



To: Dr. Andy Barrett
From: Michael Wilkes
Date: April 28, 2025
Re: Projector Purchase Recommendation

The approved 2025-26 Technology Capital Plan included the replacement of classroom projectors at two schools: Heartland Elementary School and Fabyan Elementary School. To this end, the district sought quotes for the purchase of new classroom projectors. Quotes were received from multiple vendors for this purchase, and pricing for the standard equipment ranged from a per unit low of \$399.25 (std classroom) / \$1,013 (std short throw), to a high of \$873.12 (std classroom) / \$1,797.07 (std short throw). After a review of the quotes submitted, the following items (Table I) are recommended to be purchased from Midwest Computer Products, Inc. This is a hardware-only purchase recommendation as district personnel will perform all required installation work.

This recommendation seeks to purchase an alternative model projector for classrooms in Heartland Elementary School as part of a pilot. This alternative model produces a high definition 1080p image and includes built-in wireless casting technology that could allow the district to avoid having to purchase separate hardware to support wireless casting in classrooms. The unit price difference is less than the unit cost of the additional hardware that would be needed for reliable casting. A small-scale test was performed earlier this year and yielded positive results. If successful, the alternate model may become the standard for future years.

Vendor: Midwest Computer Products, Inc.

Table I – Recommended Items for Purchase

Item	Cost
Std. Classroom Model: Epson PowerLite 119W Projectors (23)	\$ 9,182.75
Std. Short Throw: Epson PowerLite 685W Projectors (2)	\$ 1,013.00
Alt. Classroom Model: Epson PowerLite 992F Projectors (27)	\$17,793.00
Total Cost	\$27,988.75

This recommendation is roughly \$7,000 over the planned budget for this project. This said, the Ed Fund-related projects in the capital plan are approximately 10% below the planned budget.

All agreements are pending Board approval and the finalization of terms and conditions.