



**FOREST LAKE AREA SCHOOLS  
FOREST LAKE, MN 55025**

**June 2, 2011**

**AGENDA ITEM: 9.5**

**TOPIC: RECOMMENDATION FOR 2011-2012 MILK BID**

**BACKGROUND:** To comply with the bid law and to obtain the best possible pricing, the District solicits sealed bids for Milk products. Permission to go out for bid was received from the Board on March 31, 2011.

**PROCESS:** The bid announcement was published on April 21 and April 28. The bid opening occurred on May 18, 2011 at 10:00 a.m. in the board room at the district office. Four vendors were contacted to request bids, two vendors responded. Bids were analyzed and a recommendation for award presented to the School Board on June 2, 2011.

**RECOMMENDATION:** The administration recommends that the School Board approve Dean Foods, as the vendor for milk for the 2011-2012 budget year based on the Federal Market Escalator pricing.

\* RECOMMENDED

INDEPENDENT SCHOOL DISTRICT #831  
Forest Lake, MN 55025

2011-2012

TABULATION - MILK

BID OPENING - Wednesday, May 18, 2011, 10:00 a.m.

SUPPLIER	245,000	227,500	848,750	100	600	275	200	685	175,000	350	1,100	3,000	200	TOTAL
	White Skim Milk 1/2 Pint	White 1% Milk 1/2 Pint	Chocolate Milk (Fat Free) 1/2 Pint	White Milk Lactose Free, Fat Free 1/2 Pint	Buttermilk (Lowfat) Half Gallons	Sour Cream Reduced Fat 5#	Sour Cream 1 Ounce (96/Case)	Cottage Cheese Low Fat 5#	100% Orange Juice 1/2 Pint	Yogurt Assorted Flavors Low Fat 5#	1% White Milk Gallon	Flavored Milk (Plastic Bottles) (12 oz)	Fresh Eggs Dozen	
DEAN	\$ 0.165	\$ 0.173	\$ 0.172	\$ 7.80 \$1.80/ Quart	\$ 1.90	\$ 6.80 Not Reduced Fat	\$ -	\$ 6.80	\$ 0.210	\$ 6.20	\$ 2.80	\$ 0.68	MKT	
FOODS	\$40,425.00	\$39,357.50	\$145,985.00	\$ 45.00 \$ .45/1/2 pint	\$ 1,140.00	\$ 1,870.00	No Bid	\$4,658.00	\$ 36,750.00	\$2,170.00	\$3,080.00	\$ 2,040.00		\$ 277,520.50
KEMPS	\$ 0.190	\$ 0.205	\$ 0.198	\$ 0.567	\$ 2.37	\$ 6.08	\$ 13.62	\$ 8.59	6 oz. =.215 ea	\$ 5.39	\$ 3.47	16 oz. =.74 ea	MKT	\$ 331,131.75
	\$46,550.00	\$46,637.50	\$168,052.50	\$ 56.10	\$ 1,422.00	\$1,672.00	\$2,724.00	\$5,884.15	8 oz. =.29 ea	\$1,886.50	\$3,817.00	\$ 1,680.00 12 oz = \$.56 ea.		

ALL BIDS ARE BASED ON THE FEDERAL MARKET ESCALATOR PRICING AS OF MAY 1, 2011.

L.A.M.