



UNITED INDEPENDENT SCHOOL DISTRICT AGENDA ACTION ITEM

Topic: Consideration for approval of Bids, Proposals, and Qualifications

Submitted by: Ms. Cordelia Flores-Jackson of: Purchasing Department

Approved for transmittal to school board: April 21, 2010

Recommendations:

Staff recommends the UISD board of trustees approve the following Bids, Proposals, & Qualifications as presented:

Bids/Proposals/Qualifications

District Wide:

RFP 2010-005 Computer Equipment, Services & Computer Finance Solutions

Rationale:

Staff has complied with all applicable federal, state and local purchasing policies and procedures in obtaining pricing information for the items listed above. Staff is recommending the awards based on being the best value to the district.

Budgetary Information:

The budget includes the funds for these purchases

Board Policy Reference and Compliance

CH local – purchasing and acquisition

Texas education code 44.031

Summary of Recommendation(s)

Bids/ Proposals/ Qualifications

District Wide:

RFP 2010-005
Computer Equipment, Services & Computer Finance Solutions

Recommended Vendor(s)
Computer Equipment
Sequel Data System
Est. Amount \$4,651,017.12
Computer Finance & Leasing Services
Sequel Data System
Lease Rate Factor 0.26432

Board Approval
Awarding of Bids/Proposals
April 21, 2010

RFP# 2010-005 Computer Equipment, Services & Computer Finance Solutions

Recommendation:

Requesting approval to purchase from the best bidder(s)/ offer(s) meeting specifications as follows:

Recommended Vendor(s)

Computer Equipment
Sequel Data Systems

Est. Amount
\$4,651,017.12

Computer Finance & Leasing Services
Sequel Data Systems

4-Year Lease Rate Factor
0.26432

Administration distributed one-hundred & twenty-nine (129) proposals and advertised on March 7th and March 14th, 2010. Five (5) proposals were received on March 26th, 2010 @ 3:00 p.m. at the UISD Service Center Purchasing Department.

Budget Information:

2009-2010 Computer Lease

Resource Personnel:

Laida Benavides, Asst. Supt. of Business & Finance
Hector Perez, Executive Director of Technology
Rene Cruz, Director of Technology
Sam Flores, Director of Accounting
Cordelia Flores, Director of Purchasing
Karina Mendoza Guerra, District Buyer





UNITED INDEPENDENT SCHOOL DISTRICT

Rene Cruz
Director of Technical Services

MEMORANDUM

To: Cordelia Flores Jackson
Director of Purchasing

From: Rene Cruz 
Director of Technical Services

Through: Hector J. Perez 
Executive Director of Information Technology

Date: April 8, 2010

Subject: Recommendation on **RFP 2010-005 Computer Equipment, Service & Computer Finance Solutions**

Staff is recommending awarding **RFP 2010-005 Computer Equipment, Service & Computer Finance Solutions** to Sequel Data Systems:

Sequel Data Systems will provide value added products and services for the following free of charge:

- 5 free days of technical consulting and engineering services to be used at District's discretion
- 66 Desktop Computes
- 38 Thin Clients

The combined bid value of the free equipment and training equals a combined estimated amount of \$85,706 in value-adds.

Additionally, staff is recommending awarding the Appsense Management software to Sequel Data Systems pending further testing and negotiations.

Sequel Data Systems has adhered to the needs and specifications of the district as stated on **RFP 2010-005 Computer Equipment, Service & Computer Finance Solutions**.

Do not hesitate to call me at extension 6370 if you have any questions.



UNITED INDEPENDENT SCHOOL DISTRICT

Laida P. Benavides, CPA
Assistant Superintendent for Business and Finance

MEMORANDUM

To: Cordelia Flores Jackson
Director of Purchasing

From: Laida P. Benavides *LB*
Asst. Supt. For Business and Finance

Samuel D. Flores *SDF*
Director of Accounting

Date: April 8, 2010

Subject: Recommendation on RFP 2010-005

We are recommending awarding **RFP 2010-005 Computer Equipment Service and Computer Finance Solutions** to Sequel Data Systems based on the proposals reviewed. Sequel Data Systems is one of the lowest bidder adhering to the needs and specification of the District as stated on **RFP 2010-005 Computer Equipment Service**.

Do not hesitate to call us at extension 6222 or 6368 if you have any questions.

RFP 2010-005

Computer Equipment, Service & Computer Finance Solutions

Section 1-5

Vendor		ARC		*Best Buy		Computer Express		Sequel	
Description	Est. Qty	Unit Price	Total	Unit Price	Total	Unit Price	Total	Unit Price	Total
Student Desktops									
Student Desktops	3339	\$902.17	\$3,012,345.63	\$969.77	\$3,238,062.03	No Bid	No Bid	\$767.00	\$2,561,013.00
19" Flat Panel Monitor w/IWS	3339	\$215.80	\$720,556.20	\$140.00	\$467,460.00	No Bid	No Bid	\$149.00	\$497,511.00
Subtotal		\$1,117.97	\$3,732,901.83	\$1,109.77	\$3,705,522.03	No Bid	No Bid	\$916.00	\$3,058,524.00
VDI									
Chassis	1	\$5,753.41	\$51,010.98	No Bid	No Bid	No Bid	No Bid	\$58,261.56	\$58,261.56
Blade Server to host ESX	16	\$6,366.44	\$509,315.20	No Bid	No Bid	No Bid	No Bid	\$10,106.32	\$161,701.12
Storage Array (SAN) BC of 120 146GB	1	\$154,676.36	\$154,676.36	No Bid	No Bid	No Bid	No Bid	\$165,679.44	\$165,679.44
Storage Array (SAN) BC of 120 450GB	0	\$223,250.12	\$0.00	No Bid	No Bid	No Bid	No Bid	\$229,572.84	\$0.00
Vmware software -Academic VMware View 4 Premier Bundle: 100 Pack Includes vSphere 4 for Desktop, View Manager 4.x, View Composer, ThinApp (Packager, Client, WS) and vCenter Server Standard licensed for 100 desktop VMs	14	\$13,200.00	\$184,800.00	No Bid	No Bid	No Bid	No Bid	\$10,809.00	\$151,326.00
Vmware software - Academic Platinum Support/Subscription for VMware View 4 Premier Bundle: 100 Pack for 1 year Technical Support, 24 Hour Sev 1 Support, 7 days a week	14	\$5,938.73	\$83,142.22	No Bid	No Bid	No Bid	No Bid	\$2,270.00	\$31,780.00
Thin Clients (Virtual Machines)	1892	\$395.00	\$747,340.00	No Bid	No Bid	No Bid	No Bid	\$299.00	\$565,708.00
Graphics Adaptor/software/firmware	0	\$0.00	\$0.00	No Bid	No Bid	No Bid	No Bid	\$18.00	\$0.00
Monitor - 19" Flat Panel	1892	\$149.56	\$282,967.52	No Bid	No Bid	\$115.00	\$217,580.00	\$149.00	\$281,908.00
Integration Services - Training	1	\$91,845.00	\$91,845.00	No Bid	No Bid	No Bid	No Bid	\$74,000.00	\$74,000.00
Subtotal			\$2,105,097.28						\$1,490,364.12
Computer Services									
Computer Imaging - Student Computers	3339	Inc. in DT Pricing		No Bid	No Bid	No Bid	No Bid	\$11.00	\$36,729.00
Est. Grand Total		\$5,837,999.11						\$4,585,617.12	
Est. Grand Total with Option								\$4,651,017.12	
Options								Appsense - Management Suite Single Licenses for 1,500 virtual machines for total of \$65,400	
Value Adds								Company will provide at no cost 66 desktops & 38 thin clients	

* Company could not comply with instalation requirements

UNITED INDEPENDENT SCHOOL DISTRICT
COMPUTER EQUIPMENT, SERVICES & COMPUTER FINANCE SOLUTIONS
RFP 2010-005

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