

Exhibit A

SCOPE OF WORK ADDENDUM

Fiber Optic Locate Services for Denton Independent School District

In response to a recent request by Ernie Stripling at Denton ISD (DISD), Fulcrum Consulting Inc. (FCI) wishes to submit the following SCOPE OF WORK ADDENDUM to provide district fiber optic locate services to the additional network that was not included in the original bid package. FCI will extend technology cable locate services to Denton Independent School District as an educational collaborative extension of RFP #426-01-13, originated by the Garland Independent School District purchasing department on May 6, 2013, through EPCNT. The current renewal was approved by the Garland ISD Board on 5/26/2015.

FCI proposes to furnish DISD with all necessary personnel, material, insurance requirements and equipment to provide full field locating services on the DISD fiber optic network as described in RFP #426-01-13. This addendum is being made to cover the approximately 4.3 miles of outside plant, buried network, recently added by DISD. This is in addition to the already existing buried network which consisted of approx. 89 miles of fiber-optic cable. FCI will now be responsible for all cable locates for the network under DISD authority to include the 89 original miles and the 4.3 newly operational miles of fiber. It is understood that FCI shall receive all locate requests from TESS into a central location and dispatch them to FCI locate personnel on a daily, almost real time basis. After hours and emergency locates will be dispatched directly to FCI personnel through TESS channels. FCI's responsibility will be to take locate requests and use electronic locate equipment, go into the field where the conflict may occur and "hook up" to the network and mark the location of the buried network by use of orange paint (provided by DISD) and orange flags (provided by DISD). These locates will be performed in accordance with industry standards as outlined in RFP #426-01-13 and will take place in a timely manner as set forth by state and regulatory institutions. Usually 48 hours is the time allowed, except over weekends, holidays, and in emergency situations.

For the services listed above, FCI will be compensated on a monthly basis in the amount of \$5,865.33. The annual amount to be paid will be \$70,383.96. This addendum will be effective starting July 1, 2015. Any arrears will be billed separately and the new rate will be billed moving forward, once a month. This agreement is valid for one year, for the period July 1, 2015 to June 24, 2016, and is the last renewal on this contract.

Denton ISD
By: Barbara K. Burns
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Name: Barbara Burns
Title: President, Board of Trustees
Date: 6-9-15

Fulcrum Consulting, Inc.
By: [Signature]
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Name: Michael Harris
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