

Date: July 16, 2015

To: Randy Liepa, PhD., Superintendent

From: Lisa Abbey, Director of Business Services

Re: Bids Results – **Band Equipment**

The following information is a summary of the bid results for the Band Equipment to be purchased with 2013 Bond funds. Please note the memo for this agenda item is in the Board Packet for Thursday and we will go over all the details at the Committee Meeting on Monday July 20, 2015. The bid tabulation and the bid recommendation are attached and summarized below.

- **Band Equipment Summary**

- Music Equipment purchase are part of the 2013 Bond budget
- Bid was for 48 pieces of band equipment (instruments and equipment)
- One item on the bid list was discontinued
- Equipment will be used by the Concert Bands at Secondary Schools

- **Band Equipment -Bid Tabulation (Attached)**

- Seven vendors responded
- Seven vendors had partial bids
- Four vendors bid some items to specifications and some alternate items
- Three vendors bid specified items only, but had missing items
- Only one vendor bid to specifications on two item (tubas)
- Only one vendor bid to specifications on one item (music stands)
- The music department determined that the alternate items did not meet specifications
- **There was not one vendor that submitted a complete bid that met all specifications**

- **Band Equipment – Bid Recommendation (Attached)**

- Award the bid to the vendors that are the lowest responsible bidders for each item
- There are four vendors that have items that meet all specifications and are the lowest responsible bids
- The recommendation to purchase the equipment is as follows:
  - Cascio - 12 items cost of \$94,207.20
  - Marshall Music – 2 items cost of \$20,334.00
  - Washington Music – 32 items cost of \$244,454.00
  - Wenger Corp – 1 items cost of \$960.00
  - **Total cost of \$359,955.20**

Please let me know if there are any questions. Thank you.

**LIVONIA PUBLIC SCHOOLS**  
**Concert Band - Band Equipment Bid**  
**Recommendation**

Instrument	Brand	Model	School	Quantity	Lowest Responsible Bid by line item		
					Unit Price	Total Cost	Vendor
OBOE	Fox	450	Franklin	2	\$5,252.00	\$10,504.00	Cascio
BASS CLARINET	Buffet	1183 Prestige	Franklin	2	\$6,994.90	\$13,989.80	Cascio
BASS DRUM	Ludwig	Concert Bass Drum w/LE788 stand (suspension stand)	Holmes	1	\$1,076.90	\$1,076.90	Cascio
CLARINET	Buffet	E-11 Intermediate	Churchill	4	\$649.90	\$2,599.60	Cascio
DRUMSET	Pearl	EXX Export Drumset with 20" Bass, red, include all hardware PEA-EXX705/XXX, (five piece)	Churchill	1	\$447.00	\$447.00	Cascio
EUPHONIUM	Besson	BE968 Sovereign Series compensating	Churchill	1	\$5,737.70	\$5,737.70	Cascio
EUPHONIUM	Jupiter	470 Series 4-Valve Euphonium lacqu	Emerson	3	\$1,143.90	\$3,431.70	Cascio
MUSIC STANDS	Manhasset	Roughneck standard Manhasset stand	Franklin	80	\$29.44	\$2,355.20	Cascio
COPPER TIMPANI	Adams	Set of 5 Adams Professional Gen II Cambered Copper Timpani (20/23/26/29/32); ADM-P2DHSETS; include tuning gages, tuning key, mutes and remo renaissance heads, (set of 5)	Churchill (1) Stevenson (1)	2	\$15,797.00	\$31,594.00	Cascio
TUBA	Jupiter	482 Standard series 4-valve 3/4 BBb Tuba 482L lacquer	Emerson	2	\$2,967.70	\$5,935.40	Cascio
TUBA	Meinl Weston	4 valve ROTARY Meini Weston BBb Tuba 186-4U series and cases	Franklin	2	\$7,444.00	\$14,888.00	Cascio
XYLOPHONE	Adams	XSKV35 Soloist series	Holmes	1	\$1,647.90	\$1,647.90	Cascio
TUBA	Accent	TU952R (4 rotor valve)	Churchill	1	\$6,778.00	\$6,778.00	Marshall Music
TUBA	Accent	4 Valve Rotary Accent - TU952R and case	Churchill (1) Stevenson (1)	2	\$6,778.00	\$13,556.00	Marshall Music
BARITONE SAXOPHONE	Yamaha	YBS-52	Churchill (1) Franklin (2) Frost (2) Holmes (2)	7	\$3,953.00	\$27,671.00	Washington Music
BASS CLARINET	Yamaha	YCL221 Student Bass Clarinet with low Eb (includes case)	Churchill (3) Frost (4) Holmes (3) Stevenson (2)	12	\$1,650.00	\$19,800.00	Washington Music
BASSOON	Fox Renard	Renard Model 222 intermediate	Churchill (1) Stevenson (2)	3	\$4,682.00	\$14,046.00	Washington Music
BASSOON	Fox Renard	Fox Renard Model 41 Bassoon	Franklin	1	\$3,987.00	\$3,987.00	Washington Music
CONCERT BASS DRUM	Yamaha	YAM-CB9036CS Yamaha Grand Series 36"x22" with stand and cover	Churchill	1	\$2,352.00	\$2,352.00	Washington Music
CONCERT BELLS	Yamaha	YG-250DS100 (rolling stand included)	Holmes	1	\$801.00	\$801.00	Washington Music
CONCERT SNARE DRUM	Yamaha	Concert Series Maple Snare Drum (CSM-1450)	Holmes	2	\$349.00	\$698.00	Washington Music
CONCERT TOM	Pearl	PTE1012 Concert Tom (set of 2)	Holmes	1	\$318.00	\$318.00	Washington Music
CONCERT TOMS	Pearl	10"x10"/12"x10" Pearl Concert Tom Set w/stand PEA-PTE1012 ; 13"x11"/14"x12" Pearl Concert Tom Set w/ stand (set of 4)	Stevenson	1	\$660.00	\$660.00	Washington Music
CONTRABASS CLARINET	Leblanc	L7182 Standard	Churchill (2) Stevenson (1)	3	\$3,394.00	\$10,182.00	Washington Music
DOUBLE FRENCH HORN	Holton	H378 Intermediate French Horn standard	Emerson (2) Frost (4)	12	\$2,191.00	\$26,292.00	Washington Music
DOUBLE FRENCH HORN	Holton	H281 Holton Farkas Double Horns (brass)	Franklin	3	\$3,364.00	\$10,092.00	Washington Music
DOUBLE FRENCH HORN	Holton	H180 Farkas Fixed Bell Double Horn	Churchill (4) Stevenson (4)	8	\$3,005.00	\$24,040.00	Washington Music

**LIVONIA PUBLIC SCHOOLS**  
**Concert Band - Band Equipment Bid**  
**Recommendation**

Instrument	Brand	Model	School	Quantity	Lowest Responsible Bid by line item		
					Unit Price	Total Cost	Vendor
EUPHONIUM	Meinl Weston	Compensating Euphonium w/ water key and 4th valve, Model #551MT-S 3	Franklin	3	\$5,445.00	\$16,335.00	Washington Music
EUPHONIUM	Yamaha	YEP-321 Series 4-Valve Euphonium, silver	Frost (4) Stevenson (2)	6	\$1,831.00	\$10,986.00	Washington Music
EUPHONIUM	Yamaha	3-Valve (YEP-201)	Holmes	6	\$1,254.00	\$7,524.00	Washington Music
FLUTE	Azumi	AZ2 Intermediate	Churchill	2	\$1,020.00	\$2,040.00	Washington Music
HI-HAT STAND	Pearl	Double Braced	Holmes	1	\$85.00	\$85.00	Washington Music
KEYBOARD AMP	Roland	KC-300	Churchill	1	\$377.00	\$377.00	Washington Music
KEYBOARD	Roland	RD-300GX, 88 Key, w/case, stand and sustain pedal	Churchill	1	\$929.00	\$929.00	Washington Music
OBOE	Fox	Fox Model 300	Stevenson	2	\$4,789.00	\$9,578.00	Washington Music
ORCHESTRA BELL SET	Musser	M645	Franklin	1	\$848.00	\$848.00	Washington Music
TENOR SAXOPHONE	Yamaha	YTS-26	Frost	2	\$956.00	\$1,912.00	Washington Music
TIMPANI	Ludwig	(23", 26", 29", 32") LKS404FG Standard Fiberglass Timp (set of 4)	Holmes	1	\$5,515.00	\$5,515.00	Washington Music
TROMBONE	Conn	Conn 88HO (w/ F-attachment)	Franklin	2	\$1,755.00	\$3,510.00	Washington Music
TROMBONE	Conn	Conn 88H (w/ F-attachment)	Churchill (4) Stevenson (2)	6	\$1,755.00	\$10,530.00	Washington Music
TRUMPET	Bach	37 Bell Stradivarius	Churchill	4	\$1,815.00	\$7,260.00	Washington Music
TUBA	Jupiter	378 Series 3-valve ¾ Bb Tuba 378S silver	Frost (3) Holmes (2)	5	\$1,858.00	\$9,290.00	Washington Music
PICCOLO	Jupiter	Model 305S	Franklin	1	\$400.00	\$400.00	Washington Music
PICCOLO	Yamaha	YPC-32	Churchill	1	\$555.00	\$555.00	Washington Music
TENOR SAXOPHONE	Yamaha	YTS-62III Tenor Sax Yamaha (lacquer finish)	Franklin	3	\$2,237.00	\$6,711.00	Washington Music
TENOR SAXOPHONE	Yamaha	YTS-480	Churchill (2) Holmes (3)	5	\$1,826.00	\$9,130.00	Washington Music
MUSIC STANDS	Wenger	Preface Music Stand	Stevenson	25	\$38.40	\$960.00	Wenger Corp
CONCERT SNARE DRUM	Black Swamp	Black Swamp Carbon, Fiber Snare Drum, Sound Art 14X5	Frost	1			N/A - Discontinued
		<b>GRAND TOTAL</b>				\$359,955.20	

Cascio	\$94,207.20
Marshall Music	\$20,334.00
Washington Music	\$244,454.00
Wenger Corp	\$960.00
	<u>\$359,955.20</u>