# Livonia Public Schools

# **Business Services Office**

Date: July 16, 2015

- To: Randy Liepa, PhD., Superintendent
- From: Lisa Abbey, Director of Business Services

## Re: Bids Results - Band Equipment

The following information is a summary of the bid results for the Band Equipment to be purchased with 2013 Bond funds. Please note the memo for this agenda item is in the Board Packet for Thursday and we will go over all the details at the Committee Meeting on Monday July 20, 2015. The bid tabulation and the bid recommendation are attached and summarized below.

## • Band Equipment Summary

- o Music Equipment purchase are part of the 2013 Bond budget
- O Bid was for 48 pieces of band equipment (instruments and equipment)
- O One item on the bid list was discontinued
- Equipment will be used by the Concert Bands at Secondary Schools

## • Band Equipment -Bid Tabulation (Attached)

- o Seven vendors responded
- o Seven vendors had partial bids
- o Four vendors bid some items to specifications and some alternate items
- o Three vendors bid specified items only, but had missing items
- o Only one vendor bid to specifications on two item (tubas)
- Only one vendor bid to specifications on one item (music stands)
- o The music department determined that the alternate items did not meet specifications
- There was not one vendor that submitted a complete bid that met all specifications

## • Band Equipment – Bid Recommendation (Attached)

- Award the bid to the vendors that are the lowest responsible bidders for each item
- There are four vendors that have items that meet all specifications and are the lowest responsible bids
- The recommendation to purchase the equipment is as follows:
  - Cascio 12 items cost of \$94,207.20
  - Marshall Music 2 items cost of \$20,334.00
  - Washington Music 32 items cost of \$244,454.00
  - Wenger Corp 1 items cost of \$960.00
  - Total cost of \$359,955.20

Please let me know if there are any questions. Thank you.

#### LIVONIA PUBLIC SCHOOLS Concert Band - Band Equipment Bid Recommendation

ALSE CLARINETAuffetIISB PrestigeFranklin2\$5,93.00\$10,900CascieBASS CLARINETUndrogConcert #ass brum wit.288 standHolmes1\$1,076.90\$1,076.90CascieBASS DRUMUndrogConcert #ass brum wit.288 standHolmes1\$1,076.90\$1,076.90CascieCLARINETDuffetE11. MarmediateUndroll4560.90\$22.929.90CascieDRUMMETNorfetEXT. Concert #ass brum wit.288 standChurchill1\$44.00\$64.00CascieDRUMMETNorfetEXT. Concert #ass brum wit.288 standChurchill1\$6,721.70\$5,737.00CascieDRUMMETNorfetEXT. Concert #ass brum wit.288 standChurchill1\$6,721.70\$5,93.40CascieDRUMMETNorfetCascie #ass brum wit.288 stander MaranasesChurchill (1)1\$6,727.00\$5,93.40CascieDRUMMETNorfetStander Maranases heads, under MaranaseBranklin2\$1,677.00\$1,617.00CascieTUBACascie Terrer relaxase heads, under MaranaseSecondon (1)Cascie Cascie Casci				Recomme	ndation				
BODE     Fax     SOUTH STATE     Franklin     2     South State     South State       ALSS CLANINET     Nuffer     1193 Prestige     Franklin     2     South State					Lowest Responsible Bid by line item				
ALSE CLARINETAuffetIISB PrestigeFranklin2\$5,93.00\$10,900CascieBASS CLARINETUndrogConcert #ass brum wit.288 standHolmes1\$1,076.90\$1,076.90CascieBASS DRUMUndrogConcert #ass brum wit.288 standHolmes1\$1,076.90\$1,076.90CascieCLARINETDuffetE11. MarmediateUndroll4560.90\$22.929.90CascieDRUMMETNorfetEXT. Concert #ass brum wit.288 standChurchill1\$44.00\$64.00CascieDRUMMETNorfetEXT. Concert #ass brum wit.288 standChurchill1\$6,721.70\$5,737.00CascieDRUMMETNorfetEXT. Concert #ass brum wit.288 standChurchill1\$6,721.70\$5,93.40CascieDRUMMETNorfetCascie #ass brum wit.288 stander MaranasesChurchill (1)1\$6,727.00\$5,93.40CascieDRUMMETNorfetStander Maranases heads, under MaranaseBranklin2\$1,677.00\$1,617.00CascieTUBACascie Terrer relaxase heads, under MaranaseSecondon (1)Cascie Cascie Casci	Instrument	Brand	Model	School	Quantity	Unit Price	Total Cost	Vendor	
AASS DRUM     Lafwig     Current Rass Drum w/L778 stand     Internet     1     51.076.30     S1.076.30     Cascio       CARNET     Berfet     EX11 Intermediate     Churchill     4     5649.30     52.998.00     Cascio       DRUMSET     Perfet     EX11 Intermediate     Churchill     4     5649.30     52.998.00     Cascio       DRUMSET     Perfet     EX11 Intermediate     Churchill     1     5447.00     Cascio       DRUMSET     Perfet     EX12 Intermediate     Churchill     1     55.737.20     S5.737.70     Cascio       DRUMSET TANDEN     Martineer     Registration of the standard Manascol     3     51.143.30     53.417.00     Cascio       DRUMSET TANDEN     Adams Professora     Farafilin     30     S1.043.00     S3.935.40     Cascio       COPPER TIMPANI     Adams Professora     Farafilin     2     S1.5797.00     S3.595.40     Cascio       TUBA     Adams Professora     Farafilin     2     S7.444.00     S1.447.00     S1.447.00     S1.447.00     S1.447.00     S1.447.00	OBOE	Fox	450	Franklin	2	\$5,252.00	\$10,504.00	Cascio	
Longenging stand)     m     \$1,07.80     \$1,07.80     \$3,07.80	BASS CLARINET	Buffet	1183 Prestige	Franklin	2	\$6,994.90	\$13,989.80	Cascio	
CLARINET     Buffer     E-11 intermediate     Clarking     March     Statu     Sta	BASS DRUM	Ludwig		Holmes	1	\$1,076.90	\$1,076.90	Cascio	
DRUMSET     Part     DX Export Drumes with OP Bass, red, include all hardware PA- CXCT05/XXX, (five ploce)     Clurchill     1     S447.00     S447.00     Cascio       EUPHONIUM     Besson     BESSON     BESSON     BESSON     S5.737.70     Cascio       COMPORTING     Jupiter     470.5557.400     Franklin     1     95.737.70     Cascio       COMPERTIMENTI     Jupiter     470.5557.400     Franklin     80     52.94.40     52.355.20     Cascio       COMPERTIMENTI     Adams     Set of 5 Adams Professional Gen II (20/23/26/29/3), ADM-P20165TS; include uning gages, tuning key, mutes and remo remaissance heads, (set of 5)     Clurchill (1)     2     S1.5797.00     S31.594.00     Cascio       TUBA     Jupiter     482 Standard series and cases     Franklin     2     S7.44.00     S1.48.80     Cascio       TUBA     Meind     Valve ROTAY Meini Weston BBD     Franklin     2     S7.44.00     S1.49.00     Cascio       TUBA     Meind     Valve ROTAY Accent-TUS2R Add Caser     Churchill (1)     2     S6.778.00     S1.67.90     S1.67.90     S1.67.90     Cascio	CLARINET	Buffet	· · · · · · · · · · · · · · · · · · ·	Churchill	4	\$649.90	\$2,599.60	Cascio	
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NUSIC STANDS tand     Manhasset tand     Roughneck standard Manhassett tand     Franklin     80     528-04     \$2,355.20     Cascio       COPPER TIMPANI Adams     Adams     Franklin     80     \$29.44     \$2,355.20     Cascio       COPPER TIMPANI Adams     Adams     Franklin     80     \$29.44     \$2,355.20     Cascio       COPPER TIMPANI Adams     Adams     Set of 5 Adams Professional Gen II (20/23/R2/93/24, Adv22)HST; include tuning ages; tuning key, mutes and remo remaissance heads, (set of 5)     Cascio     Cascio     Cascio       TUBA     Melni 4 valve ROTARY Melni Veston BBb     Emerson     2     \$2,967.70     \$5,935.40     Cascio       TUBA     Accent 700282 (Artori valve)     Holmes     1     \$1,647.90     \$1,647.90     Cascio       TUBA     Accent 70282 (Artori valve)     Churchill (1)     1     \$6,778.00     Mashall Music       BARTONE SAKOPHONE     Yamaha     YE-S2     Churchill (1) Frost (2) Holmes     7     \$3,953.00     \$27,671.00     Washington Music       BASS CLARINET     Yamaha     YE-S2     Churchill (3) Frost (2) Holmes     12     \$10,406.00     Y	EUPHONIUM	Besson		Churchill	1	\$5,737.70	\$5,737.70	Cascio	
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COPPER TIMPANI     Adams     Set of 5 A dams brofesolonal Gen II churchill (1) (20/23/26/29/21): A0M-220HSTS; hourdue tuning gazes, tuning key, mates and remo renaissance heads, (set of 5)     Cascio       TUBA     Jupiter     482 Standard series 4-valve 3/4 BBb     Emerson (1)     2     51,5797.00     55,035.40     Cascio       TUBA     Meint     482 Standard series 4-valve 3/4 BBb     Emerson (1)     2     57,444.00     514,888.00     Cascio       TUBA     Meint     422 Standard series     Holmes     1     51,647.90     56,778.00     51,857.90     Cascio       TUBA     Accent     Valve R017AV Merin Weston BBB     Franklin     2     57,78.00     51,657.90     Cascio       RAITONE     Accent     Valve R017AV Accent - TU952R and Churchill (1)     7     53,953.00     527,671.00     Warshall Music       SANOPHONE     Yamaha     Y85-52     Churchill (1)     7     53,953.00     527,671.00     Warshigton Music       SANOPHONE     Yamaha     Y85-52     Churchill (1)     7     53,953.00     51,950.00     Warshigton Music       BASSOLARINET     Yamaha     Y62,250.00	MUSIC STANDS	Manhasset t	•	Franklin	80	\$29.44	\$2,355.20	Cascio	
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TUBA     Meinl Weston     4 valve ROTARY Meini Weston BBb Tuba 186-4U series and cases     Franklin     2     \$7,444.00     \$14,888.00     Cascio       XYLOPHONE     Adams     XSKV35 Soloist series     Holmes     1     \$1,647.90     \$1,647.90     Cascio       TUBA     Accent     TU952R (4 rotor valve)     Churchill (1)     2     \$6,778.00     Marshall Music       TUBA     Accent     TU952R (4 rotor valve)     Churchill (1)     2     \$6,778.00     Marshall Music       SAKOPHONE     Yamaha     Y85-52     Churchill (1)     7     \$3,953.00     \$27,671.00     Washington Music       SAKOPHONE     Yamaha     YCL221 Student Bass Clarinet with low Eb (includes case)     Frost (4)     1     \$1,650.00     \$19,800.00     Washington Music       BASSCON     Fox Renard     Renard Model 222 intermediate     Churchill (1)     3     \$4,682.00     \$14,046.00     Washington Music       CONCERT BASS     Yamaha     YAM-CB903GCS Yamaha Grand     Churchill (1)     S3,987.00     \$3,987.00     \$3,987.00     \$3,987.00     Washington Music       CONCERT BASS     Yama	TUBA	Jupiter		Emerson	2	\$2,967.70	\$5,935.40	Cascio	
TUBA     Accent     TU952R (4 rotor valve)     Churchill     1     \$6,778.00     \$6,778.00     Marshall Music       TUBA     Accent     4 Valve Rotary Accent - TU952R and Churchill (1)     2     \$6,778.00     \$13,556.00     Marshall Music       BARTONE     Yamaha     YBS-52     Churchill (1)     7     \$3,953.00     \$27,671.00     Washington Music       SAXOPHONE     Yamaha     YCL221 Student Bass Clarinet with low Eb (includes case)     Churchill (3)     12     \$1,950.00     \$19,800.00     Washington Music       BASSOON     Fox Renard     Renard Model 222 Intermediate     Churchill (1)     3     \$4,682.00     \$14,046.00     Washington Music       Stevenson (2)     Stevenson (2)     Stevenson (2)     S4,682.00     \$14,046.00     Washington Music       CONCERT BASS     Yamaha     YAM-CB9036CS Yamaha Grand Series 36"x22" with stand and cover     Churchill     1     \$2,352.00     \$2,352.00     Washington Music       CONCERT SNARE     Yamaha     YAM-CB9036CS Yamaha Grand Cover     Holmes     1     \$801.00     Washington Music       CONCERT SNARE     Yamaha     YG-250510	TUBA		4 valve ROTARY Meini Weston BBb	Franklin	2	\$7,444.00	\$14,888.00	Cascio	
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included)S801.00\$801.00\$801.00Washington MusicCONCERT SNARE DRUMYamahaConcert Series Maple Snare Drum (CSM-1450)Holmes2\$349.00\$698.00Washington MusicCONCERT TOM CONCERT TOMPearlPTE1012 Concert Tom (set of 2) 10"x10"/12"x10" Pearl Concert Tom Set w/stand PEA-PTE1012 ; 13"x11"/14"x12" Pearl Concert Tom Set w/stand (set of 4)1\$318.00\$318.00Washington MusicCONTRABASS CLARINETLeblancL7182 StandardChurchill (2) Stevenson (1)3\$3,394.00\$10,182.00Washington MusicDUBLE FRENCH HORNHoltonH281 Holton Farkas Double Horns (brass)Franklin3\$3,364.00\$10,092.00Washington MusicDOUBLE FRENCH HORNHoltonH180 Farkas Fixed Bell Double Horn (brass)Churchill (4)8\$3,005.00\$24,040.00Washington Music	CONCERT BASS DRUM	Yamaha			1	\$2,352.00	\$2,352.00	Washington Music	
CONCERT SNARE DRUMYamahaConcert Series Maple Snare Drum (CSM-1450)Holmes2\$349.00\$698.00Washington MusicCONCERT TOMPearlPTE1012 Concert Tom (set of 2)Holmes1\$318.00\$318.00Washington MusicCONCERT TOMSPearl10"x10"/12"x10" Pearl Concert Tom Set w/stand PEA-PTE1012 ; 	CONCERT BELLS	Yamaha		Holmes	1	\$801.00	\$801.00	Washington Music	
CONCERT TOMPearlPTE1012 Concert Tom (set of 2)Holmes1\$318.00\$318.00Washington MusicCONCERT TOMSPearl10"x10"/12"x10" Pearl Concert Tom Set w/stand PEA-PTE1012 ; 13"x11"/14"x12" Pearl Concert Tom Set w/ stand (set of 4)Stevenson1\$660.00\$660.00Washington MusicCONTRABASS CLARINETLeblancL7182 StandardChurchill (2) Stevenson (1)3\$3,394.00\$10,182.00Washington MusicDOUBLE FRENCH HORNHoltonH378 Intermediate French Horn standardEmerson (2) Frost (4)12\$2,191.00\$26,292.00Washington MusicDOUBLE FRENCH HORNHoltonH281 Holton Farkas Double Horns (brass)Franklin3\$3,364.00\$10,092.00Washington MusicDOUBLE FRENCH HORNHoltonH180 Farkas Fixed Bell Double Horns (brass)Churchill (4)8\$3,005.00\$24,040.00Washington Music	CONCERT SNARE DRUM	Yamaha	Concert Series Maple Snare Drum	Holmes	2	\$349.00	\$698.00	Washington Music	
Set w/stand PEA-PTE1012 ; 13"x11"/14"x12" Pearl Concert Tom Set w/ stand (set of 4)\$660.00\$660.00Washington MusicCONTRABASS CLARINETLeblancL7182 StandardChurchill (2) 	CONCERT TOM	Pearl		Holmes	1	\$318.00	\$318.00	Washington Music	
CLARINET Stevenson (1) \$3,394.00 \$10,182.00 washington Music   DOUBLE FRENCH HORN Holton Horn standard H378 Intermediate French Horn standard Emerson (2) Frost (4) 12 \$2,191.00 \$26,292.00 washington Music   DOUBLE FRENCH HORN Holton (brass) H281 Holton Farkas Double Horns (brass) Franklin 3 \$3,364.00 \$10,092.00 washington Music   DOUBLE FRENCH HORN Holton H180 Farkas Fixed Bell Double Horn Churchill (4) 8 \$3,005.00 \$24,040.00 Washington Music	CONCERT TOMS	Pearl	Set w/stand PEA-PTE1012 ; 13"x11"/14"x12" Pearl Concert Tom			\$660.00	\$660.00	Washington Music	
HORN Horn standard Frost (4) \$2,191.00 \$26,292.00 Washington Music   DOUBLE FRENCH HORN Holton H281 Holton Farkas Double Horns (brass) Franklin 3 \$3,364.00 \$10,092.00 Washington Music   DOUBLE FRENCH Holton H180 Farkas Fixed Bell Double Horn Churchill (4) 8 \$3,005.00 \$24,040.00 Washington Music	CONTRABASS CLARINET	Leblanc	L7182 Standard	. ,	3	\$3,394.00	\$10,182.00	Washington Music	
HORN (brass) \$3,364.00 \$10,092.00 Washington Music   DOUBLE FRENCH Holton H180 Farkas Fixed Bell Double Horn Churchill (4) 8 \$3,005.00 \$24,040.00 Washington Music	DOUBLE FRENCH HORN	Holton			12	\$2,191.00	\$26,292.00	Washington Music	
DOUBLE FRENCH Holton H180 Farkas Fixed Bell Double Horn Churchill (4) 8 \$3,005,00 \$24,040,00 Washington Music	DOUBLE FRENCH HORN	Holton		Franklin	3	\$3,364.00	\$10,092.00	Washington Music	
	DOUBLE FRENCH HORN	Holton		Churchill (4) Stevenson (4)	8	\$3,005.00	\$24,040.00	Washington Music	

#### LIVONIA PUBLIC SCHOOLS Concert Band - Band Equipment Bid Recommendation

					Lowest Besponsible Rid by line item				
					Lowest Responsible Bid by line item				
Instrument	Brand	Model	School	Quantity	Unit Price	Total Cost	Vendor		
EUPHONIUM	Meinl Weston	Compensating Euphonium w/ water key and 4th valve, Model #551MT-S 3	Franklin	3	\$5,445.00	\$16,335.00	Washington Music		
EUPHONIUM	Yamaha	YEP-321 Series 4-Valve Euphonium, silver	Frost (4) Stevenson (2)	6	\$1,831.00	\$10,986.00	Washington Music		
EUPHONIUM	Yamaha	3-Valve (YEP-201)	Holmes	6	\$1,254.00	\$7,524.00	Washington Music		
FLUTE	Azumi	AZ2 Intermediate	Churchill	2	\$1,020.00	\$2,040.00	Washington Music		
HI-HAT STAND	Pearl	Double Braced	Holmes	1	\$85.00	\$85.00	Washington Music		
KEYBOARD AMP	Roland	KC-300	Churchill	1	\$377.00	\$377.00	Washington Music		
KEYBOARD	Roland	RD-300GX, 88 Key, w/case, stand and sustain pedal	Churchill	1	\$929.00	\$929.00	Washington Music		
OBOE	Fox	Fox Model 300	Stevenson	2	\$4,789.00	\$9,578.00	Washington Music		
ORCHESTRA BELL SET	Musser	M645	Franklin	1	\$848.00	\$848.00	Washington Music		
TENOR SAXOPHONE	Yamaha	YTS-26	Frost	2	\$956.00	\$1,912.00	Washington Music		
TIMPANI	Ludwig	(23", 26", 29", 32") LKS404FG Standard Fiberglass Timp (set of 4)	Holmes	1	\$5,515.00	\$5,515.00	Washington Music		
TROMBONE	Conn	Conn 88HO (w/ F-attachment)	Franklin	2	\$1,755.00	\$3,510.00	Washington Music		
TROMBONE	Conn	Conn 88H (w/ F-attachment)	Churchill (4) Stevenson (2)	6	\$1,755.00	\$10,530.00	Washington Music		
TRUMPET	Bach	37 Bell Stradivarius	Churchill	4	\$1,815.00	\$7,260.00	Washington Music		
TUBA	Jupiter	378 Series 3-valve ¾ BBb Tuba 378S silver	Frost (3) Holmes (2)	5	\$1,858.00	\$9,290.00	Washington Music		
PICCOLO	Jupiter	Model 305S	Franklin	1	\$400.00	\$400.00	Washington Music		
PICCOLO	Yamaha	YPC-32	Churchill	1	\$555.00	\$555.00	Washington Music		
TENOR SAXOPHONE	Yamaha	YTS-62III Tenor Sax Yamaha (lacquer finish)	Franklin	3	\$2,237.00	\$6,711.00	Washington Music		
TENOR SAXOPHONE	Yamaha	YTS-480	Churchill (2) Holmes (3)	5	\$1,826.00	\$9,130.00	Washington Music		
MUSIC STANDS	Wenger	Preface Music Stand	Stevenson	25	\$38.40	\$960.00	Wenger Corp		
CONCERT SNARE DRUM	Black Swamp	Black Swamp Carbon, Fiber Snare Drum, Sound Art 14X5	Frost	1			N/A - Discontinued		
		GRAND TOTAL				\$359,955.20	l		
		Cascio				\$94,207.20			

Marshall Music Washington Music Wenger Corp \$94,207.20 \$20,334.00 \$244,454.00 \$960.00 \$359,955.20

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