

**WEST ORANGE COVE-CONSOLIDATED INDEPENDENT
SCHOOL DISTRICT
P.O. BOX 1107
ORANGE, TEXAS 77630**

Date: June 28, 2010

To: Board of Trustees

From: Dr. O.T. Collins

Subject: RECOMMENDATION TO APPROVE PROPOSAL FOR MUSIC AND
MUSIC RELATED MATERIALS

Proposals were opened May 18, 2010 for Music and Music related materials. The Purchasing Department mailed twelve invitations for proposals and received twelve responses. The proposal tabulation is attached for your review.

INTERSTATE MUSIC

JU PEPPER & SON, INC.

NATIONAL EDUCATIONAL MUSIC CO

PENDER'S MUSIC

RBC MUSIC CO., INC.

RHYTMN BAND INSTRUMENTS

SHAR PRODUCTS CO

SHERMAN CLAY PIANO MAX

SOUTHERN MUSIC CO

SUZUKI CORP

SWICEGOOD MUSIC CO

TAYLOR MUSIC, INC.

It is recommended that the Board award a multi-vendor contract for Music and Music related materials at the prices submitted.

Respectfully Submitted:

Dr.O.T. Collins
Superintendent

Melinda James
Business Manager

WEST ORANGE-COVE CONSOLIDATED INDEPENDENT
SCHOOL DISTRICT
P.O. BOX 1107
ORANGE, TEXAS 77630

PROPOSAL
FOR

MUSIC AND MUSIC RELATED MATERIALS

FOR PERIOD COVERING July 1, 2010 THROUGH June 30, 2011
SCHOOL YEAR

VENDOR	MUSIC % SHELF PRICE	MUSIC RELATED MATERIALS % SHELF PRICE
INTERSTRATE MUSIC	42%-Method Books 20 %-Choral 22%-Band/Orchestra	0%
JW PEPPER & SON	0%	0%
NATIONAL EDUC MUSIC CO	Catalogue-0-50%	Catalogue-0-50%
PENDER'S MUSIC	7%	7%
RBC MUSIC CO	10%	10%
RHYTMN BAND INSTRUMENTS	10%	10%
SHAR PRODUCTS CO	20%	10%
SHERMAN CLAY PIANO MAX	0%	0%
SOUTHERN MUSIC CO	10%	10%
SUZUKI CORP	15%	15%
SWICEGOOD MUSIC CO	0%	20%
TAYLOR MUSIC, INC.	Discounted 0-70%	Discounted 0-70%