



**GOVERNING BOARD AGENDA ITEM FORM  
AMPHITHEATER UNIFIED SCHOOL DISTRICT NO. 10**

**DATE OF MEETING:** December 4, 2012

**TITLE:** Award of Contract for Digital Radios and Repeater for Facility Support Services (FSS) Based on Responses to Request for Bid (RFB) 12-0028

**BACKGROUND:**

With Governing Board approval the Administration will award a contract to Air Communications for new digital radios for Site Administrators and Facilities Support Services. The replacement of this equipment is necessary to comply with the Narrow-banding conversion requirement mandated by the Federal Communications Commission (FCC). The deadline for this conversion is December 31<sup>st</sup>.

The new radios will provide additional frequencies, better voice clarity, and eliminate spill-over transmissions from other user groups. This purchase will also provide a new digital repeater at Canyon del Oro High School to improve radio access to all school facilities.

Five (5) vendors providing Motorola radios and equipment were mailed a copy of Request for Bid (RFB) 12-0028; 4 vendors responded with priced quotes.

	Air Communications	Creative Communications	Action Communications	Canyon State Wireless
Price per Radio	\$420.00	\$510.00	\$510.00	\$570.20
Total	\$42,000.00	\$51,000.00	\$51,000.00	\$57,020.00
Price per Repeater	\$3,595.00	\$3,810.00	\$6,200.00	\$6,560.86
FCC License	\$750.00	\$500.00	N/A	\$585.00
Trade-in	(\$1,725.00)	(\$10,000.00)	(\$6,600.00)	(\$10,000.00)
Net Cost Delivered & Installed	\$44,620.00	\$45,310.00	\$50,600.00	\$54,165.86
Tax Rate	9.3%	7.1%	9.1%	9.6%

The trade-in includes fifty-seven (57) surplus radios and two (2) base stations.

**RECOMMENDATION:**

The Administration requests the Governing Board authorize the trade-in of surplus radios and base stations against the purchase of new equipment and recommends the Governing Board approve the Award of Contract for Motorola Radios & Equipment for Facility Support Services to Air Communications based on their response to Request for Bid 12-0028.

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INITIATED BY:

*Scott Little*

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Scott Little, Chief Financial Officer

November 26, 2012

*Patrick Nelson*

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Patrick Nelson, Superintendent