



AGENDA ITEM: 24-14

DATE OF MEETING: 05/08/2024

ACTION: ☒

INFORMATION: ☐

**APPROVE SALESFORCE LICENSE RENEWAL AND ADDITIONAL LICENSES
USING SALESFORCE RESELLER CONTRACT SLP-22-70-0063V
WITH TABORDA SOLUTIONS, INC.
FROM JULY 1, 2024 – JUNE 30, 2025 [\$98,611.82 – PROP 10 FUNDS]**

SUMMARY OF REQUEST

Approve procurement of licenses through Taborda Solutions, Inc. d.b.a. Optm for a total amount not to exceed \$98,611.82 for the period July 1, 2024 through June 30, 2025. The request is for the renewal of existing and acquisition of additional Salesforce, Conga, and Tableau licenses to operate the Salesforce Relationship Management (CRM) database as the platform for First 5 Riverside County's cloud-based contract management and data storage solution.

BACKGROUND

On September 14, 2022 (Action Item 22-28): the Commission approved acquisition and subsequent renewal of licenses through Outreach Solutions as a Service, LLC (OSAAS, LLC) for a total contract amount not to exceed \$185,815 for the period October 1, 2022 through June 30, 2025.

Considering OSAAS, LLC is no longer providing services under their reseller agreement, First 5 Riverside County (F5RC) is requesting to utilize Taborda Solutions, Inc., one of the other authorized resellers under the State of California's State Leveraged Procurement (SLP) for the necessary licenses.

For the operation of the Contracts Management Database, the Commission is requested to approve the renewal of the existing licenses and incorporation of 4 additional administrator licenses, 10 additional platform user licenses as well as 5 additional licenses for the Document Generation solution Conga, and additional funds to provide community access licenses for F5RC Partner Agencies to report through the included agency portal. Additionally, the Commission is requested to approve the incorporation of 2 Tableau Reporting software licenses.

RECOMMENDED ACTION

That the Commission:

1. Approve the renewal of existing and purchase of additional Salesforce licenses through Taborda Solutions, Inc. for an amount not to exceed \$98,611.82 effective July 1, 2024 – June 30, 2025, to continue implementation and operations of the next-generation contract management and data storage solution for First 5 Riverside County.
2. Authorize the Executive Director or Designee to execute the necessary documents for an amount not to exceed \$98,611.82 under the State of California's State Leveraged Procurement to procure the licenses on behalf of the Commission.
3. Authorize the Executive Director or Designee, based on the availability of fiscal funding as approved to open additional purchase orders that exercise the options on behalf of the Commission including modifications of the statement of work that stay within the intent of said contract without requiring further action from the Commission.

BUDGET IMPACT

Adequate appropriation will be included in the FY24/25 budget (938001-25800-81250-525440).

STRATEGIC PLAN RELEVANCE

Goal Area 4 – Countywide - Evaluation (81250)

POTENTIAL CONFLICTS OF INTEREST

None Known

ATTACHMENTS

1. Taborda Solutions, Inc. Quote 18735 for First 5 Riverside County
2. Taborda Solutions, Inc. Executed Reseller Agreement SLP-22-70-0063V