# Guidelines for the Vicksburg Community Schools Proposal Form

All Forms of Proposals are due by February 26, 2010

Use the Vicksburg Community Schools Proposal Form and the form outline as indicated. This form will be used as your cover sheet. Check each item as you edit or create your final draft.

•	Proposal Background & Overview – Write a narrative that includes:

√ Relevant background/history.

 $\sqrt{\text{Problem}}$  or other basis for the proposal (i.e. student needs, etc.).

 $\sqrt{\text{Reasons for making the change}}$ .

√ Targeted students and District/Building/Curriculum Area Goals.

Complete Description of Proposed Change(s):

- $\sqrt{\text{List all major changes, components and/or strategies of the proposal.}}$
- $\sqrt{\text{Give rationale for each change (base the rationale on research or best practice information)}}$ .

 $\sqrt{\text{Include new course/textbook title, course/textbook replaced, credit, and prerequisite(s)}$ .

√ Attach the current benchmarks/EPS, course outline, and/or general syllabus (models available upon request - contact curriculum office - VAB)

Implementation Plan

 $\sqrt{\text{Give a full explanation of the implementation timeline, action items, and responsibilities for$ implementing.

√ \*Itemize, in detail, all proposal costs. Include 1<sup>st</sup> year costs and a budget to maintain the proposal after implementation. Include resource needed to support change. (texts, soft/hardware, consumables, substitute cost, training, equipment, personnel). Use resource expenditures worksheet to itemize all costs.

Anticipated/Expected Impact

√ Explain the anticipated proposal outcomes. Describe how the proposal will impact students, staff, and the instructional program. Include expected gains in student success. Include how this proposal articulates with other courses/levels in this subject area & across the curriculum (scope and sequence) and, strategies for coordinating with other departments/levels.

Proposal Evaluation Plan and Student Achievement

- V Explain the means of assessment & grading (semester project, term paper, objective-based tests, surveys, workshop feedback).
- √ Explain how this proposal will be evaluated, the timeline used, what data is to be collected (survey results, district assessments), and how the evaluation will be reported.

Name: <u>Scott Wills</u>	Department and Curriculum Area: Business/Math
Building: <u>High School</u>	Principal's Signature:
Title of Proposal: Business Math Class	Committee Chair: Scott Wills

Committee Members: Scott Wills, Terri Secord, Rob Kuhlman, John O'Toole

Dates of Board Review and Action:		
*Include Attachment		
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Business Math Proposal Guidelines 3/8/2010

## **BUSINESS MATH PROPOSAL**

## PROPOSAL BACKGROUND & OVERVIEW

Business Math would be a more practical, real world Math for students that would focus on concepts related to being a customer or an employee. It would fulfill a need for students to obtain a 4<sup>th</sup> Math credit for the Michigan Merit Curriculum.

#### COMPLETE DESCRIPTION OF PROPOSED CHANGE(S)

The new course will be a year long course and would require one teacher section per year. The textbook would be <u>Business Math</u> from South-Western. It would be a 1 credit class.

## IMPLEMENTATION PLAN

The implementation of this proposal would be for the 2010-2011 school year. Board approval would be needed in the spring of 2010, so that students could begin scheduling for the following year. This cost for textbooks and workbooks for the first year is \$2938.00, with a yearly cost of \$667.50 for consumable workbooks.

#### ANTICIPATED/EXPECTED IMPACT

The course would allow students to fulfill their 4<sup>th</sup> Math credit in the Michigan Merit Curriculum. The practical math taught in this course will be useful for students in their everyday lives.

#### PROPOSAL EVALUATION PLAN AND STUDENT ACHIEVEMENT

The means of assessment and grading of the students will be through tests, quizzes, work habits, assignments, homework, and projects. The proposal will be evaluated by getting input from Guidance Counselors relating to the MMC, Math Department teachers in terms of content; as well as feedback from students about the class obtained from student surveys given upon completion of the course. This will allow us to continue to alter the program as needed to best meet the demands of students.

## RECOMMENDATION FOR COURSE CHANGES/ADDITIONS

Dept. and Curriculum Area: <u>Business Department/Math Curriculum (MMC)</u>
New Course Title: <u>Business Math</u>
Replaces Course: N/A (new course)
Credit: √ One credit□ Half Credit Required for Graduation? √ Yes □ No
☐ Honors Level ☐ Advanced Placement ☐ Remedial/Retrieval
Targeted students (grade level, special populations, restrictions)
Seniors who need a 4th Math credit under the Michigan Merit Curriculum
Prerequisite(s) none
Reasons for Making Change (What student needs will this course address?)
This course will address the need of providing students with alternatives by giving them
another choice for a 4th Math credit under the Michigan Merit Curriculum.
Course Description (attach course outline & general syllabus)
How does the course articulate with other courses/levels?
In this subject area: <u>It combines Business and Math by providing students wit</u>
Math that will help them as an employee and a consumer.
Across the curriculum? It satisfies the criteria for a 4th Math credit under the
Michigan Merit Curriculum.
Meets the Following Student Michigan Merit Curriculum expectations (Attach a
listing of MMC that will be assessed for this course or program.)
Means of Assessment & Grading (e.g., semester project, term paper, objective-based tests,
etc.) tests/quizzes, work habits, assignments/homework, and projects.
Special Instructional Features (lab, lecture, self-pacing, computer assisted, action researc

etc.) A combination of lecture, demonstration, and cooperative learning will be used.

Rationale for Honors Course Designation (if applicable):

<u>N/A</u>

Sow Will	Person Submitting Proposal
Lut dul-	Principal/Administration Liaison
	Superintendent

word/tlc/changes.doc

## **BUSINESS MATH**

## Syllabus

## COURSE DESCRIPTION

Business Math is a 1 credit course that will be helpful to any student by focusing on real world math concepts that they might encounter as a customer or an employee. This course can be used as a Math credit in the Michigan Merit Curriculum. This class will focus on these areas:

- Gross Pay
- Net Pay
- Banking
- Credit Cards
- Loans
- Owning a Car or Home
- Insurance and Investments
- Budgets
- Business Costs
- Sales and Marketing
- Managing People and Inventory
- Business Profit and Loss
- International Business

## **ASSESSMENT**

Grades will be determined based on the following criteria:

Tests/Quizzes = 25%
Work Habits = 25%
Assignments/Homework = 25%
Projects = 25%

## BEHAVIORAL EXPECTATIONS

- NO LATE WORK WILL BE ACCEPTED!!! In the event of an absence, a student is
  responsible for obtaining and making up any missed work and is allowed an extra day to
  complete the assignment. If a student is absent on a due date, the assignment is due the
  day a student returns.
- To keep students informed of their progress, each week a progress report will be posted
  by student number. This report will indicate your grade for each assignment as well as
  your overall grade in the class.
- It is your responsibility to inform the teacher if corrections need to be made. A detailed progress report is available for you or your parents upon request.
- Time spent on homework will vary from day to day and week to week. Homework could include: reading text, studying for quizzes, defining vocabulary, and answering questions from the reading.

# VICKSBURG COMMUNITY SCHOOLS SINGLE TEXTBOOK PROPOSAL FORM

1.	Title	of textbook recommende	d: Business Math				
	Proposed for (class(es) or grade levels): Business Math						
	Publisher: Cengage Learning Edition: 17 <sup>th</sup> Copyright: 2010						
	Publi	sher's Catalog Number:	<u>9780538448734/053</u> 844	<u>8733</u>			
	a.	Have you contacted publisher to insure delivery of STATED text: Yes					
	Ъ.	Name/Phone number of company representative who was contacted:					
		Dalynne Adams	Phone (269) 353-3944				
	c.	Date of catalog or price	e sheet: <u>February 16, 20</u>	<u>10</u>			
2.	Text	book to be replaced/or up	dated: N/A (new class)				
	Publ	sher:	Edition:	Copyright: _			
	Inve	ntory and condition: (ent	er number on each line)				
	Good	1	Fair	Poor			
3.	Cost Factor: (Be specific as to projected numbers, cost totals)						
	a.	Initial cost of textbooks: Number of texts $\underline{30}$ @ $\underline{67.25} = \$ \underline{2.017.50}$					
	Ъ.	Yearly cost of consumable texts: $30 @ 22.25 = $667.50$					
	c.	Cost of other materials (records, filmstrips, additional AV equipment if					
		necessary to implement, etc. ) Specify below:					
	Exam View @ $140.00 = $140.00$						
	d.	Total cost:			= \$ <u>2,825.00</u>		
				10% S/H	= \$ <u>113.00</u>		
				TOTAL COST	= \$ <u>2.938.00</u>		
4.	Curriculum Alignment:						
	a.	a. Has recommended text been reviewed with respect to the current					
		curriculum and assessments? yes					
	ъ.	b. Will a change in current curriculum and assessments be necessary?					
		<u>no</u>					

c. Briefly outline major deviations from current curriculum. Be specific and include grade levels where appropriate. Also state rationale for proposed curriculum and/or assessment changes.

Class will be used to count for a 4th year Math credit under the Michigan Merit Curriculum.

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Went Kule	Principal/Administration Liaison
	Superintendent



## **Quote Prepared For:**

Mr. Scott Wills VICKSBURG HIGH SCHOOL 501 E Highway St Vicksburg, MI 490971338 (616) 321-1110

**Quote Prepared By:** 

Dalynne Adams

(269) 353-3944

dalynne.adams@cengage.com Florence, KY 41022-6904

Ordering Information and Processing:

Cengage Learning ATTN: Order Fulfillment

P. O. Box 6904

(800) 354-9706 FAX: (800) 487-8488

**Quote: Business Math** 

Created: 2/16/2010

Prices in quote are effective until: 8/31/2010

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Qty	Product	Price	Quoted Price	Total
30	Business Math, Hansen; 17th Edition [Professional and Educational, 2010] 9780538448734 / 0538448733	\$67.25	\$67.25	\$2,017.50
1	Instructor's Resource CD-ROM for Hansen's Business Math, SCHULTHEIS/KACZMARSKI; 17th Edition [Professional and Educational, 2010] 9780538448741 / 0538448741	\$150.00	\$0.00	No Charge
1	Web Site for Hansen's Business Math, HANSEN/SCHULTHEIS/KACZMARSKI; 17th Edition [Professional and Educational, 2010] 9780538450089 / 0538450088	\$28.00	\$0.00	No Charge
1	Instructor's Wraparound Edition for Hansen's Business Math, SCHULTHEIS/KACZMARSKI; 17th Edition [Professional and Educational, 2010] 9780538448857 / 0538448857	\$112.50	\$0.00	No Charge
0	Digital Data Activities CD-ROM for Hansen's Business Math, SCHULTHEIS/KACZMARSKI; 17th Edition [Professional and Educational, 2010] 9780538448826 / 0538448822 Interactive study guide template that includes activities and projects used for assessment of chapter topics. Windows/Mac. Site License.	\$161.75	\$161.75	Optional
1	Instructor's Edition Workbook for Hansen's Business Math, SCHULTHEIS/KACZMARSKI; 17th Edition [Professional and Educational, 2010] 9780538448802 / 0538448806	\$35.00	\$0.00	No Charge
30	Workbook for Hansen's Business Math, Hansen; 17th Edition [Professional and Educational, 2010] 9780538448840 / 0538448849	\$22.25	\$22.25	\$667.50
1	ExamView® for Hansen's Business Math, SCHULTHEIS/KACZMARSKI; 17th Edition [Professional and Educational, 2010] 9780538448833 / 0538448830	\$140.00	\$140.00	\$140.00

Sub-Total: \$2,825.00

\$0.00 + Tax (0%):

+ Estimated Shipping Amount: \$113.00

TOTAL: \$2,938.00

# PURCHASE REQUISITION VICKSBURG COMMUNITY SCHOOLS

Vendo	r Name: Cengage	e Learning	Da	te: March 8, 2	2010
Address: P.O. Box 6904		Buildir	g: High Scho	High School	
		e, KY 41022-6904	Departme	nt: Business/	Math
City, St	Phone: (800) 35		Deliver Order	o: Scott Will	s (HS)
	Fax: (800) 48		Requested I	By: September	er 2010
	(***)				
	TODAY !! / TODAY	DESCRIPTION		UNIT PRICE	TOTAL
<u>QTY</u> 30	ITEM # / ISBN 9780538448734	Business Math Textbook 17th Edition		\$67.25	\$2,017.50
30	9780553844840	Business Math Workbook		\$22.25	\$667.50
1	9780538448833	Exam View for Business Math		\$140.00	\$140.00
<u> </u>					
					<u> </u>
				Subtotal:	\$2,825.00
				Shipping:	\$113.00
				ND TOTAL:	\$2,938.00
Purcha	ase Order #:		GRA	MD IOTAL:	ΨZ,930.00
		<del></del>			
Accour MUST	nt #: ` check one of the fo	llowing categories:			
	Curriculum √ Te	xtbook 🗆 Other:			
Admir	ı. Approval:				
Additi	ional Ordering Info	rmation:			
				<del></del>	- A-my
* This	requisition will no	t be processed without complete	ordering inform	ation and admi	п. Approvai. ——