

Milk bids were received on July 14th. The bid tabulation is enclosed.
**Joe Prom and I recommend accepting the lowest responsible bid,
which is from Kemps.**

Milk Products Bid Results
Becker Public Schools

Bids were opened at 10:00 am on Wednesday, July 14, 2010 for
Milk Products for the 2010-2011 School Year. Tabulations are listed below:

Bids with an Escalator Clause^		Price per 1/2 Pint Unit		
Product	Size	Dean Foods	Schroeder	Kemps
Skim	1/2 pint (50/case)	0.176	0.189	0.175
1 % Milk	1/2 pint (50/case)	0.188	0.190	0.183
Choc. Skim	1/2 pint (50/case)	0.188	0.194	0.183
Reduced Sugar Chocolate Milk	1/2 pint (50/case)	N/A	0.194	N/A
Lactaid Milk (Lactose Free)	1/2 pint (20/case)	N/A*	0.600	0.530

^ Escalator clauses of the vendors are deemed to be substantially similar in nature.

*Dean Foods included pricing of \$1.85/quart of Lactaid Milk, but did not include 1/2 pint pricing.

Bids with Firm Pricing		Price per 1/2 Pint Unit		
Product	Size	Dean Foods	Schroeder	Kemps
Skim	1/2 pint (50/case)	N/A	N/A	0.198
1 % Milk	1/2 pint (50/case)	N/A	N/A	0.206
Choc. Skim	1/2 pint (50/case)	N/A	N/A	0.206
Reduced Sugar Chocolate Milk	1/2 pint (50/case)	N/A	N/A	N/A
Lactaid Milk (Lactose Free)	1/2 pint (20/case)	N/A	N/A	0.55

Joe Prom, Director of Business Services, recommends contracting with Kemps for Milk Products for the 2010-11 school year based upon low bid meeting specifications. The firm pricing option is recommended due to unpredictable market conditions.