



UNITED INDEPENDENT SCHOOL DISTRICT AGENDA ACTION ITEM

Topic: Approval of Updated Tabulation for RFP 013-2021 Online Student Engagement Program that includes the training component. This RFP was approved on August 18, 2021 at the Regular Board Meeting.

Submitted by: Ms. Cordelia Flores-Jackson **of:** Purchasing Department

Approved for transmittal to school board: October 20, 2021

Recommendations:

Staff recommends the UISD board of trustees approve the updated tabulation for RFP 013-2021 Online Student Engagement Program that includes the training component that was inadvertently left off of the tabulation and will be utilized by the District to train the staff on the use of the program.

Rationale:

Staff has complied with all applicable federal, state and local purchasing policies and procedures in obtaining pricing information for the items listed above. Staff is recommending the awards based on being the best value to the district.

Budgetary Information:

ESSER Funds

Board Policy Reference and Compliance

CH local – Purchasing and Acquisition

CH legal – Purchasing and Acquisition

Board Approval
Awarding of Bids/Proposals
October 20, 2021

(REVISION OF RFP TO INCLUDE TRAINING)

RFP 013-2021 Online Student Engagement Platform

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

Recommended Vendor(s)

Est. Amount

Nearpod

Yearly 262,294.00

Recommending Three year contract: 786,882.00
W/ Option to renew 2 additional years: 524,588.00
Option 1: Online Training 6,750.00
Option 2: Onsite Training 7,500.00

Administration distributed Five Hundred Eighty (580) proposals and advertised on May 2, 2021 and May 9, 2021. Twelve (12) proposals were received on May 25, 2021 at 3:00pm at the UISD Service Center Purchasing Department.

Budget Information:

2021-2022 Instructional Technology

Resource Personnel:

Judith Garcia, Director of Instructional Technology
Christina Alejandro, Instructional Coordinator for Technology
Cordelia Jackson-Flores, Director of Purchasing
Karina Mendoza-Guerra, Purchasing Manager
Michelle Pizaña-Barrera, Procurement Officer



UNITED INDEPENDENT SCHOOL DISTRICT

MEMORANDUM

To: Cordelia Flores Jackson, Purchasing Director

From: Judith Garcia, Director of Instructional Technology
Christina Alejandro, Instructional Coordinator, Technology & Online Curriculum

Re: RFP #013-2021 Online Student Engagement Platform - Professional Development

Date: September 30, 2021

RECAP of Memorandum from July 26, 2021

A District RFP Committee was convened on Thursday, July 22, 2021 at Brantley Hall to determine the best vendor for an Online Student Engagement Platform. Committee members included:

Angie Alejo	Instructional Coordinator, Elementary Math
Cesar Lopez	Instructional Coordinator, Elementary
Blanca Ibarra	Instructional Coordinator, Middle School Social Studies
Cindy Moncivais-Mendoza	Instructional Coordinator, Middle School Math
Sylvia Flores	Instructional Coordinator, High School Social Studies
Ramiro Garza	Instructional Coordinator, High School Math
Angelica Chavana	Instructional Coordinator, Instructional Coordinator Special Education Compliance
Belinda Manning	Instructional Coordinator, Instructional Coordinator Special Education - Assistive Tech

Non-scoring members of the committee were:

Christina Alejandro	Instructional Coordinator, Technology & Online Curriculum
Karina Mendoza Guerra	Purchasing Manager
Michelle Pizana Barrera	Purchasing Buyer

After viewing the vendor presentations, careful review and consideration, the voting committee members made their recommendation primarily on Functionality and Accessibility, Student Teacher Interaction, Reports, Support and Protection, Cost, and References.

Based on the aforementioned criteria, it is the committees' consensus to award the three-year contract with an option to renew for 2 additional years to the **Nearpod** company.

Inadvertently, the Professional Development portion of the Nearpod contract was not presented as part of the total contract amount for approval by the Board in August, 2021.

The Professional Development part of the Nearpod contract includes 15 virtual training sessions throughout the first contract year at \$500 per session for a total of \$6,750.00. The new contract total for Nearpod for year 1 is: \$269,044.00

The awarded company, Nearpod will work collaboratively with United ISD's designated staff to plan for the purchase, installation and professional development offered to district corresponding staff from: Information Technology, Instructional Technology, Instructional Technology Trainers, and Professional Development.

C: Emma Leza, Associate Superintendent Curriculum & Instruction
Melissa Cruz, Executive Director, High School Education
Cyndee Ramirez, Executive Director, Middle School Education
Cindy Rodriguez, Executive Director, Elementary Education
Laura Delos Santos, Executive Director Special Education
Celia Taboada, Director Professional Development
Hector J. Perez, Assistant Superintendent for Technology
Rene F. Cruz, Director of Information Technology
Karina Mendoza-Guerra, Purchasing Manager

RFP 013-2021

Online Student Engagement Program

September 1, 2021 - August 31, 2022

				AISYS Consulting, LLC		Nearpod Inc.		Newsela, Inc.		Pear Deck, Inc.	
				Annual Price	\$19,797.75	Option 1	\$269,044.00	Annual Price	\$1,027,608.00	Annual Price	\$210,040.00
						Option 2	\$269,794.00				
Line #	Description	QTY	UOM	Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
1	Hybrid Training (all inclusive) May be on-line or on-site training	1	EA	\$0.00	\$0.00	No Response		\$34,000.00	\$34,000.00	\$2,750.00	\$2,750.00
	On-Site Cost	1		\$0.00		\$2,500.00	\$7,500.00	\$3,400.00		\$2,750.00	
	On-Line Cost	1		\$0.00		\$450.00	\$6,750.00	\$750.00		\$0.00	
	Hybrid Cost			\$0.00		No Response		\$3,400.00		\$2,750.00	
2	Approximately 41,900 student licenses. (Subject to change) Need price for: - 1 year contract - 3 year contract - 3 year contract with the option to renew for 2 additional years.	41900	EA	\$0.4725	\$19,797.75	\$3.84	\$160,896.00	\$12.00	\$502,800.00	\$1.75	\$73,325.00
	Cost of 1 Year Contract			\$19,800.00		No Response		\$385,740.00		\$73,325.00	
	Cost of 3 Year Contract			\$73,161.29		No Response		\$1,157,220.00		\$219,975.00	
	Cost of 3 Year Contract w/ option to renew for 2 additional years.			\$121,935.48		No Response		\$1,928,700.00		\$366,625.00	
3	For 30 Elementary Schools (subject to change) approximately 18,679 students. Need price for: - 1 year contract - 3 year contract - 3 year contract with the option to renew for 2 additional years.	30	EA	No Response		\$4.32	\$80,693.28	\$4,860.00	\$145,800.00	\$2,200.00	\$66,000.00
	Cost of 1 Year Contract			\$8,826.83		No Response		\$145,784.00		\$66,000.00	
	Cost of 3 Year Contract			\$32,615.27		No Response		\$437,352.00		\$198,000.00	
	Cost of 3 Year Contract w/ option to renew for 2 additional years.			\$54,358.78		No Response		\$728,920.00		\$330,000.00	

Line #	Description	QTY	UOM	AISYS Consulting, LLC		Nearpod Inc.		Newsela, Inc.		Pear Deck, Inc.	
				Total Price	\$19,797.75	Total Price	\$0.00	Total Price	\$1,027,608.00	Total Price	\$210,040.00
				Unit	Extended	Unit	Extended	Unit	Extended	Unit	Extended
4	For 11 Middle Schools (subject to change) approximately 9,917 students. Need price for: - 1 year contract - 3 year contract - 3 year contract with the option to renew for 2 additional years.	11	EA	No Response		\$4.80	\$47,601.60	\$14,432.00	\$158,752.00	\$3,155.00	\$34,705.00
	Cost of 1 Year Contract			\$4,686.32		No Response		\$158,672.00		\$34,705.00	
	Cost of 3 Year Contract			\$17,316.00		No Response		\$476,016.00		\$104,115.00	
	Cost of 3 Year Contract w/ option to renew for 2 additional years.			\$28,860.00		No Response		\$793,360.00		\$173,525.00	
5	For 4 High Schools (subject to change) approximately 13,304 students. Need price for: - 1 year contract - 3 year contract - 3 year contract with the option to renew for 2 additional years.	4	EA	No Response		\$4.32	\$57,473.28	\$46,564.00	\$186,256.00	\$8,315.00	\$33,260.00
	Cost of 1 Year Contract			\$6,286.85		No Response		\$186,256.00		\$33,260.00	
	Cost of 3 Year Contract			\$23,230.02		No Response		\$558,768.00		\$99,780.00	
	Cost of 3 Year Contract w/ option to renew for 2 additional years.			\$38,716.70		No Response		\$931,280.00		\$166,300.00	
6	Recurring Annual Cost	1	EA	\$0.00	\$0.00	No Response		\$0.00	\$0.00	No Bid	
7	Other charges (add-ons)	41900	EA	\$0.00	\$0.00	\$2.42	\$101,398.00	\$0.00	\$0.00	No Bid	

Line	Responding Supplier	Supplier Notes
1	AISYS Consulting, LLC	SMART Technologies training is at no additional cost. This pathway will consist of both in person and live remote training opportunities to support teachers, coaches, leadership and technical staff. Please see SMART Professional Learning Plan.
1	AISYS Consulting, LLC	** As per conversation with Elizabeth Lopez, Based on one teacher licence and she lets kids log in. They don't price per student. (Smartboard) Pro-rated some licences already activated.
2	AISYS Consulting, LLC	Unit price of \$0.4725 is per student for one year contract. The RESPONSE box does not allow to enter the 3 year and 5 year unit price. Those two options are at a different unit cost per the totals listed right below.
3	AISYS Consulting, LLC	Pricing is based on number of students provided 18679, not by campus.
4	AISYS Consulting, LLC	Pricing is based on number of students provided 9917, not by campus.
5	AISYS Consulting, LLC	Pricing is based on number of students provided 13,304, not by campus.
1	Nearpod	Onsite Training is \$450 per session of up to 2 hours with up to 50 participants. (15 sessions requested) Online Training is \$2,500 per session of up to 6 hours with up to 30 participants. (3 sessions requested)
7	Nearpod	Flocabulary
1	Newsela, Inc.	Response amount is based on suggested Professional Learning sessions. Individual session costs are listed in Item Attributes.
2	Newsela, Inc.	Pricing is based on 3-12 grade enrollment. Line item 3 contains locked in annual rate for 5 years.
3	Newsela, Inc.	Pricing is based on 3-5 grade enrollment. Line item 3 contains locked in annual rate for 5 years.
4	Newsela, Inc.	Line item 3 contains locked in annual rate for 5 years.
5	Newsela, Inc.	Line item 3 contains locked in annual rate for 5 years.
6	Newsela, Inc.	Recurring annual cost is based on district subscription and professional learning plan.
7	Newsela, Inc.	Please see attached price sheet for individual site license costs.
1	Pear Deck, Inc.	The on-site cost is for 1 full day of training. We also offer a 2 day training package for \$5,500. Districts receive (5) virtual professional development sessions at no cost with a district-wide license.
2	Pear Deck, Inc.	For multi-year agreements we offer United ISD the option to be billed annually, or as a lump sum up front.