

# Denton Independent School District

## RFP #2101-01 Athletic Partnership

February 9, 2021

### SUMMARY:

This item requests approval of RFP #2101-01 Athletic Partnership be awarded to Athletic Supply in conjunction with a third-party agreement with Under Armour for a term of one (1) year from date of award through February 28, 2022 with the option to auto-renew for four (4) one-year extensions.

### BOARD GOAL:

Growth & Management - demonstrate effective and efficient management of district resources

### PREVIOUS BOARD ACTION:

RFP #151104 Athletic Partnership was awarded on December 9, 2015 to Under Armour with an initial award of one (1) year and four (4) additional one-year renewals, with a final expiration date of November 30, 2020.

### BACKGROUND INFORMATION:

This proposal was issued on December 2, 2020. Two hundred and seventy-three (273) companies were notified of this proposal. A virtual pre-bid meeting was held on December 16, 2020 with three (3) companies in attendance. Responses were received from seven (7) companies. Five (5) respondents did not qualify (DNQ).

### SIGNIFICANT ISSUES:

All existing Denton ISD high schools and middle schools will participate in the partnership. Future high schools and/or middle schools opened during the duration of this contract award will also participate in this agreement. This purchase is being brought for approval in accordance with the District's CH (local) policy.

### FISCAL IMPLICATIONS:

The cost will be borne by all appropriate department and bond authorization budgets.

### SUPERINTENDENT'S RECOMMENDATION:

It is recommended that RFP #2101-01 Athletic Partnership be awarded to Athletic Supply in conjunction with a third-party agreement with Under Armour for a term of one (1) year from date of award through February 28, 2022 with the option to auto-renew for four (4) one-year extensions.

### STAFF PERSONS RESPONSIBLE:

Dr. Niven, Chief Financial Officer  
Joey Florence, Athletic Director  
Dianna Casper, Director of Purchasing  
Cassandra Kay, Senior Buyer

### ATTACHMENT:

RFP #2101-01 Athletic Partnership Proposal Tabulation  
RFP #2101-01 Athletic Partnership Contract

### APPROVAL:

Signature of Staff Member Proposing Recommendation: \_\_\_\_\_

Signature of Divisional Assistant Superintendent: \_\_\_\_\_

Signature of Superintendent: \_\_\_\_\_