

February 2, 2015

Ms. Lisa Abbey
Director of Business Services
Livonia Public Schools
15125 Farmington Road
Livonia, MI 48154

RE: Contract Award Recommendation for Bid Package T2

Dear Ms. Abbey:

Plante Moran CRESA is pleased to provide the recommendation for award for technology Bid Package T2 for teacher, computer lab and IMC computer workstations. Upon review of the proposals received, it is our recommendation that the contract be awarded to **InaCOMP TSG** in the amount of **\$3,283,715**. We also recommend that the district set aside 10% of the total contract amount totaling **\$328,371** as project contingency, for a total award of **\$3,612,086**. This total award is within the budgeted amount for these items.

Background

Barton Malow technology worked with PMC and LPS staff to identify the requirements hardware and professional services for the replacement of computers for teachers, computer labs and IMCs throughout the district. The RFP was released to vendors on December 22, 2014 with proposals due from the vendors on January 15, 2015. Seven (7) proposals were received for the project, with several vendors submitting voluntary alternates to the base bid requirements. Detailed proposal analysis was conducted, including evaluation of alternates. Finalist vendors were interviewed to ensure that their proposals were inclusive of the required scope of work.

The Project Team is available at the Board's convenience to answer any questions regarding bidding, the interview process, or the recommendations of the Bond Team.

Sincerely,

PLANTE MORAN CRESA



Paul Theriault, PE, LEED AP
Vice President

Enclosures: Award Recommendation Letter
Bid Tabulations

COMPUTER WORKSTATIONS - BUDGET SUMMARY

	Workstations		
Bid Package	Budget	Actual	Variance
Computer Workstations	\$ 3,500,000	\$ 3,283,715	\$ 216,285
Totals	\$ 3,500,000	\$ 3,283,715	\$ 216,285

	IT Contingency		
Bid Package	Budget	Actual	Variance
Computer Workstations	\$ 350,000	\$ 328,371	\$ 21,629
Totals	\$ 350,000	\$ 328,371	\$ 21,629

	Total Project Costs		
Bid Package	Budget	Actual	Variance
Computer Workstations	\$ 3,850,000	\$ 3,612,086	\$ 237,914
Totals	\$ 3,850,000	\$ 3,612,086	\$ 237,914

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Ms. Lisa Abbey
Director of Business Services
Livonia Public Schools
15125 Farmington Rd.
Livonia, MI 48154

Subject: 2013 Bond Program: Technology Award

Dear Ms. Abbey:

Bids were received on January 15, 2015 for Bid Package T2. Bid Package T2 is the replacement of the teacher and lab computers.

Bid Evaluation Summary and Recommendations

After an extensive review of all bid proposals, a thorough post-bid interview was held with two of the bidders to verify that proposals were inclusive of the scope of work, evaluate bid voluntary alternates, and gather information on related experience. The attached Bid Tabulation indicates the bids received, company name, base bid, and proposed voluntary alternates.

Based upon the evaluation of the project team, we recommend that a contract be awarded to the following company. **This bid is within the bond budget allocated for this work.**

Bid Package T2: Category 27:1 – Teacher and Lab Computers

Inacomp TSG – Southfield, MI

Base Bid	\$3,154,298.00
Voluntary Alternate 1 additional two (2) years warranty	\$129,417.00
Total Contract Amount	\$3,283,715.00
Contingency (10%)	\$328,371.00
Total Project Amount:	\$3,612,086.00

This category replaces the existing computers throughout the district (3372) over the next two (2) years. The initial buildings teacher computers will be replaced this spring after hours. The buildings slated for this spring are Hayes, Kennedy, Roosevelt, Riley, Emerson, and Franklin. This contractor will also be removing the existing systems which will be stored within the district.

The replacement computers will be Hewlett Packard Elite Desktop 800 G1 Small Form Factor and consist of an Intel Core i7-4790 3.6G HD 4600 CPU, and include 8GB of RAM, a 256MB SATA hard drive, and an E221c Monitor with webcam and speaker bar. The base bid for the computers includes a three (3) year warranty, with the acceptance of voluntary alternate one the additional two (2) years will extend the warranty period to five (5) years total.

Upon approval by the Board of Education, contracts for base bids and alternates will be issued as shown above. If you have any questions, please call me at (810) 343-2042

Sincerely,



Rob Greager
Project Manager
Barton Malow, Technology Services

Bid Date: 01-15-2015		BID TABULATION											
		Bidder	Security	Disclosure	Iran	Equal Opp	Opening Base Bid Amount	Vol Alt 1	Vol Alt 2	Vol Alt 3	Total Recommended Amount		
Bid Package No. T2		Sehi	X	X	X	X	3,171,466.00	No day after support deduct 5,058.00	128GB SSD deduct 151,740.00	Additional 2 year warranty add 129,822.00			
		Inacomp *	X	X	X	X	3,154,298.00	Additional 2 year warranty add 129,417.00	128GB SSD deduct 156,084.15		3,283,715		
		Neitech	X	X	X	X	3,322,701.36	9030 all in 1 system deduct 124,764.00	Optiplex 7020 SFF deduct 175,344.00	KACE Appliances 3yr add 80,348.00			
		CDW - G *	X	X	X	X	3,307,941.78	ThinkCenter M93p add 55.00 each	Asus LCD Monitor deduct 67.00 each				
		All Covered	X	X	X	X	5,512,211.00	none					
		Ace Computers *	X	X	X	X	3,171,182.78	none					
		CDI Computer Dealers Inc.*	X	X	X	X	4,057,965.96	none					
*Notes The CDW - G proposal had language stricken from the Acceptance of Proposal section of the bid form. The Ace Computers proposal was not an approved manufacturer. CDI provided a check for the bid bond.													
The award amount reflected for Inacomp is the total of the base bid plus the proposed voluntary alternate one													
		<div><div>Barton</div><div>Malow</div></div>											