

At SSC, our purpose has always been bigger than the work we do. Every hallway we clean, every classroom we care for, every space we maintain, it all supports one shared goal – helping students thrive.

- Darryl Lomax, SSC CEO -

55+ Years

Of Experience EST. 1969





"A growing body of research has found that **school facilities** can have a **profound impact** on both teacher and student **outcomes**. With respect to teachers, school facilities affect teacher recruitment, retention, commitment and effort. With respect to students, school facilities affect health, behavior, engagement, learning and growth in achievement."

Citation: The Importance of School Facilities in Improving Student Outcomes. Penn State University









Nathan McCann
Regional Sales Director - West



Coulter Sims

Regional Director of Operations - West



Terrance Handyside
Unit Director, Jerome School District





Caring for and providing opportunities for the district's current employees, including skill-based training and professional growth pathways.

Ensuring stability and delivering results with proven expert leadership

Delivering a **seamless transition** that builds confidence and **raises expectations** for what is possible

Maintaining a **laser focus** on supporting Minidoka's pursuit of improved **student achievement**.

Proactively leveraging training, technology and a continuous improvement model to **increase efficiency** and **enhance quality and service**.



Guaranteed Employment*

Specialized Training

New Equipment **Career Growth Opportunities**

To Be Treated Like Family



Employee Retention Rate During Transitions in FY25





GROUNDS TECHNICIAN

GROUNDS SUPERVISOR

ASSISTANT UNIT DIRECTOR

UNIT DIRECTOR



CUSTODIAN

CUSTODIAL SUPERVISOR

ASSISTANT UNIT DIRECTOR

UNIT DIRECTOR



MAINTENANCE TECHNICIAN

MAINTENANCE SUPERVISOR

ASSISTANT UNIT DIRECTOR

UNIT DIRECTOR





Better Budget Forecasting



Transparency for the Public



Informed Decisions for the May Levy



Long-Term Sustainability

Completion Date: By April 6th





Dedicated Transition Team; Single Point of Contact



Baseline Condition Assessment



Existing Employee Retention*



Consistent & Transparent Communication



Immediate
Staffing Support
Day One



This (the collaboration with SSC) is the district's largest partnership, and the transition was a major undertaking. It was not without obstacles. However, one of the standout qualities of SSC is their team's earnest desire to get it right; to meet and even exceed our expectations.

- Margot Jones, Executive Director of Business and Finance, Kingman Unified School District (AZ) -



Minidoka Start-up/Shipmont





Centralized Information
Dashboards



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6 year (3 year with optional 3-year renewal)*

Start-Up Costs: **\$435,232****

Annual Pricing: **\$3,563,057**

Maintenance: **\$1,098,252**

Capital Signing Bonus: \$200,000

Custodial: **\$1,996,012**

Level 3 FCA: **\$185,000****

Grounds: **\$468,793**

^{*}Same as Jerome School District

^{**}No charge to Minidoka



Onsite Facilities Director	\$118,322
Onsite Custodial Manager	\$106,709
Onsite Facility Services Coordinator	\$71,871
Dedicated Grounds Team Lead	\$47,101
Custodial Equipment	\$395,388
Vehicles	\$279,412
Landscaping Equipment	\$215,815
Facilities Maintenance Equipment	\$17,760*
Parts & Materials Annual Capped Budget	\$200,000
Purchased Services Annual Capped Budget	\$150,000
Maintenance Threshold	\$2,000



Minidoka's T	ime & Resources
Leadership Team	How much time are you spending currently that could be reallocated to student learning and achievement?
Human Resources	Savings in recruitment, hiring, personnel matters, etc.
Accounts Payable	Free up time for other district needs
Payroll	Free up time for other district needs
General Liability	What is the captured savings for the district?

2025 Operating Budget	\$3,362,935
FY27 Operating Budget Adjusted for CPI	\$50,444
SSC Program Enhancements	
Added Director of Facilities	\$90,000
Added Custodial Manager	\$80,000
Added Facility Services Coordinator	\$50,000
Added Grounds Crew Team Lead	\$35,360
Associated Wage Taxes and Benefits	\$85,776
Yearly New Equipment Amortization	\$125,793
Contribution to SSC Overhead	\$96,420
SSC Profit	\$114,096
SSC's Comprehensive Program Investment	\$4,090,824
SSC Proposal	\$3,563,057
Value Add	\$527,767



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I absolutely recommend SSC Services for Education. If you're looking for a partner that genuinely cares, invests in its people, delivers excellent service and brings measurable operational improvements and long-term cost savings, they are it. Their dedication, flexibility and honesty have made a huge positive difference here in Jerome, and I'm sure they'll do the same for you.

- Brent Johnson, Superintendent, Jerome School District (ID)





Item Description	Units Needed	Unit Cost	Total Cost
CleanCore 3.0 Fill Station - Aqueous Ozone Generator	9	\$2,399	\$21,591
CleanCore POWERCADDY - Alternative to Kaivac, uses Aqueous Ozone instead of chemicals	10	\$4,500	\$45,000
20" Pacific S-20 Orbital Scrubber - Single Pass Chemical-Free Stripping	2	\$6,489	\$12,978
20" T300e Scrubber - SELF PROPEL - AGM BATTERIES + IRIS MONITORING	8	\$5,731	\$45,848
26" T500e-650-Disk Scrubber - SELF PROPEL - AGM BATTERIES + IRIS MONITORING	3	\$8,857	\$26,571
NaceCare AV12QX 20" Push Extractor + 3-Jet Wand & Vac Hose	9	\$3,503	\$31,526
B5 - 20" BATTERY BURNISHER MV-B5-0010	5	\$5,680	\$28,400
20" FLOOR MACHINE - LOWSPEED 175RPM, 1.5HP - 808175	8	\$840	\$6,720
WET/DRY W/FRNT MNT 9019348	10	\$677	\$6,770
Hot Water Pressure Washer - The most rugged, gasoline-powered, on-site cleaning machine on wheels 1.110-085.0	1	\$5,236	\$5,236
Janitor Carts - Front platform supports mop bucket and wringer 791820	30	\$110	\$3,300
VACUUM-UPRIGHT 12" Standard - 804000	15	\$163	\$2,445
20" Square Scrub	2	\$2,500	\$5,000
VACUUM, BACKPACK SC580A (4 quart) - 807200	15	\$637	\$9,555
Cubic Yard Tilt Truck (1 cu yd) - Comes equipped with deluxe roller bearing wheels and heavy-duty casters 791006	2	\$687	\$1,374
Cubic Yard Tilt Truck (1/2 cu yd) - Comes equipped with deluxe roller bearing wheels and heavy-duty casters 0.5 cu yd. 791009	10	\$538	\$5,380
General Set Ups - Includes Wringer Bucket with Casters, Brute With Dolly and Floor Signs	30	\$128	\$3,840
Victory handheld sprayer-square	9	\$240	\$2,160
GATOR 2 Wheel Drive w/ Hard Top	1	\$14,000	\$14,000
Washer/Dryer Set	9	\$1,000	\$9,000
20" HIGH SPEED BR-1600-NDC	5	\$952	\$4,760
Microfiber set ups	30	\$1,000	\$30,000
Annual Amortization Amount			\$65,898

Item Description	Units Needed	Unit Cost	Total Cost
Dodge Ram 1500 Std. cab 4X4 140" WB 3.6L V-6, W tow pkg. (1/2 ton)	1	\$48,000	\$48,000
Lift Gate for Pickup or Stake Body truck	1	\$3,500	\$3,500
Annual Amortization Amount			\$9,270



Item Description	Units Needed	Unit Cost	Total Cost
Z Mower gas 72" or 60"	2	\$14,257	\$28,514
Z mower 96" gas	1	\$34,000	\$34,000
4 wheel drive Diesel HD set up for snow removal with heated cab, blade, spreader	1	\$36,390	\$36,390
Fuel/ Pesticide Storage Cabinet 65 Gal 3 shelf	2	\$1,379	\$2,757
ABI Groomer for Gator	1	\$6,397	\$6,397
Sand/ Salt Spreader PU/ bed mount 1.5 cu. Yd. capacity	2	\$6,490	\$12,981
Toro 687 Aerator 3 point hitch drum type w/hollow tines - add \$500 for blades	1	\$7,477	\$7,477
Fertilizer Spreader 600 lb. capacity - P.T.O. driven, 3 pt. hitch	1	\$6,627	\$6,627
Landscape trailer, 16' w/ Pindel Hitch	2	\$7,171	\$14,342
Stand on Multi-Pro brush, blower, blade	1	\$26,500	\$26,500
Stand on Sprayer	1	\$18,443	\$18,443
Annual Amortization Amount			\$35,969

Item Description	Units Needed	Unit Cost	Total Cost
Dodge Ram 2500 4X4 Std. cab 140" WB 5.7L V-8 Hemi tow & snow pkg. (3/4 ton)	1	\$56,000	\$56,000
V - Snow Plow Includes mounting	1	\$11,900	\$11,900
Annual Amortization Amount			\$12,279

proposed to the capital investment

Item Description	Units Needed	Unit Cost	Total Cost
Maintenance Connection Up front Fee	1	\$5,200	\$5,200
Arc Flash PPE	2	\$1,500	\$3,000
Multimeter Package	3	\$1,200	\$3,600
Thermography IR Detector	1	\$4,200	\$4,200
Annual Amortization Amount			\$2,960

Item Description	Units Needed	Unit Cost	Total Cost
Dodge Ram, Pro Master City base wagon, 2.4L I4 MultiAir (Van)	3	\$34,000	\$102,000
Dodge Ram 1500 Std. cab 4X2 120" WB 3.6L V-6, W tow pkg. (1/2 ton)	1	\$37,000	\$37,000
Annual Amortization Amount			\$25,020

Customices detailed pricing

Hourly Staff	Cost
Hourly Staff	\$1,062,816
Hourly Healthcare	\$291,645
Wage Associated Taxes, Insurance and Fringe	\$171,400
Total Productive Labor	\$1,525,862

Onsite Management	Cost
Operations Manager and PT Admin Salaries	\$80,000
Management Healthcare	\$13,808
Wage Associated Taxes, Insurance and Fringe	\$12,902
Total Productive Labor	\$106,709

Other Operating Costs	Cost
General Liability Insurance	\$14,510
Supplies	\$76,063
Computers, Cell Phones and Associated Costs	\$3,370
Office Supplies	\$1,200
Vehicle Insurance, Maintenance and Fuel	\$6,486
Vehicle Expenses	\$9,270
Misc. (background checks, uniforms, electronic timekeeping, property taxes)	\$49,572
Contribution to SSC Regional and Corporate Support	\$55,643
Total Other Operating Costs	\$218,519
Contribution to Pretax Profit	\$65,844
Startup Costs (Amortized)	\$0
Equipment (Amortized)	\$79,078
Total Contract Price	\$1,996,012

Wices detailed pricing

Hourly Staff	Cost
Hourly Staff	\$137,413
Hourly Healthcare	\$41,081
Wage Associated Taxes, Insurance and Fringe	\$22,161
Total Productive Labor	\$200,655

Onsite Management	Cost	
Operations Manager and PT Admin Salaries	\$0	
Management Healthcare	\$0	
Wage Associated Taxes, Insurance and Fringe	\$0	
Total Productive Labor	\$0	

Other Operating Costs	Cost
General Liability Insurance	\$3,408
Supplies	\$90,172
Computers, Cell Phones and Associated Costs	\$0
Office Supplies	\$4,305
Vehicle Insurance, Maintenance and Fuel	\$6,486
Vehicle Expenses	\$12,279
Misc. (background checks, uniforms, electronic timekeeping, property taxes)	\$79,792
Contribution to SSC Regional and Corporate Support	\$13,069
Total Other Operating Costs	\$209,511
Contribution to Pretax Profit	\$15,464
Startup Costs (Amortized)	\$0
Equipment (Amortized)	\$43,163
Total Contract Price	\$468,793

ConstructionServices detailed pricing

Hourly Staff	Cost
Hourly Staff	\$271,189
Hourly Healthcare	\$66,650
Wage Associated Taxes, Insurance and Fringe	\$43,735
Total Productive Labor	\$381,573

Onsite Management	Cost
Operations Manager and PT Admin Salaries	\$140,000
Management Healthcare	\$27,616
Wage Associated Taxes, Insurance and Fringe	\$22,578
Total Productive Labor	\$190,193

Other Operating Costs	Cost
General Liability Insurance	\$7,225
Supplies	\$355,056
Parts/Materials/Purchased Services	\$26,220
Computers, Cell Phones and Associated Costs	\$0
Office Supplies	\$25,945
Vehicle Insurance, Maintenance and Fuel	\$25,020
Vehicle Expenses	\$14,833
Misc. (background checks, uniforms, electronic timekeeping, property taxes)	\$30,616
Contribution to SSC Regional and Corporate Support	\$55,643
Total Other Operating Costs	\$486,704
Contribution to Pretax Profit	\$36,229
Startup Costs (Amortized)	\$ 0
Equipment (Amortized)	\$3,552
Total Contract Price	\$1,098,252

1.5% increase in student attendance



4 additional staff for Minidoka

