Compensation Plan Objectives

- Recruit good applicants
- Retain good employees
- Recognize job value and responsibility
- Reward continued service
- Keep costs affordable



Pay Study Project Activities

- Planning and data collection
- Conduct market analysis
- Determine job classification
- Develop pay ranges
- Design implementation plan
- Conduct draft review
- Prepare final report



Project Scope

Job Analysis

Job Classification Pay Structure

Job Pricing

Policies and Procedures



Internal Equity – Job Analysis

Knowledge

- Education
- Experience
- Expertise

Effort

- Decision Making
- Complexity
- Communications

Responsibility

- Financial
 - Organizational
 - Employee
 Responsibility
 - Number of Employees Supervised

Working Conditions

- Clean or Dirty
- Safe or Hazardous



Market Comparison

District Sources

- Allen ISD
- Arlington ISD
- Birdville ISD
- Carrollton-Farmers Branch ISD
- Eagle Mountain-Saginaw ISD
- Frisco ISD
- Hurst-Euless-Bedford ISD
- Irving ISD
- Keller Isd
- Lewisville ISD
- Mansfield ISD
- McKinney ISD
- Northwest ISD
- Plano ISD



exas Association of School Boards

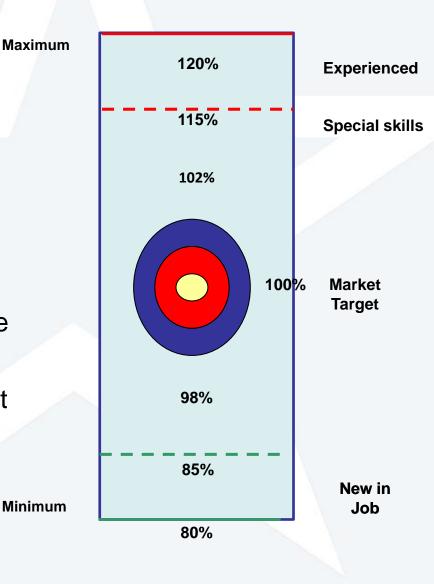
Other Sources:

- Economic Research Institute, 2012
- Kenexa, CompAnalyst
- Mercer 2012 Benchmark Survey
- Werling 2012 San Antonio Salary Survey
- Texas Workforce Commission. http://www.texaswages.com

Market Based Pay

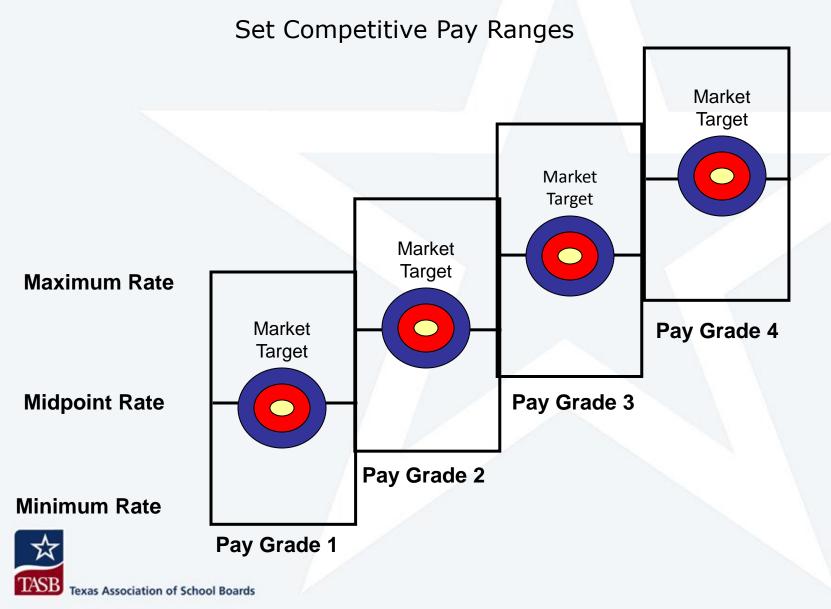
- A "target" rate is intentionally set
 - Market value
 - District goals
- Range parameters are set to limit employee pay variance from the target rate
- Employees advance to target rate in shorter period
- Most employees paid near target rate
- Target rate is adjusted regularly
- Employees may be paid above target

 but not too many

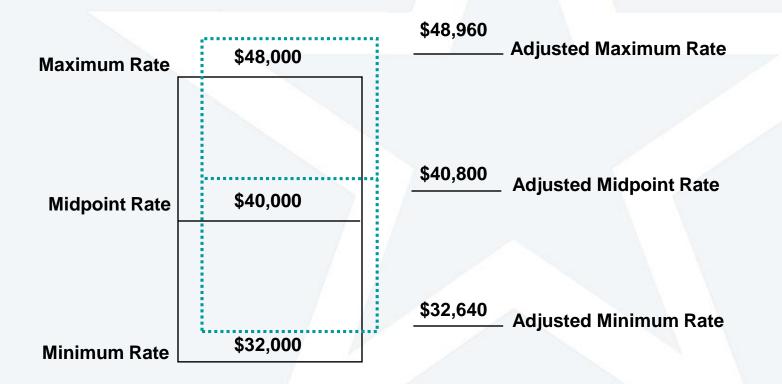




How Market is Used



Maintaining Competitive Ranges





Pay Movement Through the Range

