

Denton Independent School District
RFP #2403-04 Denton ISD Bus WiFi Service (E-Rate)

March 26, 2024

SUMMARY:

This item requests approval of RFP #2403-04 Denton ISD Bus WiFi Service (E-Rate).

BOARD VALUE:

Growth & Management... In pursuit of excellence, we value demonstrating effective and efficient management of district resources and providing leadership and/or oversight to ensure District meets all fiscal, legal and regulatory requirements.

PREVIOUS BOARD ACTION:

On January 10, 2023, the Board of Trustees called for the 2023 bond election with the recommendation by the Bond Committee. The bond was approved by the voters on May 6, 2023.

BACKGROUND INFORMATION:

Proposals were sought for mobile data service for school buses (Bus WiFi) to be used on all District buses. There are two hundred and thirteen (213) buses that currently have equipment installed. Seven (7) new buses need equipment. The RFP requested three separate items: a 12-month license renewal, equipment including installation for the seven (7) new buses, and a data plan for all 220 buses. This proposal was issued on February 16, 2024. A total of 280 vendors were notified of the proposal. Six (6) responses were received.

SIGNIFICANT ISSUES:

The license renewal with the data plan is for a 12-month period with an option to renew for two (2) - one (1) year periods. The estimated cost of this project, including all three areas is \$124,220.34. This project will qualify for partial E-Rate reimbursement.

FISCAL IMPLICATIONS:

The cost will be borne by 2023 Bond funds.

BENEFIT OF ACTION:

Passage will allow the District to upgrade the WiFi on buses in the District fleet.

SUPERINTENDENT'S RECOMMENDATION:

It is recommended that RFP #2403-04 Denton ISD Bus WiFi be awarded as follows:
Netsync Network Solutions for 12-month license renewal and CDW Government, LLC for the equipment and data plan.

STAFF PERSONS RESPONSIBLE:

Robert Pierce, Chief Technology Officer
Cindy Willis, Director of Purchasing
Vicki Garcia, Executive Director of Financial Operations
Cassandra Kay, Assistant Director of Purchasing

ATTACHMENT:

RFP #2403-04 Denton ISD Bus WiFi Service (e-Rate) Bid Tabulation

APPROVAL:

Signature of Staff Member Proposing Recommendation: _____

Signature of Divisional Assistant Superintendent: _____

Signature of Superintendent: _____