Haldeman-Homme                        | Minneapolis, MN                | 3                        |                |                | \$359,657.00 |              |  |
| 1           | Lincoln Piedmont E.S. | <b>Subcontractors &amp; Suppliers</b> |                                       | St Germain's Cabinet           | Duluth, MN               | 1              |                |              |              |  |
| 24          | Lincoln Piedmont E.S. | Window Treatment                      | Custom Drapery & Blinds               | Burnsville, MN                 | 3                        |                |                | \$26,500.00  |              |  |



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|                                   | Project               | Scope of Work                    | Contractor/Consultant                      | Subcontractor/Supplier         | City, State        | Tier               | Tier 1                | Tier 2                | Tier 3                | Total                  |  |  |
|-----------------------------------|-----------------------|----------------------------------|--|--------------------------------|--------------------|--------------------|-----------------------|-----------------------|-----------------------|------------------------|--|--|
| 25                                | Lincoln Piedmont E.S. | Passenger Elevators              | Schindler Elevator                         |                                | Eagan, MN          | 3                  |                       |                       | \$53,210.00           |                        |  |  |
| 26                                | Lincoln Piedmont E.S. | Fire Protection Systems          | Ahern Fire Protection                      |                                | Minneapolis, MN    | 3                  |                       |                       | \$117,066.00          |                        |  |  |
| 27                                | Lincoln Piedmont E.S. | Mechanical                       | MD Mechanical                              |                                | St Joseph, MN      | 3                  |                       |                       | \$2,432,000.00        |                        |  |  |
| 1                                 | Lincoln Piedmont E.S. | Subcontractors & Suppliers       |  | Johnson Controls               | Duluth, MN         | 1                  |                       |                       |                       |                        |  |  |
| 2                                 | Lincoln Piedmont E.S. |                                  |  | Nothern Industrial Insulation  | Hermantown, MN     | 1                  |                       |                       |                       |                        |  |  |
| 3                                 | Lincoln Piedmont E.S. |                                  |  | Ferguson Enterprises           | Duluth, MN         | 1                  |                       |                       |                       |                        |  |  |
| 28                                | Lincoln Piedmont E.S. |                                  |  | Electrical                     | Electrical Systems |                    | Brainerd, MN          | 2                     |                       | \$1,340,200.00         |  |  |
| 1                                 | Lincoln Piedmont E.S. |                                  |  | Subcontractors & Suppliers     |                    | Gray Bar Electric  | Duluth, MN            | 1                     |                       |                        |  |  |
| 2                                 | Lincoln Piedmont E.S. |                                  |  |                                |                    | C Rescent Electric | Brainerd, MN          | 2                     |                       |                        |  |  |
| 3                                 | Lincoln Piedmont E.S. | Simplex/Grinnell                 | Duluth, MN                                 |                                |                    | 1                  |                       |                       |                       |                        |  |  |
| 4                                 | Lincoln Piedmont E.S. | Johnson Controls                 | Duluth, MN                                 |                                |                    | 1                  |                       |                       |                       |                        |  |  |
| 5                                 | Lincoln Piedmont E.S. | ESC Supply                       | Proctor, MN                                |                                |                    | 1                  |                       |                       |                       |                        |  |  |
| 6                                 | Lincoln Piedmont E.S. | Viking Electric                  | Duluth, MN                                 |                                |                    | 1                  |                       |                       |                       |                        |  |  |
| 29                                | Lincoln Piedmont E.S. | Demo, Earthwork & Site Utilities | Northland Constructors                     |                                | Duluth, MN         | 1                  | \$1,535,211.00        |                       |                       |                        |  |  |
| 1                                 | Lincoln Piedmont E.S. | Subcontractors & Suppliers       |  | Hovland Masonry                | Duluth, MN         | 1                  |                       |                       |                       |                        |  |  |
| 30                                | Lincoln Piedmont E.S. | Landscaping                      | AJ's Lawncare, inc.                        |                                | Duluth, MN         | 1                  | \$47,500.00           |                       |                       |                        |  |  |
| 31                                | Lincoln Piedmont E.S. | Chain Link Fences                | Century Fence                              |                                | Forest Lake, MN    | 3                  |                       |                       | \$11,186.00           |                        |  |  |
| 32                                | Lincoln Piedmont E.S. | Bituminous Built-Up Roof         | McDowell Co                                |                                | Waite Park, MN     | 3                  |                       |                       | \$699,700.00          |                        |  |  |
| <b>Totals</b>                     |                       |                                  |  |                                |                    |                    | <b>\$5,203,506.00</b> | <b>\$1,503,692.00</b> | <b>\$6,226,063.00</b> | <b>\$12,933,261.00</b> |  |  |
| <b>Percentage of Total \$\$\$</b> |                       |                                  |  |                                |                    |                    | <b>40.23%</b>         | <b>11.63%</b>         | <b>48.14%</b>         | <b>100.00%</b>         |  |  |
| Contractors                       | 1                     | Lincoln Park M.S.                | Earthwork & Site Utilities                 | Veit                           |                    | Duluth, MN         | 1                     | \$5,314,500.00        |                       |                        |  |  |
|                                   | 2                     | Lincoln Park M.S.                | Site Concrete                              | Hovland                        |                    | Hermantown, MN     | 1                     | \$245,000.00          |                       |                        |  |  |
|                                   | 3                     | Lincoln Park M.S.                | Concrete                                   | Kelleher Construction          |                    | Burnsville, MN     | 3                     |                       | \$2,298,400.00        |                        |  |  |
|                                   | 4                     | Lincoln Park M.S.                | Precast Concrete                           | Molin Concrete                 |                    | Lino Lakes, MN     | 3                     |                       | \$2,084,728.00        |                        |  |  |
|                                   | 5                     | Lincoln Park M.S.                | Masonry                                    | Rice Lake Construction Group   |                    | Deerwood, MN       | 2                     |                       | \$3,788,650.00        |                        |  |  |
|                                   | 6                     | Lincoln Park M.S.                | Structural Steel/Supply                    | Le Jeune Steel Co              |                    | Minneapolis, MN    | 3                     |                       | \$1,261,500.00        |                        |  |  |
|                                   | 7                     | Lincoln Park M.S.                | Steel Erection                             | Northern Industrial Erectors   |                    | Grand Rapids, MN   | 2                     |                       | \$308,000.00          |                        |  |  |
|                                   | 8                     | Lincoln Park M.S.                | Carpentry                                  | Tekton Construction            |                    | St Louis Park, MN  | 3                     |                       | \$1,023,500.00        |                        |  |  |
|                                   | 9                     | Lincoln Park M.S.                | Structural Glue-Laminated Construction     | Timber Systems, LLC            |                    | Lapeer, MI         | 3                     |                       | \$521,532.00          |                        |  |  |
|                                   | 10                    | Lincoln Park M.S.                | Casework                                   | Haldeman-Homme                 |                    | Minneapolis, MN    | 3                     |                       | \$1,065,677.00        |                        |  |  |
|                                   | 11                    | Lincoln Park M.S.                | Metal Panels & Roofing                     | Berwald Roofing                |                    | North St Paul, MN  | 3                     |                       | \$2,246,949.00        |                        |  |  |
|                                   | 12                    | Lincoln Park M.S.                | Joint Sealers                              | Sunrise Speciality Contracting |                    | Big Lake, MN       | 3                     |                       | \$51,800.00           |                        |  |  |
|                                   | 13                    | Lincoln Park M.S.                | HM Frames, Doors & Finish Hardware- Supply | Sell Hardware, Inc.            |                    | Duluth, MN         | 1                     | \$303,150.00          |                       |                        |  |  |
|                                   | 14                    | Lincoln Park M.S.                | Sectional Doors                            | Lipe Brothers                  |                    | Duluth, MN         | 1                     | \$49,500.00           |                       |                        |  |  |
|                                   | 15                    | Lincoln Park M.S.                | Aluminum Windows                           | InterClad                      |                    | Plymouth, MN       | 3                     |                       | \$997,000.00          |                        |  |  |
|                                   | 16                    | Lincoln Park M.S.                | Drywall                                    | Olympic Companies              |                    | Minnnetonka, MN    | 3                     |                       | \$596,000.00          |                        |  |  |
|                                   | 17                    | Lincoln Park M.S.                | Tile                                       | Grazzini Bros                  |                    | Eagan, MN          | 3                     |                       | \$251,900.00          |                        |  |  |



**DULUTH PUBLIC SCHOOLS**  
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|                                 | Project           | Scope of Work              | Contractor/Consultant             | Subcontractor/Supplier           | City, State      | Tier           | Tier 1                 | Tier 2                 | Tier 3                 | Total                   |
|---------------------------------|-------------------|----------------------------|-----------------------------------|----------------------------------|------------------|----------------|------------------------|------------------------|------------------------|-------------------------|
| 3                               | 18                | Lincoln Park M.S.          | Accoustical Ceilings & Treatments | Architectural Sales of MN, Inc.  | Minneapolis, MN  | 3              |                        |                        | \$532,000.00           |                         |
|                                 | 19                | Lincoln Park M.S.          | Wood Flooring                     | Haldeman-Homme DBA Anderson-Ladd | Minneapolis, MN  | 3              |                        |                        | \$153,489.00           |                         |
|                                 | 20                | Lincoln Park M.S.          | Carpet/Resilient Flooring         | MCI, Inc.                        | Waite Park, MN   | 3              |                        |                        | \$316,351.00           |                         |
|                                 | 21                | Lincoln Park M.S.          | Terrazzo Flooring                 | Advanced Terrazzo & Tile Co      | Coon Rapids, MN  | 3              |                        |                        | \$240,000.00           |                         |
|                                 | 22                | Lincoln Park M.S.          | Paint, Coatings & Wall Coverings  | Fransen Decorating, Inc.         | Milaca, MN       | 3              |                        |                        | \$254,652.00           |                         |
|                                 | 23                | Lincoln Park M.S.          | Visual Display Boards-Supply      | W.E. Neal Slate Co               | Watertown, MN    | 3              |                        |                        | \$37,690.00            |                         |
|                                 | 24                | Lincoln Park M.S.          | Misc. Specialties - Supply        | Kendall Doors                    | Mankato, MN      | 3              |                        |                        | \$107,150.00           |                         |
|                                 | 25                | Lincoln Park M.S.          | Food Service Equipment            | Hockenbergs                      | Minneapolis, MN  | 3              |                        |                        | \$553,543.00           |                         |
|                                 | 26                | Lincoln Park M.S.          | Metal Lockers                     | Olympus Lockers                  | Eden Prairie, MN | 3              |                        |                        | \$164,200.00           |                         |
|                                 | 27                | Lincoln Park M.S.          | Theatrical Stage Equipment        | Gopher Stage Lighting            | Minneapolis, MN  | 3              |                        |                        | \$276,927.00           |                         |
|                                 | 28                | Lincoln Park M.S.          | Window Treatment                  | Custom Drapery & Blinds          | Burnsville, MN   | 3              |                        |                        | \$60,389.00            |                         |
|                                 | 29                | Lincoln Park M.S.          | Pool Construction                 | Aqua Logic, Inc.                 | Waconia, MN      | 3              |                        |                        | \$758,000.00           |                         |
|                                 | 30                | Lincoln Park M.S.          | Elevator                          | Schindler Elevator               | Egan, MN         | 3              |                        |                        | \$72,010.00            |                         |
|                                 | 31                | Lincoln Park M.S.          | Fire Protection                   | Brothers Fire Protection         | Duluth, MN       | 1              | \$324,000.00           |                        |                        |                         |
| 32                              | Lincoln Park M.S. | Mechanical                 | Gorham Oien Mechanical            | Mora, MN                         | 2                |                | \$5,494,500.00         |                        |                        |                         |
| 33                              | Lincoln Park M.S. | Electrical                 | Api Electrical Co                 | Duluth, MN                       | 1                | \$3,284,650.00 |                        |                        |                        |                         |
| 34                              | Lincoln Park M.S. | Home Bldg Demo             | Veit                              | Duluth, MN                       | 1                | \$42,800.00    |                        |                        |                        |                         |
| <b>Totals</b>                   |                   |                            |                                   |                                  |                  |                | <b>\$9,563,600.00</b>  | <b>\$9,591,150.00</b>  | <b>\$15,925,387.00</b> | <b>\$35,080,137.00</b>  |
| <b>Percentage of Total \$\$</b> |                   |                            |                                   |                                  |                  |                | <b>27.26%</b>          | <b>27.34%</b>          | <b>45.40%</b>          | <b>100.00%</b>          |
| 1                               | Grant ES          | Grey's Creek Infill        | Ulland                            |                                  | Carlton, MN      | 1              | \$54,360.00            |                        |                        |                         |
| 2                               | Grant ES          | Utilities Excavation       | Veit                              |                                  | Duluth, MN       | 1              | \$92,195.00            |                        |                        |                         |
| <b>Totals</b>                   |                   |                            |                                   |                                  |                  |                | <b>\$146,555.00</b>    | <b>\$0.00</b>          | <b>\$0.00</b>          | <b>\$146,555.00</b>     |
| <b>Percentage of Total \$\$</b> |                   |                            |                                   |                                  |                  |                | <b>100.00%</b>         | <b>0.00%</b>           | <b>0.00%</b>           | <b>100.00%</b>          |
| 1                               | LRFP              | Real Estate                | F.I. Salter                       |                                  | Duluth, MN       | 1              |                        |                        |                        |                         |
| 1                               | LRFP              | Subcontractors & Suppliers |                                   | Ramslund and Vigen               | Duluth, MN       | 1              |                        |                        |                        |                         |
| 2                               | LRFP              |                            |                                   | Paul Loraas, attorney            | Duluth, MN       | 1              |                        |                        |                        |                         |
| 3                               | LRFP              |                            |                                   | David Oberstar, attorney         | Duluth, MN       | 1              |                        |                        |                        |                         |
| 4                               | LRFP              |                            |                                   | Edmunds Realty                   | Duluth, MN       | 1              |                        |                        |                        |                         |
| 5                               | LRFP              |                            |                                   | Prodigy Realty                   | Duluth, MN       | 1              |                        |                        |                        |                         |
| 6                               | LRFP              |                            |                                   | Edina Realty                     | Duluth, MN       | 1              |                        |                        |                        |                         |
| 7                               | LRFP              |                            |                                   | A-1 Movers                       | Superior, WI     | 1              |                        |                        |                        |                         |
| 8                               | LRFP              |                            |                                   | Wherley Movers                   | Duluth, MN       | 1              |                        |                        |                        |                         |
| 9                               | LRFP              |                            |                                   | Terry Davis Construction         | Duluth, MN       | 1              |                        |                        |                        |                         |
| 10                              | LRFP              |                            |                                   | Van Dyke Home Inspections        | Duluth, MN       | 1              |                        |                        |                        |                         |
| 11                              | LRFP              |                            |                                   | Inspection Protection            | Duluth, MN       | 1              |                        |                        |                        |                         |
| 12                              | LRFP              |                            |                                   | Leone Residential Inspec.        | Duluth, MN       | 1              |                        |                        |                        |                         |
| 13                              | LRFP              |                            |                                   | Reuben Johnson & Sons            | Superior, WI     | 1              |                        |                        |                        |                         |
| <b>Totals</b>                   |                   |                            |                                   |                                  |                  |                | <b>\$72,703,348.22</b> | <b>\$29,405,523.00</b> | <b>\$83,749,937.00</b> | <b>\$185,858,808.22</b> |



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| Project                             | Scope of Work | Contractor/Consultant | Subcontractor/Supplier | City, State | Tier | Tier 1                  | Tier 2        | Tier 3        | Total          |
|-------------------------------------|---------------|-----------------------|------------------------|-------------|------|-------------------------|---------------|---------------|----------------|
| <b>Percentage of Total \$\$</b>     |               |                       |                        |             |      | <b>39.12%</b>           | <b>15.82%</b> | <b>45.06%</b> | <b>100.00%</b> |
| <b>TOTAL</b>                        |               |                       |                        |             |      | <b>\$185,858,808.22</b> |               |               |                |
| <b>TOTAL TIER ONE CONTRACTORS</b>   |               |                       |                        |             |      | <b>172</b>              |               |               | <b>41.85%</b>  |
| <b>TOTAL TIER TWO CONTRACTORS</b>   |               |                       |                        |             |      | <b>23</b>               |               |               | <b>5.60%</b>   |
| <b>TOTAL TIER THREE CONTRACTORS</b> |               |                       |                        |             |      | <b>216</b>              |               |               | <b>52.55%</b>  |
| <b>TOTAL ALL CONTRACTORS</b>        |               |                       |                        |             |      | <b>411</b>              |               |               | <b>100.00%</b> |