

Authorization to Utilize Assigned Fund Balance Budget Funds (Buses)

May 24, 2016

SUMMARY:

- This item requests approval for utilization of Assigned Fund Balance Budget Funds (Account 600) to purchase two (2) 2016 Blue Bird - 77 passenger, propane powered school buses.

PREVIOUS BOARD ACTION:

- None

BACKGROUND INFORMATION:

- DISD Transportation Fund Balance Budget (Fund 600) as of 05/24/16 listed \$1,127,040.48 available to service the acquisition of school buses.
- The district is positioned to purchase two (2) – 2016 Blue Bird - 77 passenger, propane powered, low mileage/demo school buses sale priced at \$83,000 each, totaling \$166,000.00.
- Current quote for a new 2016 Blue Bird - 77 passenger, propane powered school bus - \$99,932.00
- Purchase of the 2 buses will save the district \$33,864.

DISD Assigned Fund Balance Schedule for Acquisition of School Buses		
Fund Balance Account 600 – 05/24/16		\$1,127,040.48
Fund Balance Expenditure	Blue Bird Corp. 2 – Buses @ \$83,000 ea. (\$33,864 savings on Demos)	\$ 166,000.00
Fund 600 Account Balance		\$ 961,040.48

SIGNIFICANT ISSUES:

- The district's bus fleet will increase by 2 units. DISD's fleet profile - 118 propane, 48 diesel, 24 unleaded =190 school buses.
- Proposed acquisition of school buses will assist DISD's bus fleet to be in compliance with the DFW Clean Fleet Program to improve air quality.
- The department request that funding be released to acquire the listed equipment to ensure receipt to support 2016-17 school startup.

FISCAL IMPLICATIONS:

- The district's propane fleet will total 118 units which will save over \$612,000 in annual fuel cost. Current cost for propane = 60¢ per gallon.
- From 1995 to present, DISD's Alternative Fuel-Propane Program has saved the district approximately \$8.2 million in fuel costs.

BENEFIT OF ACTION:

- Authorized use of Account 600 Fund Balance funds will enhance the department's capability to acquire school buses to safely transport students and support district programing.

PROCEDURAL AND REPORTING IMPLICATIONS:

- Comply TEA and Denton ISD administrative procedures for the acquisition and payment of two (2) 77 passenger, propane powered school buses totaling \$166,000.00.

PUBLIC COMMENT RECEIVED:

- None

ALTERNATIVES:

- No alternative actions are proposed

OTHER COMMENTS:

- None

SUPERINTENDENT’S RECOMMENDATION:

- The Superintendent recommends that the DISD Board of Trustees approve the authorization of Assigned Fund Balance Budget Funds (Account 600) to purchase two (2) - 2016 Blue Bird - 77 passenger, propane powered school buses.

STAFF PERSONS RESPONSIBLE:

- Jim Watson, Director of Transportation
- Dr. Sheryl Alden, Asst. Transportation Director
- Gene Holloway

ATTACHMENT:

- Ford/Roush Blue Bird Corp Price Data/Quote

APPROVAL:

Signature of Staff Member Proposing Recommendation: _____

Comments: _____

Signature of Divisional Assistant Superintendent: _____

Comments: _____

Signature of Superintendent: _____

Comments: _____



Rush Truck Center, Rush Bus Center - Dallas
 4000 Irving Boulevard
 Dallas, TX 75247

Customer Proposal Letter

Denton ISD
 Box 2387
 Denton, Tx 76202
 940-369-0030
 Gene Holloway

Gene Holloway, thank you for the opportunity to earn your business. We look forward to working with you on your business needs. Please accept the following proposal.

VEHICLE

Make Blue Bird Model BBCV3310S Year 2015 Stock Number 268801
 Additional Vehicle and Accessories Description _____ To be delivered on or about _____

Stock units are subject to prior sale. Stock pricing & delivery terms are contingent upon availability. A purchase order is required to secure any order. Fees associated with any purchasing cooperative are not included in the above pricing & must be added as a separate line item on any new bus orders, if applicable. Delivery terms 30-60 days ARO

Quantity	1	Total
Truck Price per Unit	\$83,000.00	\$83,000.00
F.E.T. (Factory & Dealer Paid)	\$0.00	\$0.00
Net Sales Price	\$83,000.00	\$83,000.00
Optional Extended Warranty(ies)	_____	_____
State Sales Tax	_____	_____
Documentary Fee	_____	_____
Administration Fee	_____	_____
Vehicle Inventory Tax	_____	_____
Additional Taxes	_____	_____
Tire Recycling Program	_____	_____
Battery Disposal Fee	_____	_____
Out of State Vehicle Fee	_____	_____
Rebate(s)	_____	_____
Total Sales Price (Including Rebate(s))	\$83,000.00	\$83,000.00
Trade Allowance (see DISCLAIMER Below)	_____	\$0.00

Sales Representative _____ John Rubenkoenig
 signature printed name

Purchaser _____
 signature printed name

_____ date

Accepted by Sales Manager or General Manager _____
 signature printed name

Quote good until 6/4/2016 **Note: The above Customer Proposal is a quotation only. Sale terms subject to approval of Sales Manager of Dealer.**

DISCLAIMER: Any order based on this Proposal subject to Customer executing Dealer's standard form Retail Purchase Order incorporating above terms. Any documentary fees, state tax, title, registration and license fees subject to adjustment and change. Actual F.E.T. to be paid by Dealer, subject to adjustment. Any F.E.T. variance will be responsibility of Dealer. Manufacturer has reserved the right to change the price to Dealer of any vehicle not currently in Dealer's stock, without notice to Dealer. If Quoted Vehicle(s) not currently in Dealer's stock, Dealer reserves right to change Quotation Total to reflect any price increases from Manufacturer. This Proposal is based upon Dealer's current and expected inventory, which is subject to change. Dealer not obligated to retain any specific vehicles in stock, nor maintain any specific inventory level. Dealer shall not be obligated to fulfill Proposal in event quoted vehicle(s) not in stock or available within requested delivery schedule at time Proposal accepted. Dealer shall not be liable for any delay in providing or inability to provide Quoted Vehicle(s), where such inability or delay is due, in whole or in part, to any cause beyond the reasonable control of Dealer or is without the gross negligence or intended misconduct of Dealer. Above listed Trade Value based upon current appraisal of Trade Vehicle(s). Dealer may adjust Trade Value of Trade Vehicle(s) to reflect changes in condition and/or mileage of Trade Vehicle(s) between date of current appraisal and acceptance of this Proposal by Customer.



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 4000 Irving Boulevard
 Dallas, TX 75247

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 Denton, Tx 76202
 940-369-0030
 Gene Holloway

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VEHICLE

Make Blue Bird Model BBCV3310S Year 2016 Stock Number 419485

Additional Vehicle and Accessories Description _____ To be delivered on or about _____

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Truck Price per Unit	\$83,000.00	\$83,000.00
F.E.T. (Factory & Dealer Paid)	\$0.00	\$0.00
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Optional Extended Warranty(ies)	_____	_____
State Sales Tax	_____	_____
Documentary Fee	_____	_____
Administration Fee	_____	_____
Vehicle Inventory Tax	_____	_____
Additional Taxes	_____	_____
Tire Recycling Program	_____	_____
Battery Disposal Fee	_____	_____
Out of State Vehicle Fee	_____	_____
Rebate(s)	_____	_____
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Trade Allowance (see DISCLAIMER Below)	_____	\$0.00

Sales Representative _____ John Rubenkoenig
 signature printed name

Purchaser _____
 signature printed name

 title date

Accepted by Sales Manager or General Manager _____
 signature printed name

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