

RECOMMENDATION FOR PURCHASE: BID SO-1838 EV BUS CHARGERS

SCOPE SUMMARY:

Purchase up to 30 chargers for electric vehicle school buses pursuant to grants received from the State of Michigan and the United States Environmental Protection Agency.

BID SUMMARY:

Vendor	Address	Proposal Amount	Local Vendor	Minority Owned	Female Owned
EO Charging	355 S. Main St, Greenville, SC	\$1,415,138	No	No	No
EvGateway	19681 Da Vinci, Foothill Ranch, CA	\$1,608,000	No	No	No

CONNECTION TO THE DISTRICT STRATEGIC PLAN:

The Electric Vehicle (EV) Bus Project supports the goals for efficient operations and will reduce greenhouse gas emissions, improve air quality for students, reduce maintenance costs, and protect against gas price fluctuations.

COMMENTS:

The EV Bus Project will bring 20 EV buses, charging stations, charging software, charger maintenance services, and associated electrical upgrades to Lansing. The District sought a comprehensive provider of chargers, software, and maintenance services after numerous discussions with other school districts that have embarked on similar projects. The District received proposals from 13 vendors. Unresponsive submissions and submissions that included chargers known to be problematic in bus deployments were eliminated. Seven (7) vendors were then interviewed. After interviews, two finalists were asked for additional information and were interviewed again. Based on the totality of the information provided, including reference checks, the district determined that EO Charging offers the best combination of chargers, software, and maintenance.

CONSIDERATION OF LOCAL, MINORITY, AND FEMALE OWNED VENDORS:

Bid documents were posted on the District's web site and State procurement site SIGMA and also made specific outreach efforts to Michigan and national based companies through targeted emails and internet research that were known suppliers.

RECOMMENDATION(S):

It is recommended that a contract be authorized for purchase of EV chargers from EO Charging, being the most qualified bidder, in a total **not to exceed \$1,415,138.00**.

Note: for project scope changes that arise with respect to the work of this contractor, the Superintendent of Schools will authorize changes up to \$50,000 and report those changes to the Board of Education for acceptance. Change issues exceeding \$50,000 will be submitted to the Board of Education for approval before authorization by the Superintendent.

Amount Spent During the Last Fiscal Year: \$0.00

SOURCE OF FUNDS: Rebate	\$1,415,138.00	State Grant Section 74b & EPA Clean School Bus Grant &	
CONTACT PERSON(S):	Mr. Jon Laing Ms. Kristina Sleight Ms. Nikki McZee	Director of Procurement Chief Operating Officer Director of Competitive Grants	755-3026 755-3017 755-3007
Finance Department	Review		

Finance Department Review					
Reviewed by:	Date: 06/20/2025				
Comments:					