	Proposed Budget FY2019	Adopted Budget FY2018	Change between FY2018 and Proposed FY2019	
Income				
PUBLIC SUPPORT				
Individual Contributions (1)	85,000.00	85,000	0	
Grant Income (2)	75,000	71,000	4,000	
Corporate Income (3)	3,000	3,000	0	
Organizational Donations (4)	7,000	19,000	(12,000)	
Fees (5)	12,000	11,120	880	
Fundraising event (6)	12,000	12,000	0	
Total Public Support	194,000	201,120	(7,120)	
GOVERNMENT CONTRACTS (7)				
Village of Oak Park	355,216.00	355,216	0	
Oak Park Township	10,500.00	10,500	0	
Community Mental Health Board	0.00	7,500	(7,500)	
District 97	513,090.00	513,090	0	
District 200	447,310.00	447,310	0	
Park District of Oak Park	6,650.00	6,650	0	
Oak Park Public Library	1,500.00	1,500	0	
Illinois Dept of Public Health	5,800.00	5,800	0	
Total Government Contracts	1,340,066.00	1,347,566	(7,500)	
BANK INTEREST	600.00	650	(50)	
RELEASE OF DESIGNATED DATABASE FUNDS (8)	0.00	35,000	(35,000)	
MISC. FROM RESERVE	0.00	0	0	
MISC. INCOME	3,500.00	3,500	0	
RELEASED FROM REST. GRANT INCOME (9)	18,750.00	18,750	0	
TOTAL INCOME	1,556,916	1,606,586	(49,670)	

	Proposed Budget FY2019	Adopted Budget FY2018	Change between FY2018 and Proposed FY2019
Expense			
WAGES (10)			
Executive Director	93,177	91,350	1,827
Administrator	36,600	35,700	900
Professional Dev. Coord.	75,000	34,650	40,350
Developmental Screening Coordinator	59,535	58,083	1,452
Parenting Resource Coordinator	52,224	50,950	1,274
Grants and Contracts Manager	47,663	46,500	1,163
Outreach Workers	25,000	6,500	18,500
Payroll - Expenses - Taxes	30,035	24,840	5,195
Benefits	44,100	21,235	22,865
Total Wages	463,334	369,808	93,526
CONTRACTED SERVICES			
Training Specialists (11)	60,000	100,250	(40,250)
Home Visiting Program (12)	380,000	348,000	32,000
Coordinated Intake (13)	10,000	6,670	3,330
Parent Support (all parents) (14))	150,000	180,000	(30,000)
Donor Development (15)	25,000	17,000	8,000
Bookkeeper	12,000	12,500	(500)
Program Facilitators (16)	12,000	11,000	1,000
Database Development/Analysis (17)	110,000	160,000	(50,000)
Data Management (18)	31,000	31,000	0
Financial Services/Audit	13,000	13,000	0
General Consulting (19)	10,000	12,000	(2,000)
Computer Consultant/Tech Support	3,000	3,000	0
Legal Fees	12,000	12,000	0
Web Dev and Maintenance (19)	11,000	11,000	0
Audiology Technician (20)	17,200	16,800	400
Graphic Design (21)	6,000	7,000	(1,000)
Communications (18)	35,000	35,000	0
Total Contracted Services	897,200	976,220	(79,020)

	Proposed Budget FY2019	Adopted Budget FY2018	Change between FY2018 and Proposed FY2019
Expense			
INSURANCE (22)			
Honesty Assurity	525	500	25
Volunteer Accident	500	475	25
Liability Insurance	7,750	7,500	250
Directors and Officers	1,900	1,800	100
Workers Comp	2,700	2,200	500
Total Insurance	13,375	12,475	900
OPERATING EXPENSES			
Service Charge	1,100	1,000	100
Program or Workshop Supplies (23)	17,500	16,000	1,500
Program Food (24)	16,000	14,000	2,000
Office Supplies	4,500	4,500	0
Site Rental	2,500	2,500	0
Office Equipment	2,500	2,500	0
Payroll Processing	250	300	(50)
Childcare for Programs	1,000	1,000	0
Total Operating Expenses	45,350	41,800	3,550
TELECOMMUNICATIONS (25)			
Telephone	6,300	6,000	300
Webhosting	2,100	2,500	(400)
Internet	1,250	1,200	50
Total Telephone/Telecommunications	9,650	9,700	(50)
POSTAGE AND DELIVERY	1,500	1,500	0
PRINTED MATERIALS			
Printing/Film Development (26)	14,000	18,000	(4,000)
Subscriptions & Dues (27)	4,200	4,200	0
Total Printed Materials	18,200	22,200	(4,000)
RENT (28)	7,875	7,500	375
COMPUTER HARDWARE AND SOFTWARE	5,000	5,000	-

	Proposed Budget FY2019	Adopted Budget FY2018	Change between FY2018 and Proposed FY2019
Expense			
STAFF/VOLUNTEER DEVELOPMENT (29)			
Staff/Volunteer Travel	4,500	5,500	(1,000)
Staff/Volunteer Training	5,000	5,000	0
Staff/Volunteer Recognition	700	600	100
Total Staff Volunteer Development	10,200	11,100	(900)
SPECIAL EVENT COSTS	7,000	7,000	0
ADVERTISING	3,000	3,500	(500)
MISCELLANEOUS EXPENSES (30)	2,500	3,000	(500)
TOTAL EXPENSES	1,529,784	1,500,353	29,431
Capital Expense	2,000	5000.00	(3,000)
Total Other Expense	2,000	5000.00	(3,000)
Total Expenses	1,531,784	1,505,353	26,431
NET REVENUE	25,132	101,233	(76,101)