



**SCHMIDT**  
ASSOCIATES



March 4, 2026

Mr. Benji Betts  
Director of Operations  
Franklin Community School Corporation  
998 Grizzly Cub Drive  
Franklin IN 46131-1398  
United States

Re: Bid Recommendation  
Cub Academy FF&E  
2022-024.CAF

Dear Benji:

On Tuesday, March 3, 2026, Bids were opened for the Cub Academy FF&E. Four Bids were received and the Tabulation is attached.

Business Furniture submitted the apparent low Bid for \$ 597,400.91.

We have reviewed the Bid and the additional required documents submitted by Business Furniture and find it to comply with the bidding requirements. We recommend acceptance of this Bid and issuance of a Notice to Proceed directing the Contractor to secure their materials, labor, insurance, etc., pending the preparation of the Contract.

If we may be of any further assistance in this matter, please do not hesitate to call.

Sincerely,

SCHMIDT ASSOCIATES, INC.

*Architecture • Engineering • Interior Design • Landscape Architecture*

Jennifer L. Carroll, AIA  
Project Manager / Associate  
jcarroll@schmidt-arch.com

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**BETTER FORESIGHT.  
BETTER INSIGHT.  
BETTER ON-SITE.**

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#### LOCATIONS

415 Massachusetts Avenue  
Indianapolis, IN 46204  
317.263.6226

731 Brent Street, Suite 203  
Louisville, KY 40204  
502.581.0042

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#### PRINCIPALS

Sarah Hempstead, AIA, LEED AP  
Kevin Shelley, AIA, LEED AP  
Brett Quandt, CDA  
Lisa Gomperts, FAIA, LEED AP  
Anna Marie Burrell, AIA, RID  
Kyle Miller, PE, LEED AP  
Steve Schaecher, AIA, LEED AP  
Ben Bain, CPSM  
Eric Broemel, PE, CEM  
Audra Blasdel, MBA  
Bill Gruen, CEM, LEED AP  
Veena Reddy, AIA, LEED AP,  
WELL AP, SEA  
Ben Simmons, AIA, LEED AP

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**SCHMIDT-ARCH.COM**

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Project:  
Project #:  
Bid Date & Time:

Cub Academy FF&E  
2022-024.CAF  
March 3, 2026; 11:30am

Contract	Apparent Low Bidder	Bid Amount
Bid Package 1 <b>Steelcase Corporation</b>	Business Furniture	\$115,661
Bid Package 2 <b>Smith System</b>	Business Furniture	\$99,043
Bid Package 3 <b>NorvaNivel</b>	Business Furniture	\$74,665
Bid Package 4 <b>Vluzo</b>	Business Furniture	\$143,212
Bid Package 5 <b>Monti-Craft</b>	Business Furniture	\$57,733
Bid Package 6 <b>Gressco</b>	Business Furniture	\$5,522
Bid Package 7 <b>School Furniture &amp; Equipment</b>	Business Furniture	\$101,565
<b>TOTAL</b>		<b>\$597,401</b>

Refer to Bid Tabs for Alternates Selected

M:\2022\2022-024.CAF\07-Bidding\PROJECT\_BID  
TAB-CubAcademyFFE\_030326  
3/4/2026



**BID TABULATION FORM**

Project: Cub Academy FF&E

Project Number: 2022-024.CAF

Bid Date and

Time: March 3, 2026; 11:30am

Location:

**BP-1: Steelcase Corporation**

Selected Alternates												X										
	RANK	BIDDER	Time Of Completion	Public Bid Requirements	Included Allowances	Form 96	Financial Statement	Bid Security	Subs & Products List	Receipt of Addenda	BASE BID	ALT. 1 Description	ALT. 2 Description	ALT. 3 Description	ALT. 4 Description	Base Bid w/ Selected Alternates Total						
1	1	Business Furniture									\$115,661					\$115,661						
2	#VALUE!																					
3	#VALUE!																					
4	#VALUE!																					
5	#VALUE!																					
6	#VALUE!																					
7	#VALUE!																					
8	#VALUE!																					
9	#VALUE!																					
10	#VALUE!																					
<b>Business Furniture</b>											<b>Apparent Low Bidder</b>					<b>\$115,661</b>						

\$115,661

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**BID TABULATION FORM**

**Project:** Cub Academy FF&E

**Project Number:** 2022-024.CAF

**Bid Date and**

**Time:** March 3, 2026; 11:30am

**Location:**

**BP2: Smith System**

		Selected Alternates										X					\$99,043
	RANK	BIDDER	Time Of Completion	Public Bid Requirements	Included Allowances	Form 96	Financial Statement	Bid Security	Subs & Products List	Receipt of Addenda	BASE BID	ALT. 1	ALT. 2	ALT. 3	ALT. 4	Base Bid w/ Selected	
												Description	Description	Description	Description	Alternates Total	
1	1	Business Furniture									\$99,043					\$99,043	
2	2	Lee Company									\$115,758					\$115,758	
3	#VALUE!																
4	#VALUE!																
5	#VALUE!																
6	#VALUE!																
7	#VALUE!																
8	#VALUE!																
9	#VALUE!																
10	#VALUE!																
		<b>Business Furniture</b>									<b>Apparent Low Bidder</b>				<b>\$99,043</b>		

\$99,043

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**BID TABULATION FORM**

**Project:** Cub Academy FF&E

**Project Number:** 2022-024.CAF

**Bid Date and Time:** March 3, 2026; 11:30am

**Location:**

**BP3: NorvaNivel**

		Selected Alternates										X					\$74,665
	RANK	BIDDER	Time Of Completion	Public Bid Requirements	Included Allowances	Form 96	Financial Statement	Bid Security	Subs & Products List	Receipt of Addenda	BASE BID	ALT. 1	ALT. 2	ALT. 3	ALT. 4	Base Bid w/ Selected	
												Description	Description	Description	Description	Alternates Total	
1	1	Business Furniture									\$74,665					\$74,665	
2	#VALUE!																
3	#VALUE!																
4	#VALUE!																
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6	#VALUE!																
7	#VALUE!																
8	#VALUE!																
9	#VALUE!																
10	#VALUE!																

**Business Furniture**

**Apparent Low Bidder**

**\$74,665**



**BID TABULATION FORM**

**Project:** Cub Academy FF&E

**Project Number:** 2022-024.CAF

**Bid Date and**

**Time:** March 3, 2026; 11:30am

**Location:**

**BP4: Muzo**

		Selected Alternates										X					\$143,212
	RANK	BIDDER	Time Of Completion	Public Bid Requirements	Included Allowances	Form 96	Financial Statement	Bid Security	Subs & Products List	Receipt of Addenda	BASE BID	ALT. 1	ALT. 2	ALT. 3	ALT. 4	Base Bid w/ Selected	
												Description	Description	Description	Description	Alternates Total	
1	1	Business Furniture									\$143,212					\$143,212	
2	#VALUE!																
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4	#VALUE!																
5	#VALUE!																
6	#VALUE!																
7	#VALUE!																
8	#VALUE!																
9	#VALUE!																
10	#VALUE!																

**Business Furniture**

**Apparent Low Bidder**

**\$143,212**

\$143,212

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**BID TABULATION FORM**

**Project:** Cub Academy FF&E

**Project Number:** 2022-024.CAF

**Bid Date and**

**Time:** March 3, 2026; 11:30am

**Location:**

**BP5: Jonti-Craft**

		Selected Alternates										X					\$57,733
	RANK	BIDDER	Time Of Completion	Public Bid Requirements	Included Allowances	Form 96	Financial Statement	Bid Security	Subs & Products List	Receipt of Addenda	BASE BID	ALT. 1	ALT. 2	ALT. 3	ALT. 4	Base Bid w/ Selected	
												Description	Description	Description	Description	Alternates Total	
1	1	Business Furniture									\$57,733					\$57,733	
2	3	Lee Company									\$65,897					\$65,897	
3	4	Lakeshore									\$70,537					\$70,537	
4	2	Sharp									\$62,496					\$62,496	
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7	#VALUE!																
8	#VALUE!																
9	#VALUE!																
10	#VALUE!																

**Business Furniture**

**Apparent Low Bidder**

\$57,733



**BID TABULATION FORM**

**Project:** Cub Academy FF&E

**Project Number:** 2022-024.CAF

**Bid Date and**

**Time:** March 3, 2026; 11:30am

**Location:**

**BP6: Gressco**

		Selected Alternates										X					
	RANK	BIDDER	Time Of Completion	Public Bid Requirements	Included Allowances	Form 96	Financial Statement	Bid Security	Subs & Products List	Receipt of Addenda	BASE BID	ALT. 1	ALT. 2	ALT. 3	ALT. 4	Base Bid w/ Selected	
												Description	Description	Description	Description	Alternates Total	
6	1	Business Furniture									\$5,522					\$5,522	
7	2	Lee Company									\$6,809					\$6,809	
1	#VALUE!																
2	#VALUE!																
3	#VALUE!																
4	#VALUE!																
5	#VALUE!																
8	#VALUE!																
9	#VALUE!																
10	#VALUE!																

#N/A

Apparent Low Bidder



**BID TABULATION FORM**

**Project:** Cub Academy FF&E

**Project Number:** 2022-024.CAF

**Bid Date and**

**Time:** March 3, 2026; 11:30am

**Location:**

**BP7: School Furniture & Equipment**

		Selected Alternates										X					\$101,565
	RANK	BIDDER	Time Of Completion	Public Bid Requirements	Included Allowances	Form 96	Financial Statement	Bid Security	Subs & Products List	Receipt of Addenda	BASE BID	ALT. 1	ALT. 2	ALT. 3	ALT. 4	Base Bid w/ Selected	
												Description	Description	Description	Description	Alternates Total	
1	1	Business Furniture									\$101,565					\$101,565	
2	#VALUE!																
3	#VALUE!																
4	#VALUE!																
5	#VALUE!																
6	#VALUE!																
7	#VALUE!																
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9	#VALUE!																
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**Business Furniture**

**Apparent Low Bidder**

**\$101,565**

\$101,565

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**BID TABULATION FORM**

Project: Cub Academy FF&E

Project Number: 2022-024.CAF

Bid Date and

Time: March 3, 2026; 11:30am

Location:

		Selected Alternates										X										
	RANK	BIDDER	Time Of Completion	Public Bid Requirements	Included Allowances	Form 96	Financial Statement	Bid Security	Subs & Products List	Receipt of Addenda	Combo Base Bid	ALT. 1	ALT. 2	ALT. 3	ALT. 4	ALT. 5	ALT. 6	ALT. 7	ALT. 8	ALT. 9	Base Bid w/ Selected Alternates Total	
												Description	Description	Description	Description	Description	Description	Description	Description	Description		
1	#VALUE!																					
2	#VALUE!																					
3	#VALUE!																					
4	#VALUE!																					
5	#VALUE!																					
6	#VALUE!																					
7	#VALUE!																					
8	#VALUE!																					
9	#VALUE!																					
10	#VALUE!																					
		#N/A											Apparent Low Bidder									