

**WEST ORANGE COVE-CONSOLIDATED INDEPENDENT
SCHOOL DISTRICT
P.O. BOX 1107
ORANGE, TEXAS 77630**

Date: June 28, 2010

To: Board of Trustees

From: Dr. O.T. Collins

Subject: RECOMMENDATION TO APPROVE PROPOSAL FOR MONITORING
& SERVICE OF FIRE & BURGLAR ALARMS

Proposals were opened May 18, 2010 for Monitoring & Service of Fire & Burglar Alarms. The Purchasing Department mailed six invitations for proposals and received three responses. The proposal tabulation is attached for your review.

ADVANCED SYSTEMS ALARM

ALLIED ELECTRICAL SYSTEMS & SOLUTIONS, INC

MAVERICK COMMUNICATIONS, INC.

SOUTHWEST BUILDING SYSTEMS

TEXAS FIRE & COMMUNICATIONS, INC.

TITAN SYSTEMS

It is recommended that the Board award contract to Titan Systems for Monitoring & Service of Fire & Burglar Alarms at the prices submitted.

Respectfully Submitted:

Dr. O.T. Collins
Superintendent

Melinda James
Business Manager

**WEST ORANGE-COVE CONSOLIDATED
INDEPENDENT SCHOOL DISTRICT
P. O. BOX 1107
ORANGE, TEXAS 77631**

**PROPOSAL TABULATION
MONITORING AND SERVICE OF BURGLAR AND FIRE ALARMS SYSTEMS
2010/2011**

VENDOR	HOURLY RATE WEEKDAYS	HOURLY RATE APPRENTICE	HOURLY RATE EMERGENCY WEEKDAYS/ SATURDAYS	HOURLY RATE APPRENTICE EMERGENCY WEEKDAYS/ SATURDAYS	HOURLY RATE EMERGENCY SUNDAYS/ HOLIDAYS	HOURLY RATE APPRENTICE EMERGENCY SUNDAYS/ HOLIDAYS	MONITORING FEE YEARLY TOTAL	ANNUAL INSPECTION
Allied Electrical Systems	55.00	N/A	65.00	N/A	75.00	N/A	\$2,760.00	\$1,760.00
Southwest Building Systems	95.00	65.00	142.50	97.50	142.50	97.50	\$10,560.00	\$30,000.00
Titan Systems	45.00	15.00	65.00	15.00	65.00	N/A	\$5,760.00	\$2,800.00

Allied Electrical Systems - Parts with cost of \$1 500 each or less shall be furnished at Contractor's cost plus 10% markup.

Southwest Building Systems - Parts with cost of \$1 500 each or less shall be furnished at Contractor's cost plus 15% markup.

Titan Systems - Parts with cost of \$1 500 each or less shall be furnished at Contractor's cost plus 15% markup.

I recommend Titan Systems for Alarm Service for the 2010-11 school year.

Justification: Titan Systems has provided the best affordable service of any alarm company we have used in the past. Techs are familiar with our locations and do not require escorts, saving the maintenance department time and money. Titan Systems are called often, many jobs require two people, cost per hour using two servicemen - \$60.00. Allied Electrical cost per hour using two servicemen - \$110.00. The reduced hourly rate compensates for the additional cost of monitoring and inspections.