

**BID SHEET  
MILK BID  
2025-2026 SY**

Approximately 60,000 ½ pints of 1% milk, more or less, 5,000 ½ pints of skim milk, more or less, 100,000, and ½ pints of skim chocolate milk, more or less, to be delivered as requested by school district.

	July	
	Escalator Price	Firm Price
Price per ½ pint of 1% milk	<u>.305</u>	<u>NA</u>
Price per ½ pint of skim milk	<u>.294</u>	<u>↓</u>
Price per ½ pint of <del>fat-free</del> <sup>1%</sup> choc. milk	<u>.332</u>	<u>↓</u>
Price per ½ pint of Lactose Free Milk	<u>.79</u>	<u>↓</u>

Explain Escalator Price: See Milk Escalator Pricing Clause Included

Prairie Farms - 1930 Wooddale Dr., Woodbury MN 55125  
Name of Company and Address

651-501-3470 Ron\_McNamara@prairiefarms.com  
Phone Number & Email

Ron McNamara  
Contact Name – Please print or type

Ron McNamara  
Authorized Signature

7-3-25  
Date

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	Escalator Price	Firm Price
Price per ½ pint of 1% milk	<u>.328</u>	<u>NA</u>
Price per ½ pint of skim milk	<u>.314</u>	<u>NA</u>
Price per ½ pint of fat-free choc. milk	<u>.325</u>	<u>NA</u>
Price per ½ pint of Lactose Free Milk	<u>.59</u>	<u>NA</u>

Explain Escalator Price:

CASS CLAY CREAMERY  
Name of Company and Address

701-293-6455 arlen@cassclay.com  
Phone Number & Email

ARLEN FRANCHUK  
Contact Name – Please print or type

  
Authorized Signature

7-7-25  
Date

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	Escalator Price	Firm Price
Price per ½ pint of 1% milk	<u>25.64</u> 51¢	_____
Price per ½ pint of skim milk	<u>24.63</u> 49¢	_____
Price per ½ pint of fat-free choc. milk LF	<u>27.68</u> 55¢	_____
Price per ½ pint of Lactose Free Milk (24)	<u>94.14</u> 1.01	_____

Explain Escalator Price: Vary week by week based on market. Fixed mark up percentage.

US foods - 4601 32<sup>nd</sup> Ave S Grand Forks ND  
Name of Company and Address

701-240-1384 Karsan.mcgillicuddy@usfoods.com  
Phone Number & Email

Karsan McGillicuddy  
Contact Name – Please print or type

K McGillicuddy  
Authorized Signature

7-10-25  
Date



**Milk** 4 products

Created: 7/10/2025 at 11:56:13 AM

Division: GRAND FORKS (2340) Customer: BAGLEY HIGH SCHOOL (3822202)

Unassigned Group (4 products)													
Line #	Product #	Product Description	Brand	On Hand / Order							Pack Size	Case / Each Price	
1	3981492	MILK, SKIM UHT LACTOSE FREE SS BOTTLE REF FAT-FREE	DAIRY STAR								24/.5 PT	\$24.14/CS	
2	1434638	MILK, CHOCOLATE 1% LOW FAT REF	PRAIRIE FARMS								50/.5 PT	\$27.68/CS	
3	762179	MILK, SKIM PASTEURIZED RBST FREE VITAMIN A and D GABLE TOP CARTON REF FAT-FRE	GLENVIEW FARMS								50/.5 PT	\$24.63/CS	
4	762112	MILK, 1% LOW FAT PASTEURIZED RBST FREE VITAMIN A and D GABLE TOP CARTON REF H	GLENVIEW FARMS								50/.5 PT	\$25.64/CS	

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	<del>Escalator Price</del> Market	Firm Price
Price per ½ pint of 1% milk	+ 2.25 fee	_____
Price per ½ pint of skim milk	+ 2.25 fee	_____
Price per ½ pint of fat-free choc. milk	+ 2.25 fee	_____
Price per ½ pint of Lactose Free Milk	+ 2.25 fee	_____

Explain Escalator Price:

Sysco Western, 900 South Highway 10, St. Cloud, MN 56304  
Name of Company and Address

218-230-3181 alica.houle@sysco.com  
Phone Number & Email

Alica Houle  
Contact Name – Please print or type

Alica Houle  
Authorized Signature

July 3, 2025  
Date



Alica Houle  
District Sales Manager  
Sysco Western Minnesota  
[alica.houle@sysco.com](mailto:alica.houle@sysco.com)  
218.230.3181 cell

Dr. Erich Heise  
Superintendent  
Independent School District #162  
202 Bagley Ave. NW  
Bagley, MN 56621

July 3, 2025

Dear Dr. Heise,

Thank you so much for the opportunity to bid on your dairy needs for Bagley Schools. We do enjoy your staff that work in your kitchens. I did want to let you know that the way we are able to respond to this milk bid is basically an extension of what we are able to extend to your account as is which is a \$2.25 over cost. Since dairy pricing follows a market, we are unable to give you locked in pricing. Because it could fluctuate a bit we just have that fixed fee added per case. I hope that makes sense. If you have any questions, I welcome your call or email.

Thank you for the opportunity.

Sincerely,

Alica Houle  
District Sales Manager  
Sysco Western Minnesota  
[alica.houle@sysco.com](mailto:alica.houle@sysco.com)  
218.230.3181 cell