

REGION ONE EDUCATION SERVICE CENTER
 REGION ONE PURCHASING COOPERATIVE (ROPC)
 HVAC EQUIPMENT, SUPPLIES, INSTALLATION AND REPAIR RFP 16-AGENCY-000014-E2
 TABULATIONS

Effective: March 1, 2019 - February 29, 2020 with 1 one-year extension option remaining

| CATEGORY | | ASPEN Refrigerants | CAPP USA | Lewis Mechanical Sales | Terra Cooling | United Refrigeration |
|----------------------------|---|--------------------|----------|----------------------------|---------------|---------------------------------------|
| Section I: Products | | | | | | |
| 1 | HVAC Equipment: includes rooftop units, split systems, chillers, compressors, cooling towers, heat pumps, furnaces, unit heaters, duct furnaces, etc. | | | | | |
| | Discount Off Catalog/Pricelist or Cost/Fee Structure | NO BID | 25% | 40% | 20% | \$664.58 |
| | Catalog/Pricelist Name & Effective Date | | | AAON, Marley, Desert Aire | | |
| | Exceptions or Notes | | | | | TZAL4252B 2-ton R410a-Condensing Unit |
| 2 | HVAC Controls, Software and Monitoring Systems: all types | | | | | |
| | Discount Off Catalog/Pricelist or Cost/Fee Structure | NO BID | 25% | 30% | 20% | \$83.98 |
| | Catalog/Pricelist Name & Effective Date | | | VFDS | | |
| | Exceptions or Notes | | | | | P70AA118 Pressure control |
| 3 | HVAC Air Handling Products: coils, fans, etc. | | | | | |
| | Discount Off Catalog/Pricelist or Cost/Fee Structure | NO BID | 25% | 35% | 20% | \$43.15 |
| | Catalog/Pricelist Name & Effective Date | | | VAV, Fan Coil, Blower Coil | | |
| | Exceptions or Notes | | | | | TZHSL3617JA E-ton R410a Air-Handler |
| 4 | HVAC Supplies: all types | | | | | |
| | Discount Off Catalog/Pricelist or Cost/Fee Structure | NO BID | 25% | 50% | 20% | \$36.56 |
| | Catalog/Pricelist Name & Effective Date | | | Hydronic Valves | | |
| | Exceptions or Notes | | | | | 3/8 x 50 copper roll |
| 5 | HVAC Filters: all types | | | | | |
| | Discount Off Catalog/Pricelist or Cost/Fee Structure | NO BID | 25% | NO BID | 20% | \$3.85 |
| | Catalog/Pricelist Name & Effective Date | | | | | |
| | Exceptions or Notes | | | | | 20x20x1VP8 Pleated Filter |

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|----------|--|-------------------------|----------|------------------------|---------------|--------------------------|
| 6 | HVAC Indoor Air Quality Products: all types | | | | | |
| | Discount Off Catalog/Pricelist or Cost/Fee Structure | NO BID | 25% | NO BID | 20% | NO BID |
| | Catalog/Pricelist Name & Effective Date | | | | | |
| | Exceptions or Notes | | | | | |
| 7 | HVAC Repair Parts: all types | | | | | |
| | Discount Off Catalog/Pricelist or Cost/Fee Structure | NO BID | 50% | 10% | 20% | \$6.42 |
| | Catalog/Pricelist Name & Effective Date | | | | | |
| | Exceptions or Notes | | | | | CR25X440 |
| 8 | HVAC Refrigerants: all types | | | | | |
| | Discount Off Catalog/Pricelist or Cost/Fee Structure | 10% | 25% | NO BID | 20% | \$138.83 |
| | Catalog/Pricelist Name & Effective Date | ARI Internal Price List | | | | |
| | Exceptions or Notes | | | | | 24R404a prices fluctuate |

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|--|--|--------------------|----------|-------------------------|---------------|----------------------|
| Section II: Service Related items | | | | | | |
| 9 | UVC Emitters, Fixtures & Lamps: used for incorporation downstream of all cooling coils & above all drain pans to control airborne & surface microbial growth & transfer. Fixtures & lamps must be manufactured for this purpose & safety interlocks/features shall be provided to limit hazard to operating staff | | | | | |
| | Discount Off Catalog/Pricelist or Cost/Fee Structure | NO BID | 25% | NO BID | 20% | NO BID |
| | Catalog/Pricelist Name & Effective Date | | | | | |
| | Exceptions or Notes | | | | | |
| 10 | Insulation Products for HVAC Equipment: supplies, products, accessories, etc. | | | | | |
| | Discount Off Catalog/Pricelist or Cost/Fee Structure | NO BID | 25% | NO BID | 20% | NO BID |
| | Catalog/Pricelist Name & Effective Date | | | | | |
| | Exceptions or Notes | | | | | |
| 11 | Other HVAC Related Products: all types | | | | | |
| | Discount Off Catalog/Pricelist or Cost/Fee Structure | NO BID | 25% | 10% | 20% | NO BID |
| | Catalog/Pricelist Name & Effective Date | | | Lakos Solids Separators | | |
| | Exceptions or Notes | | | | | |
| 12 | Installation of HVAC Products | | | | | |
| | Discount Off Catalog/Pricelist or Cost/Fee Structure | NO BID | NO BID | 15% | 20% | NO BID |
| | Catalog/Pricelist Name & Effective Date | | | | | |
| | Exceptions or Notes | | | | | |
| 13 | Repair Service Work for HVAC Products | | | | | |
| | Discount Off Catalog/Pricelist or Cost/Fee Structure | NO BID | NO BID | 15% | 20% | NO BID |
| | Catalog/Pricelist Name & Effective Date | | | | | |
| | Exceptions or Notes | | | | | |

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|----------|--|------------------------------------|--|--|--|--|
| 14 | Filter Replacement Service: including labor, filters & removal/disposal of product | | | | | |
| | Discount Off Catalog/Pricelist or Cost/Fee Structure | NO BID | NO BID | NO BID | 20% | NO BID |
| | Catalog/Pricelist Name & Effective Date | | | | | |
| | Exceptions or Notes | | | | | |
| 15 | All Other Service Related Costs | | | | | |
| | Discount Off Catalog/Pricelist or Cost/Fee Structure | NO BID | 25% | 20% | 20% | NO BID |
| | Catalog/Pricelist Name & Effective Date | | | Patterson Pumps | | |
| | Exceptions or Notes | | | Hydronic Pumps | | - |
| 1 | Does company deliver? | Yes | Yes | Yes | Yes | Yes |
| 2 | Minimum purchase required for delivery? | 1 cylinder | None unless factory requirement | No minimum | \$500.00 | \$500 or special circumstances |
| 3 | Required lead time for orders? | 1-3 days ARO | Stock-1-2 weeks | 1-3 business days ARO | Stock-same day; Special Order-5-10 business days | Dependent on product availability |
| 4 | Emergency delivery - within one hour of receiving order? | No | No | No | Yes | Yes |
| 5 | If not, average response time? | Varies | 24 hour or early AM, Saturday delivery at district expense | N/A | - | - |
| 6 | Additional discounts for volume/quantity purchase? | Varies | Yes | Yes | Yes | Yes |
| 7 | Methods of purchase accepted? | PO, check, credit card, electronic | PO, credit card, wire | PO, check, credit card, electronic | PO, check, credit card | PO, check, credit card, cash, checks only for payment on account |
| 8 | Value added services, trainings? | Refrigerant reclamation | No | Technical support, local equipment, programming support, manufacturer training | No | Training dependent on schedule |

SPECIAL NOTES:

Refrigerant is warranted against defects by manufacturers as an industry standard-if defective credit for amount returned issued as per industry standard. Deviations: Section 53 Indemnification, Section 55 Insurance, in Standard Terms and Conditions

CAPP does not provide labor-parts and materials only. Price lists can be found at www.cappusa.com

Catalogs supported: AAON HVAC Units, Desert Aire Natatorium Dehumidifiers, Emerson HVACR VFD, Enviro-Tec, Griswold Control Valves, Lakos Solids Separators, Marley Cooling Tower, Pattereson Pumps

United Refrigeration has declined Extension 2 of 3 due to lack of sales