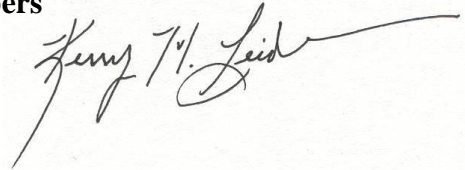


# Memorandum

**To:** Bill Hanson  
School Board Members

**From:** Kerry M. Leider

**Date:** August 8 , 2016



**Re:** Bid # 1253 – District-Wide Snow Plowing Services

Three bids were received in response to the School District's request for bids for District-wide Snow Plowing Services in FY14. The total low bids determined from acceptable site-specific proposals are as follows:

Blotti Contracting, Inc	\$62,874.00
Billington Contracting Inc.	\$18,675.00
Viele Contracting, Inc.	\$23,680.00

It is recommended the Duluth School Board approve the bids as noted above for the work defined in Bid #1231 – Snow Plowing Services, for a total estimated cost of \$146,202.00.

It is further recommended the Duluth School Board approve the two (2) additional contract extension options through June 30, 2018, if the amount is determined acceptable by the Director of Business Services.

Attached please find the Bid Tab and comparison with other fiscal years for reference.

Attachments

**BID TABULATION**  
**SNOW PLOWING SERVICES**  
for the period of July 1, 2016 through June 30, 2017  
BID #1253

		<i>Vendor</i>											
		<b>Billington Contracting</b>			<b>Blotti Contracting</b>			<b>Sinnott Blacktop</b>			<b>Viele Contracting</b>		
		Bid Bond:	<b>no</b>		Bid Bond:	<b>yes</b>		Bid Bond:	<b>no</b>		Bid Bond:	<b>no</b>	
		Add. No. 1	<b>yes</b>		Add. No. 1	<b>no</b>		Add. No. 1	<b>yes</b>		Add. No. 1	<b>no</b>	
<i>Snow Fall</i>		1-6"	6.01-12"	above 12"	1-6"	6.01-12"	above 12"	1-6"	6.01-12"	above 12"	1-6"	6.01-12"	above 12"
1	Central	<b>\$500</b>	<b>\$700</b>	<b>\$1,000</b>	\$575	\$850	\$1,100	\$675	\$950	\$1,300			
2	Congdon Park										<b>\$160</b>	<b>\$250</b>	<b>\$410</b>
3	Denfeld HS				<b>\$545</b>	<b>\$674</b>	<b>\$974</b>	\$650	\$1,050	\$1,500			
4	East HS				<b>\$698</b>	<b>\$890</b>	<b>\$1,344</b>				\$800	\$1,180	\$1,825
5	HOCHS	<b>\$650</b>	<b>\$850</b>	<b>\$1,100</b>									
6	Homecroft	<b>\$440</b>	<b>\$550</b>	<b>\$800</b>							<b>\$430</b>	\$640	\$870
7	Lakewood										<b>\$405</b>	<b>\$610</b>	<b>\$1,000</b>
8	Laura MacArthur	<b>\$380</b>	<b>\$600</b>	<b>\$800</b>	\$425	<b>\$574</b>	<b>\$794</b>	\$600	\$1,000	\$1,400			
9	Lester Park										<b>\$350</b>	<b>\$610</b>	<b>\$1,020</b>
10	Lincoln Park MS	\$620	<b>\$825</b>	<b>\$1,079</b>	<b>\$589</b>	<b>\$834</b>	<b>\$1,148</b>	\$700	\$1,050	\$1,400			
11	Lowell				<b>\$238</b>	<b>\$458</b>	<b>\$638</b>						
12	Meyrs Wilkins				<b>\$274</b>	<b>\$320</b>	<b>\$494</b>						
13	Nettleton				<b>\$168</b>	<b>\$448</b>	<b>\$550</b>						
14	Ordean East MS				<b>\$494</b>	<b>\$694</b>	<b>\$994</b>				\$530	\$770	\$1,150
15	Piedmont	<b>\$300</b>	<b>\$425</b>	<b>\$500</b>	\$375	\$548	\$674						
16	Rockridge										<b>\$200</b>	<b>\$290</b>	<b>\$390</b>
17	Stowe	<b>\$330</b>	<b>\$599</b>	<b>\$850</b>	\$474	\$694	<b>\$794</b>	\$550	\$800	\$1,000			
18	Transportation	<b>\$275</b>	<b>\$325</b>	<b>\$500</b>				\$275	\$350	<b>\$450</b>			
Total of all sites per snowfall rate		\$3,495	\$4,874	\$6,629	\$4,855	\$6,984	\$9,504	\$3,450	\$5,200	\$7,050	\$2,875	\$4,350	\$6,665
Total Annual Amount of Bid		<b>\$72,297</b>			<b>\$101,152</b>			<b>\$72,650</b>			<b>\$61,365</b>		
Total Low Bid Amount		\$2,875	\$4,049	\$5,550	\$3,006	\$4,318	\$6,142				\$1,115	\$1,510	\$2,820
Low Annual Amount		<b>\$59,648</b>			<b>\$62,874</b>						<b>\$23,680</b>		

# PRICE COMPARISON

## SNOW PLOWING SERVICES

Snow Fall	change from FY16			Bid #1253 FY17 July 1, 2016 - June 30, 2017			Bid #1231 FY16 (3rd year) July 1, 2015 - June 30, 2016			Bid #1231 FY15 (2nd year) July 1, 2014 - June 30, 2015		
	1-6"	6-12"	12+	1-6"	6-12"	12+	1-6"	6-12"	12+	1-6"	6-12"	12+
Central	-25.2%	-28.3%	-25.2%	\$500.00	\$700.00	\$1,000.00	\$668.32	\$976.77	\$1,336.63	\$661.70	\$967.10	\$1,323.40
Congdon Park	-2.7%	-2.7%	-0.3%	\$160.00	\$250.00	\$410.00	\$164.51	\$257.05	\$411.27	\$162.88	\$254.50	\$407.20
Denfeld HS	47.6%	24.2%	31.9%	\$545.00	\$674.00	\$974.00	\$369.12	\$542.88	\$738.23	\$365.46	\$537.50	\$730.92
East HS	-14.6%	-24.7%	-26.4%	\$698.00	\$890.00	\$1,344.00	\$817.40	\$1,182.41	\$1,825.02	\$809.31	\$1,170.70	\$1,806.95
HOCHS				\$650.00	\$850.00	\$1,100.00						
Homecroft	0.7%	-14.4%	-8.4%	\$440.00	\$550.00	\$800.00	\$436.98	\$642.61	\$873.61	\$432.65	\$636.25	\$865.30
Lakewood	-0.3%	-0.3%	-2.3%	\$405.00	\$610.00	\$1,000.00	\$406.13	\$611.77	\$1,023.04	\$402.11	\$605.71	\$1,012.91
Laura MacArthur	15.9%	8.3%	8.2%	\$380.00	\$600.00	\$800.00	\$327.99	\$554.19	\$739.26	\$324.74	\$548.70	\$731.94
Lester Park	-1.3%	-0.3%	-0.3%	\$350.00	\$610.00	\$1,020.00	\$354.72	\$611.77	\$1,023.04	\$351.21	\$605.71	\$1,012.91
Lincoln Park MS	-17.9%	-9.8%	-6.9%	\$589.00	\$834.00	\$1,148.00	\$717.67	\$924.33	\$1,232.79	\$710.56	\$915.18	\$1,220.58
Lowell	-7.0%	-5.2%	-4.4%	\$238.00	\$458.00	\$638.00	\$256.02	\$483.24	\$667.29	\$253.48	\$478.46	\$660.68
Meyers Wilkens	34.6%	7.3%	23.2%	\$274.00	\$320.00	\$494.00	\$203.58	\$298.17	\$400.99	\$201.56	\$295.22	\$397.02
Morgan Park				removed (building sold)			removed (building sold)			\$181.20	\$303.36	\$455.05
Nettleton	-8.2%	-5.1%	-23.5%	\$168.00	\$448.00	\$550.00	\$183.02	\$471.93	\$718.70	\$181.20	\$467.26	\$711.59
Ordean East MS	-8.5%	-10.0%	-14.1%	\$494.00	\$694.00	\$994.00	\$539.79	\$771.14	\$1,156.70	\$534.45	\$763.50	\$1,145.25
Piedmont	8.5%	3.1%	-3.7%	\$300.00	\$425.00	\$500.00	\$276.58	\$412.30	\$519.23	\$273.84	\$408.22	\$514.09
Rockridge	-0.2%	-2.7%	-0.2%	\$200.00	\$290.00	\$390.00	\$200.50	\$298.17	\$390.71	\$198.51	\$295.22	\$386.84
Stowe	-5.3%	-2.7%	0.9%	\$330.00	\$599.00	\$850.00	\$348.55	\$615.88	\$842.08	\$345.10	\$609.78	\$833.74
Transportation	7.0%	-2.7%	14.4%	\$275.00	\$325.00	\$500.00	\$257.05	\$334.16	\$436.98	\$254.50	\$330.85	\$432.65
Total of all sites per snowfall rate	7.2%	1.4%	1.2%	\$6,996.00	\$10,127.00	\$14,512.00	\$6,527.93	\$9,988.77	\$14,335.57	\$6,644.46	\$10,193.22	\$14,649.02
Estimated Total Annual Amount	3.8%			\$146,702.00			\$138,759.99			\$141,346.82		