

Lincolnwood School District 742017 Custodial Services Bid Results

	Perfect Cleaning Services		GSF	GCA	Imperial Service Systems, Inc			
Cost of Management, Salaries & Benefits	\$	14,500.00	\$	2,674.20	\$	38,160.00	\$	51,600.00
Cost of Administrative Staff, Salaries & Benefits	\$	10,400.00	\$	1,337.11	\$	2,500.00	\$	-
Cost of Productive Labor								
Custodial Staff Wages & Benefits	\$	249,600.00	\$	258,253.00	\$	250,864.00	\$	505,896.00
Operating Costs and Other Expenses								
On-Going Operational Costs	\$	11,960.00	\$	1,145.37	\$	1,500.00	\$	20,520.00
Company Overhead & Profit	\$	10,300.00	\$	4,011.32	\$	26,603.00	\$	38,448.00
Total Annual Price	\$	296,760.00	\$	267,421.00	\$	319,627.00	\$	616,464.00

Services That Exceed the Scope of Agreement

Maintenance	\$	18.00	\$	27.00	\$	28.46	\$	23.00
Custodial	\$	15.00	\$	15.75	\$	21.35	\$	18.00
Grounds	\$	18.00	\$	15.75	\$	21.35	\$	18.00

Annual Days of Service		255		255		255		255
Number of FTE's								
Supervisory		0		1		1		1
Day		3		3		3		3
Night		8		7		7		10
Total		11		11		11		14

Questions of Vendors

- How many square feet cleaned per employee per shift
- Do you use sub contractors
- Do you use full and or part time employees
- When someone calls off how are they replaced
- Do you understand the terms of the contract regarding spaces to be cleaned
- What will be the shifts of each employee
- How do you intend to use your mandatory site supervisor

Questions of References

- Overall what is your level of satisfaction
- Are they flexible with scheduling
- Are they responsive to your needs and requests

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