

School Nutrition Program: Milk Competitive Bids

Background:

Bids for milk for our school nutrition program were requested from the vendors listed below:

- Milk and Dairy Products
 - Anderson-Erickson Dairy Co., Des Moines, Iowa
 - Hiland Dairy, Johnston, Iowa
 - Kemp's Dairy (formerly Dean Food), Le Mars, Iowa (bidding Blue Bunny)

The milk bids were as follows:

	Anderson-Erickson	Hiland Dairy	Kemp's Dairy
	Escalator		Escalator
• 1% White Milk	\$0.2500	Declined to Bid	\$0.2340
• Skim White Milk	\$0.2410		\$0.2310
• Skim Choc Milk	\$0.2600		\$0.2414
• 100% Orange Juice	\$0.3600		\$0.3309

Recommended Action:

Dean Food was our provider this year, and they performed well. They have also offered us the lowest bids by far for next year.

I recommend accepting the bid from Kemp's Dairy at their quoted escalator prices.