



**Wharton County
Junior College**

**Proposed Agenda Item
Board of Trustees Meeting**

Complete this form and submit it to the Office of the President by 5:00 pm on the eleventh day before the following Tuesday meeting of the Board of Trustees. If this form does not provide enough space, you may use an expanded version *as long as you follow the format specified below.*

Date of Board Meeting: May 16, 2017

Date of This Proposal: May 4, 2017

SUBJECT (item as it will appear on agenda):

Approve the purchase of Network and Endpoint Protection services from SecureWorks at a cost of \$63,000.00 with funds transferred from the MIS Plant Fund.

RECOMMENDATION:

Approve the purchase of Network and Endpoint Protection services from SecureWorks at a cost of \$63,000.00 with funds transferred from the MIS Plant Fund.

BACKGROUND/RATIONALE:

The recent attacks on WCJC's technology infrastructure has prompted the need for a service that monitors and helps protect WCJC against harmful threats. The SecureWorks solution identifies and blocks cyber threats by adding the iSensor device as another layer of protection at each of WCJC's four locations. The devices are fully managed and monitored 24x7 by SecureWorks. When a harmful threat is identified throughout SecureWorks network of customers, SecureWorks takes proactive steps to block the threat from entering our system. The SecureWorks solution also includes endpoint protection to monitor servers and computer systems with elevated rights to critical data. Dell Marketing, L.P. offers the "SecureWorks" solution through a contract with the Texas Department of Information Resources, DIR contract # 42AFU. Purchases under this contract with the DIR satisfy all State Bid Requirements.


Estimated Cost and Budgetary Support (how will this be paid for?): \$63,000.00

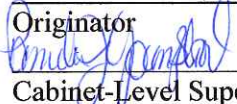

Transfer from the MIS Plant Fund

RESOURCE PERSON(S) [name(s) and title(s)]:

Pamela J. Youngblood, Vice President of Technology and Institutional Research
Bryce D. Kocian, Vice President of Administrative Services
Philip Wuthrich, Director of Purchasing

SIGNATURES:



Originator
 

Cabinet-Level Supervisor

5-4-17

Date
5-4-2017 5/4/17

Date

PRESIDENT'S APPROVAL:



5-4-17

Date



Wharton County Junior College

911 Boling Highway • Wharton, Texas 77488 • (979) 532-4560

The WCJC IT department researched three different vendors to provide network security for all of the WCJC campuses. While all three vendors would add a higher level of security to WCJC' network infrastructure, the WCJC IT department has identified SecureWorks as a solution that would best fit WCJC's needs. Below is a summary of each solution:

SecureWorks

The SecureWorks solution identifies and blocks security threats by adding the iSensor device as another layer of protection at each of WCJC's four locations. The devices are fully managed and monitored 24x7 by SecureWorks. When a harmful threat is identified throughout SecureWorks network of customers, SecureWorks takes proactive steps to block the threat from entering our system. The SecureWorks solution also includes endpoint protection to monitor servers and computer systems with elevated rights to critical data.

Cybraics

The Cybraics solution uses an artificial intelligence system that analyzes log files captured by WCJC's firewalls, servers, and network devices. This solution does not actively remediate threats; however, recommendations and guidance is given for addressing firewall vulnerabilities.

RSM

The RSM solution uses an on-site monitoring appliance to capture activity on the WCJC system. The Managed IT Services Team at RSM will provide analysis of the activity to WCJC with recommendations for firewall revisions. Severe threats can be handled remotely by RSM or notifying WCJC staff for handling.



Service Order

Dell Marketing L.P.
 PO BOX 802816
 Chicago IL 60680-2816
 United States
 Phone: (800) 981-3355
 Fax: (800) 433-9527

General Information			
Proposal Code	Q464987.1, Q464985.3, Q465290.1	Payment Terms	Net 30
Proposal Date	5/4/2017	Billing Frequency	Annual (MSS) / Annual (SRC)
Account Manager	Peter Comer	Type	Bundle
Association	None	Currency	USD
Bill To	Wharton County Junior College District 911 E Boling Hwy Wharton TX 77488-3252 United States	Ship To	Wharton County Junior College District 911 E Boling Hwy Wharton TX 77488-3252 United States

Customer Contact Information		Reseller / Referrer Contact Information	
Name	Pam Youngblood	Name	None
Title	VP of Technology and IR	Title	None
Phone	(979) 532-6542	Phone	None
Email	pamy@wcjc.edu	Email	None

Dell Marketing L.P. Contact Information			
Prepared By	Peter Comer	Manager	Mario Tarin
Title	Outside Sales Specialist	Title	Outside Regional Sales Dir
Phone	877-838-7947	Phone	(888) 318-3263
Email	pcomer@secureworks.com	Email	mtarin@secureworks.com

New	Product	SKU	Qty	Term	Years	Price
Endpoint Services						
	Managed Endpoint Services: Hosted AETD Red Cloak: Standard: 30 Days Ret: 25 To 100 Endpoints	MMES-S-AETD-RC-STD-3 0D-000100	100	1 - Year	1	USD 7,600.00
Network IPS/IDS						
	SecureWorks Service Subscription: iSensor: 4-Port	DS-SUB-IS-0100M-0025 -4P	3	1 - Year	1	USD 21,420.00
	SecureWorks Service Subscription: iSensor: 4-Port	DS-SUB-IS-0250M-1000 -4P	1	1 - Year	1	USD 18,555.60
Miscellaneous						
	Shipping and Handling: Public Accounts	SHIP-0010	4	N/A	N/A	USD 0.00
SRC	Product	SKU	Qty	Term	Years	Price
Incident Response						
	Incident Management Retainer	SRC-IR-RET-IMR-01	40	1 - Year	1	USD 15,400.00
Total (excluding any applicable taxes)						USD 62,975.60

Notes

The charges reflected hereunder do not include taxes. Unless Customer has provided Dell Marketing L.P. with a valid resale or exemption certificate, Customer will be responsible for any sales, use, value-added or import taxes, customs duties or similar taxes, if applicable, assessed in accordance with applicable law with respect to the provision of the Services or goods received from Dell Marketing L.P. which shall be invoiced separately. If Customer is required by law to withhold or deduct an amount from payments due to Dell Marketing L.P. under this agreement, Customer shall include such additional amount to Dell Marketing L.P. with its payment to ensure that Dell Marketing L.P. receives, after such withholding or deduction, the amount that it would have been paid had no withholding or deduction been required.

This Service Order and the resulting Purchase Order are subject to the TX DIR Contract No. DIR-SDD-1951 (the "Agreement" or the "MSA" or the "Master Services Agreement"), by and between Dell Marketing L.P. ("SecureWorks") and the State of Texas Department of Information Resources ("Client" or "Customer") (Dell Contract Code 42AFU) effective January 9, 2013 (as the same may have been amended, modified and supplemented from time to time). Customer acknowledges that it is an eligible purchaser under the Agreement. The MSS Services will be provided in accordance with the Services Description attached as Exhibit A. Any references to a MSA or Master Agreement in this SO or its attachments shall be references to the TX DIR Contract. Note: The following out-of-pocket expenses are NOT included in the Service fees: those related to transportation, meals and lodging to travel to Customer sites to perform the Services. If and to the extent that the Services require SecureWorks to be present at the Customer's site(s), SecureWorks and Customer shall mutually agree to such on-site work to be performed and Customer agrees to reimburse SecureWorks for all reasonable and actual out-of-pocket expenses incurred for travel to the Customer location in the performance of the Services hereunder.

For New Line Items:

Dell Marketing L.P. shall send Customer an invoice for the MSS Service fees and any other one-time fees on or after the Service Commencement Date (as defined in the MSA). Dell Marketing L.P. has the unilateral right to cancel any Service Order, or portion thereof, as to Services that are not implemented within six (6) months after execution of the Service Order.

For SRC Line Items:

Dell Marketing L.P. shall invoice Customer in full for the SRC Services being purchased pursuant to this Service Order, and any other fees due during such period, on or after the Service Commencement Date (as defined in the MSA). If the term of this Service Order is more than one (1) year in duration, then thereafter, Dell Marketing L.P. shall send Customer an invoice for each subsequent twelve (12) month period during the remaining term of this Service Order.

This Service Order is subject to and governed by the Master Services Agreement ("MSA"), which is incorporated herein by reference in its entirety, currently in place by and between Dell Marketing L.P. and Customer (or Customer's Affiliate, with all terms and conditions applicable to Customer) that expressly authorizes Customer to purchase the Services described hereunder. In the event that such an MSA is not in place, this Service Order shall be subject to and governed by the terms located at <https://www.secureworks.com/msa-us>. Any terms and conditions set forth in a purchase order issued by Customer for this Service Order that are in addition to or that conflict with the MSA and/or this Service Order, shall not apply and are to be considered null and void. This Service Order is effective as of the latest date in the signature block below (the "Effective Date"). Any changes made by Customer to this Service Order not authorized and initialed by Dell Marketing L.P. are null and void.

Dell Marketing L.P.	Customer: Wharton County Junior College District	Is Customer Tax Exempt? No
Authorized Signature: _____	Authorized Signature: _____	Will a P.O. be required for payment? No*
Print Name: _____	Print Name: _____	* Customer agrees and represents that issuance of a Purchase Order is not required for Customer to purchase Services under this Service Order or meet its payment obligations for such Services.
Title: _____	Title: _____	
Date: _____	Date: _____	