



LAREDO COMMUNITY COLLEGE

07/07/2025

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LAREDO COMMUNITY COLLEGE
1 W END WASHINGTON ST
LAREDO, TX 78040

Dear Gilberto Pena,

Motorola Solutions is pleased to present LAREDO COMMUNITY COLLEGE with this quote for quality communications equipment and services. The development of this quote provided us the opportunity to evaluate your requirements and propose a solution to best fulfill your communications needs.

This information is provided to assist you in your evaluation process. Our goal is to provide LAREDO COMMUNITY COLLEGE with the best products and services available in the communications industry. Please direct any questions to Jacob Hill at jhill@rزلaredo.com.

We thank you for the opportunity to provide you with premier communications and look forward to your review and feedback regarding this quote.

Sincerely,

Jacob Hill

Motorola Solutions Manufacturer's Representative

Billing Address:
LAREDO COMMUNITY COLLEGE
1 W END WASHINGTON ST
LAREDO, TX 78040
US

Quote Date:07/07/2025
Expiration Date:08/01/2025
Quote Created By:
Jacob Hill
jhill@rzlaredo.com

End Customer:
LAREDO COMMUNITY COLLEGE
Gilberto Pena
gpena@laredocollege.edu

Contract: 17724 - HGAC (TX)-RA05-21

Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents. Motorola Standard Terms and Conditions are found at www.motorolasolutions.com/product-terms.

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
1	SFW-SCOUT-E8-T1-SK	SCOUT E8 CONSOLE, TIER 1, SK*	2	\$9,090.00	\$8,181.00	\$16,362.00
2	SCOUTPC	SCOUT CONSOLE SFF COMPUTER	2	\$2,595.00	\$2,335.50	\$4,671.00
3	ACC-TSC-S	22" LED TOUCH SCREEN FOR PC CONSOLE - 16X9 FORMAT	2	\$2,155.00	\$1,939.50	\$3,879.00
4	AVT-USB-FSW-SING	AVTEC USB FOOTSWITCH, SINGLE TREADLE	2	\$423.00	\$380.70	\$761.40
5	ACCUSB-HJB	USB JACK BOX ASSY	2	\$1,188.00	\$1,069.20	\$2,138.40
6	ACCUSB-HUB10	USB HUB, 10 PORT, USB3.0, 48W	2	\$464.00	\$417.60	\$835.20
7	ACCUSB-MIC	USB DESKTOP MIC	2	\$776.00	\$698.40	\$1,396.80
8	ACCUSB-SPK-2	USB SPEAKER KIT, DUAL	2	\$1,162.00	\$1,045.80	\$2,091.60
9	ACC-HED-6W-NC	HEADSET, SUPRAPLUS HW251N W/BASE, NOISE-CANCELLING	2	\$366.00	\$329.40	\$658.80
10	SFW-VPG-L0-SK	VPGATE LICENSE, LEVEL 0, REDUNDANT, SOFTWARE KEY*	1	\$8,868.00	\$7,981.20	\$7,981.20
11	OUTPOSTPLUS-2R	OUTPOSTPLUS RADIO GATEWAY, VOIP, 2 PORT, POE	3	\$2,435.00	\$2,191.50	\$6,574.50
12	OPPCBLAPXCON	OUTPOSTPLUS / APX CONSOLETTTE RADIO INTERFACE KIT	3	\$1,104.00	\$993.60	\$2,980.80



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products. Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
13	OUTPOSTPLUS-XPR	KIT, OUTPOSTPLUS TO XPR ENDPOINT, LICENSE & CABLE INCLUDED	2	\$1,104.00	\$993.60	\$1,987.20
14	OUTPOSTPLUS-PS-NA	OUTPOSTPLUS POWER SUPPLY, NORTH AMERICA	3	\$107.00	\$96.30	\$288.90
15	OUTPOSTPLUS-SHELF	OUTPOSTPLUS RACKMOUNT SHELF (HOLDS 2 UNITS)	2	\$214.00	\$192.60	\$385.20
16	DSSVC-CSLT-PE-U	AVTEC PROFESSIONAL CONSULTATION SERVICES	20000	\$1.00	\$1.00	\$20,000.00
17	DSSCOUTCARET1	SCOUTCARE TIER 1, ANNUAL EXTENDED SOFTWARE MAINTENANCE PROGRAM	1	\$1.00	\$1.00	\$1.00
18	DSHARDWARE	ANNUAL EXTENDED HARDWARE WARRANTY, REQUIRES SCOUTCARE	1	\$1.00	\$1.00	\$1.00
19	DSSCOUTCARET1	SCOUTCARE TIER 1, ANNUAL EXTENDED SOFTWARE MAINTENANCE PROGRAM	4785	\$1.00	\$1.00	\$4,785.00
20	DSHARDWARE	ANNUAL EXTENDED HARDWARE WARRANTY, REQUIRES SCOUTCARE	760	\$1.00	\$1.00	\$760.00
21	DSSCOUTCARET1	SCOUTCARE TIER 1, ANNUAL EXTENDED SOFTWARE MAINTENANCE PROGRAM	4785	\$1.00	\$1.00	\$4,785.00
22	DSHARDWARE	ANNUAL EXTENDED HARDWARE WARRANTY, REQUIRES SCOUTCARE	760	\$1.00	\$1.00	\$760.00
23	DSSCOUTCARET1	SCOUTCARE TIER 1, ANNUAL EXTENDED SOFTWARE MAINTENANCE PROGRAM	4785	\$1.00	\$1.00	\$4,785.00
24	DSHARDWARE	ANNUAL EXTENDED HARDWARE WARRANTY, REQUIRES SCOUTCARE	760	\$1.00	\$1.00	\$760.00
25	DSSCOUTCARET1	SCOUTCARE TIER 1, ANNUAL EXTENDED SOFTWARE MAINTENANCE PROGRAM	4785	\$1.00	\$1.00	\$4,785.00
26	DSHARDWARE	ANNUAL EXTENDED HARDWARE WARRANTY, REQUIRES SCOUTCARE	760	\$1.00	\$1.00	\$760.00
APX™ Consolette						
27	L37TSS9PW1AN	MOBILE RADIO ALL BAND CONSOLETTTE	3	\$11,053.00	\$8,068.69	\$24,206.07



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Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 ~ #: 36-1115800

Line #	Item Number	Description	Qty	List Price	Sale Price	Ext. Sale Price
27a	GA00318AB	ADD: 5Y ESSENTIAL SERVICE	3	\$480.00	\$480.00	\$1,440.00
27b	L998AB	ADD: LIMITED FRONT PANEL W/CLOCK/VU	3	\$565.00	\$412.45	\$1,237.35
27c	GA00469AA	ENH:EXTENDED DISPATCH APX CONSOLETT	3	\$589.00	\$429.97	\$1,289.91
27d	GA00580AA	ADD: TDMA OPERATION	3	\$530.00	\$386.90	\$1,160.70
27e	CA01598AB	ADD: AC LINE CORD US	3	\$0.00	\$0.00	\$0.00
27f	G51AT	SOFTWARE LICENSE ENH:SMARTZONE	3	\$1,766.00	\$1,289.18	\$3,867.54
27g	G843AH	ADD: AES ENCRYPTION AND ADP	3	\$560.00	\$408.80	\$1,226.40
27h	G806BL	SOFTWARE LICENSE ENH: ASTRO DIGITAL CAI OP APX	3	\$607.00	\$443.11	\$1,329.33
27i	QA09113AB	ADD: BASELINE RELEASE SW	3	\$0.00	\$0.00	\$0.00
27j	W969BG	SOFTWARE LICENSE ENH: MULTIKEY OPERATION	3	\$388.00	\$283.24	\$849.72
27k	G361AH	SOFTWARE LICENSE ENH: P25 TRUNKING SOFTWARE APX	3	\$353.00	\$257.69	\$773.07
Product Services						
28	LSV00Q00378A	SYSTEM INSTALLATION- QUOTED	1	\$25,272.64	\$25,272.64	\$25,272.64

Grand Total **\$157,826.73(USD)**

Notes:

- Additional information is required for one or more items on the quote for an order.
- NOTE for Line Item 28: (2) VHF Mototrbo radios, (2) VHF APX consolettes , (1) APX 800 Mhz consolette on the rack, Install & hardware UPS on the rack and connect to PDU's includes 7'rack, antennas, coax cable,connectors, PDU's , UPS's, ground, supressors,and mounting hardware
- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



Line #	Item Number	Parametric Data
1	SFW-SCOUT-E8-T1-SK	Incomplete
10	SFW-VPG-L0-SK	Incomplete



Purchase Order Checklist NA OM

Marked as PO/ Contract/ Notice to Proceed on Company Letterhead
(PO will not be processed without this)

PO Number/ Contract Number

PO Date

Vendor = Motorola Solutions, Inc.

Payment (Billing) Terms/ State Contract Number

Bill-To Name on PO must be equal to the *Legal* Bill-To Name

Bill-To Address

Ship-To Address (If we are shipping to a MR location, it must be documented on PO)

Ultimate Address (If the Ship-To address is the MR location then the Ultimate Destination address must be documented on PO)

PO Amount must be equal to or greater than Order Total

Non-Editable Format (Word/ Excel templates cannot be accepted)

Tax Exemption Status

Signatures (As required)

NOTE: When an email order is submitted a confirmation is sent from Motorola AutoNotify referencing a **case number**.

Once checklist is complete, order still must go through **Order Validation/Credit Approval**