

E-Rate Fiber Optic Locate Service

April 19, 2016

SUMMARY:

This item requests approval of RFP 160329 for E-Rate Fiber Optic Locate Service. Proposals were received from two (2) companies, Fulcrum Consulting and USIC Locating Services.

BOARD GOAL:

VI. Growth, Change and Fiscal Responsibility...demonstrate effective and efficient management of district resources.

PREVIOUS BOARD ACTION:

None

BACKGROUND INFORMATION:

The District owns over 80 miles of buried fiber optic cable. Fulcrum Consulting has been performing the District's fiber optic cable locate service for the last few years. The current locate service contract expires on June 30, 2016. This action is necessary to approve the new locate service contract for the next 3 years. In addition, 2016 is the first year that there is a possibility that this service could be eligible to receive E-Rate funding. The District has applied for E-Rate funding for this locate service, but it is not guaranteed. Since this is the first year this funding is available, it is unclear if this service will be covered or not. If approved, it will reduce the District's cost by 60%.

SIGNIFICANT ISSUES:

None.

FISCAL IMPLICATIONS:

The current monthly contracted price is \$ 5,865.33. The total proposed cost per month is \$ 5,982.64. This is a monthly increase of \$ 117.31. Contingent on E-Rate approval of 60%, which is not guaranteed, the approximate cost for the District of 40% is \$ 2,393.06 per month. Costs for this service will be borne by the Technology Department budget regardless of E-Rate funding. Additionally, DISD currently has an Interlocal Cooperation Agreement with Denton County for reimbursement of a portion of the cost of fiber locate services.

BENEFIT OF ACTION:

This will insure the continued functionality and high performance of the District's fiber optic network.

ALTERNATIVES:

Not performing fiber optic locates could have a detrimental effect on the school district's network.

OTHER COMMENTS:

None

SUPERINTENDENT'S RECOMMENDATION:

It is recommended that the highest ranked proposer, Fulcrum Consulting, be accepted as the awarded vendor with a negotiated price of \$5,982.64 per month.

STAFF PERSONS RESPONSIBLE:

Debbie Monschke, Assistant Superintendent of Administrative Services
Ernie Stripling, Technology Information Officer
Chris Langford, WAN Manager
Kathy Arrington, Purchasing Agent
Cheryl Farmer, Assistant Purchasing Agent

ATTACHMENTS:

Proposal Tabulation and Ranking

APPROVAL:

Signature of Staff Member Proposing Recommendation: _____

Comments: _____

Signature of Divisional Assistant Superintendent: _____

Comments: _____

Signature of Superintendent: _____

Comments: _____