# **DIXON PUBLIC SCHOOLS #170**

"A Place to Grow"
www.dps170.org

1335 Franklin Grove Road Dixon, Illinois 61021

> Margo Empen, Superintendent Doug Stansford, Asst. Superintendent Marc Campbell, Business Manager

Phone: (815) 373-4966

Fax: (815) 284-8576

Date: August 15, 2025

To: Board of Education Members

From: Margo Empen, Superintendent & Marc Campbell, Chief School Business Official

RE: Copier Vendor Selection

As the Board has been made aware, our current copier contract is set to expire at the end of October. As a result, administration has engaged in a Request for Proposal process over the past few months. This memorandum is intended to inform the Board of the process taken and the reasoning behind the recommended vendor.

Dixon Public Schools has been with the same copier vendor for an extended period, but in an effort to confirm the best options and opportunities, administration thought it was prudent to put out an RFP for our copier services to get competitive prices and have a chance to review the offerings from multiple providers. Per the standard rules and protocols for the RFP process, our RFP was posted publicly and provided to vendors that have reached out, wanting a chance to win our business. The attached Spreadsheet provides details on the 4 proposals we received.

The key pieces or criteria used when reviewing proposals included price, service, technology support and K-12 proven systems.

Using price and K-12 proven systems to focus on the most appropriate proposals for us, we had a team of Rachel Little, Bob Wendt and Jim Manley that did some site visits. We visited the Marco headquarters, warehouse and service depot in Rockford and had detailed discussions about service, support and the technology of managed/secure print. We also had a meeting with SBM to have similar discussions and visited Sterling Schools to see the devices in action and talk to some customers.

We had detailed discussions and did follow-up with Marco and SBM, both providing very similar devices and technology. Our team went through the details of the equipment proposed, pricing, references, print system, and service/support details. After discussing the options, the team all agrees, Marco is the best option for us.

We believe Marco is the best option for the following reasons:

- The Sharp copiers proposed are high quality and have a very good reputation.
- The Papercut print management/secure print program is a well known and full featured system for schools.
- Marco has a large technology support team that is experienced and positioned to provide a high level of support.

Dixon Public Schools, in cooperation with the community, will provide students with a comprehensive educational program that produces well-educated, self-sufficient, and involved citizens.

- The local service technicians are empowered and incentivized to keep downtime to a minimum.
- References from area schools for Marco was very positive.
- The proposed install and setup plan is efficient and will get our new fleet online quickly.
- Marco provided the best pricing for us, as well as offering higher capacity machines.

This process was drawn out further given some details in the contract from the previous vendor.

Attached you will find the contract for service with Marco. In September, administration will be asking the Board to approve the contract.

**Exhibit A: Summary of Vendor Proposals** 

of the state of th	Monthly cost for base equipment and service on 5 year term with Print Management &	Total Syr Obligation for contract of base equipment & service	Additional anticipated taxes &	Contracted monthly	Contracted monthly volume	B&W		Print	Print Manager Daving	Estimated 5 year cost without	Estimated Annual Cost without	1400
SBM**	\$3,346.27		\$0/Month	3,840,000 b&w 480,000 color/year	\$2,403	0.0032	0.03	0.03 Papercut	Sharp	۷5	0,	Sterling
Marco Option #1	\$5,157.69	\$309,461.40	4,200,000 b&w \$309,461.40 one time \$75 doc fee 480,000 color/year Included	4,200,000 b&w 480,000 color/year	Included	\$0.00	\$0.03	\$0.03 Papercut	Sharp		\$309,461.40 \$61,892.28 Rockford	Rockford
Marco Option #2	\$5,360.39	\$321,623.40	4,200,000 black & 5321,623.40 one time \$75 doc fee 480,000 color/year Included	4,200,000 black & 480,000 color/year	Included	\$0.00	\$0.03	\$0.03 Papercut		\$321,623.40 \$64,324.68 Rockford	\$64,324.68	Rockford
Xerox Option 1	\$4,232.12		Property Tax to \$253,927.20 Leasing Company	0	\$0	0.0029	0.029	0.029 Papercut	Xerox			Davenport
Xerox Option 2	\$4,232.12		Property Tax to \$253,927.20 Leasing Company	4,244,760 b&w 471,636 color/year	\$2,166	0.0029	0.025	0.029 Papercut	Xerox	\$383,863.80		\$76,772.76 Davenport
City Blue*	63,605,65	\$289/n one tim \$210,575 \$85.00	\$289/month and one time lease fee \$85.00	0	0		\$0.018 0-5% Page 0.0028 Coverage	Epson	Epson	\$329,375.40	565,875.08 Peoria	Peoria
							\$0.025 5-10% Page Coverage \$0.03 10% & up Page Coverage					
otal assumes (	*Total assumes B&W quantity of 4,200,000/yr and color quantity of 480,00/yr at average color cost	00/yr and color o	quantity of 480,00/yr a	at average color cost								
Reduced color	**Reduced color prints by half and adjusted pricing to better compare proposals Marco ordion 2 has higher rangely trave and features better matching our current fleet	ted pricing to be	tter compare proposa	IS ont floot								

Dixon Public Schools, in cooperation with the community, will provide students with a comprehensive educational program that produces well-educated, self-sufficient, and involved



# **MAP Agreement**

APPLICATION NO 3136113

AGREEMENT NO 3136113

Meter Reading Contact Person: Jim Manley - jmanley@dps170.org

Managed Account Program			Phone: 800.892.8548 T. Fax; 800.847.3087
The words "User," "Lessee," "you" and "your" refe	er to Customer. The words	Owner," "Lessor," "we," "us" and "o	our" refer to Marco Technologies LLC.
CUSTOMER INFORMATION			
FULL LEGAL NAME		STREET ADDRESS	<del></del>
DIXON PUBLIC SCHOOL DISTRICT NO. 170		1335 FRANKLIN GROVE	RD
CITY STATE	ZIP	PHONE	
DIXON IL	61021-9257	815-284-7722	
BILLING NAME (IF DIFFERENT FROM ABOVE)		BILLING STREET ADDRESS	
CITY STATE	ZIP	E-MAIL	
EQUIPMENT LOCATION (IF DIFFERENT FROM ABOV	E)		
EQUIPMENT WITH CONSOLIDATED M	MINIMUMS		
MAKE/MODEL/ACCESSORIES		SERIAL NUMBER	START METER COLOR START METER BW
1 See Attached Schedule A-1			
Minimum Payment* \$ 4,678.12	Color Print Allowance	20,417 Excess Color P	rint Charge* \$ 0.031000
	B&W Print Allowance	310,000 Excess B&W P	
			*plus applicable taxes
MARCO SUPPORT DESK (By selecting "YI	ES" you agree that the Marco Suc	port Desk Monthly Fee will be added to t	his Agreement's monthly invoice.)
Do you wish to enroll			port Desk Device Monthly Fees
Name Conseq Death for a		1 - 5 Devices: \$10	6 - 15 Devices: \$20 16+ Devices: \$30
marco Support Desk for e		If enrolled, the equipment on this A	greement will qualify for Marco Support Desk If no box is
Yes OF N	lo 16+	checked, then you have elected to wait	ve Marco Support Desk coverage for equipment listed herein
FREQUENCY OF MINIMUM PAYMENT	r	METER READING FREQ	UENCY
Please Check One Monthly Quarterly S		Please Check One Monthly	Quarterly Semi-Annually Annually
(If no box is checked, frequency will be Monthly)		(If no box is checked, frequency will be	Monthly)
TERM		SUPPLIES COVERAGE	EVELS
A.C. Marine	e exempt from sales tax,	Please Check One All Inclusive	1
	ach your certificate.	(If no box is checked, no supplies will be	
		prino box is checked, no supplies will be	(billed at Standard Fricing)
THIS IS A NONCANCELABLE / IRR	EVOCABLE AGREEMENT	T- THIS AGREEMENT CANNOT	RE CANCELED OR TERMINATED
OWNER ACCEPTANCE	LVOCABLE AGREEMEN	I, IIIIS AGREEMENT CANNOT	BE CANCELED ON TERMINATED.
OMERAGOE, TANGE			
Marco Technologies LLC			
OWNER	SIGNATURE		TITLE DATED
PRIVACY AND INFORMATION SECUR	RITY		
You acknowledge that the Equipment you have received may	be equipped with a hard drive that	may store personal and confidential informa	tion ("PCI") and you understand the privacy and information
security risks associated with PCI that may be stored on your			
from any loss, misappropriation or breach of the PCI that may	be stored on your Equipment.		
			TITLE
DIXON PUBLIC SCHOOL DISTRICT NO. 170	) ×		DATED
CUSTOMER (as referenced above)	SIGNATURE		
CUSTOMER ACCEPTANCE			
BY SIGNING BELOW OR AUTHENTICATING AN ELECTRONIC RE	FORD MEDEOC WOLLCERTEN THAT	VOLUMENTE DESIREMENT AND NO ACRES TO A	I TERMS AND CONDITIONS OF THIS ACRESISMS ON THIS
PAGE AND ON PAGE 2 ATTACHED HERETO, AND TO USE ELEC			L TERMS AND CONDITIONS OF THIS AGREEMENT ON THIS
			TITLE
	X		1 1 1 Parity
DIXON PUBLIC SCHOOL DISTRICT NO. 170		1	DATED
CUSTOMER (as referenced above)	SIGNATURE		

## FEDERAL TAX I.D. # TERMS AND CONDITIONS (Continued on Page 2)

1. AGREEMENT: You agree to rent from us the goods, together with all replacements, parts, repairs, additions, and accessions incorporated therein or attached thereto and any and all proceeds of the foregoing, including, without limitation, insurance recoveries ("Equipment") and, if applicable, finance certain software, software likense(s), software components and/or professional services in connection with software Collectively, the "financed tems," which are included in the word "Equipment" unless reparable stated from software energies), software components any or professional services in connection with software (collectively, the "financed tems," which are included in the word "Equipment" unless reparables stated from software incensoris) and/or supplier(s) (collectively, the "Supplier"), all as described in this Agreement and in any attached schedule, addendum or amendment hereto "Agreement"). You represent and warrant that you will use the Equipment for business purposes only. You agree to all of the terms and conditions contained in this Agreement, which, with the acceptance certification, is the entire agreement between you and us regarding the Equipment and which supersedes all prior agreements, including any purchase order, invoice, request for proposal, response or other related document. This Agreement becomes valid upon execution by us. If any provision of this Agreement is declared unenforceable, the other provisions herein shall remain in full force and effect to the fullest extent permitted by law

PRINT NAME

2. OWNERSHIP; PAYMENTS; TAXES AND FEES: We own the Equipment, excluding any Financed Items. Ownership of any Financed Items shall remain with Supplier thereof. You will payments, as adjusted, when due, without notice or demand and without abatement, set-off, counterclaim or deduction of any amount whatsoever. If any part of a Payment is more than 5 days late, you agree to pay a late charge equal to: a) the higher of 10% of the Payment which is ate or \$26.00, or b) if less, the maximum charge allowed by law. The Payment may be adjusted proportionately upward or downward. (i) if the shipping charges or taxes differ from the estimate given to you; and/or (ii) to comply with the tax laws of the state in which the Equipment is located. You shall pay all applicable taxes, assessments and penalties related to this Agreement, whether levied or assessed on this Agreement, on us (except on our income) or you, or on the Equipment, its rental, sale, ownership, possession, use or operation. If we pay any taxes or other expenses that are owed hereunder, you agree to reimburse us when we request. You agree to pay us a yearly processing fee of up to \$525 for personal property taxes we pay related to the Equipment. You agree to pay us an origination fee of up to \$125 for all closing costs. We may apply all sums received from you to any amounts due and owed to us under the terms of this Agreement. If for any reason your check is returned for insufficient funds, you will pay us a service charge of 530 or, if less, the maximum charge allowed by law. We may make a profit on any fees, estimated tax payments and other charges paid under this Agreement

- 3. EQUIPMENT; SECURITY INTEREST: At your expense, you shall keep the Equipment: (i) in good repair, condition and working order, in compliance with applicable laws, ordinances and manufacturers' and regulatory standards; (ii) free and clear of all liens and daims; and (iii) at your address shown on page 1, and you agree not to move it unless we agree in writing. You grant us a security interest in the Equipment to secure all amounts you owe us under this Agreement or any other agreement with us ("Other Agreements"), except amounts under Other Agreements which are secured by land and/or buildings. You authorize and ratify our filing of any financing statement(s) to show our interest. You will not change your name, state of organization, headquarters or residence without providing prior written notice to us. You will not fill us within 30 days if your state of organization revokes or terminates your existence.
- 4. INSURANCE; COLLATERAL PROTECTION; INDEMNITY; LOSS OR DAMAGE: You agree to keep the Equipment fully insured against all risk, with us named as lender's less payee, in an amount not less than the full replacement value of the Equipment until this Agreement is terminated. You also agree to maintain commercial general liability insurance with such coverage and from such insurance carrier as shall be satisfactory to us and to include us as an additional insured on the policy. You will provide written notice to us within 10 days of any modification or cancellation of you unsurance policyls). You agree to provide us certificates or other evidence of insurance acceptable to us. If you do not provide us with acceptable evidence of property insurance writhin 30 days after the star of this Agreement, we may, at our sole discretion, secure property loss insurance on the Equipment from a carrier of our choosing in such forms and amounts as we deem reasonable to protect our interests. If we secure insurance on the Equipment, or will not name you as an insured party, your interests may not be fully protected, and you will remisure us the premium which may be higher than the premium you would pay if you obtained insurance, and which may result in a profit to us through an investment in reinsurance. In addition, you agree to pay us our standard fees in connection with obtaining such insurance. If you are current in all of your obligations under the Agreement at the time of loss, any insurance proceeds received will be applied, at our option, to repair or replace the Equipment, or to pay us the remaining payments due or to become due under this Agreement, plus our booked residual, both discounted at 2% per annum. We are not responsible for, and you agree to hold us harmless and reimburse us for and to defend on our behalf against, any claim for any loss, expense, liability or injury caused by or in any way related to delivery, installation, possession, ownership, renting, manufacture, use, condition, inspection, removal, retu
- 5. ASSIGNMENT YOU SHALL NOT SELL, TRANSFER, ASSIGN, ENCUMBER, PLEDGE OR SUBRENT THE EQUIPMENT OR THIS AGREEMENT, without our prior written consent. You shall not consolidate or merge with or into any other entity, distribute, sell or dispose of all or a substantial portion of your assets other than in the ordinary course of business, without our prior written consent, and the surviving, or successor entity or the transfere of a south assets, shall assume all of your obligations under this Agreement by a written instend entered to us. No event shall occur which causes or results in a transfer of majority conversible of your obligations are outstanding hereunder. We may sell, assign, or transfer this Agreement without notice to or consent from you. You agree that if we sell, assign or transfer this Agreement, our assignee will have the same rights and benefits that we have now and will not have to perform any of our obligations. You agree that our assignee will not be subject to any claims, defenses, or offsets that you may have against us. This Agreement shall be binding on and inure to the benefit of the parties hereto and their respective successors and assigns.
- 6. DEFAULT AND REMEDIES: You will be in default if: (i) you do not pay any Payment or other sum due to us or you fail to perform in accordance with th is Agreement or any other agreement with any other entity; (ii) you make or have made any false statement or misrepresentation to us; (ii) you or any guarantor default, at complete the service of its in bankruptcy; (iv) you or any guarantor suffers a material adverse change in its financial, business or operating condition; or (y) any guarantor defaults under any guarantor for the sum adverse change in its financial, business or operating condition; or (y) any guarantor defaults under any guarantor defaults and greement and require that you gay the under the UCC and any other payments to the end of term plus the anticipated residual value of the Equipment, both discounted to present value at 2%. We may recover default interest on any unpaid amount at the rate of 12% per year. Concurrently and cumulatively, we may also use any remedies available to us under the UCC and any other faw and we may require that you immediately slop using any Financell sense. If we take possession of the Equipment, you agree to pay the costs of repossession, moving, storage, repair and sale. The net proceeds of the sale of any Equipment will be credited against what you owe us under this Agreement and you will be responsible for any deficiency. In the event of any dispute or enforcement of our rights under this Agreement or any related agreement, you agree to pay our reasonable attorneys' fees finduding any incurred before or at trial, on appeal or in any other proceedingl, actual court costs and any other collection costs, including any collection agency fee. WE SHALL NOT BE RESPONSIBLE TO PAY YOU ANY CONSECT OR INCIDENTAL INDIRECES FOR ANY DEFAULT, ACT OR G
- 7. INSPECTIONS AND REPORTS: We have the right, at any reasonable time, to inspect the Equipment and any documents relating to its use, maintenance and repair. You agree to provide updated annual and/or quarterly financial statements to us upon request.
  8. END OF TERMS: At the end of the initial term, this Agreement shall renew for successive 12-month renewal term(s) under the same terms hereof unless you send us written notice between 90 and 150 days before the
- 8. END OF TERMs: At the end of the initial term, this Agreement shall renew for successive 12-month renewal term(s) under the same terms hereof unless you send us written notice between 90 and 150 days before the end of any term, and you timely return the Equipment. You shall continue making Payments and paying all other amounts due until the Equipment is returned. As long as you have given us the required written notice, you will return all of the Equipment to a location we specify, at your expense, in retail re-saleable condition, full working order and complete repair. YOU ARE SOLELY RESPONSIBLE FOR REMOVING ANY DATA THAT MAY RESIDE IN THE EQUIPMENT, INCLUDING BUT NOT LIMITED TO HARD DRIVES, DISK ORIVES OR ANY OTHER FORM OF MEMORY.
- 9. USA PATRIOT ACT NOTICE; ANTI-TERRORISM AND ANTI-CORRUPTION COMPLIANCE: To help the government fight the funding of terrorism and money laundering activities, federal law requires all financial institutions to obtain, verify, and record information that identifies each customer who opens an account. When you enter into a transaction with us, we ask for your business name, address and other information that will allow us to identify you. We may also ask to see other documents that substantiate your business identity. You and any other person who you control, own a controlling interest in or otherwise controls you in any manner ("Representatives") are and will remain in full compliance with all laws, regulations and government guidance concerning foreign asset control, trade sanctions, embargoes, and the prevention and detection of money laundering, bribery, corruption, and terrorism, and neither you nor any of your Representatives is or will be listed in any Sanctions-related list of designated persons maintained by the U.S. Department of Treasury's Office of Foreign Assets Control or successor or the U.S. Department of State. You shall, and shall cause any Representative to, provide such information and take such actions as are reasonably requested by us in order to assist us in maintaining compliance with anti-money laundering laws and regulations.
- 10. MISCELLANEOUS: Unless otherwise stated in an addendum hereto, the parties agree that: (i) this Agreement and any related documents hereto may be authenticated by electronic means; (ii) the "original" of this Agreement shall be the copy that bears your manual, facsimile, scanned or electronic signature and that also bears our manually or electronically signed signature and is held or controlled by us; and (iii) to the extent this Agreement constitutes chattel paper (as defined by the UCC), a security interest may only be created in the original. You agree not to raise as a defense to the enforce ment of this Agreement or any related documents that you or we executed or authenticated such documents by electronic or digital means or that you used in the contrary herein, we reserve the right to require you to sign this Agreement or any related documents hereto manually and to send to us the manually signed, duly executed documents. Notwithstanding anything to the contrary herein, we reserve the right to require you to sign this Agreement or any related documents hear the facisimile, scanned or electronic transmission of the documents. You agree to execute any further documents that we may request to carry out the intents and purposes of this Agreement. Whenever our consent is required, we may withhold or condition such consent in our sole discretion, except as otherwise expressly stated herein. From time to time, Supplier may eatend to us payment terms for Equipment financed under this Agreement that are more favorable than what has been quoted to you or the general public, and we may provide Supplier information regarding this Agreement if yupplier has assigned or referred it to us. All notices shall be mailed or delivered by facisimile transmission or overnight counter to the respective parties at the addresses shown on this Agreement or such other address as a party may provide in writing from time to time. You authorize us to make non-material amendments (including completing and conforming the description
- 12. LAW; JURY WAIVER: This Agreement will be governed by and construed in accordance with the law of the principal place of business of Owner or, if assigned, its assignee. You consent to jurisdiction and venue of any state or federal court in the state of Owner or, if assigned, its assignee has its principal place of business and waive the defense of inconvenient forum. For any action arising out of or relating to this Agreement or the Equipment, BOTH PARTIES WAIVE ALL RIGHTS TO A TRIAL BY JURY.

  13. MAINTENANCE AND SUPPLIES: You have elected to enter into a service and maintenance arrangement with Supplier, and if Indicated by the selection of a Supplies Coverage Level on page 1, for
- 13. MAIN LEARLY CARD SUPPLES: You have elected to enter into a service and maintenance, inspection, adjustment, parts replacement (excluding ink print heads), drums, cleaning material required for proper operation and toner and developer (collectively, the "Services and Supplies"). Paper, staples and MICR cartridges must be separately purchased by you. Imager network support on connected Equipment is not included and will be billable at the prevailing hourly rate, at your expense. Supplies for equipment may or may not be included in this Agreement. If included, the amount payable under this Agreement for Supplies is based on the industry standard and the manufacturer estimated yield for black toner and developer usage exceeds the average page coverage of 8% and for color toner and developer based on an average per page coverage of 8% and for color toner and developer based on an average per page coverage of 8%. If you toner and developer usage exceeds the average page coverage amount, we in our sole discretion reserve the right to increase the amount payable under this Agreement for Supplies in order to adjust for any increased toner and developer usage exceeds the average page coverage amount, we in our sole discretion reserve the right to increase the amount payable under this Agreement for Supplies in order to adjust for any increased toner and developer usage exceeds the average page coverage amount, we in our sole discretion reserve the right to increase the amount payable under this Agreement for Supplies for any increased toner and developer usage exceeds the average page coverage of 8%. If you toner and developer usage exceeds the average page coverage of 80%. If you toner and developer usage exceeds the average page coverage of 80%. If you toner and developer usage exceeds the average page coverage of 80% and for color black payable under this Agreement for Supplies of 90% payable and payable and payable under this Agreement of 90% payable and 90% payable and 90% payable and 90% payable and 90% payable
- 14. SUPPLIES LEVEL COVERAGE INFORMATION: All Inclusive is defined as including all colors (cyan, magenta, yellow and black) of toners, developers, drums and drums kits. HP OEM is defined as including all colors (cyan, magenta, yellow and black) of the Original Equipment Manufacturer toners, developers, drums and drums kits. No Supplies Included is defined as not including any toners, developers, drums or drums kits.

  15. MARCO SUPPORT DESK: If you selected "yes" on page 1, you will have access to the Marco Supple Desk. Monday Friday from 7:00 am to 5:00 pm CST via phone or internet for the following matters: 1) Required reconfiguration of Equipment imagers on your network for printing and scanning because of replaced or upgraded workstations and/or servers and IP address changes (one attempt (thirty (30) minutes) to reconfigure scan to email resulting from changes made by your internet service provider). 2) Reinstallation and configuration of manufacturer companion software for Equipment and drivers hereinder on additional or upgraded workstations for the following: Sharpdesk, PC Fax Drivers, EFI Command Workstation, EFI Remote scan, and Marco installed meter monitoring software; 3) Other printing or scanning software related issues as applicable to the normal function of imager(s) for the Equipment; and 4) Request support for the Software identified on page one of this Agreement, if you have a current support agreement with Software provider. Device network support on connected Equipment and reconfiguration to imagers required because of changes to your network, including but not limited to, different or upgraded network operating systems are not included in this Agreement, and the purchased separately at our prevailing rates. Any such purchase shall be subject to the terms of this Agreement.



#### STATE AND LOCAL GOVERNMENT ADDENDUM

AGREEMENT NO. 3136113

Phone: 800.892.8548 | Fax: 800.847,3087

Addendum to Agreement #	3136113	and any future supplements/schedules thereto, between
DIXON PUBLIC SCHO	OOL DISTRICT NO. 170	, as Customer and Marco Technologies LLC, as Lessor
("Agreement"). The words "you" and "	your" refer to Customer. The	words "we," "us" and "our" refer to Lessor.

#### 1. The parties wish to amend the above-referenced Agreement by adding the following language:

REPRESENTATIONS AND WARRANTIES OF CUSTOMER: You hereby represent and warrant to us that: (i) you have been duly authorized under the Constitution and laws of the applicable jurisdiction and by a resolution or other authority of your governing body to execute and deliver this Agreement and to carry out your obligations hereunder; (ii) all legal requirements have been met, and procedures have been followed, including public bidding, in order to ensure the enforceability of this Agreement; (iii) this Agreement is in compliance with all laws applicable to you, including any debt limitations or limitations on interest rates or finance charges; (iv) the Equipment will be used by you only for essential governmental or proprietary functions of you consistent with the scope of your authority, will not be used in a trade or business of any person or entity, by the federal government or for any personal, family or household use, and your need for the Equipment is not expected to diminish during the term of this Agreement; (v) you have funds available to pay Payments until the end of your current appropriation period, and you intend to request funds to make Payments in each appropriation period, from now until the end of the term of this Agreement; and (vi) your exact legal name is as set forth on page one of this Agreement.

INITIAL TERM AND RENEWAL TERM(S): The term of the Agreement consists of an initial term beginning on the date we pay Supplier and ending at the end of your fiscal year in which we pay Supplier, and a series of renewal terms, each co-extensive with your fiscal year. Except to the extent required by applicable law, if you do not exercise your right to terminate the Agreement under the Non-Appropriation or Renewal paragraph as of the end of any fiscal year, the Agreement will be deemed automatically renewed for the next succeeding renewal term.

An election by you to terminate the Agreement under the Non-Appropriation or Renewal paragraph is not a default.

Notwithstanding anything to the contrary set forth in the Agreement, if we cancel the Agreement following a default by you, we may require that you pay the unpaid balance of Payments under the Agreement through the end of your then-current fiscal year, but we may not require you to pay future Payments due beyond that fiscal year or the anticipated residual value of the Equipment. If we sell the Equipment following a default by you, you will not be responsible for a deficiency, except to the extent of our costs of repossession, moving, storage, repair and sale, and our attorneys' fees and costs.

NON-APPROPRIATION OR RENEWAL: If either sufficient funds are not appropriated to make Payments or any other amounts due under this Agreement or (to the extent required by applicable law) this Agreement is not renewed either automatically or by mutual ratification, this Agreement shall terminate and you shall not be obligated to make Payments under this Agreement beyond the then-current fiscal year for which funds have been appropriated. Upon such an event, you shall, no later than the end of the fiscal year for which Payments have been appropriated or the term of this Agreement has been renewed, deliver possession of the Equipment to us. If you fail to deliver possession of the Equipment to us, the termination shall nevertheless be effective but you shall be responsible, to the extent permitted by law and legally available funds, for the payment of damages in an amount equal to the portion of Payments thereafter coming due that is attributable to the number of days after the termination during which you fail to deliver possession and for any other loss suffered by us as a result of your failure to deliver possession as required. You shall notify us in writing within seven days after (i) your failure to appropriate funds sufficient for the payment of the Payments or (ii) to the extent required by applicable law, (a) this Agreement is not renewed or (b) this Agreement is renewed by you (in which event this Agreement shall be mutually ratified and renewed), provided that your failure to give any such notice under clause (i) or (ii) of this sentence shall not operate to extend this Agreement or result in any liability to you.

SUPPLEMENTS; SEPARATE FINANCINGS: To the extent applicable, in the event that the parties hereafter mutually agree to execute and deliver any supplement or schedule ("Supplement") under the above-referenced Agreement, such Supplement, as it incorporates the terms and conditions of the Agreement, shall be a separate financing distinct from the Agreement or other Supplements thereto. Without limiting the foregoing, upon the occurrence of an event of default or a non-appropriation event with respect to the Agreement or a Supplement (each, a separate "Contract"), as applicable, we shall have the rights and remedies specified in the Agreement with respect to the Equipment financed and the Payments payable under such Contract, and we shall have no rights or remedies with respect to Equipment financed or Payments payable under any other Contract unless an event of default or non-appropriation event has also occurred under such other Contract.

## 2. The parties wish to amend the above-referenced Agreement by restating certain language as follows:

Any provision in the Agreement stating that you shall indemnify and hold us harmless is hereby amended and restated as follows: "Youshall not be required to indemnify or hold us harmless against liabilities arising from this Agreement. However, as between you and us, and to the extent permitted by law and legally available funds, you are responsible for and shall bear the risk of loss for, shall pay directly, and shall defend against any and all claims, liabilities, proceedings, actions, expenses, damages or losses arising under or related to the Equipment, Including, but not limited to, the possession, ownership, lease, use or operation thereof, except that you shall not bear the risk of loss of, nor pay for, any claims, liabilities, proceedings, actions, expenses, damages or losses that arise directly from events occurring after you have surrendered possession of the Equipment in accordance with the terms of this Agreement to us or that arise directly from our gross negligence or willful misconduct."

Any provision in the Agreement stating that the Agreement is governed by a particular state's laws and you consent to such jurisdiction and venue is hereby amended and restated as follows: "This Agreement will be governed by and construed in accordance with the laws of the state where you are located. You consent to jurisdiction and venue of any state or federal court in such state and waive the defense of inconvenient forum."

Any provision in the Agreement stating this Agreement supersedes any invoice and/or purchase order is hereby amended and restated as follows: "You agree that the terms and conditions contained in this Agreement, which, with the acceptance certification, is the entire agreement between you and us regarding the Equipment and which supersedes any purchase order, invoice, request for proposal, response or other related document."

Any provision in the Agreement stating that this Agreement shall automatically renew unless the Equipment is purchased, returned or a notice requirement is satisfied is hereby amended and restated as follows: "Unless the purchase option is \$1.00 or \$101.00, you agree to send us written notice at least 30 days before the end of the final renewal term that you want to purchase or return the Equipment, and you agree to so purchase or return the Equipment not later than the end of the final renewal term. If you fail to so purchase or return the Equipment at or before the end of the final renewal term, you shall be a holdover tenant with respect to this Agreement and the Equipment, and this Agreement shall renew on a month-to-month basis under the same terms hereof until the Equipment has been purchased or returned."

NOTE: CAPITALIZED TERMS IN THIS DOCUMENT ARE DEFINED AS IN THE AGREEMENT, UNLESS SPECIFICALLY STATED OTHERWISE.

Any provision in the Agreement stating that we may assign this Agreement is hereby amended and restated as follows: "We may sell, assign, or transfer this Agreement without notice to or consent from you, and you waive any right you may have to such notice or consent."

Any provision in the Agreement stating that you grant us a security interest in the Equipment to secure all amounts owed to us under any agreement is hereby amended and restated as follows: "To the extent permitted by law, you grant us a security interest in the Equipment to secure all amounts you owe us under this Agreement and any supplements hereto. You authorize and ratify our filing of any financing statement(s) and the naming of us on any vehicle title(s) to show our interest.

Any provision in the Agreement stating that a default by you under any agreement with our affiliates or other lenders shall be an event of default under the Agreement is hereby amended and restated as follows: "You will be in default if: (i) you do not pay any Payment or other sum due to us under this Agreement when due or you fail to perform in accordance with the covenants, terms and conditions of this Agreement; (ii) you make or have made any false statement or misrepresentation to us; or (iii) you dissolve, liquidate, terminate your existence or are in bankruptcy.

Any provision in the Agreement stating that you shall pay our attorneys' fees is hereby amended and restated as follows: "In the event of any dispute or enforcement of rights under this Agreement or any related agreement, you agree to pay, to the extent permitted by law and to the extent of legally available funds, our reasonable attorneys' fees (including any incurred before or at trial, on appeal or in any other proceeding), actual court costs and any other collection costs, including any collection agency fee."

Any provision in the Agreement requiring you to pay amounts due under the Agreement upon the occurrence of a default, failure to appropriate funds or failure to renew the Agreement is hereby amended to limit such requirement to the extent permitted by law and legally available funds,

- 3. If your end-of-term option is the purchase of all Equipment for \$1.00 or \$101.00, the following applies: Unless otherwise required by law, upon your acceptance of the Equipment, title to the Equipment shall be in your name, subject to our interest under this Agreement.
- 4. With respect to any "Financed Items," the following provisions shall be applicable to such Financed Items:

This Addendum concerns the granting to you of certain software and/or software license(s) ("Licensed Software"), the purchase by you of certain software components, including but not limited to, software maintenance and/or support ("Products") and/or the purchase by you of certain implementation, integration, training, technical consulting and/or professional services in connection with software ("Services") (collectively, the "Financed Items") from software licensor(s) and/or supplier(s) (collectively, the "Supplier"), all as further described in the agreement(s) between you and Supplier (collectively, the "Product Agreement"). For essential governmental purposes only, you have requested and we have agreed that instead of you paying the fees pursuant to the Product Agreement to Supplier for the Financed Items, we will satisfy your obligation to pay such fees to Supplier, and in consideration thereof, you shall repay the sums advanced by us to Supplier by promptly making certain installment payments to us, which are included in the Payments set forth in the Agreement.

To the extent permitted by law, you grant us a security interest in the license(s), including without limitation, all of your rights in the Licensed Software granted thereunder, the Products, all rights to payment under the Product Agreement, the Financed Items, and all proceeds of the foregoing to secure all amounts you owe us under this Agreement. You authorize and ratify our filing of any financing statement(s) to show our interest.

Ownership of any Licensed Software shall remain with Supplier thereof. All Financed Items shall be provided by a Supplier unrelated to us, and your rights with respect to such Financed Items shall be governed by the Product Agreement between you and Supplier, which shall not be affected by this Agreement. IN NO EVENT SHALL WE HAVE ANY OBLIGATION TO PROVIDE ANY FINANCED ITEMS, AND ANY FAILURE OF SUPPLIER TO PROVIDE ANY FINANCED ITEMS SHALL NOT EXCUSE YOUR OBLIGATIONS TO US IN ANY WAY. YOU HAVE SELECTED SUPPLIER AND THE FINANCED ITEMS BASED UPON YOUR OWN JUDGMENT. WE DO NOT TAKE RESPONSIBILITY FOR THE INSTALLATION OR PERFORMANCE OF THE FINANCED ITEMS. SUPPLIER IS NOT AN AGENT OF OURS AND WE ARE NOT AN AGENT OF SUPPLIER, AND NOTHING SUPPLIER STATES OR DOES CAN AFFECT YOUR OBLIGATIONS HEREUNDER. YOU WILL MAKE ALL PAYMENTS UNDER THIS AGREEMENT REGARDLESS OF ANY CLAIM OR COMPLAINT AGAINST ANY SUPPLIER, LICENSOR OR MANUFACTURER, AND ANY FAILURE OF A SERVICE PROVIDER TO PROVIDE SERVICES WILL NOT EXCUSE YOUR OBLIGATIONS TO US UNDER THIS AGREEMENT. WE MAKE NO WARRANTIES, EXPRESS OR IMPLIED, AS TO THE FINANCED ITEMS COVERED BY THE PRODUCT AGREEMENT AND TAKE ABSOLUTELY NO RESPONSIBILITY FOR MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE OR AS TO ANY PATENT, TRADEMARK OR COPYRIGHT INFRINGEMENT, CONDITION, QUALITY, ADEQUACY, TITLE, DATA ACCURACY, SYSTEM INTEGRATION, FUNCTION, DEFECTS OR ANY OTHER ISSUE IN REGARD TO THE FINANCED ITEMS. YOU HEREBY WAIVE ANY CLAIM (INCLUDING ANY CLAIM BASED ON STRICT LIABILITY OR ABSOLUTE LIABILITY IN TORT) THAT YOU MAY HAVE AGAINST US FOR ANY LOSS, DAMAGE (INCLUDING, WITHOUT LIMITATION, LOSS OF PROFITS, LOSS OF DATA OR ANY OTHER DAMAGES) OR EXPENSE CAUSED BY THE FINANCED ITEMS COVERED BY THE PRODUCT AGREEMENT OR A TERMINATION OF THE FINANCED ITEMS PURSUANT TO AN EVENT OF DEFAULT, EVEN IF WE HAVE BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGE, LOSS, EXPENSE OR COST.

The following shall be additional events of default under the Agreement: (i) you fail to perform in accordance with the covenants, terms and conditions of the Product Agreement, or (ii) the Product Agreement is terminated, suspended, materially restricted or limited.

The following shall be additional remedies we have for your default under the Agreement: We shall have the right to: (a) cause the termination of the Financed Items and you irrevocably consent to such termination of the Financed Items by Supplier; and (b) require you to immediately stop using the Financed Items (regardless of whether you are in default under the Product Agreement) and you shall, at our option, either deliver to us a certification executed by a duly authorized officer certifying that you have ceased use of the Financed Items or deliver the Financed Items to a location designated by us. In the event you are entitled to transfer the right to use the Financed Items to any third party, you hereby agree to transfer any such right to use the Financed Items to any third party selected by us and acknowledge that you shall have no right to fees payable by any third party in connection with such transfer. However, we shall not be required to mitigate our damages caused by a default by transferring any Financed Items to a third party.

By signing this Addendum, Customer acknowledges the applicable changes noted above are incorporated by reference into the Agreement. In all other respects, the terms and conditions of the Agreement remain in full force and effect and remain binding on Customer. In the event of any conflict between the terms and conditions of the Agreement and this Addendum, the terms and conditions of this Addendum shall control.

CUSTOMER ACCEPTANCE	
DIXON PUBLIC SCHOOL DISTRICT	NO. 170
CUSTOMER	
X	
SIGNATURE	
DATE THE THE PARTY OF THE PARTY	DATE
	DIXON PUBLIC SCHOOL DISTRICT



# Schedule "A-1"

APPLICATION NO. 3136113

AGREEMENT NO 3136113

Meter Reading Contact Person: Jim Manley - jmanley@dps170.org

Phone: 800.892,8548 | Fax: 800.847.3087

This Schedule "A" is to be attached to and becomes part of the above-referenced Agreement by and between the undersigned and Marco Technologies, LLC

EQUIPMENT DESCRIPTION				
MAKE/MODEL/ACCESSORIES		SERIAL NUMBER	START METER COLOR	START METER BW
SHARP BP-70C45 45 PPM A3 COLOR MFP - [1335 FRANKLIN GRO	VE RD, DIXON, IL, 61021-9257]			
2 SHARP BP-70C45 45 PPM A3 COLOR MFP - (1335 FRANKLIN GRO	VE RD, DIXON, IL, 61021-9257]			
3 SHARP BP-70C45 45 PPM A3 COLOR MFP - (1335 FRANKLIN GRO	VE RD, DIXON, IL, 61021-9257]			
4 SHARP BP-70C45 45 PPM A3 COLOR MFP - [1335 FRANKLIN GRO	VE RD, DIXON, IL, 61021-9257]			
5 SHARP BP-70C45 45 PPM A3 COLOR MFP - [1335 FRANKLIN GRO	VE RD, DIXON, IL, 61021-9257]	- "		
6 SHARP BP-70C45 45 PPM A3 COLOR MFP - [1335 FRANKLIN GRO				<del></del>
7 SHARP BP-70C45 45 PPM A3 COLOR MFP - [1335 FRANKLIN GRO				
8 SHARP 8P-70C55 55 PPM A3 COLOR MFP - [1335 FRANKLIN GRO				
9 SHARP BP-70M90 90 PPM B&W MFP - [1335 FRANKLIN GROVE R	77			
10 SHARP BP-70M90 90 PPM B&W MFP - [1335 FRANKLIN GROVE R				
11 SHARP 8P-70M90 90 PPM B&W MFP - [1335 FRANKLIN GROVE R		<del> </del>		
12 SHARP BP-70M90 90 PPM 8&W MFP - [1335 FRANKLIN GROVE R	<del></del>			
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15 SHARP BP-70M90 90 PPM B&W MFP - [1335 FRANKLIN GROVE R	7 70			
16 SHARP BP-70M45 45 PPM A3 B&W MFP - (1335 FRANKLIN GROVE	<del></del>			
17 SHARP BP-70M55 55 PPM A3 B&W MFP - (1335 FRANKLIN GROVE				
18 SHARP BP-70M55 55 PPM A3 B&W MFP - (1335 FRANKLIN GROVE				
19 SHARP BP-70M55 55 PPM A3 B&W MFP - (1335 FRANKLIN GROVE	RD, DIXON, IL, 61021-9257)			. <u> </u>
20 SHARP BP-70M55 55 PPM A3 B&W MFP - {1335 FRANKLIN GROVE	RD, DIXON, IL, 61021-9257)			
21 SHARP BP-70M55 55 PPM A3 8&W MFP - [1335 FRANKLIN GROVE	RD, DIXON, IL, 61021-9257)			
22 SHARP BP-70M55 55 PPM A3 8&W MFP - [1335 FRANKLIN GROVE	RD. DIXON, IL, 61021-9257)			
23 SHARP BP-70M55 55 PPM A3 8&W MFP - [1335 FRANKLIN GROVE	RD, DIXON, L, 61021-9257]			<u> </u>
24 SHARP BP-70M55 55 PPM A3 8&W MFP - [1335 FRANKLIN GROVE	RD, DIXON, IL, 61021-9257]			
25 SHARP BP-70M55 55 PPM A3 B&W MFP - [1335 FRANKLIN GROVE	RD, DIXON, IL. 61021-9257]			·
26 SHARP 8P-70M55 55 PPM A3 B&W MFP - [1335 FRANKLIN GROVE	RD, DIXON, IL, 61021-9257]			
27 SHARP 8P-8540WR 8&W 40PPM A4 MFP - [1335 FRANKLIN GRO	'E RD, DIXON, IL, 61021-9257}			
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CUSTOMER ACCEPTANCE				
This Schedule "A" is hereby verified as correct by the undersigned Cu	tomer, who acknowledges receipt of	f a copy	_	
		TITLE		
DIXON PUBLIC SCHOOL DISTRICT NO.		Ph. p. 100 Mil.		
170		DATE	,	

CUSTOMER (as referenced above)

29691

SIGNATURE

Page 5 of 6 Confidential



# **Delivery & Acceptance Certificate**

APPLICATION NO. 3136113

Phone: 800.892.8548 | Fax: 800.847.3087

This Certificate is delivered to and for the benefit of Lessor/Secured Party and pertains to the below-described Equipment and/or Financed Items which are the subject of the above-referenced Agreement between **Marco Technologies LLC** as Lessor/Secured Party and the undersigned as Customer. The words "you" and "your" refer to Customer. The words "we," "us" and "our" refer to Lessor/Secured Party.

You certify and acknowledge that all of the Equipment and Financed Items described in the Agreement (as applicable): 1) have been received, installed and inspected, and 2) are fully operational and unconditionally accepted. Further, all terms and conditions of the above-referenced Agreement have been reviewed and acknowledged. Upon your signing below, your promises in the Agreement will be irrevocable and unconditional in all respects.

EQUIPMEN	T DESCRIPTION			
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MAKE/MODEL/A		SERIAL NO.	METER - COLOR	METER - B&W
		FRANKLIN GROVE RD, DIXON, IL, 61021-9	· · · · · · · · · · · · · · · · · · ·	
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		FRANKLIN GROVE RD, DIXON, IL, 61021-9	· · · · · · · · · · · · · · · · · · ·	
		FRANKLIN GROVE RD, DIXON, IL, 61021-9		
		FRANKLIN GROVE RD, DIXON, IL, 61021-9		
		FRANKLIN GROVE RD. DIXON, IL, 61021-9		
7 SHARP BP-	70C45 45 PPM A3 COLOR MFP - [1335	FRANKLIN GROVE RD, DIXON, IL, 61021-9		
8 SHARP BP-	70C55 55 PPM A3 COLOR MFP - [1335	FRANKLIN GROVE RD, DIXON, IL, 61021-9		
9 SHARP BP-	70M90 90 PPM B&W MFP - [1335 FRAN	IKLIN GROVE RD, DIXON, IL, 61021-9257]		
10. SHARP BP-	70M90 90 PPM B&W MFP - (1335 FRAN	IKLIN GROVE RD, DIXON, IL, 61021-9257]		
11. SHARP BP-	70M90 90 PPM B&W MFP - [1335 FRAN	IKLIN GROVE RD, DIXON, IL, 61021-9257)		
12 SHARP BP-	70M90 90 PPM B&W MFP - [1335 FRAN	IKLIN GROVE RD, DIXON, IL, 61021-9257)		
13. SHARP BP	70M90 90 PPM B&W MFP - [1335 FRAM	IKLIN GROVE RD, DIXON, IL, 61021-9257]		
14. SHARP BP	70M90 90 PPM B&W MFP - [1335 FRAN	KLIN GROVE RD, DIXON, IL, 61021-9257]		
15. SHARP BP-	70M90 90 PPM B&W MFP - [1335 FRAN	KLIN GROVE RD, DIXON, IL, 61021-9257]		
16 SHARP BP-	70M45 45 PPM A3 B&W MFP - [1335 FF	RANKLIN GROVE RD, DIXON, IL, 61021-925		
17. SHARP BP-	70M55 55 PPM A3 B&W MFP - [1335 FF	RANKLIN GROVE RD, DIXON, IL, 61021-925		
18 SHARP BP-	70M55 55 PPM A3 B&W MFP - [1335 FF	RANKLIN GROVE RD. DIXON, IL, 61021-925		
19 SHARP BP-	70M55 55 PPM A3 B&W MFP - (1335 FF	RANKLIN GROVE RD, DIXON, IL, 61021-925		
20. SHARP BP-	70M55 55 PPM A3 B&W MFP - [1335 F8	RANKLIN GROVE RD, DIXON, IL, 61021-925		
21. SHARP BP-	70M55 55 PPM A3 B&W MFP - [1335 FI	RANKLIN GROVE RD, DIXON, IL, 61021-925		
22. SHARP BP-	70M55 55 PPM A3 B&W MFP - (1335 FI	RANKLIN GROVE RD, DIXON, IL, 61021-925		
23. SHARP BP-	70M55 55 PPM A3 B&W MFP - (1335 FI	RANKLIN GROVE RD, DIXON, IL, 61021-925		
24. SHARP BP	70M55 55 PPM A3 B&W MFP - (1335 Fr	RANKLIN GROVE RD, DIXON, IL, 61021-925		
25 SHARP BP-	70M55 55 PPM A3 B&W MFP - [1335 FI	RANKLIN GROVE RD, DIXON, IL, 61021-925		
		RANKLIN GROVE RD, DIXON, IL, 61021-925		
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CUSTOME	R ACCEPTANCE			
DIXON PUR	LIC SCHOOL DISTRICT NO.	X		
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CUSTOMER		SIGNATURE	TITLE	ACCEPTANCE DATE

NOTE: CAPITALIZED TERMS IN THIS DOCUMENT ARE DEFINED AS IN THE AGREEMENT, UNLESS SPECIFICALLY STATED OTHERWISE

# Amendment

This Amendment amends that certain agreement by and between Marco Technologies LLC ("Owner") and Dixon Public School District No. 170 ("Customer") which agreement is identified in the Owner's internal books and records as Agreement No. 3136113 (the "Agreement"). All capitalized terms used in this Amendment, which are not otherwise defined herein, shall have the meanings given to such terms in the Agreement. Owner and Customer have mutually agreed that the following modifications be made to the Agreement.

1. The sentence in the section entitled "END OF TERM" which reads "At the end of the initial term, this Agreement shall renew for successive 12-month renewal term(s) under the same terms hereof unless you send us written notice between 90 and 150 days before the end of any term, and you timely return the Equipment," is hereby deleted in its entirety and replaced with the following:

"At the end of the initial term, this Agreement shall renew month to month under the same terms hereof unless you send us written notice between 90 and 150 days before the end of any term, and you timely return the Equipment."

Except as specifically modified by this Amendment, all other terms and conditions of the Agreement remain in full force and effect. If, and to the extent there is a conflict between the terms of this Amendment and the terms of the Agreement, the terms of this Amendment shall control. This Amendment is not binding until accepted by Owner. The parties agree that the original hereof for enforcement and perfection purposes, and the sole "record" constituting "chattel paper" under the UCC, is either (a) the paper copy hereof bearing (i) the original or a copy of either your manual signature or an electronically applied indication of your intent to enter into this Amendment, and (ii) our original manual signature or (b) the copy of this Amendment executed by the parties and controlled by us or our assignee or custodian in accordance with the Electronic Signatures in Global and National Commerce Act or any similar state laws based on the Uniform Electronic Transactions Act and other applicable law as electronic chattel paper under the UCC. Upon execution, the parties agree to be bound to the terms hereof regardless of the medium or format in which this Amendment is maintained or controlled.

CUSTOMER'S AUTHORIZ	ZED SIGNATURE		
(As Stated Above)	X		
CUSTOMER	SIGNATURE	PRINT NAME & TITLE	DATE
OWNER'S SIGNATURE			
(As Stated Above)	X	-	
OWNER	SIGNATURE	PRINT NAME & TITLE	DATE ACCEPTED

		3 <b>.</b> 3 <b>.</b>	