

May 16, 2015

Mr. Matthew Lindner  
Plante Moran  
27400 Northwestern Hwy  
Southfield, MI 48034

Subject: 2013 Bond Program: Technology Award

Dear Mr. Lindner:

The district has elected to acquire the first phase of Mobile Devices through the SPOT purchasing program, an activity of the Technology Readiness Infrastructure Grant (TRIG) for device purchasing. TRIG is a Michigan Department of Education program originally designed to assist school districts statewide in becoming ready for online student assessments. The SPOT activity seeks to leverage the buying power of all districts in the State to obtain the most competitive device pricing possible, while at the same time providing incentive money to districts who participate in the program.

### Summary and Recommendations

Over the past two years an extensive pilot program of several mobile device types at multiple buildings was conducted. Three months ago the technology department sent a survey to the staff and students involved in the pilot to determine the mobile device preferred. The results were inconclusive overall, but provided recommendations for mobile devices at each grade level. Through the TRIG evaluation process it was determined NETech a Presidio Company was the lowest qualified bidder for the model device chosen. The attached documents detail the specifics of the Dell 3120T Chromebook and the deployment criteria. It should also be noted there is a rebate program associated with TRIG, the dollar amount for which the state has not yet determined.

Based upon the evaluation of TRIG bidding process and the internal pilot program survey, we recommend that a purchase order be awarded to the following company. **This is within the bond budget allocated for this work.**

#### Mobile Device Acquisition


##### NETech a Presidio Company

Base Bid	\$1,128,104.42
<b>Total Purchase Order Amount</b>	<b>\$1,128,104.42</b>
<b>Total Project Amount of the initial phase:</b>	<b>\$1,128,104.42</b>

This includes the first phase of equipment and installation of carts and Chromebooks at all of the districts buildings.

Upon approval by the Board of Education, a purchase order for the base bid will be issued as shown above. If you should have any questions, please contact me at (810) 343-2042

Sincerely,



Rob Greager  
Project Manager  
Barton Malow, Technology Services