



Geneva Community Unit School District 304
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Scott K. Ney, Director of Facility Operations

To: Donna Oberg
From: Scott Ney
RE: Guaranteed Energy Savings Project
Date: April 17, 2013

On March 11, 2013 Requests for Proposals were opened and read for the Guaranteed Energy Savings Project. The proposal requested implementation of energy conservation measures and repairs and replacement services on a performance contracting basis. The primary objective of this update is to replace older equipment with newer, more efficient equipment which will result in energy savings for the District.

In addition to publishing the Request for Proposals in the Chronicle Newspaper, three companies were invited to submit proposals. They were Performances Services, Inc., Johnson Controls, Inc. and Ameresco.

The results are as follows:

<u>Contractor</u>		<u>Base Bid</u>
Performance Services, Inc.		
GHS Lighting up-grade	\$67,207	
GHS Univent replacement	\$318,956	
GMS-S VAV boxes and HW piping	<u>\$633,787</u>	
Total		\$1,019,950
Johnson Controls, Inc.		
GHS Lighting up-grade	\$102,125	
GHS Univent replacement	\$207,024	
GMS-S VAV boxes	<u>\$772,559</u>	
Total		\$1,081,708
Ameresco		
GHS Lighting up-grade	<u>\$136,088</u>	
Total		\$136,088

Specific information regarding each proposal is available in my office. I am recommending the Guaranteed Energy Savings Project be awarded to Performances Services, Inc. for the cost of \$1,019,950.