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Michael Wilkes
Director of Technology
Geneva School District 304

To: Dr. Andy Barrett
From: Michael Wilkes
Date: February 24, 2025
Re: Wireless Access Point Equipment Purchase Recommendation

In accordance with the approved 2025-26 Technology Capital Plan, this recommendation seeks to award the purchase of wireless access point equipment to Data Center Warehouse, pending Board approval and the finalization of a purchase agreement. As this is an E-Rate eligible project, the district requested proposals by following the E-Rate 470 procurement process. This competitive process resulted in five (5) qualified proposals being submitted by the due date posted on the district website. Pricing ranged from a low of \$145,893.60 to a high of \$334,260.

This equipment will be installed and configured by district staff.

The summary of the recommendation is shown in Table 1.

Table 1 – Equipment and Services

Locations	Provider	Description of Equipment	Amount
All School Buildings	Data Center Warehouse	Ubiquiti U7-Pro-Max (Qty 556)	\$144,109.64
All School Buildings		Ubiquiti U7-Outdoor (Qty 4)	\$ 747.20
Transportation Building		Ubiquiti U7-Pro-Max (Qty 4) Not E-Rate Eligible	\$ 1,036.76
Total (Pre-Offset)			\$145,893.60
Potential E-Rate Reimbursement		All School Buildings	\$(57,942.74)
Net Amount			\$87,968.86

Two (2) proposals for this equipment were received after the posted deadline for responses and to ensure fairness in the process, the district recommends rejecting these proposals.

All agreements are pending Board approval and the finalization of contractual terms and conditions.