

TO: Board of Directors
Region One Education Service Center

SUBJECT: Child Nutrition Program - South Texas Cooperative Further Processing of USDA Foods
for SY19 RFP 19-AGENCY-000038, Extension 1 of 3

DATE: February 26, 2019

ITEM 9: Action

BACKGROUND AND SIGNIFICANT ISSUES: This proposal allows Child Nutrition Program - South Texas Cooperative (CNP-STC) members the ability collectively divert truckloads of USDA Foods (donated foods/commodities) to United States Department of Agriculture (USDA) and Texas Department of Agriculture (TDA) approved manufacturers for further processing. Further processing makes efficient use of USDA Foods. Items such as raw beef and chicken are converted into more convenient, ready to use, and student preferred end products, such as fully cooked hamburger patties and chicken nuggets. Categories approved for further processing include, but are not limited to beef, cheese, fish, fruit, grains, peanut butter, pork, poultry/eggs, vegetables, and vegetable oil. CNP-STC members are responsible for the selection of end products and cost/price analysis of specific items to meet their menu needs, nutrition goals, storage capabilities, and student preferences.

On January 10, 2018 Region One Education Service Center Purchasing Department, acting on behalf of its CNP-STC members, received fifty-six (56) responses to for Further Processing of USDA Foods for SY19 RFP 19-AGENCY-000038. Fifty-two (52) vendors were awarded based on complete proposal submissions and qualifications based on the established evaluation criteria. The following four (4) were not recommended for award because proposal submissions were incomplete: Albie's Foods, Inc. – Gaylord, MI; Channel Fish Processing Co., Inc. – Boston, MA; Lighthouse Foods – Lowell, MI; and Rose & Shore, Inc. – Vernon, CA. The tabulation is enclosed for your review and consideration. The term of this proposal was effective July 1, 2018 – June 30, 2019 with three (3) one-year extension options if all parties are in agreement.

On February 27, 2018 the Region One Education Service Center Board of Directors met to review and approve the recommendation of the CNP-STC for Further Processing of USDA Foods for SY19 RFP 19-AGENCY-000038, effective July 1, 2018 – June 30, 2019 with three (3) one-year extension options.

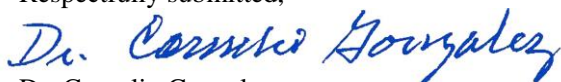
On behalf of the CNP-STC membership, the current awarded vendors were offered, and accepted, the opportunity to utilize the first of three (3) extension options Further Processing of USDA Foods for SY19 RFP 19-AGENCY-000038, effective July 1, 2019 – June 30, 2020. The following two (2) vendors are not recommended for award because proposal extension agreements were not submitted: Fit Foodz, Inc. – Atlanta, GA and Maid-Rite Specialty Foods, LLC. – Dunmore, PA. The tabulation is enclosed for your review and consideration.

RELATED GOAL: To assist Child Nutrition Program – South Texas Cooperative members in Region One and other school districts, charter schools, and governmental entities throughout the State operate more efficiently and economically (TEC §8.002).

COST AND FUNDING SOURCES: Cooperative members order products and services directly through the awarded vendor(s). A cost recovery fee is paid by members to join the CNP-STC.

EXECUTIVE DIRECTOR'S RECOMMENDATION: Recommend approval of the Child Nutrition Program - South Texas Cooperative Further Processing of USDA Foods for SY19 RFP 19-AGENCY-000038, Extension 1 of 3 to the vendors listed on the attachment.

Respectfully submitted,



Dr. Cornelio Gonzalez
Executive Director

Staff Person(s) Responsible:

Connie Lopez, Deputy Director
Lori Atwood Ramos, Purchasing Coordinator
Kristina B. Carrizales, Purchasing Cooperative Specialist
America Retana, Purchasing Technician

The following vendors meet the proposal requirements outlined in Processing of USDA Food for SY19 RFP 19-AGENCY-000038, Extension 1 of 3. Actual donated food allocations and end product selections are dependent upon, USDA/TDA purchase of donated food requests, and CNP-STC member selection of end products and cost/price analysis for the procurement of specific items to meet their menu needs, nutrition goals, storage capabilities and student preferences:

Alpha Foods Co. - Waller, TX
Prairie Mills Baking Company dba. Bake Crafters Food Company
Basic American, Inc. dba Basic America Foods - Walnut Creek, CA
Bongards Creameries - Bongards, MN
Brookwood Farms, Inc. - Siler City, NC
Buena Vista Foods Products, Inc. - Azusa, CA
Calfed Financial Corporation, dba Red Gold, LLC - Elwood, IN
Cargill Kitchen Solutions, Inc. - Monticello, MN
Cargill Meat Solutions Corporation - Wichita, KS
Chinese Food Solution, Inc. dba Asian Food Solutions - Oviedo, FL
Comida Vida, Inc. - Fairmont, MN
ConAgra Foods, Inc. - Troy, OH
Del Monte Foods, Inc. - California
ES Foods - Woodbury, NY
Foster Poultry Farms dba Foster Farms - Livingston, CA
Fresh Innovations CA, LLC - Burlington, WA
Goodman Food Products dba Don Lee Farms - Inglewood, CA
High Liner Foods (USA), Inc. - Portsmouth, NH
Horizon Snack Foods, Inc. - Livermore, CA
Idahoan Foods, LLC - Idaho Falls, ID
J&J Snack Foods Sales Corp. - Pennsauken, NJ
J.R. Simplot Company - Boise, ID
Jennie-O Turkey Store Sales, LLC - Willmar, MN
JTM Provisions Co., Inc. - Harrison, OH
Kraft Heinz Foods Company - Pittsburgh, PA and Chicago IL
Lamb Weston - Kennewick, WA
Land O Lakes - Saint Paul, MN
Let's Do Lunch, Inc. dba Integrated Food Service - Gardena, CA
Lux Bakery, Inc. - San Antonio, TX
M.C.I. Foods, Inc. - Santa Fe Springs, CA
McCain Foods USA, Inc. - Lisle, IL
Michael Foods, Inc. - Minnetonka, MN
Nardone Bros Baking - Hanover, PA
National Food Group, Inc. - Novi, MI
Omnibus Trading Corporation dba Chef's Corner Foods - Hayward, CA
Out of the Shell, LLC dba Lings - South El Monte, CA
Peterson Farms Fresh, Inc. - Shelby, MI
Pilgrim's Pride Corporation - Greeley, CO
Rich Chicks, LLC - Tracy, CA
Rich Products Corporation - Buffalo, NY
Rodriguez Foods, Ltd. - Ft. Worth, Texas
S. A. Piazza & Associates, LLC - Clackamas, OR
Schwan's Food Service, Inc. - Marshall, MN
Smucker Foodservice, Inc. - Orrville, OH
Tabatchnick Fine Foods, Inc. - Somerset, NJ
Tasty Brands, LLC - Syosset, NY
Trident Seafoods Corporation - Seattle, WA
Tyson Prepared Foods, Inc. - Springdale, AR
Uno Foods, Inc. - Brockton, MA
Wawona Frozen Foods Products, Inc. - Clovis, CA

**Child Nutrition Program - South Texas Cooperative
Processing of USDA Foods for SY19 RFP 19-AGENCY-000038,
Extension 1 of 3**

Action Taken

_____ made a motion to approve the Child Nutrition Program - South Texas Cooperative Processing of USDA Foods for SY19 RFP 19-AGENCY-000038, Extension 1 of 3 to the vendors listed on the attachment.

Seconded by: _____

Vote: _____

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